# Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: Southeast** 

All Reporting CMR Reporting Dockets: 311 March 2003

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp	16,740 18,293 19,504 20,176	-3,436 -1,884 -672	-17 % -9 % -3 %	9.51 % 10.22 % 10.72 % 10.95 %	-144 bp -74 bp -23 bp
-100 bp	20,398	222	+1 %	10.98 %	+3 bp

# **Risk Measure for a Given Rate Shock**

	3/31/2003	12/31/2002	3/31/2002
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio	10.95 %	10.54 %	12.30 %
	10.22 %	9.99 %	11.09 %
Sensitivity Measure: Decline in NPV Ratio	74 bp	56 bp	121 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

# **Present Value Estimates by Interest Rate Scenario**

Area: Southeast
All Reporting CMR

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**Amounts in Millions** 

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS	100 50	0 Sp	1100 bp	1200 bp	1000 55	Tuocvalac	56/17	Ellibur
MORTGAGE LOANS AND SECURITIES								
	! MDC							
Fixed-Rate Single-Family First-Mortgage Loans								
30-Year Mortgage Loans	18,433	17,975	17,156	16,239	15,352	17,326	103.74	3.55
30-Year Mortgage Securities	7,664	7,460	7,080	6,653	6,251	7,170	104.04	3.92
15-Year Mortgages and MBS	17,610	17,244	16,629	15,903	15,162	16,535	104.29	2.84
Balloon Mortgages and MBS	7,979	7,878	7,753	7,604	7,440	7,558	104.23	1.43
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Mai	ket Index AR	Ms				
6 Month or Less Reset Frequency	5,827	5,816	5,799	5,776	5,725	5,641	103.10	0.24
7 Month to 2 Year Reset Frequency	9,627	9,538	9,448	9,340	9,199	9,214	103.51	0.94
2+ to 5 Year Reset Frequency	18,253	17,820	17,316	16,751	16,136	17,416	102.32	2.63
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Af	RMs				
1 Month Reset Frequency	478	475	471	467	463	463	102.53	0.79
2 Month to 5 Year Reset Frequency	856	842	830	817	802	828	101.77	1.56
<b>Multifamily and Nonresidential Mortgage Loans</b>	and Securities	5						
Adjustable-Rate, Balloons	1,719	1,702	1,686	1,671	1,656	1,663	102.35	0.97
Adjustable-Rate, Fully Amortizing	4,315	4,285	4,256	4,227	4,200	4,234	101.20	0.69
Fixed-Rate, Balloon	2,954	2,849	2,749	2,654	2,563	2,719	104.77	3.59
Fixed-Rate, Fully Amortizing	3,859	3,698	3,548	3,408	3,278	3,430	107.81	4.21
Construction and Land Loans								
Adjustable-Rate	4,771	4,763	4,755	4,748	4,740	4,757	100.13	0.17
Fixed-Rate	1,767	1,728	1,691	1,655	1,622	1,753	98.54	2.21
Second-Mortgage Loans and Securities								
Adjustable-Rate	7,753	7,743	7,735	7,727	7,719	7,581	102.13	0.12
Fixed-Rate	2,737	2,676	2,617	2,562	2,508	2,581	103.66	2.23
Other Assets Related to Mortgage Loans and Se								
Net Nonperforming Mortgage Loans	342	336	329	321	313	336	100.00	2.01
Accrued Interest Receivable	495	495	495	495	495	495	100.00	0.00
Advance for Taxes/Insurance	35	35	35	35	35	35	100.00	0.00
Float on Escrows on Owned Mortgages	20	42	70	94	113			-59.94
LESS: Value of Servicing on Mortgages Serviced by Others	-118	-141	-159	-163	-163			-14.68
TOTAL MORTGAGE LOANS AND SECURITIES	117,612	115,539	112,606	109,310	105,936	111,736	103.40	2.17
	•	•	•	-	•	•		

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast All Reporting CMR** 

**Reporting Dockets: 311** March 2003 Data as of: 6/24/2003

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#### **Amounts in Millions**

