## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

All Reporting CMR
Reporting Dockets: 311
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 16,740 | $-3,436$ | $-17 \%$ | $9.51 \%$ | -144 bp |
| +200 bp | 18,293 | $-1,884$ | $-9 \%$ | $10.22 \%$ | -74 bp |
| +100 bp | 19,504 | -672 | $-3 \%$ | $10.72 \%$ | -23 bp |
| 0 bp | 20,176 |  |  | $10.95 \%$ | +3 bp |
| -100 bp | 20,398 | 222 | $+1 \%$ | $10.98 \%$ | + |

Risk Measure for a Given Rate Shock

|  | $3 / 31 / 2003$ | $12 / 31 / 2002$ | $3 / 31 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.95 \%$ | $10.54 \%$ | $12.30 \%$ |
| Post-shock NPV Ratio | $10.22 \%$ | $9.9 \%$ | $11.09 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 74 bp | 56 bp | 121 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast
All Reporting CMR

| Report Prepared: 6/24/2003 1:02:07 PM | Amounts in Millions |  |  |  |  |  | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 18,433 | 17,975 | 17,156 | 16,239 | 15,352 | 17,326 | 103.74 | 3.55 |
| 30-Year Mortgage Securities | 7,664 | 7,460 | 7,080 | 6,653 | 6,251 | 7,170 | 104.04 | 3.92 |
| 15-Year Mortgages and MBS | 17,610 | 17,244 | 16,629 | 15,903 | 15,162 | 16,535 | 104.29 | 2.84 |
| Balloon Mortgages and MBS | 7,979 | 7,878 | 7,753 | 7,604 | 7,440 | 7,558 | 104.23 | 1.43 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 5,827 | 5,816 | 5,799 | 5,776 | 5,725 | 5,641 | 103.10 | 0.24 |
| 7 Month to 2 Year Reset Frequency | 9,627 | 9,538 | 9,448 | 9,340 | 9,199 | 9,214 | 103.51 | 0.94 |
| 2+ to 5 Year Reset Frequency | 18,253 | 17,820 | 17,316 | 16,751 | 16,136 | 17,416 | 102.32 | 2.63 |

Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs

| 1 Month Reset Frequency | 478 | 475 | 471 | 467 | 463 | 463 | 102.53 | 0.79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 Month to 5 Year Reset Frequency | 856 | 842 | 830 | 817 | 802 | 828 | 101.77 | 1.56 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 1,719 | 1,702 | 1,686 | 1,671 | 1,656 | 1,663 | 102.35 | 0.97 |
| Adjustable-Rate, Fully Amortizing | 4,315 | 4,285 | 4,256 | 4,227 | 4,200 | 4,234 | 101.20 | 0.69 |
| Fixed-Rate, Balloon | 2,954 | 2,849 | 2,749 | 2,654 | 2,563 | 2,719 | 104.77 | 3.59 |
| Fixed-Rate, Fully Amortizing | 3,859 | 3,698 | 3,548 | 3,408 | 3,278 | 3,430 | 107.81 | 4.21 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,771 | 4,763 | 4,755 | 4,748 | 4,740 | 4,757 | 100.13 | 0.17 |
| Fixed-Rate | 1,767 | 1,728 | 1,691 | 1,655 | 1,622 | 1,753 | 98.54 | 2.21 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 7,753 | 7,743 | 7,735 | 7,727 | 7,719 | 7,581 | 102.13 | 0.12 |
| Fixed-Rate | 2,737 | 2,676 | 2,617 | 2,562 | 2,508 | 2,581 | 103.66 | 2.23 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 342 | 336 | 329 | 321 | 313 | 336 | 100.00 | 2.01 |
| Accrued Interest Receivable | 495 | 495 | 495 | 495 | 495 | 495 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 35 | 35 | 35 | 35 | 35 | 35 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 20 | 42 | 70 | 94 | 113 |  |  | -59.94 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -118 | -141 | -159 | -163 | -163 |  |  | -14.68 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 117,612 | 115,539 | 112,606 | 109,310 | 105,936 | 111,736 | 103.40 | 2.17 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast
All Reporting CMR
Report Prepared: 6/24/2003 1:02:07 PM Amounts in Millions Data as of: 6/242003

