## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Northeast

All Reporting CMR
Reporting Dockets: 267
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 23,966 | $-12,152$ | $-34 \%$ | $8.37 \%$ | -343 bp |
| +200 bp | 28,528 | $-7,590$ | $-21 \%$ | $9.73 \%$ | -207 bp |
| +100 bp | 32,815 | $-3,303$ | $-9 \%$ | $10.94 \%$ | -86 bp |
| 0 bp | 36,118 |  |  | $11.80 \%$ | +11 bp |
| -100 bp | 36,831 | 713 | $+2 \%$ | $11.91 \%$ |  |

Risk Measure for a Given Rate Shock

|  | $03 / 31 / 2004$ | $12 / 31 / 2003$ | $03 / 31 / 2003$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $11.80 \%$ | $11.28 \%$ | $10.88 \%$ |
| Post-shock NPV Ratio | $9.73 \%$ | $9.39 \%$ | $10.18 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 207 bp | 189 bp | 71 bp |
| TB 13a Level of Risk | Moderate | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Northeast

All Reporting CMR
Report Prepared: 06/11/2004 2:06:40 PM

Present Value Estimates by Interest Rate Scenario

| All Reporting CMR <br> Report Prepared: 06/11/2004 2:06:40 PM | Amounts in Millions |  |  |  |  | March 2004Data as of: 06/11/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 41,154 | 40,321 | 38,592 | 36,810 | 35,054 | 38,860 | 103.76 | 3.18 |
| 30-Year Mortgage Securities | 5,297 | 5,143 | 4,820 | 4,516 | 4,242 | 5,024 | 102.35 | 4.64 |
| 15-Year Mortgages and MBS | 46,647 | 45,480 | 43,694 | 41,728 | 39,767 | 44,071 | 103.20 | 3.24 |
| Balloon Mortgages and MBS | 8,342 | 8,189 | 7,968 | 7,679 | 7,338 | 7,971 | 102.74 | 2.28 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 4,203 | 4,188 | 4,162 | 4,120 | 4,059 | 4,104 | 102.03 | 0.49 |
| 7 Month to 2 Year Reset Frequency | 14,610 | 14,485 | 14,340 | 14,132 | 13,851 | 14,010 | 103.39 | 0.93 |
| 2+ to 5 Year Reset Frequency | 27,829 | 27,077 | 26,200 | 25,224 | 24,191 | 26,726 | 101.31 | 3.01 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 256 | 255 | 253 | 251 | 248 | 243 | 105.07 | 0.65 |
| 2 Month to 5 Year Reset Frequency | 1,268 | 1,252 | 1,234 | 1,215 | 1,192 | 1,232 | 101.64 | 1.36 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 7,220 | 7,103 | 6,990 | 6,880 | 6,774 | 6,844 | 103.79 | 1.62 |
| Adjustable-Rate, Fully Amortizing | 9,159 | 9,044 | 8,932 | 8,822 | 8,714 | 8,912 | 101.49 | 1.25 |
| Fixed-Rate, Balloon | 3,093 | 2,937 | 2,792 | 2,656 | 2,530 | 2,784 | 105.51 | 5.14 |
| Fixed-Rate, Fully Amortizing | 6,870 | 6,574 | 6,298 | 6,040 | 5,799 | 6,226 | 105.59 | 4.35 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,758 | 4,748 | 4,738 | 4,728 | 4,719 | 4,750 | 99.94 | 0.21 |
| Fixed-Rate | 1,221 | 1,192 | 1,164 | 1,139 | 1,115 | 1,217 | 97.94 | 2.39 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 11,159 | 11,145 | 11,130 | 11,115 | 11,104 | 11,250 | 99.06 | 0.13 |
| Fixed-Rate | 9,004 | 8,789 | 8,584 | 8,389 | 8,203 | 8,574 | 102.50 | 2.39 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 116 | 116 | 114 | 112 | 109 | 116 | 100.00 | 1.01 |
| Accrued Interest Receivable | 764 | 764 | 764 | 764 | 764 | 764 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 27 | 27 | 27 | 27 | 27 | 27 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 33 | 75 | 132 | 175 | 209 |  |  | -65.96 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 9 | 18 | 37 | 45 | 46 |  |  | -76.15 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 203,021 | 198,884 | 192,890 | 186,478 | 179,962 | 193,705 | 102.67 | 2.55 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR
Report Prepared: 06/11/2004 2:06:40 PM