· · · · · · · · · · · · · · · · · · ·		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	4,449	4,445	4,441	4,438	4,435	4,458	99.70	0.10
Fixed-Rate	3,636	3,518	3,405	3,297	3,195	3,170	110.97	3.28
Consumer Loans								
Adjustable-Rate	2,117	2,114	2,111	2,108	2,106	2,076	101.82	0.14
Fixed-Rate	12,962	12,803	12,648	12,498	12,352	12,803	100.00	1.22
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-672	-664	-656	-648	-641	-664	0.00	1.21
Accrued Interest Receivable	146	146	146	146	146	146	100.00	0.00
TOTAL NONMORTGAGE LOANS	22,638	22,361	22,095	21,839	21,592	21,990	101.69	1.21
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	6,808	6,808	6,808	6,808	6,808	6,808	100.00	0.00
Equities and All Mutual Funds	1,359	1,311	1,259	1,208	1,158	1,311	100.00	3.82
Zero-Coupon Securities	33	31	29	28	27	28	111.46	6.01
Government and Agency Securities	4,903	4,792	4,688	4,591	4,498	4,548	105.36	2.24
Term Fed Funds, Term Repos	4,645	4,637	4,629	4,621	4,613	4,632	100.11	0.17
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,879	1,810	1,746	1,687	1,632	1,644	110.12	3.68
<b>Mortgage-Derivative and Structured Securities</b>								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	8,753	8,656	8,461	8,216	7,942	8,701	99.48	1.69
Structured Securities (Complex)	6,034	5,932	5,798	5,658	5,505	5,894	100.65	1.99
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	1.57
TOTAL CASH, DEPOSITS, AND SECURITIES	34,411	33,974	33,416	32,813	32,179	33,562	101.23	1.47

### **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

Reporting Dockets: 311 March 2003

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Amounts in Millions
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	100 hr	Base Case	+100 bp	, 200 br	. 200 b~	FaceValue	BC/FV	Eff.Dur.
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	Facevalue	BC/FV	EIT.DUr.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	ONSOLIDATI	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	260	260	260	260	260	260	100.00	0.00
Real Estate Held for Investment	45	45	45	45	45	45	100.00	0.00
Investment in Unconsolidated Subsidiaries	96	96	95	90	82	96	100.00	0.43
Office Premises and Equipment	2,086	2,086	2,086	2,086	2,086	2,086	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,487	2,488	2,486	2,481	2,473	2,488	100.00	0.02
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	212	222	294	432	521			-18.32
Adjustable-Rate Servicing	146	154	155	155	154			-2.96
Float on Mortgages Serviced for Others	180	217	289	399	484			-25.15
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	539	592	738	986	1,160			-16.83
OTHER ASSETS								
Purchased and Excess Servicing						961		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	5,625	5,625	5,625	5,625	5,625	5,625	100.00	0.00
Miscellaneous II						828		
Deposit Intangibles								
Retail CD Intangible	91	105	117	128	139			-12.44
Transaction Account Intangible	601	852	1,120	1,382	1,665			-30.48
MMDA Intangible	1,014	1,396	1,865	2,227	2,568			-30.48
Passbook Account Intangible	632	920	1,199	1,480	1,724			-30.85
Non-Interest-Bearing Account Intangible	170	389	598	797	986			-54.93
TOTAL OTHER ASSETS	8,132	9,287	10,524	11,640	12,707	7,414		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						933		
TOTAL ASSETS	185,820	184,241	181,865	179,069	176,047	178,123	103/101***	1.07/1.76***

# **Present Value Estimates by Interest Rate Scenario**

Area: Southeast
All Reporting CMR

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#### **Amounts in Millions**