| Report Prepared: 6/24/2003 1:02:07 PM | Amounts in Millions |  |  |  |  |  | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Case |  |  |  |  | FaceValue | BC/FV | Eff.Dur. |
|  | $-100 \mathrm{bp}$ | 0 bp | $+100 \mathrm{bp}$ | +200 bp | +300 bp |  |  |  |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 4,449 | 4,445 | 4,441 | 4,438 | 4,435 | 4,458 | 99.70 | 0.10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,636 | 3,518 | 3,405 | 3,297 | 3,195 | 3,170 | 110.97 | 3.28 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,117 | 2,114 | 2,111 | 2,108 | 2,106 | 2,076 | 101.82 | 0.14 |
| Fixed-Rate | 12,962 | 12,803 | 12,648 | 12,498 | 12,352 | 12,803 | 100.00 | 1.22 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -672 | -664 | -656 | -648 | -641 | -664 | 0.00 | 1.21 |
| Accrued Interest Receivable | 146 | 146 | 146 | 146 | 146 | 146 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 22,638 | 22,361 | 22,095 | 21,839 | 21,592 | 21,990 | 101.69 | 1.21 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 6,808 | 6,808 | 6,808 | 6,808 | 6,808 | 6,808 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,359 | 1,311 | 1,259 | 1,208 | 1,158 | 1,311 | 100.00 | 3.82 |
| Zero-Coupon Securities | 33 | 31 | 29 | 28 | 27 | 28 | 111.46 | 6.01 |
| Government and Agency Securities | 4,903 | 4,792 | 4,688 | 4,591 | 4,498 | 4,548 | 105.36 | 2.24 |
| Term Fed Funds, Term Repos | 4,645 | 4,637 | 4,629 | 4,621 | 4,613 | 4,632 | 100.11 | 0.17 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,879 | 1,810 | 1,746 | 1,687 | 1,632 | 1,644 | 110.12 | 3.68 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 8,753 | 8,656 | 8,461 | 8,216 | 7,942 | 8,701 | 99.48 | 1.69 |
| Structured Securities (Complex) | 6,034 | 5,932 | 5,798 | 5,658 | 5,505 | 5,894 | 100.65 | 1.99 |
| LESS: Valuation Allowances for Investment Securities | 3 | 3 | 3 | 3 | 3 | 3 | 100.00 | 1.57 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 34,411 | 33,974 | 33,416 | 32,813 | 32,179 | 33,562 | 101.23 | 1.47 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast

All Reporting CMR
Report Prepared: 6/24/2003 1:02:07 PM

Amounts in Millions
Reporting Dockets: 311
March 2003

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 260 | 260 | 260 | 260 | 260 | 260 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 45 | 45 | 45 | 45 | 45 | 45 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 96 | 96 | 95 | 90 | 82 | 96 | 100.00 | 0.43 |
| Office Premises and Equipment | 2,086 | 2,086 | 2,086 | 2,086 | 2,086 | 2,086 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,487 | 2,488 | 2,486 | 2,481 | 2,473 | 2,488 | 100.00 | 0.02 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 212 | 222 | 294 | 432 | 521 |  |  | -18.32 |
| Adjustable-Rate Servicing | 146 | 154 | 155 | 155 | 154 |  |  | -2.96 |
| Float on Mortgages Serviced for Others | 180 | 217 | 289 | 399 | 484 |  |  | -25.15 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 539 | 592 | 738 | 986 | 1,160 |  |  | -16.83 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 961 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 5,625 | 5,625 | 5,625 | 5,625 | 5,625 | 5,625 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 828 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 91 | 105 | 117 | 128 | 139 |  |  | -12.44 |
| Transaction Account Intangible | 601 | 852 | 1,120 | 1,382 | 1,665 |  |  | -30.48 |
| MMDA Intangible | 1,014 | 1,396 | 1,865 | 2,227 | 2,568 |  |  | -30.48 |
| Passbook Account Intangible | 632 | 920 | 1,199 | 1,480 | 1,724 |  |  | -30.85 |
| Non-Interest-Bearing Account Intangible | 170 | 389 | 598 | 797 | 986 |  |  | -54.93 |
| TOTAL OTHER ASSETS | 8,132 | 9,287 | 10,524 | 11,640 | 12,707 | 7,414 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 933 |  |  |
| TOTAL ASSETS | 185,820 | 184,241 | 181,865 | 179,069 | 176,047 | 178,123 | 103/101*** | 1.76*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

