## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Assets < \$100 Mil

All Reporting CMR
Reporting Dockets: 310
March 2004
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 2,249 | -500 | $-18 \%$ | $13.59 \%$ | -224 bp |
| +200 bp | 2,461 | -288 | $-10 \%$ | $14.60 \%$ | -123 bp |
| +100 bp | 2,639 | -109 | $-4 \%$ | $15.40 \%$ | -43 bp |
| 00 bp | 2,749 |  |  | $0 \%$ | $15.83 \%$ |
| -100 bp | 2,759 | 11 | $0 \%$ | -5 bp |  |

Risk Measure for a Given Rate Shock

|  | 03/31/2004 | 12/31/2003 | 03/31/2003 |
| :---: | :---: | :---: | :---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | 15.83 \% | 15.74 \% | 15.24 \% |
| Post-shock NPV Ratio | 14.60 \% | 14.31 \% | 14.48 \% |
| Sensitivity Measure: Decline in NPV Ratio | $123 \text { bp }$ | $143 \text { bp }$ | 76 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil

All Reporting CMR
Report Prepared: 06/11/2004 2:08:13 PM

Reporting Dockets: 310
March 2004
Data as of: 06/11/2004

| Report Prepared: 06/11/2004 2:08:13 PM | Base Case |  |  |  | Data as of: 06/11/200 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 1,325 | 1,300 | 1,252 | 1,197 | 1,139 | 1,245 | 104.43 | 2.81 |
| 30-Year Mortgage Securities | 253 | 245 | 232 | 220 | 208 | 241 | 101.57 | 4.40 |
| 15-Year Mortgages and MBS | 3,043 | 2,993 | 2,907 | 2,801 | 2,688 | 2,864 | 104.51 | 2.26 |
| Balloon Mortgages and MBS | 1,018 | 1,004 | 985 | 961 | 932 | 974 | 103.09 | 1.64 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 190 | 189 | 189 | 188 | 186 | 187 | 101.09 | 0.31 |
| 7 Month to 2 Year Reset Frequency | 1,225 | 1,215 | 1,204 | 1,188 | 1,166 | 1,187 | 102.37 | 0.87 |
| 2+ to 5 Year Reset Frequency | 966 | 949 | 929 | 904 | 876 | 918 | 103.37 | 1.96 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 34 | 34 | 34 | 33 | 33 | 34 | 101.33 | 0.80 |
| 2 Month to 5 Year Reset Frequency | 466 | 459 | 452 | 444 | 435 | 450 | 101.93 | 1.55 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 111 | 110 | 109 | 108 | 108 | 109 | 100.49 | 0.69 |
| Adjustable-Rate, Fully Amortizing | 602 | 597 | 592 | 587 | 582 | 598 | 99.80 | 0.86 |
| Fixed-Rate, Balloon | 226 | 219 | 211 | 205 | 198 | 204 | 107.41 | 3.38 |
| Fixed-Rate, Fully Amortizing | 502 | 481 | 461 | 442 | 425 | 451 | 106.56 | 4.30 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 279 | 279 | 278 | 277 | 276 | 279 | 99.81 | 0.29 |
| Fixed-Rate | 326 | 318 | 310 | 303 | 296 | 318 | 99.91 | 2.48 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 367 | 366 | 366 | 365 | 365 | 372 | 98.48 | 0.16 |
| Fixed-Rate | 286 | 281 | 276 | 272 | 267 | 278 | 101.26 | 1.74 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 26 | 25 | 25 | 24 | 24 | 25 | 100.00 | 1.44 |
| Accrued Interest Receivable | 47 | 47 | 47 | 47 | 47 | 47 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 1 | 3 | 6 | 9 | 11 |  |  | -72.07 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 0 | 0 | 0 | 0 | 0 |  |  | -22.45 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 11,295 | 11,116 | 10,866 | 10,575 | 10,263 | 10,783 | 103.09 | 1.93 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil
All Reporting CMR
Report Prepared: 06/11/2004 2:08:13 PM