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
	-100 bp	υ υρ	+100 bp	+200 bp	+300 bp	Facevalue	BC/FV	EIT.DUr.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	35,960	35,798	35,636	35,477	35,319	35,459	100.95	0.45
Fixed-Rate Maturing in 13 Months or More	27,479	26,792	26,129	25,488	24,868	25,289	105.94	2.52
Variable-Rate	553	552	552	551	551	551	100.19	0.11
Demand								
Transaction Accounts	11,758	11,758	11,758	11,758	11,758	11,758	100/93*	0.00/2.38*
MMDAs	29,431	29,431	29,431	29,431	29,431	29,431	100/95*	0.00/1.52*
Passbook Accounts	12,341	12,341	12,341	12,341	12,341	12,341	100/93*	0.00/2.49*
Non-Interest-Bearing Accounts	9,355	9,355	9,355	9,355	9,355	9,355	100/96*	0.00/2.38*
TOTAL DEPOSITS	126,877	126,027	125,202	124,401	123,623	124,184	101/99*	0.67/1.66*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	11,795	11,693	11,594	11,496	11,399	11,382	102.74	0.86
Fixed-Rate Maturing in 37 Months or More	3,454	3,296	3,147	3,007	2,874	3,008	109.57	4.66
Variable-Rate	7,723	7,715	7,707	7,700	7,692	7,686	100.38	0.10
TOTAL BORROWINGS	22,972	22,704	22,448	22,202	21,966	22,076	102.85	1.16
OTHER LIABILITIES								
<b>Escrow Accounts</b>								
For Mortgages	821	821	821	821	821	821	100.00	0.00
Other Escrow Accounts	305	296	287	279	271	318	93.22	3.07
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	4,183	4,183	4,183	4,183	4,183	4,183	100.00	0.00
Miscellaneous II	0	0	0	0	0	330		
TOTAL OTHER LIABILITIES	5,310	5,300	5,291	5,283	5,275	5,652	93.78	0.17
Other Liabilities not Included Above								
Self-Valued	10,296	10,349	10,059	9,824	9,640	9,487	109.08	1.15
Unamortized Yield Adjustments						5		
TOTAL LIABILITIES	165,455	164,380	163,000	161,710	160,504	161,404	102/100**	0.75/1.51**

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## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

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Amounts in Millions
March 2003
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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND O	FF-BALANC	E-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO ORIGINA	ATE							
FRMs and Balloon/2-Step Mortgages	506	98	-547	-1,156	-1,708			
ARMs	26	15	0	-22	-51			
Other Mortgages	12	0	-15	-31	-47			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	340	108	-226	-547	-842			
Sell Mortgages and MBS	-916	-119	1,000	2,038	2,975			
Purchase Non-Mortgage Items	2	0	-2	-4	-6			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-294	-97	142	369	583			
Pay Floating, Receive Fixed	46	18	-10	-36	-59			
Basis Swaps	-1	-1	-1	-1	0			
Swaptions	131	182	233	281	326			
OTHER DERIVATIVES								
Options on Mortgages and MBS	-1	-2	-12	-25	-40			
Interest-Rate Caps	0	1	3	11	24			
Interest-Rate Floors	3	1	1	0	0			
Futures	3	0	-2	-4	-6			
Options on Futures	99	88	80	77	73			
Construction LIP	-7	-19	-30	-41	-52			
Self-Valued	82	40	25	24	27			
TOTAL OFF-BALANCE-SHEET POSITIONS	33	315	639	933	1,197			

#### **Present Value Estimates by Interest Rate Scenario**

**Reporting Dockets: 311 Area: Southeast** 

March 2003

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	185,820	184,241	181,865	179,069	176,047	178,123	103/101***	1.07/1.76***
- LIABILITIES	165,455	164,380	163,000	161,710	160,504	161,404	102/100**	0.75/1.51**
+ OFF-BALANCE-SHEET POSITIONS	33	315	639	933	1,197			
TOTAL NET PORTFOLIO VALUE	20,398	20,176	19,504	18,293	16,740	16,719#	120.68	2.21

Note: Base Case Value is expressed as a Percent of Face Value

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# Face Value NPV is Sum of Equity Capital and Minority Interest in Consolidated subsidaries