| Report Prepared: 6/24/2003 1:02:08 PM | Amounts in Millions |  |  |  |  |  | Data as of: 6/24/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Ca |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|L|T|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 35,960 | 35,798 | 35,636 | 35,477 | 35,319 | 35,459 | 100.95 | 0.45 |
| Fixed-Rate Maturing in 13 Months or More | 27,479 | 26,792 | 26,129 | 25,488 | 24,868 | 25,289 | 105.94 | 2.52 |
| Variable-Rate | 553 | 552 | 552 | 551 | 551 | 551 | 100.19 | 0.11 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 11,758 | 11,758 | 11,758 | 11,758 | 11,758 | 11,758 | 100/93* | 0.00/2.38* |
| MMDAs | 29,431 | 29,431 | 29,431 | 29,431 | 29,431 | 29,431 | 100/95* | 0.00/1.52* |
| Passbook Accounts | 12,341 | 12,341 | 12,341 | 12,341 | 12,341 | 12,341 | 100/93* | 0.00/2.49* |
| Non-Interest-Bearing Accounts | 9,355 | 9,355 | 9,355 | 9,355 | 9,355 | 9,355 | 100/96* | 0.00/2.38* |
| TOTAL DEPOSITS | 126,877 | 126,027 | 125,202 | 124,401 | 123,623 | 124,184 | 101/99* | 0.67/1.66* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 11,795 | 11,693 | 11,594 | 11,496 | 11,399 | 11,382 | 102.74 | 0.86 |
| Fixed-Rate Maturing in 37 Months or More | 3,454 | 3,296 | 3,147 | 3,007 | 2,874 | 3,008 | 109.57 | 4.66 |
| Variable-Rate | 7,723 | 7,715 | 7,707 | 7,700 | 7,692 | 7,686 | 100.38 | 0.10 |
| TOTAL BORROWINGS | 22,972 | 22,704 | 22,448 | 22,202 | 21,966 | 22,076 | 102.85 | 1.16 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 821 | 821 | 821 | 821 | 821 | 821 | 100.00 | 0.00 |
| Other Escrow Accounts | 305 | 296 | 287 | 279 | 271 | 318 | 93.22 | 3.07 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,183 | 4,183 | 4,183 | 4,183 | 4,183 | 4,183 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 330 |  |  |
| TOTAL OTHER LIABILITIES | 5,310 | 5,300 | 5,291 | 5,283 | 5,275 | 5,652 | 93.78 | 0.17 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 10,296 | 10,349 | 10,059 | 9,824 | 9,640 | 9,487 | 109.08 | 1.15 |
| Unamortized Yield Adjustments |  |  |  |  |  | 5 |  |  |
| TOTAL LIABILITIES | 165,455 | 164,380 | 163,000 | 161,710 | 160,504 | 161,404 | 102/100** | 0.75/1.51** |