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp $\quad+100 \mathrm{bp}$
+200 bp
+300 bp

Reporting Dockets: 310
March 2004 Data as of: 06/11/2004

## ASSETS (cont.)

NONMORTGAGE LOANS

| Commercial Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustable-Rate | 207 | 206 | 206 | 205 | 204 | 207 | 99.46 | 0.32 |
| Fixed-Rate | 296 | 287 | 279 | 271 | 263 | 269 | 106.92 | 2.98 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 82 | 81 | 81 | 81 | 81 | 77 | 105.25 | 0.17 |
| Fixed-Rate | 602 | 593 | 585 | 576 | 568 | 588 | 100.83 | 1.49 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -5 | -5 | -5 | -5 | -5 | -5 | 0.00 | 1.67 |
| Accrued Interest Receivable | 11 | 11 | 11 | 11 | 11 | 11 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 1,192 | 1,174 | 1,156 | 1,139 | 1,122 | 1,147 | 102.31 | 1.54 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 693 | 693 | 693 | 693 | 693 | 693 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 395 | 387 | 378 | 367 | 354 | 387 | 100.00 | 2.19 |
| Zero-Coupon Securities | 9 | 8 | 8 | 8 | 7 | 8 | 106.40 | 4.08 |
| Government and Agency Securities | 451 | 436 | 422 | 410 | 397 | 421 | 103.68 | 3.24 |
| Term Fed Funds, Term Repos | 1,272 | 1,267 | 1,263 | 1,259 | 1,254 | 1,264 | 100.28 | 0.35 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 229 | 221 | 214 | 208 | 201 | 215 | 103.07 | 3.28 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 324 | 320 | 310 | 297 | 285 | 321 | 99.74 | 2.27 |
| Structured Securities (Complex) | 736 | 728 | 705 | 674 | 645 | 724 | 100.53 | 2.13 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 21.40 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 4,107 | 4,061 | 3,993 | 3,915 | 3,837 | 4,032 | 100.72 | 1.41 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 310
March 2004

## All Reporting CMR

Report Prepared: 06/11/2004 2:08:14 PM

Data as of: 06/11/2004

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp
$+200 \mathrm{bp}$

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 25 | 25 | 25 | 25 | 25 | 25 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 8 | 8 | 8 | 8 | 8 | 8 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 138 | 135 | 125 | 111 | 96 | 135 | 100.00 | 4.90 |
| Office Premises and Equipment | 287 | 287 | 287 | 287 | 287 | 287 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 457 | 454 | 444 | 430 | 415 | 454 | 100.00 | 1.46 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 6 | 9 | 11 | 12 | 12 |  |  | -30.95 |
| Adjustable-Rate Servicing | 1 | 1 | 1 | 1 | 1 |  |  | -3.23 |
| Float on Mortgages Serviced for Others | 5 | 6 | 8 | 9 | 10 |  |  | -23.90 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 11 | 16 | 20 | 22 | 23 |  |  | -27.12 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 12 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 154 | 154 | 154 | 154 | 154 | 154 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 59 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 12 | 15 | 16 | 18 | 20 |  |  | -15.38 |
| Transaction Account Intangible | 72 | 102 | 133 | 164 | 195 |  |  | -30.15 |
| MMDA Intangible | 50 | 68 | 89 | 106 | 122 |  |  | -28.86 |
| Passbook Account Intangible | 126 | 178 | 229 | 279 | 325 |  |  | -29.11 |
| Non-Interest-Bearing Account Intangible | 13 | 27 | 41 | 54 | 67 |  |  | -51.47 |
| TOTAL OTHER ASSETS | 426 | 544 | 663 | 775 | 883 | 225 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 15 |  |  |
| TOTAL ASSETS | 17,489 | 17,364 | 17,142 | 16,857 | 16,543 | 16,656 | 104/102*** | 1.00/1.72*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