Area: Southeast

All Reporting CMR

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Amounts in Millions

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### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$235	\$3,491	\$8,075	\$4,041	\$1,484
WARM	349 mo	345 mo	343 mo	316 mo	280 mo
WAC	4.44%	5.75%	6.38%	7.34%	9.06%
Amount of these that is FHA or VA Guaranteed	\$1	\$275	\$541	\$140	\$122
Securities Backed by Conventional Mortgages	\$99	\$1,649	\$1,328	\$260	\$76
WARM	67 mo	326 mo	305 mo	301 mo	236 mo
Weighted Average Pass-Through Rate	3.89%	5.33%	6.22%	7.11%	8.66%
Securities Backed by FHA or VA Mortgages	\$8	\$2,439	\$1,143	\$128	\$41
WARM	191 mo	355 mo	341 mo	292 mo	247 mo
Weighted Average Pass-Through Rate	4.41%	5.50%	6.35%	7.21%	8.30%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$290	\$5,115	\$4,416	\$2,252	\$1,094
WAC	4.77%	5.52%	6.42%	7.32%	8.96%
Mortgage Securities	\$341	\$2,072	\$819	\$106	\$30
Weighted Average Pass-Through Rate	4.44%	5.20%	6.19%	7.24%	8.34%
WARM (of 15-Year Loans and Securities)	165 mo	166 mo	152 mo	143 mo	116 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$393	\$1,673	\$1,668	\$926	\$723
WAC	4.63%	5.51%	6.46%	7.34%	10.39%
Mortgage Securities	\$569	\$1,249	\$341	\$16	\$1
Weighted Average Pass-Through Rate	4.51%	5.40%	6.16%	7.14%	8.00%
WARM (of Balloon Loans and Securities)	81 mo	102 mo	91 mo	79 mo	68 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$48,590

#### **ASSETS (continued)**

Area: Southeast All Reporting CMR

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Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

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\$33,562

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	-	urrent Market Index ARI y Coupon Reset Freque	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$818	\$284	\$28	\$0	\$3
WAC	3.58%	4.57%	6.72%	3.65%	4.90%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$4,823	\$8,930	\$17,388	\$463	\$824
Weighted Average Margin	256 bp	271 bp	273 bp	204 bp	234 bp
WAČ	4.73%	5.79 <sup>°</sup> .	5.71%	4.07%	6.05%
WARM	311 mo	295 mo	335 mo	318 mo	245 mo
Weighted Average Time Until Next Payment Reset	4 mo	12 mo	46 mo	1 mo	11 mo

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	~	urrent Market Index ARM Coupon Reset Frequen	• •	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$24	\$22	\$27	\$1	\$3	
Weighted Average Distance from Lifetime Cap	141 bp	110 bp	115 bp	83 bp	134 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$49	\$378	\$233	\$ <sup>1</sup>	\$4 <b>4</b>	
Weighted Average Distance from Lifetime Cap	317 bp	372 bp	353 bp	343 bp	363 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$4,536	\$8,303	\$16,826	\$455	\$71 <b>4</b>	
Weighted Average Distance from Lifetime Cap	920 bp	646 bp	563 bp	859 bp	634 bp	
Balances Without Lifetime Cap	\$1,032	\$512	\$329	\$7	\$67	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$3,846	\$8,162	\$16,003	\$415	\$648	
Weighted Average Periodic Rate Cap	102 bp	182 bp	198 bp	57 bp	160 bp	
Balances Subject to Periodic Rate Floors	\$1,15 <sup>3</sup>	\$6,488	\$12,87 <sup>1</sup>	\$1 <b>4</b>	\$539	
MBS Included in ARM Balances	\$311	\$1,406	\$1,156	\$32	\$39	

### **ASSETS** (continued)

**Area: Southeast** 

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All Reporting CMR

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$1,663	\$4,234
WARM	67 mo	154 mo
Remaining Term to Full Amortization	253 mo	
Rate Index Code	0	0
Margin	207 bp	218 bp
Reset Frequency	24 mo	21 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$55	\$91
Wghted Average Distance to Lifetime Cap	97 bp	86 bp
Fixed-Rate:		
Balances	\$2,719	\$3,430
WARM	53 mo	118 mo
Remaining Term to Full Amortization	257 mo	
WAC	6.27%	7.60%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$4,757 27 mo 0 127 bp 4 mo	\$1,753 39 mo 7.11%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$7,581 148 mo 0	\$2,581 145 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	143 bp 1 mo	8.12%