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
0 bp +100 bp
+200 bp

Reporting Dockets: 267
March 2004 Data as of: 06/11/2004

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 9,318 | 9,297 | 9,276 | 9,257 | 9,238 | 9,328 | 99.67 | 0.22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 5,547 | 5,384 | 5,228 | 5,079 | 4,937 | 5,057 | 106.47 | 2.96 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 1,787 | 1,785 | 1,782 | 1,779 | 1,777 | 1,759 | 101.46 | 0.15 |
| Fixed-Rate | 16,000 | 15,820 | 15,643 | 15,472 | 15,305 | 15,481 | 102.19 | 1.13 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -697 | -690 | -684 | -678 | -671 | -690 | 0.00 | 0.97 |
| Accrued Interest Receivable | 227 | 227 | 227 | 227 | 227 | 227 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 32,183 | 31,823 | 31,474 | 31,137 | 30,814 | 31,163 | 102.12 | 1.11 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 5,901 | 5,901 | 5,901 | 5,901 | 5,901 | 5,901 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,346 | 2,272 | 2,194 | 2,113 | 2,026 | 2,272 | 100.00 | 3.35 |
| Zero-Coupon Securities | 104 | 102 | 100 | 99 | 97 | 99 | 103.37 | 1.93 |
| Government and Agency Securities | 3,906 | 3,801 | 3,702 | 3,606 | 3,514 | 3,612 | 105.24 | 2.68 |
| Term Fed Funds, Term Repos | 3,615 | 3,605 | 3,595 | 3,586 | 3,577 | 3,595 | 100.29 | 0.27 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 2,080 | 1,997 | 1,920 | 1,850 | 1,785 | 1,895 | 105.35 | 3.99 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 29,514 | 29,060 | 27,980 | 26,778 | 25,685 | 28,936 | 100.43 | 2.64 |
| Structured Securities (Complex) | 9,358 | 9,131 | 8,699 | 8,221 | 7,783 | 9,039 | 101.02 | 3.61 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 56,824 | 55,869 | 54,092 | 52,153 | 50,368 | 55,349 | 100.94 | 2.45 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR
Report Prepared: 06/11/2004 2:06:40 PM