** PUBLIC **

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Southeast |
| :--- |
| All Reporting CMR |
| Report Prepared: $\mathbf{6 / 2 4 / 2 0 0 3 ~ 1 : 0 2 : 0 8 ~ P M ~}$ |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Southeast

| All Reporting CMR Report Prepared: 6/24/2003 1:02:08 PM | Amounts in Millions |  |  |  |  |  | March 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Ca |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 185,820 | 184,241 | 181,865 | 179,069 | 176,047 | 178,123 | 103/101*** | 1.07/1.76*** |
| - LIABILITIES | 165,455 | 164,380 | 163,000 | 161,710 | 160,504 | 161,404 | 102/100** | 0.75/1.51** |
| + OFF-BALANCE-SHEET POSITIONS | 33 | 315 | 639 | 933 | 1,197 |  |  |  |
| TOTAL NET PORTFOLIO VALUE | 20,398 | 20,176 | 19,504 | 18,293 | 16,740 | 16,719\# | 120.68 | 2.21 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
** Incl/Excl. deposit intangible values.
\# Face Value NPV is Sum of Equity Capital and Minority Interest in Consolidated subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast
Reporting Dockets: 311
March 2003

All Reporting CMR
Report Prepared: 6/24/2003 1:02:08 PM

Amounts in Millions
Data as of: 6/24/2003

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$235 | \$3,491 | \$8,075 | \$4,041 | \$1,484 |
| WARM | 349 mo | 345 mo | 343 mo | 316 mo | 280 mo |
| WAC | 4.44\% | 5.75\% | 6.38\% | 7.34\% | 9.06\% |
| Amount of these that is FHA or VA Guaranteed | \$1 | \$275 | \$541 | \$140 | \$122 |
| Securities Backed by Conventional Mortgages | \$99 | \$1,649 | \$1,328 | \$260 | \$76 |
| WARM | 67 mo | 326 mo | 305 mo | 301 mo | 236 mo |
| Weighted Average Pass-Through Rate | 3.89\% | 5.33\% | 6.22\% | 7.11\% | 8.66\% |
| Securities Backed by FHA or VA Mortgages | \$8 | \$2,439 | \$1,143 | \$128 | \$41 |
| WARM | 191 mo | 355 mo | 341 mo | 292 mo | 247 mo |
| Weighted Average Pass-Through Rate | 4.41\% | 5.50\% | 6.35\% | 7.21\% | 8.30\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$290 | \$5,115 | \$4,416 | \$2,252 | \$1,094 |
| WAC | 4.77\% | 5.52\% | 6.42\% | 7.32\% | 8.96\% |
| Mortgage Securities | \$341 | \$2,072 | \$819 | \$106 | \$30 |
| Weighted Average Pass-Through Rate | 4.44\% | 5.20\% | 6.19\% | 7.24\% | 8.34\% |
| WARM (of 15-Year Loans and Securities) | 165 mo | 166 mo | 152 mo | 143 mo | 116 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$393 | \$1,673 | \$1,668 | \$926 | \$723 |
| WAC | 4.63\% | 5.51\% | 6.46\% | 7.34\% | 10.39\% |
| Mortgage Securities | \$569 | \$1,249 | \$341 | \$16 | \$1 |
| Weighted Average Pass-Through Rate | 4.51\% | 5.40\% | 6.16\% | 7.14\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 81 mo | 102 mo | 91 mo | 79 mo | 68 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 6/24/2003 1:02:09 PM

Reporting Dockets: 311
March 2003
Data as of: $\mathbf{6 / 2 4 / 2 0 0 3}$

## Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Resen Frequency |  |
| :--- | :--- |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates

| $\$ 818$ | $\$ 284$ | $\$ 28$ |
| ---: | ---: | ---: |
| $3.58 \%$ | $4.57 \%$ | $6.72 \%$ |
|  |  |  |
| $\$ 4,823$ | $\$ 8,930$ | $\$ 17,388$ |
| 256 bp | 271 bp | 273 bp |
| $4.73 \%$ | $5.79 \%$ | $5.71 \%$ |
| 311 mo | 295 mo | 335 mo |
| 4 mo | 12 mo | 46 mo |


| $\$ 0$ | $\$ 3$ |
| ---: | ---: |
| $3.65 \%$ | $4.90 \%$ |
|  |  |
| $\$ 463$ | $\$ 824$ |
| 204 bp | 234 bp |
| $4.07 \%$ | $6.05 \%$ |
| 318 mo | 245 mo |
| 1 mo | 11 mo |