Amounts	in Millions	Data a	March 2003 as of: 6/24/2003
ully Amortizing	COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
\$4,234 154 mo	Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$4,458 55 mo 328 bp 2 mo 0	\$3,170 47 mo 8.65%
218 bp 21 mo	CONSUMER LOANS	Adjustable Rate	Fixed Rate
\$91 86 bp	Balances WARM Rate Index Code	\$2,076 55 mo 0	\$12,803 45 mo
\$3,430	Margin in Column 1; WAC in Column 2 Reset Frequency	808 bp 2 mo	10.07%
118 mo 7.60%	MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
	Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$251	\$1,315
Fixed Rate	Remaining WAL <= 5 Years Remaining WAL 5-10 Years	\$642 \$377	\$5,703 \$273
\$1,753 39 mo	Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$96 \$0 \$4	
7.11%	Other  CMO Residuals:	\$2	\$2
	Fixed Rate	\$0	\$0
Fixed Rate	Floating Rate Stripped Mortgage-Backed Securities:	\$0	\$0
	Interest-Only MBS	\$38	\$0
\$2,581	WAC Principal Only MRS	7.24% \$0	9.40% \$0
145 mo	Principal-Only MBS WAC	0.00%	12.04%
8.12%	Total Mortgage-Derivative Securities - Book Value	\$1,409	\$7,292

### **ASSETS** (continued)

**Reporting Dockets: 311 Area: Southeast** 

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MORTGAGE LOANS SERVICED FOR OTHER	RS				
	Co	upon of Fixed-R	Rate Mortgages S	erviced for Oth	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Abo
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee	\$536 170 mo 30 bp	\$12,886 222 mo 28 bp	\$28,774 295 mo 30 bp	\$14,372 297 mo 30 bp	\$5,7 233 r 38
Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA Subserviced by Others	493 Ioans 85 Ioans 12 Ioans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$6,984 305 mo 70 bp	\$243 149 mo 26 bp	Total # of Adjustable Number of These	e-Rate Loans Service Subserviced by Ot	
Total Balances of Mortgage Loans Serviced for	Others		\$69,563		
ASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WAI
Cash, Non-Interest-Earning Demand Deposits, Overnig Equity Securities (including Mutual Funds) Subject to SI Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning De Other (Munis, Mortgage-Backed Bonds, Corporate Secundary) Memo: Complex Securities (from supplemental reporting)	FAs No. 115 eposits urities, Commercial Pa	·	\$6,808 \$1,311 \$28 \$4,548 \$4,632 \$1,644 \$5,894	2.92% 3.66% 1.46% 5.45%	59 35 2 67
Total Cash, Deposits, and Securities			\$24,864		

### **ASSETS (continued)**

**Reporting Dockets: 311 Area: Southeast All Reporting CMR** 

March 2003

**Amounts in Millions** Report Prepared: 6/24/2003 1:02:09 PM Data as of: 6/24/2003

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$826 \$495 \$35 \$-559 \$490 \$122
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES	6
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$289 \$146 \$-136 \$953 \$3
OTHER ITEMS	
Real Estate Held for Investment	\$45
Repossessed Assets	\$260
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$96
Office Premises and Equipment	\$2,086
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$55 \$-57 \$3
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I	\$961 \$5,625
Miscellaneous II  TOTAL ASSETS	\$828 <b>\$178,123</b>

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$0
Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$2,029
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$749 \$561
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$12,223 13 bp \$14,207 10 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$183
	•

# AGGREGATE SCHEDULE CMR REPORT LIABILITIES

**Area: Southeast Reporting Dockets: 311 All Reporting CMR** 

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#### FIXED-RATE, FIXED-MATURITY DEPOSITS

	Original Maturity in Months			Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$10,224 2.11% 2 mo	\$3,001 4.69% 2 mo	\$317 5.68% 2 mo	\$103
Balances Maturing in 4 to 12 Months WAC WARM	\$12,494 2.24% 7 mo	\$8,406 3.99% 8 mo	\$1,017 5.62% 8 mo	\$161
Balances Maturing in 13 to 36 Months WAC WARM		\$12,251 3.58% 21 mo	\$5,733 5.79% 27 mo	\$159
Balances Maturing in 37 or More Months WAC WARM			\$7,305 4.69% 53 mo	\$124

**Total Fixed-Rate, Fixed Maturity Deposits:** \$60,748

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months			
	12 or Less	13 to 36	37 or More	
Balances in Brokered Deposits	\$1,843	\$2,016	\$4,509	
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:				
Balances Subject to Penalty	\$19,092	\$18,726	\$10,577	
Penalty in Months of Forgone Interest	3.46 mo	6.32 mo	8.43 mo	
Balances in New Accounts	\$3,285	\$1,672	\$1,170	