Reporting Dockets: 267
March 2004
Data as of: 06/11/2004

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 128 | 128 | 128 | 128 | 128 | 128 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 76 | 76 | 76 | 76 | 76 | 76 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 3,010 | 2,936 | 2,723 | 2,426 | 2,089 | 2,936 | 100.00 | 4.90 |
| Office Premises and Equipment | 2,015 | 2,015 | 2,015 | 2,015 | 2,015 | 2,015 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 5,229 | 5,155 | 4,942 | 4,646 | 4,308 | 5,155 | 100.00 | 2.79 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 206 | 270 | 366 | 439 | 466 |  |  | -29.64 |
| Adjustable-Rate Servicing | 233 | 244 | 249 | 250 | 249 |  |  | -3.17 |
| Float on Mortgages Serviced for Others | 216 | 281 | 359 | 418 | 457 |  |  | -25.47 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 655 | 794 | 974 | 1,108 | 1,172 |  |  | -20.03 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 495 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 6,646 | 6,646 | 6,646 | 6,646 | 6,646 | 6,646 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 3,247 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 123 | 146 | 164 | 179 | 193 |  |  | -13.84 |
| Transaction Account Intangible | 1,242 | 1,789 | 2,337 | 2,874 | 3,439 |  |  | -30.59 |
| MMDA Intangible | 1,450 | 2,006 | 2,607 | 3,134 | 3,637 |  |  | -28.85 |
| Passbook Account Intangible | 1,701 | 2,382 | 3,072 | 3,744 | 4,354 |  |  | -28.77 |
| Non-Interest-Bearing Account Intangible | 266 | 561 | 843 | 1,113 | 1,368 |  |  | -51.47 |
| TOTAL OTHER ASSETS | 11,428 | 13,529 | 15,669 | 17,689 | 19,637 | 10,388 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 1,269 |  |  |
| TOTAL ASSETS | 309,342 | 306,055 | 300,040 | 293,210 | 286,262 | 297,027 | 103/101*** | 1.52/2.27*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 43,274 | 43,075 | 42,877 | 42,681 | 42,488 | 42,741 | 100.78 | 0.46 |
| Fixed-Rate Maturing in 13 Months or More | 31,216 | 30,252 | 29,337 | 28,468 | 27,641 | 29,121 | 103.88 | 3.11 |
| Variable-Rate | 1,467 | 1,467 | 1,466 | 1,466 | 1,466 | 1,466 | 100.02 | 0.02 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 23,899 | 23,899 | 23,899 | 23,899 | 23,899 | 23,899 | 100/93* | 0.00/2.48* |
| MMDAs | 41,104 | 41,104 | 41,104 | 41,104 | 41,104 | 41,104 | 100/95* | 0.00/1.48* |
| Passbook Accounts | 30,791 | 30,791 | 30,791 | 30,791 | 30,791 | 30,791 | 100/92* | 0.00/2.41* |
| Non-Interest-Bearing Accounts | 12,716 | 12,716 | 12,716 | 12,716 | 12,716 | 12,716 | 100/96* | 0.00/2.37* |
| TOTAL DEPOSITS | 184,468 | 183,303 | 182,190 | 181,125 | 180,105 | 181,838 | 101/97* | 0.62/1.85* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 42,060 | 41,731 | 41,408 | 41,092 | 40,782 | 41,280 | 101.09 | 0.78 |
| Fixed-Rate Maturing in 37 Months or More | 11,390 | 10,904 | 10,445 | 10,010 | 9,598 | 10,613 | 102.74 | 4.34 |
| Variable-Rate | 3,528 | 3,527 | 3,526 | 3,525 | 3,524 | 3,517 | 100.28 | 0.03 |
| TOTAL BORROWINGS | 56,978 | 56,162 | 55,379 | 54,627 | 53,905 | 55,410 | 101.36 | 1.42 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 1,163 | 1,163 | 1,163 | 1,163 | 1,163 | 1,163 | 100.00 | 0.00 |
| Other Escrow Accounts | 237 | 230 | 223 | 217 | 211 | 248 | 92.89 | 3.06 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 6,167 | 6,167 | 6,167 | 6,167 | 6,167 | 6,167 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 325 |  |  |
| TOTAL OTHER LIABILITIES | 7,568 | 7,560 | 7,553 | 7,547 | 7,541 | 7,903 | 95.66 | 0.09 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 23,328 | 22,585 | 21,963 | 21,550 | 21,203 | 21,218 | 106.44 | 3.02 |
| Unamortized Yield Adjustments |  |  |  |  |  | 248 |  |  |
| TOTAL LIABILITIES | 272,341 | 269,610 | 267,085 | 264,849 | 262,754 | 266,617 | 101/99** | 0.98/1.81** |

** PUBLIC ** $\qquad$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 267
March 2004

## All Reporting CMR

Report Prepared: 06/11/2004 2:06:40 PM
Amounts in Millions

FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS
OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 160 | -19 | -344 | -612 | -846 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 42 | 30 | 12 | -17 | -55 |
| Other Mortgages | 29 | 0 | -41 | -90 | -143 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 244 | 23 | -337 | -644 | -925 |
| Sell Mortgages and MBS | -1,199 | -485 | 811 | 2,087 | 3,272 |
| Purchase Non-Mortgage Items | 18 | 0 | -17 | -32 | -47 |
| Sell Non-Mortgage Items | -12 | 0 | 11 | 21 | 31 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -22 | -7 | 8 | 22 | 35 |
| Pay Floating, Receive Fixed Swaps | 434 | 150 | -129 | -386 | -622 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 2 | 14 | 27 | 38 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 1 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -3 | 0 | 3 | 5 | 8 |
| Options on Futures | 0 | 0 | 1 | 7 | 14 |
| Construction LIP | 2 | -33 | -66 | -98 | -130 |
| Self-Valued | 137 | 12 | -65 | -124 | -172 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | -170 | -327 | -140 | 167 | 458 |