\$3 WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset
4 mo
12 mo

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$24 | \$22 | \$27 | \$1 | \$3 |
| Weighted Average Distance from Lifetime Cap | 141 bp | 110 bp | 115 bp | 83 bp | 134 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$49 | \$378 | \$233 | \$1 | \$44 |
| Weighted Average Distance from Lifetime Cap | 317 bp | 372 bp | 353 bp | 343 bp | 363 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$4,536 | \$8,303 | \$16,826 | \$455 | \$714 |
| Weighted Average Distance from Lifetime Cap | 920 bp | 646 bp | 563 bp | 859 bp | 634 bp |
| Balances Without Lifetime Cap | \$1,032 | \$512 | \$329 | \$7 | \$67 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$3,846 | \$8,162 | \$16,003 | \$415 | \$648 |
| Weighted Average Periodic Rate Cap | 102 bp | 182 bp | 198 bp | 57 bp | 160 bp |
| Balances Subject to Periodic Rate Floors | \$1,153 | \$6,488 | \$12,871 | \$14 | \$539 |
| MBS Included in ARM Balances | \$311 | \$1,406 | \$1,156 | \$32 | \$39 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Southeast

## All Reporting CMR

Report Prepared: 6/24/2003 1:02:09 PM

MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 1,663$ | $\$ 4,234$ |
| WARM | 67 mo | 154 mo |
| Remaining Term to Full Amortization | 253 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 207 bp | 218 bp |
| Reset Frequency | 24 mo | 21 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 55$ | $\$ 91$ |
| Wghted Average Distance to Lifetime Cap | 97 bp | 86 bp |
|  |  |  |
| Fixed-Rate: |  |  |
| Balances | $\$ 2,719$ | $\$ 3,430$ |
| WARM | 53 mo | 118 mo |
| Remaining Term to Full Amortization | 257 mo |  |
| WAC | $6.27 \%$ | $7.60 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,757$ | $\$ 1,753$ |
| WARM | 27 mo | 39 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 127 bp | $7.11 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 7,581$ | $\$ 2,581$ |
| WARM | 148 mo | 145 mo |
| Rate Index Code | 0 | $8.12 \%$ |
| Margin in Column 1; WAC in Column 2 | 143 bp | 8.1 |
| Reset Frequency | 1 mo |  |
|  |  |  |

Reporting Dockets: $\mathbf{3 1 1}$
March 2003

## Amounts in Millions <br> Data as of: 6/24/2003



| Adjustable Rate | Fixed Rate |
| ---: | ---: |
| $\$ 4,458$ | $\$ 3,170$ |
| 55 mo | 47 mo |
| 328 bp | $8.65 \%$ |
| 2 mo |  |
| 0 |  |


| Balances | \$4,458 | \$3,170 |
| :---: | :---: | :---: |
| WARM | 55 mo | 47 mo |
| Margin in Column 1; WAC in Column 2 | 328 bp | 8.65\% |
| Reset Frequency | 2 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,076 | \$12,803 |
| WARM | 55 mo | 45 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 808 bp | 10.07\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |

Collateralized Mortgage Obligations:
Floating Rate \$251 \$1,315

Fixed Rate

| $\$ 251$ | $\$ 1,315$ |
| :--- | ---: |
| $\$ 642$ | $\$ 5,703$ |
| $\$ 377$ | $\$ 273$ |

Remaining WAL 5-10 Years \$377
Remaining WAL Over 10 Years $\$ 96$
Superfloaters
Inverse Floaters \& Super POs
Other
CMO Residuals:
Fixed Rate
Floating Rate
Stripped Mortgage-Backed Securities:
Interest-Only MBS
WAC
Principal-Only MBS
WAC
Total Mortgage-Derivative
Securities - Book Value
\$1,409
\$7,292

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: Southeast
All Reporting CMR
Reporting Dockets: 311
Report Prepared: 6/24/2003 1:02:09 PM
Amounts in Millions
March 2003