# **LIABILITIES (continued)**

Area: Southeast

Reporting Dockets: 311 March 2003

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<b>FIXED-RATE, FI</b>	<b>IXED-MATURITY BORROWINGS</b>
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FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$3,368	\$1,474	\$33	1.53%
3.00 to 3.99%	\$48	\$607	\$531	3.58%
4.00 to 4.99%	\$75	\$743	\$849	4.56%
5.00 to 5.99%	\$46	\$1,912	\$980	5.44%
6.00 to 6.99%	\$81	\$1,806	\$195	6.57%
7.00 to 7.99%	\$404	\$815	\$106	7.20%
8.00 to 8.99%	\$0	\$4	\$11	8.44%
9.00 and Above	\$0	\$0	\$303	9.34%
WARM	1 mo	16 mo	66 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings \$14,390	
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#### **MEMOS**

Variable-Rate, Fixed-Maturity Liabilities	\$17,725
(from Supplemental Reporting)	
Book Value of Redeemable Preferred Stock	\$0

### **LIABILITIES (continued)**

Area: Southeast

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MINORITY INTEREST AND CAPITAL			
	Total Balances	WAC	Balances in New Accounts (Optional)
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$11,758 \$29,431 \$12,341 \$9,355	0.81% 1.46% 1.25%	\$780 \$2,128 \$758 \$348
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$330 \$490 \$318	0.06% 0.02% 0.08%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$64,023		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$2		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$3		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$4,183 \$330		
TOTAL LIABILITIES	\$161,404		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$204		
EQUITY CAPITAL	\$16,519		
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$178,127		

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	9 53 41	\$7 \$3 \$740 \$575
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	47 137 110 89	\$318 \$4,096 \$8,294 \$695
2002 2006 2008 2012	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained	ned 9	\$0 \$12 \$7 \$17
2014 2016 2026 2030	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	6 7 9	\$9 \$56 \$195 \$96
2032 2034 2036 2046	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS	24 30	\$1,329 \$3,713 \$27 \$10
2052 2054 2056 2070	Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 5- or 7-yr Balloon or 2-step MBS		\$54 \$1,301 \$32 \$10
2072 2074 2081 2082	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purch low-risk floating-rate mtg derivative product Commit/purchase low-risk fixed-rate mtg derivative product	7 8	\$2,703 \$7,011 \$13 \$43

#### SUPPLEMENTAL REPORTING

**Amounts in Millions** 

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2106 2108 2110 2112	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released	l b	\$2 \$60 \$39 \$48
2114 2116 2126 2128	Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released	6 ed 9 10	\$305 \$938 \$137 \$124
2130 2132 2134 2136	Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released	10 31 38 10	\$79 \$735 \$899 \$57
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	19 13 11	\$2 \$191 \$44 \$56
2212 2214 2216 3012	Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 10-, 15-, or 20-yr FRMs	41 34 32	\$515 \$1,848 \$509 \$0
3014 3016 3026 3032	Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 10-, 15-, or 20-year FRMs		\$2 \$1 \$0 \$62
3034 3068 3070 3072	Option to sell 25- or 30-year FRMs Short option to sell 3- or 5-yr Treasury ARMs Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans Short option to sell 10-, 15-, or 20-yr FRMs		\$160 \$183 \$30 \$104

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3074 3076 4002 4022	Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets Commit/sell non-Mortgage financial assets	27	\$273 \$32 \$663 \$0
5002 5004 5006 5026	IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 6-month LIBOR IR swap: pay 3-month LIBOR, receive fixed	6	\$821 \$5,935 \$60 \$404
5104 5582 6002 6004	IR swaption: pay fixed, receive 3-month LIBOR IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR		\$1,939 \$35 \$1,330 \$362
6022 6040 7002 7010	Interest rate Cap based on the prime rate Short interest rate Cap based on 1-year Treasury Interest rate floor based on 1-month LIBOR Interest rate floor based on 1-year Treasury		\$50 \$3 \$25 \$3
7018 7048 8010 9010	Interest rate floor based on 10-year Treasury Short interest rate floor based on 10-year Treasury Long futures contract on 10-year Treasury note Long call option on 10-year T-note futures contract		\$280 \$150 \$29 \$92
9034 9082 9502 9512	Long put option on 10-year T-note futures contract Short put option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	133 87	\$90 \$17 \$967 \$1,114