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Present Value Estimates by Interest Rate Scenario

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOL\|O VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 309,342 | 306,055 | 300,040 | 293,210 | 286,262 | 297,027 | 103/101*** | 1.52/2.27*** |
| - LIABILITIES | 272,341 | 269,610 | 267,085 | 264,849 | 262,754 | 266,617 | 101/99** | 0.98/1.81** |
| + OFF-BALANCE-SHEET POSITIONS | -170 | -327 | -140 | 167 | 458 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 36,831 | 36,118 | 32,815 | 28,528 | 23,966 | 30,411 | 118.77 | 5.56 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value

Reporting Dockets: 267
March 2004 Data as of: 06/11/2004

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Northeast

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$769 | \$15,321 | \$11,347 | \$5,794 | \$5,629 |
| WARM | 308 mo | 337 mo | 337 mo | 321 mo | 322 mo |
| WAC | 4.59\% | 5.61\% | 6.41\% | 7.41\% | 9.17\% |
| Amount of these that is FHA or VA Guaranteed | \$5 | \$313 | \$692 | \$474 | \$140 |
| Securities Backed by Conventional Mortgages | \$408 | \$2,265 | \$605 | \$196 | \$42 |
| WARM | 275 mo | 344 mo | 307 mo | 299 mo | 207 mo |
| Weighted Average Pass-Through Rate | 4.40\% | 5.34\% | 6.29\% | 7.13\% | 8.48\% |
| Securities Backed by FHA or VA Mortgages | \$152 | \$905 | \$302 | \$109 | \$40 |
| WARM | 354 mo | 356 mo | 314 mo | 286 mo | 188 mo |
| Weighted Average Pass-Through Rate | 4.48\% | 5.07\% | 6.23\% | 7.22\% | 8.47\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$4,588 | \$10,630 | \$5,774 | \$2,963 | \$2,518 |
| WAC | 4.70\% | 5.41\% | 6.47\% | 7.42\% | 9.22\% |
| Mortgage Securities | \$9,963 | \$6,495 | \$903 | \$212 | \$26 |
| Weighted Average Pass-Through Rate | 4.33\% | 5.15\% | 6.18\% | 7.11\% | 8.54\% |
| WARM (of 15-Year Loans and Securities) | 165 mo | 178 mo | 156 mo | 152 mo | 165 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,588 | \$2,823 | \$628 | \$215 | \$96 |
| WAC | 4.58\% | 5.41\% | 6.37\% | 7.32\% | 8.64\% |
| Mortgage Securities | \$2,156 | \$378 | \$79 | \$9 | \$0 |
| Weighted Average Pass-Through Rate | 4.31\% | 5.29\% | 6.28\% | 7.26\% | 0.00\% |
| WARM (of Balloon Loans and Securities) | 152 mo | 102 mo | 97 mo | 80 mo | 90 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Reporting Dockets: 267
March 2004

Area: Northeast
All Reporting CMR
Report Prepared: 06/11/2004 2:06:40 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 06/11/2004

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 2$ | $\$ 589$ | $\$ 479$ |
| ---: | ---: | ---: |
| $5.46 \%$ | $4.30 \%$ | $5.61 \%$ |
|  |  |  |
| $\$ 4,103$ | $\$ 13,421$ | $\$ 26,247$ |
| 220 bp | 306 bp | 263 bp |
| $4.80 \%$ | $5.13 \%$ | $4.87 \%$ |
| 305 mo | 307 mo | 344 mo |
| 5 mo | 13 mo | 49 mo |


| $\$ 0$ | $\$ 23$ |
| ---: | ---: |
| $0.00 \%$ | $5.75 \%$ |
|  |  |
| $\$ 243$ | $\$ 1,209$ |
| 221 bp | 198 bp |
| $2.88 \%$ | $4.88 \%$ |
| 384 mo | 253 mo |
| 1 mo | 13 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$46,315