## MORTGAGE LOANS SERVICED FOR OTHERS

|  | Coupon of Fixed-Rate Mortgages Serviced for Others |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 5.00\% | 5.00 to 5.99\% | 6.00 to 6.99\% | 7.00 to 7.99\% | 8.00\% \& Above |
| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$536 | \$12,886 | \$28,774 | \$14,372 | \$5,770 |
| WARM | 170 mo | 222 mo | 295 mo | 297 mo | 233 mo |
| Weighted Average Servicing Fee | 30 bp | 28 bp | 30 bp | 30 bp | 38 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 493 loans |  |  |  |  |
| FHA/VA 85 loans |  |  |  |  |  |
| Subserviced by Others | 12 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$6,984 \$243 |  | Total \# of Adjustable-Rate Loans Serviced |  | d 39 loans |
| WARM (in months) | 305 mo |  | Number of These Subserviced by Others |  | ers 2 loans |
| Weighted Average Servicing Fee | 70 bp | 26 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$69,563 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAs No. 115 |  |  | \$6,808 |  |  |
|  |  |  | \$1,311 |  |  |
| Zero-Coupon Securities |  |  | \$28 | 2.92\% | 59 mo |
| Government \& Agency Securities |  |  | \$4,548 | 3.66\% | 35 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$4,632 | 1.46\% | 2 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$1,644 | 5.45\% | 67 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$5,894 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$24,864 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 6/24/2003 1:02:09 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$826 |
| Accrued Interest Receivable | \$495 |
| Advances for Taxes and Insurance | \$35 |
| Less: Unamortized Yield Adjustments | \$-559 |
| Valuation Allowances | \$490 |
| Unrealized Gains (Losses) | \$122 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$289 |
| Accrued Interest Receivable | \$146 |
| Less: Unamortized Yield Adjustments | \$-136 |
| Valuation Allowances | \$953 |
| Unrealized Gains (Losses) | \$3 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$45 |
| Repossessed Assets | \$260 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$96 |
| Office Premises and Equipment | \$2,086 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$55 |
| Less: Unamortized Yield Adjustments | \$-57 |
| Valuation Allowances | \$3 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$961 |
| Miscellaneous I | \$5,625 |
| Miscellaneous II | \$828 |
| TOTAL ASSETS | \$178,123 |

Reporting Dockets: 311
March 2003
Data as of: $\mathbf{6 / 2 4 / 2 0 0 3}$

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$0
Loans at SC23
Loans Secured by Real Estate Reported as Consumer \$2,029 Loans at SC34

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$749
Mortgage-Related Mututal Funds \$561
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$12,223
Weighted Average Servicing Fee $\quad 13 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced $\$ 14,207$
Weighted Average Servicing Fee
10 bp
Credit-Card Balances Expected to Pay Off in Grace Period\$183

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast
Reporting Dockets: 311
March 2003

All Reporting CMR
Report Prepared: 6/24/2003 1:02:09 PM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

Balances by Remaining Maturity:
Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

Data as of: 6/24/2003

Amounts in Millions

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$10,224 | \$3,001 | \$317 | \$103 |
| 2.11\% | 4.69\% | 5.68\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$12,494 | \$8,406 | \$1,017 | \$161 |
| 2.24\% | 3.99\% | 5.62\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$12,251 | \$5,733 | \$159 |
|  | 3.58\% | 5.79\% |  |
|  | 21 mo | 27 mo |  |
|  |  | \$7,305 | \$124 |
|  |  | 4.69\% |  |
|  |  | 53 mo |  |

## \$60,748

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

Balances in Brokered Deposits
Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty
Penalty in Months of Forgone Interest
\$19,092

| $\$ 19,092$ | $\$ 18,726$ | $\$ 10,577$ |
| :--- | :--- | :--- |
| 3.46 mo | 6.32 mo | 8.43 mo |