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All Reporting CMR
Report Prepared: 06/11/2004 2:08:14 PM

| Report Prepared: 06/11/2004 2:08:14 PM | Amounts in Millions |  |  |  | Data as of: 06/11/2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|LTT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 4,979 | 4,956 | 4,932 | 4,909 | 4,885 | 4,923 | 100.66 | 0.48 |
| Fixed-Rate Maturing in 13 Months or More | 2,625 | 2,561 | 2,499 | 2,440 | 2,382 | 2,472 | 103.59 | 2.45 |
| Variable-Rate | 106 | 106 | 105 | 105 | 105 | 105 | 100.37 | 0.14 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 1,362 | 1,362 | 1,362 | 1,362 | 1,362 | 1,362 | 100/93* | 0.00/2.44* |
| MMDAs | 1,373 | 1,373 | 1,373 | 1,373 | 1,373 | 1,373 | 100/95* | 0.00/1.51* |
| Passbook Accounts | 2,296 | 2,296 | 2,296 | 2,296 | 2,296 | 2,296 | 100/92* | 0.00/2.44* |
| Non-Interest-Bearing Accounts | 619 | 619 | 619 | 619 | 619 | 619 | 100/96* | 0.00/2.37* |
| TOTAL DEPOSITS | 13,360 | 13,272 | 13,187 | 13,104 | 13,023 | 13,151 | 101/98* | 0.65/1.59* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 512 | 507 | 502 | 497 | 492 | 498 | 101.77 | 0.98 |
| Fixed-Rate Maturing in 37 Months or More | 339 | 323 | 307 | 292 | 278 | 309 | 104.39 | 5.05 |
| Variable-Rate | 46 | 46 | 46 | 46 | 46 | 46 | 100.09 | 0.05 |
| TOTAL BORROWINGS | 898 | 876 | 855 | 836 | 817 | 853 | 102.63 | 2.43 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 42 | 42 | 42 | 42 | 42 | 42 | 100.00 | 0.00 |
| Other Escrow Accounts | 19 | 18 | 18 | 17 | 17 | 20 | 92.84 | 3.06 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 128 | 128 | 128 | 128 | 128 | 128 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 37 |  |  |
| TOTAL OTHER LIABILITIES | 189 | 188 | 188 | 187 | 187 | 227 | 83.15 | 0.29 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 288 | 278 | 270 | 263 | 258 | 254 | 109.48 | 3.21 |
| Unamortized Yield Adjustments |  |  |  |  |  | 5 |  |  |
| TOTAL LIABILITIES | 14,734 | 14,614 | 14,500 | 14,390 | 14,285 | 14,489 | 101/98** | 0.80/1.66** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Reporting Dockets: 310
March 2004
All Reporting CMR Data as of: 06/11/2004

|  | Base Case |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 7 | 2 | -7 | -15 | -22 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 2 | 1 | 1 | 0 | -1 |
| Other Mortgages | 1 | 0 | -1 | -2 | -4 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 4 | 2 | -1 | -4 | -7 |
| Sell Mortgages and MBS | -7 | -2 | 6 | 14 | 22 |
| Purchase Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | 0 | 0 | 0 | 0 | 0 |
| Pay Floating, Receive Fixed Swaps | 0 | 0 | 0 | 0 | 0 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 1 | 5 | 9 | 13 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | 0 | 0 | 0 | 0 | 0 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | -2 | -4 | -6 | -8 | -9 |
| Self-Valued | 0 | 0 | 0 | 0 | 0 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 4 | -1 | -3 | -6 | -9 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil
All Reporting CMR
Report Prepared: 06/11/2004 2:08:14 PM

