Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

Area: Assets < \$100 Mil

All Reporting CMR Reporting Dockets: 310 March 2004

Interest Rate Sensitivity of Net Portfolio Value (NPV)

	•	Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp	2,249 2,461 2,639 2,749	-500 -288 -109	-18 % -10 % -4 %	13.59 % 14.60 % 15.40 % 15.83 %	-224 bp -123 bp -43 bp
-100 bp	2,759	11	0 %	15.78 %	-5 bp

Risk Measure for a Given Rate Shock

	03/31/2004	12/31/2003	03/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	15.83 %	15.74 %	15.24 %
	14.60 %	14.31 %	14.48 %
	123 bp	143 bp	76 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil
All Reporting CMR

Reporting Dockets: 310

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Amounts in Millions

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	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS	100 10		1100 34	1200 120	1000 100			
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans a	and MBS							
30-Year Mortgage Loans	1,325	1,300	1,252	1,197	1,139	1,245	104.43	2.81
30-Year Mortgage Securities	253	245	232	220	208	241	101.57	4.40
15-Year Mortgages and MBS	3,043	2,993	2,907	2,801	2,688	2,864	104.51	2.26
Balloon Mortgages and MBS	1,018	1,004	985	961	932	974	103.09	1.64
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Current Ma	rket Index AF	Ms				
6 Month or Less Reset Frequency	190	189	189	188	186	187	101.09	0.31
7 Month to 2 Year Reset Frequency	1,225	1,215	1,204	1,188	1,166	1,187	102.37	0.87
2+ to 5 Year Reset Frequency	966	949	929	904	876	918	103.37	1.96
Adjustable-Rate Single-Family First-Mortgage Lo	ans and MBS	: Lagging Ma	rket Index Al	RMs				
1 Month Reset Frequency	34	34	34	33	33	34	101.33	0.80
2 Month to 5 Year Reset Frequency	466	459	452	444	435	450	101.93	1.55
Multifamily and Nonresidential Mortgage Loans a	and Securities							
Adjustable-Rate, Balloons	111	110	109	108	108	109	100.49	0.69
Adjustable-Rate, Fully Amortizing	602	597	592	587	582	598	99.80	0.86
Fixed-Rate, Balloon	226	219	211	205	198	204	107.41	3.38
Fixed-Rate, Fully Amortizing	502	481	461	442	425	451	106.56	4.30
Construction and Land Loans								
Adjustable-Rate	279	279	278	277	276	279	99.81	0.29
Fixed-Rate	326	318	310	303	296	318	99.91	2.48
Second-Mortgage Loans and Securities								
Adjustable-Rate	367	366	366	365	365	372	98.48	0.16
Fixed-Rate	286	281	276	272	267	278	101.26	1.74
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	26	25	25	24	24	25	100.00	1.44
Accrued Interest Receivable	47	47	47	47	47	47	100.00	0.00
Advance for Taxes/Insurance	1	1	1	1	1	1	100.00	0.00
Float on Escrows on Owned Mortgages	1	3	6	9	11			-72.07
LESS: Value of Servicing on Mortgages Serviced by Others	0	0	0	0	0			-22.45
TOTAL MORTGAGE LOANS AND SECURITIES	11,295	11,116	10,866	10,575	10,263	10,783	103.09	1.93

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil All Reporting CMR

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Amounts in Millions

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	207	206	206	205	204	207	99.46	0.32
Fixed-Rate	296	287	279	271	263	269	106.92	2.98
Consumer Loans								
Adjustable-Rate	82	81	81	81	81	77	105.25	0.17
Fixed-Rate	602	593	585	576	568	588	100.83	1.49
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-5	-5	-5	-5	-5	-5	0.00	1.67
Accrued Interest Receivable	11	11	11	11	11	11	100.00	0.00
TOTAL NONMORTGAGE LOANS	1,192	1,174	1,156	1,139	1,122	1,147	102.31	1.54
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	693	693	693	693	693	693	100.00	0.00
Equities and All Mutual Funds	395	387	378	367	354	387	100.00	2.19
Zero-Coupon Securities	9	8	8	8	7	8	106.40	4.08
Government and Agency Securities	451	436	422	410	397	421	103.68	3.24
Term Fed Funds, Term Repos	1,272	1,267	1,263	1,259	1,254	1,264	100.28	0.35
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	229	221	214	208	201	215	103.07	3.28
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	324	320	310	297	285	321	99.74	2.27
Structured Securities (Complex)	736	728	705	674	645	724	100.53	2.13
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	21.40
TOTAL CASH, DEPOSITS, AND SECURITIES	4,107	4,061	3,993	3,915	3,837	4,032	100.72	1.41