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$39 | \$36 | \$51 | \$0 | \$4 |
| Weighted Average Distance from Lifetime Cap | 123 bp | 146 bp | 170 bp | 0 bp | 177 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$164 | \$327 | \$139 | \$2 | \$21 |
| Weighted Average Distance from Lifetime Cap | 293 bp | 391 bp | 350 bp | 344 bp | 380 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$3,639 | \$13,475 | \$25,943 | \$234 | \$1,147 |
| Weighted Average Distance from Lifetime Cap | 596 bp | 690 bp | 581 bp | 787 bp | 678 bp |
| Balances Without Lifetime Cap | \$262 | \$172 | \$594 | \$7 | \$60 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$577 | \$11,429 | \$22,222 | \$48 | \$1,095 |
| Weighted Average Periodic Rate Cap | 166 bp | 183 bp | 248 bp | 168 bp | 185 bp |
| Balances Subject to Periodic Rate Floors | \$218 | \$10,233 | \$18,297 | \$43 | \$520 |
| MBS Included in ARM Balances | \$341 | \$3,529 | \$5,742 | \$236 | \$562 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Northeast
All Reporting CMR
Report Prepared: 06/11/2004 2:06:40 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| $\quad$ Balances | $\$ 6,844$ | $\$ 8,912$ |
| WARM | 108 mo | 150 mo |
| Remaining Term to Full Amortization | 291 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 216 bp | 223 bp |
| Resen Frequency | 47 mo | 32 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 36$ | $\$ 160$ |
| Wghted Average Distance to Lifetime Cap | 13 bp | 76 bp |
|  |  |  |
| Fixed-Rate: | $\$ 2,784$ | $\$ 6,226$ |
| Balances | 87 mo | 118 mo |
| WARM | 285 mo |  |
| Remaining Term to Full Amortization | $6.56 \%$ | $6.70 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,750$ | $\$ 1,217$ |
| WARM | 23 mo | 42 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 110 bp | $6.08 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |

Reporting Dockets: 267
March 2004

## Amounts in Millions <br> Data as of: 06/11/2004

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$9,328 | \$5,057 |
| WARM | 41 mo | 41 mo |
| Margin in Column 1; WAC in Column 2 | 116 bp | 5.81\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$1,759 | \$15,481 |
| WARM | 23 mo | 38 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 1,023 bp | 12.83\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$114 | \$3,517 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$6,006 | \$17,582 |
| Remaining WAL 5-10 Years | \$528 | \$990 |
| Remaining WAL Over 10 Years | \$49 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$35 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$114 |
| WAC | 0.00\% | 9.22\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$6,698 | \$22,237 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 267
March 2004
All Reporting CMR
Amounts in Millions
Data as of: 06/11/2004

## MORTGAGE LOANS SERVICED FOR OTHERS

|  | Coupon of Fixed-Rate Mortgages Serviced for Others |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 5.00\% | 5.00 to 5.99\% | 6.00 to 6.99\% | 7.00 to 7.99\% | 8.00\% \& Above |
| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$3,676 | \$16,214 | \$15,291 | \$7,322 | \$8,906 |
| WARM | 155 mo | 256 mo | 295 mo | 291 mo | 248 mo |
| Weighted Average Servicing Fee | 29 bp | 28 bp | 30 bp | 36 bp | 50 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 532 loans |  |  |  |  |
| FHA/VA | 15 loans |  |  |  |  |
| Subserviced by Others | 9 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$24,383 \$37 |  | Total \# of Adjustable-Rate Loans Serviced |  | d 188 loans |
| WARM (in months) | $322 \mathrm{mo} \quad 191 \mathrm{mo}$ |  | Number of These Subserviced by Others |  | ers 1 loans |
| Weighted Average Servicing Fee | 38 bp |  |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$75,829 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$5,901 |  |  |
|  |  |  | \$2,272 |  |  |
| Zero-Coupon Securities |  |  | \$99 | 1.68\% | 20 mo |
| Government \& Agency Securities |  |  | \$3,612 | 4.04\% | 35 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$3,595 | 1.38\% | 3 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | $\$ 1,895$ | 4.47\% | 60 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$9,039 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$26,413 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)