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Assets < \$100 Mil
Reporting Dockets: 310
All Reporting CMR
March 2004
Report Prepared: 06/11/2004 2:08:14 PM
Amounts in Millions
Data as of: 06/11/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$33 | \$350 | \$429 | \$277 | \$156 |
| WARM | 314 mo | 330 mo | 323 mo | 299 mo | 253 mo |
| WAC | 4.41\% | 5.60\% | 6.39\% | 7.35\% | 9.00\% |
| Amount of these that is FHA or VA Guaranteed | \$0 | \$4 | \$2 | \$3 | \$2 |
| Securities Backed by Conventional Mortgages | \$72 | \$77 | \$33 | \$11 | \$6 |
| WARM | 298 mo | 320 mo | 279 mo | 253 mo | 147 mo |
| Weighted Average Pass-Through Rate | 4.14\% | 5.19\% | 6.19\% | 7.15\% | 9.16\% |
| Securities Backed by FHA or VA Mortgages | \$3 | \$10 | \$14 | \$10 | \$4 |
| WARM | 270 mo | 337 mo | 286 mo | 280 mo | 194 mo |
| Weighted Average Pass-Through Rate | 3.89\% | 5.08\% | 6.21\% | 7.12\% | 8.73\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$201 | \$791 | \$740 | \$520 | \$323 |
| WAC | 4.68\% | 5.44\% | 6.41\% | 7.34\% | 8.87\% |
| Mortgage Securities | \$132 | \$103 | \$39 | \$12 | \$3 |
| Weighted Average Pass-Through Rate | 4.21\% | 5.22\% | 6.15\% | 7.18\% | 8.48\% |
| WARM (of 15-Year Loans and Securities) | 145 mo | 160 mo | 149 mo | 133 mo | 112 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$56 | \$200 | \$259 | \$154 | \$68 |
| WAC | 4.57\% | 5.47\% | 6.41\% | 7.35\% | 8.77\% |
| Mortgage Securities | \$162 | \$56 | \$16 | \$1 | \$0 |
| Weighted Average Pass-Through Rate | 3.95\% | 5.23\% | 6.18\% | 7.34\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 66 mo | 85 mo | 76 mo | 59 mo | 49 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 310
March 2004

Area: Assets < \$100 Mil

## All Reporting CMR

Report Prepared: 06/11/2004 2:08:14 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## Amounts in Millions



Data as of: 06/11/2004

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates
WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 2$ | $\$ 18$ | $\$ 6$ |
| ---: | ---: | ---: |
| $4.77 \%$ | $4.77 \%$ | $6.19 \%$ |
|  |  |  |
| $\$ 185$ | $\$ 1,169$ | $\$ 913$ |
| 199 bp | 259 bp | 273 bp |
| $5.02 \%$ | $5.05 \%$ | $5.71 \%$ |
| 206 mo | 263 mo | 297 mo |
| 2 mo | 9 mo | 39 mo |


| $\$ 0$ | $\$ 16$ |
| ---: | ---: |
| $0.00 \%$ | $5.31 \%$ |
|  |  |
| $\$ 34$ | $\$ 434$ |
| 130 bp | 218 bp |
| $3.70 \%$ | $5.72 \%$ |
| 201 mo | 249 mo |
| 1 mo | 16 mo |
|  | $\$ 2,777$ |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$2,777