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil

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	400 hm	Base Case	. 400 hm	. 200 hm	. 200 hm	Face\/elue	BC/FV	Eff Dur
400FT0 ()	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
REAL ASSETS, INVESTMENTS IN UNCO	ONSOLIDATE	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	25	25	25	25	25	25	100.00	0.00
Real Estate Held for Investment	8	8	8	8	8	8	100.00	0.00
Investment in Unconsolidated Subsidiaries	138	135	125	111	96	135	100.00	4.90
Office Premises and Equipment	287	287	287	287	287	287	100.00	0.00
TOTAL REAL ASSETS, ETC.	457	454	444	430	415	454	100.00	1.46
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	6	9	11	12	12			-30.95
Adjustable-Rate Servicing	1	1	1	1	1			-3.23
Float on Mortgages Serviced for Others	5	6	8	9	10			-23.90
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	11	16	20	22	23			-27.12
OTHER ASSETS								
Purchased and Excess Servicing						12		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	154	154	154	154	154	154	100.00	0.00
Miscellaneous II						59		
Deposit Intangibles								
Retail CD Intangible	12	15	16	18	20			-15.38
Transaction Account Intangible	72	102	133	164	195			-30.15
MMDA Intangible	50	68	89	106	122			-28.86
Passbook Account Intangible	126	178	229	279	325			-29.11
Non-Interest-Bearing Account Intangible	13	27	41	54	67			-51.47
TOTAL OTHER ASSETS	426	544	663	775	883	225		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						15		
TOTAL ASSETS	17,489	17,364	17,142	16,857	16,543	16,656	104/102***	1.00/1.72***

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil All Reporting CMR

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Amounts in Millions

· · ·		Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.	
LIABILITIES									
DEPOSITS									
Fixed-Maturity									
Fixed-Rate Maturing in 12 Months or Less	4,979	4,956	4,932	4,909	4,885	4,923	100.66	0.48	
Fixed-Rate Maturing in 13 Months or More	2,625	2,561	2,499	2,440	2,382	2,472	103.59	2.4	
Variable-Rate	106	106	105	105	105	105	100.37	0.14	
Demand									
Transaction Accounts	1,362	1,362	1,362	1,362	1,362	1,362	100/93*	0.00/2.44	
MMDAs	1,373	1,373	1,373	1,373	1,373	1,373	100/95*	0.00/1.51	
Passbook Accounts	2,296	2,296	2,296	2,296	2,296	2,296	100/92*	0.00/2.44	
Non-Interest-Bearing Accounts	619	619	619	619	619	619	100/96*	0.00/2.37	
TOTAL DEPOSITS	13,360	13,272	13,187	13,104	13,023	13,151	101/98*	0.65/1.59	
BORROWINGS									
Fixed-Maturity									
Fixed-Rate Maturing in 36 Months or Less	512	507	502	497	492	498	101.77	0.9	
Fixed-Rate Maturing in 37 Months or More	339	323	307	292	278	309	104.39	5.0	
Variable-Rate	46	46	46	46	46	46	100.09	0.0	
TOTAL BORROWINGS	898	876	855	836	817	853	102.63	2.4	
OTHER LIABILITIES									
Escrow Accounts									
For Mortgages	42	42	42	42	42	42	100.00	0.0	
Other Escrow Accounts	19	18	18	17	17	20	92.84	3.0	
Miscellaneous Other Liabilities									
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.0	
Miscellaneous I	128	128	128	128	128	128	100.00	0.0	
Miscellaneous II	0	0	0	0	0	37			
TOTAL OTHER LIABILITIES	189	188	188	187	187	227	83.15	0.2	
Other Liabilities not Included Above									
Self-Valued	288	278	270	263	258	254	109.48	3.2	
Unamortized Yield Adjustments						5			
TOTAL LIABILITIES	14,734	14,614	14,500	14,390	14,285	14,489	101/98**	0.80/1.66*	