Balances in New Accounts
\$3,285
\$1,672
$\$ 1,170$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 311
March 2003
All Reporting CMR
Data as of: $6 / 24 / 2003$
FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$3,368 | \$1,474 | \$33 | 1.53\% |
| 3.00 to 3.99\% | \$48 | \$607 | \$531 | 3.58\% |
| 4.00 to 4.99\% | \$75 | \$743 | \$849 | 4.56\% |
| 5.00 to $5.99 \%$ | \$46 | \$1,912 | \$980 | 5.44\% |
| 6.00 to $6.99 \%$ | \$81 | \$1,806 | \$195 | 6.57\% |
| 7.00 to 7.99\% | \$404 | \$815 | \$106 | 7.20\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$11 | 8.44\% |
| 9.00 and Above | \$0 | \$0 | \$303 | 9.34\% |
| WARM | 1 mo | 16 mo | 66 mo |  |

## MEMOS

Variable-Rate, Fixed-Maturity Liabilities
\$17,725
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: Southeast

## MINORITY INTEREST AND CAPITAL

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 11,758$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 29,431$ |
| Passbook Accounts | $\$ 12,341$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 9,355$ |
| ESCROW ACCOUNTS | $\$ 330$ |
| Escrow for Mortgages Held in Portfolio | $\$ 490$ |
| Escrow for Mortgages Serviced for Others | $\$ 318$ |
| Other Escrows | $\$ 64,023$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 2$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 3$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS |  |
| OTHER LIABILITIES | $\$ 0$ |
| Collateralized Mortgage Securities Issued | $\$ 4,183$ |
| Miscellaneous I | $\$ 330$ |


| TOTAL LIABILITIES | $\$ 161,404$ |
| :--- | ---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 204$ |
| EQUITY CAPITAL | $\$ 16,519$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

All Reporting CMR
Report Prepared: 6/24/2003 1:02:10 PM

Amounts in Millions
March 2003

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$7 |
| 1004 | Opt commitment to orig 6-mo or 1 -yr COFI ARMs | 9 | \$3 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 53 | \$740 |
| 1008 | Opt commitment to orig 3- or $5-\mathrm{yr}$ Treasury ARMs | 41 | \$575 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 47 | \$318 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 137 | \$4,096 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 110 | \$8,294 |
| 1016 | Opt commitment to orig "other" Mortgages | 89 | \$695 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$12 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$7 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained | 9 | \$17 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained | 6 | \$9 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 7 | \$56 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$195 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained | 6 | \$96 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 24 | \$1,329 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 30 | \$3,713 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$27 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$10 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$54 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$1,301 |
| 2056 | Commit/purchase "other" MBS |  | \$32 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$10 |
| 2072 | Commit/sell 10-, 15-, or 20 -yr FRM MBS | 7 | \$2,703 |
| 2074 |  | 8 | \$7,011 |
| 2081 | Commit/sell 25- or 30-yr FRM MBS <br> Commit/purch low-risk floating-rate mtg derivative product |  | \$13 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$43 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

All Reporting CMR
Report Prepared: 6/24/2003 1:02:11 PM

Amounts in Millions
Amounts in Minons

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code Off-Balance-Sheet Contract Positions \# Frms if \# > 5 Notional Amount

| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$2 |
| :---: | :---: | :---: | :---: |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$60 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$39 |
| 2112 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released |  | \$48 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released | 6 | \$305 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$938 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 9 | \$137 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 10 | \$124 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released | 10 | \$79 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 31 | \$735 |
| 2134 | Commit/sell 25 - or 30-yr FRM loans, svc released | 38 | \$899 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 10 | \$57 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$2 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 19 | \$191 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 13 | \$44 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 11 | \$56 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 41 | \$515 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 34 | \$1,848 |
| 2216 | Firm commit/originate "other" Mortgage loans | 32 | \$509 |
| 3012 | Option to purchase 10-, 15-, or 20-yr FRMs |  | \$0 |
| 3014 | Option to purchase 25- or 30-yr FRMs |  | \$2 |
| 3016 | Option to purchase "other" Mortgages |  | \$1 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$0 |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs |  | \$62 |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$160 |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$183 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$30 |
| 3072 | Short option to sell 10-, 15-, or 20-yr FRMs |  | \$104 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Southeast

## Amounts in Millions

Data as of: 6/24/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