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$5 | \$7 | \$8 | \$0 | \$1 |
| Weighted Average Distance from Lifetime Cap | 138 bp | 174 bp | 172 bp | 0 bp | 133 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$12 | \$87 | \$74 | \$0 | \$16 |
| Weighted Average Distance from Lifetime Cap | 305 bp | 332 bp | 336 bp | 0 bp | 361 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$150 | \$1,073 | \$807 | \$32 | \$393 |
| Weighted Average Distance from Lifetime Cap | 791 bp | 673 bp | 613 bp | 878 bp | 649 bp |
| Balances Without Lifetime Cap | \$20 | \$20 | \$30 | \$2 | \$40 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$70 | \$1,022 | \$811 | \$6 | \$365 |
| Weighted Average Periodic Rate Cap | 142 bp | 163 bp | 196 bp | 209 bp | 184 bp |
| Balances Subject to Periodic Rate Floors | \$60 | \$881 | \$699 | \$5 | \$334 |
| MBS Included in ARM Balances | \$65 | \$306 | \$97 | \$33 | \$61 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets < \$100 Mil
All Reporting CMR
Report Prepared: 06/11/2004 2:08:14 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 109$ | $\$ 598$ |
| WARM | 77 mo | 183 mo |
| Remaining Term to Full Amortization | 249 mo | 0 |
| Rate Index Code | 0 | 207 bp |
| Margin | 22 mo | 23 mp |
| Reset Frequency |  |  |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 5$ | $\$ 17$ |
| Balances | 51 bp | 63 bp |
| Wghted Average Distance to Lifetime Cap |  |  |
|  |  |  |
| Fixed-Rate: | $\$ 204$ | $\$ 451$ |
| Balances | 50 mo | 119 mo |
| WARM | 234 mo |  |
| Remaining Term to Full Amortization | $6.88 \%$ | $7.13 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 279$ | $\$ 318$ |
| WARM | 53 mo | 41 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 199 bp | $6.59 \%$ |
| Reset Frequency | 7 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 372$ | $\$ 278$ |
| WARM | 135 mo | 85 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 83 bp | $6.83 \%$ |
| Reset Frequency | 2 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$207 | \$269 |
| WARM | 57 mo | 42 mo |
| Margin in Column 1; WAC in Column 2 | 148 bp | 6.92\% |
| Reset Frequency | 7 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$77 | \$588 |
| WARM | 31 mo | 48 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 361 bp | 7.63\% |
| Reset Frequency | 3 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$32 | \$48 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$53 | \$164 |
| Remaining WAL 5-10 Years | \$4 | \$10 |
| Remaining WAL Over 10 Years | \$11 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 11.13\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$100 | \$221 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

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## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$271 | \$912 | \$571 | \$158 | \$72 |
| WARM | 180 mo | 234 mo | 280 mo | 262 mo | 198 mo |
| Weighted Average Servicing Fee | 25 bp | 25 bp | 26 bp | 26 bp | 29 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 20 loans |  |  |  |  |
| FHA/VA 1 loans |  |  |  |  |  |
| Subserviced by Others | 1 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$68 \$1 |  | Total \# of Adjustable-Rate Loans Serviced |  | 0 loans |
| WARM (in months) | 148 mo | 111 mo | Number of These Subserviced by Others |  | 0 loans |
| Weighted Average Servicing Fee | 30 bp | 49 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$2,054 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$693 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115Zero-Coupon Securities |  |  | \$387 |  |  |
|  |  |  | \$8 |  |  |
| Government \& Agency Securities |  |  | \$421 | 3.52\% | 44 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$1,264 | 1.37\% | 4 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$215 | 4.37\% | 46 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$724 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$3,711 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Assets < \$100 Mil <br> All Reporting CMR <br> Report Prepared: 06/11/2004 2:08:15 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$88 |
| Accrued Interest Receivable | \$47 |
| Advances for Taxes and Insurance | \$1 |
| Less: Unamortized Yield Adjustments | \$8 |
| Valuation Allowances | \$62 |
| Unrealized Gains (Losses) | \$6 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$14 |
| Accrued Interest Receivable | \$11 |
| Less: Unamortized Yield Adjustments | \$-7 |
| Valuation Allowances | \$20 |
| Unrealized Gains (Losses) | \$1 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$8 |
| Repossessed Assets | \$25 |
| Equity Assets Not Subject to SFAS No. 115 | \$135 |
| Office Premises and Equipment | \$287 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$8 |
| Less: Unamortized Yield Adjustments | \$-1 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$12 |
| Miscellaneous I | \$154 |
| Miscellaneous II | \$59 |
| TOTAL ASSETS | \$16,656 |

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## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$7
Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$34
Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$129
Mortgage-Related Mututal Funds \$258
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$43
Weighted Average Servicing Fee $\quad 41 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced \$72
Weighted Average Servicing Fee 40 bp
Credit-Card Balances Expected to Pay Off in Grace Period