- ** PUBLIC ** -

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND C	OFF-BALANC	E-SHEE	T POSITIO	ONS				
OPTIONAL COMMITMENTS TO ORIGI	NATE							
FRMs and Balloon/2-Step Mortgages	7	2	-7	-15	-22			
ARMs	2	1	1	0	-1			
Other Mortgages	1	0	-1	-2	-4			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	4	2	-1	-4	-7			
Sell Mortgages and MBS	-7	-2	6	14	22			
Purchase Non-Mortgage Items	0	0	0	0	0			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS, SWAPTION	S							
Pay Fixed, Receive Floating Swaps	0	0	0	0	0			
Pay Floating, Receive Fixed Swaps	0	0	0	0	0			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER								
Options on Mortgages and MBS	0	1	5	9	13			
Interest-Rate Caps	0	0	0	0	0			
Interest-Rate Floors	0	0	0	0	0			
Futures	0	0	0	0	0			
Options on Futures	0	0	0	0	0			
Construction LIP	-2	-4	-6	-8	-9			
Self-Valued	0	0	0	0	0			
TOTAL OFF-BALANCE-SHEET POSITIONS	4	-1	-3	-6	-9	·	·	

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil **Reporting Dockets: 310**

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	Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	17,489	17,364	17,142	16,857	16,543	16,656	104/102***	1.00/1.72***
- LIABILITIES	14,734	14,614	14,500	14,390	14,285	14,489	101/98**	0.80/1.66**
+ OFF-BALANCE-SHEET POSITIONS	4	-1	-3	-6	-9			
TOTAL NET PORTFOLIO VALUE #	2,759	2,749	2,639	2,461	2,249	2,167	126.84	2.18

^{*} Excl./Incl. deposit intangible values listed on asset side of report.

All Reporting CMR

^{***} Excl./Incl. deposit intangible values inset on asset side of report.

*** Excl./Incl. deposit intangible values.

*** Incl./Excl. deposit intangible values.

NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

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FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

	Coupon							
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above			
30-YEAR MORTGAGES AND MBS Mortgage Loans WARM	\$33 314 mo	\$350 330 mo	\$429 323 mo	\$277 299 mo	\$156 253 mo			
WAC Amount of these that is FHA or VA Guaranteed	4.41%	5.60%	6.39%	7.35%	9.00%			
	\$0	\$4	\$2	\$3	\$2			
	·	·		·	·			
Securities Backed by Conventional Mortgages WARM Weighted Average Pass-Through Rate	\$72	\$77	\$33	\$11	\$6			
	298 mo	320 mo	279 mo	253 mo	147 mo			
	4.14%	5.19%	6.19%	7.15%	9.16%			
Securities Backed by FHA or VA Mortgages	\$3	\$10	\$14	\$10	\$4			
WARM Weighted Average Pass-Through Rate	270 mo	337 mo	286 mo	280 mo	194 mo			
	3.89%	5.08%	6.21%	7.12%	8.73%			
15-YEAR MORTGAGES AND MBS	•	•			•			
Mortgage Loans	\$201	\$791	\$740	\$520	\$323			
WAC	4.68%	5.44%	6.41%	7.34%	8.87%			
Mortgage Securities Weighted Average Pass-Through Rate	\$132	\$103	\$39	\$12	\$3			
	4.21%	5.22%	6.15%	7.18%	8.48%			
WARM (of 15-Year Loans and Securities)	145 mo	160 mo	149 mo	133 mo	112 mo			
BALLOON MORTGAGES AND MBS Mortgage Loans WAC	\$56	\$200	\$259	\$154	\$68			
	4.57%	5.47%	6.41%	7.35%	8.77%			
Mortgage Securities Weighted Average Pass-Through Rate WARM (of Balloon Loans and Securities)	\$162	\$56	\$16	\$1	\$0			
	3.95%	5.23%	6.18%	7.34%	8.00%			
	66 mo	85 mo	76 mo	59 mo	49 mo			

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$5,324

ASSETS (continued)

Area: Assets < \$100 Mil All Reporting CMR

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARI y Coupon Reset Frequer	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$2	\$18	\$6	\$0	\$16
WAC	4.77%	4.77%	6.19%	0.00%	5.31%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$185	\$1,169	\$913	\$34	\$434
Weighted Average Margin	199 bp	259 bp	273 bp	130 bp	218 bp
WAČ	5.02 [°]	5.05%	5.71%	3.70%	5.72%
WARM	206 mo	263 mo	297 mo	201 mo	249 mo
Weighted Average Time Until Next Payment Reset	2 mo	9 mo	39 mo	1 mo	16 mo
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$2,777

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)		urrent Market Index ARM / Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$5	\$7	\$8	\$0	\$1	
Weighted Average Distance from Lifetime Cap	138 bp	174 bp	172 bp	0 bp	133 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$12	\$87	\$74	\$0	\$16	
Weighted Average Distance from Lifetime Cap	305 bp	332 bp	336 bp	0 bp	361 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$150	\$1,073	\$807	\$32	\$393	
Weighted Average Distance from Lifetime Cap	791 bp	673 bp	613 bp	878 bp	649 bp	
Balances Without Lifetime Cap	\$20	\$20	\$30	\$2	\$40	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$70	\$1,022	\$811	\$6	\$365	
Weighted Average Periodic Rate Cap	142 bp	163 bp	196 bp	209 bp	184 bp	
Balances Subject to Periodic Rate Floors	\$60	\$881	\$699	\$5	\$334	
MBS Included in ARM Balances	\$65	\$306	\$97	\$33	\$61	

ASSETS (continued)

Area: Assets < \$100 Mil All Reporting CMR

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$109	\$598
WARM	77 mo	183 mo
Remaining Term to Full Amortization	249 mo	
Rate Index Code	0	0
Margin	207 bp	232 bp
Reset Frequency	22 mo	23 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$5	\$17
Wghted Average Distance to Lifetime Cap	51 bp	63 bp
Fixed-Rate:		
Balances	\$204	\$451
WARM	50 mo	119 mo
Remaining Term to Full Amortization	234 mo	
WAC	6.88%	7.13%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$279 53 mo 0	\$318 41 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	199 bp 7 mo	6.59%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$372 135 mo 0	\$278 85 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	83 bp 2 mo	6.83%

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COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$207 57 mo 148 bp 7 mo 0	\$269 42 mo 6.92%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2	\$77 31 mo 0 361 bp	\$588 48 mo 7.63%
Reset Frequency	3 mo	7.03/0
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$32	\$48
Remaining WAL <= 5 Years Remaining WAL 5-10 Years	\$53 \$4	\$164 \$10
Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$11 \$0 \$0	,
Other CMO Residuals:	\$0	\$0
Fixed Rate Floating Rate	\$0 \$0	\$0 \$0
Stripped Mortgage-Backed Securities: Interest-Only MBS WAC	\$0 0.00%	\$0 0.00%
Principal-Only MBS WAC	\$0 0.00%	\$0 11.13%
Total Mortgage-Derivative Securities - Book Value	\$100	\$221

ASSETS (continued)

Area: Assets < \$100 Mil
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or (continued)

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MORTGAGE LOANS SERVICED FOR OTHERS	5				
	Co	upon of Fixed-R	Rate Mortgages S	erviced for Other	'S
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee	\$271 180 mo 25 bp	\$912 234 mo 25 bp	\$571 280 mo 26 bp	\$158 262 mo 26 bp	\$72 198 mc 29 bp
Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA Subserviced by Others	20 loans 1 loans 1 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$68 148 mo 30 bp	\$1 111 mo 49 bp		le-Rate Loans Service e Subserviced by Othe	
Total Balances of Mortgage Loans Serviced for O	thers		\$2,054		

CASH DEDOSITS	AND SECUDITIES

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$693 \$387		
Zero-Coupon Securities Government & Agency Securities	\$8 \$421	3.21% 3.52%	49 mo 44 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$1,264	1.37%	4 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) Memo: Complex Securities (from supplemental reporting)	\$215 \$724	4.37%	46 mo

Total Cash, Deposits, and Securities	\$3,711
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ASSETS (continued)

Area: Assets < \$100 Mil

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$88 \$47 \$1 \$8 \$62 \$6
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$14 \$11 \$-7 \$20 \$1
OTHER ITEMS	
Real Estate Held for Investment	\$8
Repossessed Assets	\$25
Equity Assets Not Subject to SFAS No. 115	\$135
Office Premises and Equipment	\$287
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$8 \$-1 \$0
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$12
Miscellaneous I Miscellaneous II	\$154 \$59

TOTAL ASSETS

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$7
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$34
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$129 \$258
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$43 41 bp \$72 40 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$0