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Assets < \$100 Mil
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## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less Amounts in Millions

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$1,250 | \$404 | \$47 | \$3 |
| 1.72\% | 3.35\% | 5.10\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$1,907 | \$1,157 | \$158 | \$8 |
| 1.70\% | 2.88\% | 5.97\% |  |
| 7 mo | 8 mo | 9 mo |  |
|  | \$1,238 | \$509 | \$4 |
|  | 2.68\% | 5.18\% |  |
|  | 20 mo | 25 mo |  |
|  |  | \$726 | \$2 |
|  |  | 4.02\% |  |

Balances Maturing in 4 to 12 Months WAC WARM
alances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months
4.02\% WAC

50 mo

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 7,395
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 106$ | $\$ 46$ | $\$ 20$ |


| $\$ 2,634$ | $\$ 2,387$ | $\$ 1,144$ |
| ---: | ---: | ---: |
| 3.02 mo | 5.19 mo | 5.50 mo |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

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Area: Assets < \$100 Mil
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## FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS, SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |


| Balances by Coupon Class: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Under 3.00\% | \$159 | \$163 | \$40 | 1.68\% |
| 3.00 to 3.99\% | \$6 | \$29 | \$112 | 3.48\% |
| 4.00 to 4.99\% | \$0 | \$39 | \$59 | 4.54\% |
| 5.00 to 5.99\% | \$6 | \$49 | \$66 | 5.53\% |
| 6.00 to 6.99\% | \$6 | \$31 | \$22 | 6.47\% |
| 7.00 to 7.99\% | \$1 | \$8 | \$9 | 7.31\% |
| 8.00 to 8.99\% | \$0 | \$1 | \$1 | 8.22\% |
| 9.00 and Above | \$0 | \$0 | \$0 | 12.00\% |
| WARM | 2 mo | 18 mo | 72 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances $\$ 405$
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Assets < \$100 Mil
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Amounts in Millions

Data as of: 06/11/2004

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |
| :--- | ---: | ---: |
| Transaction Accounts | $\$ 1,362$ | $0.74 \%$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 1,373$ | $1.18 \%$ |
| Passbook Accounts | $\$ 2,296$ | $1.02 \%$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 619$ |  |
| ESCROW ACCOUNTS |  |  |
| Escrow for Mortgages Held in Portfolio | $\$ 30$ |  |
| Escrow for Mortgages Serviced for Others | $\$ 10$ | $\$ 42$ |
| Other Escrows | $\$ 20$ | $0.02 \%$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ .03 \%$ |  |
|  | $\$ 5,711$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 1$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 4$ |  |
| OTHER LIABILITIES | $\$ 0$ |  |
| Collateralized Mortgage Securities Issued | $\$ 128$ |  |
| Miscellaneous I | $\$ 37$ |  |

TOTAL LIABILITIES $\quad \$ 14,489$

## MINORITY INTEREST AND CAPITAL

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or $1-$ yr COFI ARMs | 12 | \$13 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 26 | \$23 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 20 | \$18 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 20 | \$12 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 88 | \$58 |
| 1014 | Opt commitment to orig 25 - or 30-year FRMs | 61 | \$106 |
| 1016 | Opt commitment to orig "other" Mortgages | 61 | \$42 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$1 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$1 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained |  | \$1 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$0 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$3 |
| 2030 | Commit/sell 5 - or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$1 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 14 | \$11 |
| 2034 | Commit/sell 25 - to 30-yr FRM loans, svc retained | 15 | \$15 |
| 2056 | Commit/purchase "other" MBS |  | \$1 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$1 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$1 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$18 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$8 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 16 | \$10 |
| 2134 | Commit/sell 25 - or 30-yr FRM loans, svc released | 26 | \$86 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$2 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$1 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 10 | \$13 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 6 | \$2 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$7 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