\$16,656

LIABILITIES

Area: Assets < \$100 Mil All Reporting CMR Reporting Dockets: 310

March 2004

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Amounts in Millions

FIXED-RATE, FIXED-MATURITY DEPOSITS

	Orig	Original Maturity in Months		
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less	\$1,250	\$404	\$47	\$3
WAC	1.72%	3.35%	5.10%	
WARM	2 mo	2 mo	2 mo	
Balances Maturing in 4 to 12 Months	\$1,907	\$1,157	\$158	\$8
WAC	1.70%	2.88%	5.97%	
WARM	7 mo	8 mo	9 mo	
Balances Maturing in 13 to 36 Months		\$1,238	\$509	\$4
WAC		2.68%	5.18%	
WARM		20 mo	25 mo	
Balances Maturing in 37 or More Months			\$726	\$2
WAC			4.02%	·
WARM			50 mo	

Total Fixed-Rate, Fixed Maturity Deposits:

\$7,395

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$106	\$46	\$20
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$2,634	\$2,387	\$1,144
Penalty in Months of Forgone Interest	3.02 mo	5.19 mo	5.50 mo
Balances in New Accounts	\$167	\$126	\$80

LIABILITIES (continued)

Area: Assets < \$100 Mil **All Reporting CMR**

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FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Remaining Maturity				
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC	
Balances by Coupon Class:					
Under 3.00%	\$159	\$163	\$40	1.68%	
3.00 to 3.99%	\$6	\$29	\$112	3.48%	
4.00 to 4.99%	\$0	\$39	\$59	4.54%	
5.00 to 5.99%	\$6	\$49	\$66	5.53%	
6.00 to 6.99%	\$6	\$31	\$22	6.47%	
7.00 to 7.99%	\$1	\$8	\$9	7.31%	
8.00 to 8.99%	\$0	\$1	\$1	8.22%	
9.00 and Above	\$0	\$0	\$0	12.00%	
WARM	2 mo	18 mo	72 mo		

ı		
ı	Total Fixed-Rate, Fixed-Maturity	, Darraudaga
ı	I Otal Fixed-Rate. Fixed-Maturity	Dorrowings
ı		

\$807

MEMOS

Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	
Book Value of Redeemable Preferred Stock	\$0

LIABILITIES (continued)

Area: Assets < \$100 Mil **Reporting Dockets: 310 All Reporting CMR**

March 2004

Amounts in Millions Report Prepared: 06/11/2004 2:08:15 PM Data as of: 06/11/2004

NON-MATURITY DEPOSITS AND OTHER LIABILITIES

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$1,362 \$1,373 \$2,296 \$619	0.74% 1.18% 1.02%	\$30 \$41 \$44 \$15
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$32 \$10 \$20	0.16% 0.02% 0.03%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$5,711		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$1		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$4		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$128 \$37		

MINORITY INTEREST AND CAPITAL

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$0 **EQUITY CAPITAL** \$2,167

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$16,656

SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil
All Reporting CMR

Reporting Dockets: 310

March 2004

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Amounts in Millions

SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	12 26 20	\$4 \$13 \$23 \$18
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	20 88 61 61	\$12 \$58 \$106 \$42
2004 2006 2012 2014	Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained	ained	\$1 \$1 \$1 \$0
2016 2030 2032 2034	Commit/purchase "other" Mortgage loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained	14 15	\$3 \$1 \$11 \$15
2056 2110 2114 2126	Commit/purchase "other" MBS Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc release Commit/purchase 25- or 30-yr FRM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release		\$1 \$1 \$1 \$18
2128 2132 2134 2136	Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released	16 26	\$8 \$10 \$86 \$2
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	s 10 6	\$1 \$13 \$2 \$7

SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil

Reporting Dockets: 310 March 2004

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2212	Firm commit/originate 10-, 15-, or 20-year FRM loans	24	\$11
2214	Firm commit/originate 25- or 30-year FRM loans	16	\$13
2216	Firm commit/originate "other" Mortgage loans	15	\$20
3016	Option to purchase "other" Mortgages		\$1
3026	Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs		\$10
3032	Option to sell 10-, 15-, or 20-year FRMs		\$3
3034	Option to sell 25- or 30-year FRMs	6	\$57
3036	Option to sell "other" Mortgages		\$1
3056	Short option to purchase "other" Mortgages		\$0
4002	Commit/purchase non-Mortgage financial assets	14	\$18
4006	Commit/purchase "other" liabilities		\$1
4022	Commit/sell non-Mortgage financial assets		\$1
9502	Fixed-rate construction loans in process	115	\$118
9512	Adjustable-rate construction loans in process	55	\$63