Reporting Dockets: 267
March 2004
Data as of: 06/11/2004

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC26 | $\$ 1,680$ |
| :--- | ---: |
| Loans Secured by Real Estate Reported as NonMortgage <br> Loans at SC31 | $\$ 112$ |

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds $\quad \$ 1,546$ Mortgage-Related Mututal Funds\$725

Mortgage Loans Serviced by Others:

Fixed-Rate Mortgage Loans Serviced $\quad \$ 10,433$
Weighted Average Servicing Fee
Adjustable-Rate Mortgage Loans Serviced \$2,005
Weighted Average Servicing Fee
30 bp
Credit-Card Balances Expected to Pay Off in Grace Period

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Northeast

All Reporting CMR
Report Prepared: 06/11/2004 2:06:41 PM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
, $35 \%$
WARM

Total Fixed-Rate, Fixed Maturity Deposits:
\$71,862

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 734$ | $\$ 2,046$ | $\$ 6,179$ |


| $\$ 17,549$ | $\$ 22,491$ | $\$ 12,569$ |
| ---: | ---: | ---: |
| 3.07 mo | 5.94 mo | 7.02 mo |
| $\$ 3,747$ | $\$ 4,158$ | $\$ 1,658$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

## Area: Northeast

All Reporting CMR
Report Prepared: 06/11/2004 2:06:41 PM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$20,415 | \$10,399 | \$1,850 | 1.49\% |
| 3.00 to 3.99\% | \$294 | \$2,270 | \$5,930 | 3.49\% |
| 4.00 to 4.99\% | \$111 | \$3,286 | \$941 | 4.56\% |
| 5.00 to 5.99\% | \$726 | \$1,535 | \$1,255 | 5.38\% |
| 6.00 to 6.99\% | \$154 | \$1,139 | \$438 | 6.51\% |
| 7.00 to 7.99\% | \$253 | \$697 | \$181 | 7.31\% |
| 8.00 to $8.99 \%$ | \$0 | \$2 | \$18 | 8.25\% |
| 9.00 and Above | \$0 | \$0 | \$0 | 9.00\% |
| WARM | 1 mo | 19 mo | 59 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
$\$ 26,201$
$\$ 0$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Northeast
All Reporting CMR
Report Prepared: 06/11/2004 2:06:41 PM

Amounts in Millions

March 2004
Data as of: 06/11/2004

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |
| :--- | ---: | :--- |
| Transaction Accounts | $\$ 23,899$ | $1.03 \%$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 41,104$ | $0.60 \%$ |
| Passbook Accounts | $\$ 30,791$ | $0.86 \%$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 12,716$ |  |
| ESCROW ACCOUNTS |  |  |
| Escrow for Mortgages Held in Portfolio | $\$ 3,942$ |  |
| Escrow for Mortgages Serviced for Others | $\$ 635$ | $\$ 487$ |
| Other Escrows | $\$ 29$ | $0.20 \%$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 22 \%$ |  |
|  | $\$ 109,921$ | $0.05 \%$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 214$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 34$ |  |
| OTHER LIABILITIES |  |  |
| Collateralized Mortgage Securities Issued | $\$ 0$ | $\$ 167$ |
| Miscellaneous I | $\$ 325$ |  |

## TOTAL LIABILITIES

## $\$ 266,617$

## MINORITY INTEREST AND CAPITAL

## MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES

## \$149

EQUITY CAPITAL
\$30,262

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL
\$297,028

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :--- | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

All Reporting CMR
Report Prepared: 06/11/2004 2:06:41 PM

Amounts in Millions

March 2004
Data as of: 06/11/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2074 | Commit/sell $25-$ or $30-\mathrm{yr}$ FRM MBS |  | \$3,754 |
| 2076 | Commit/sell "other" MBS |  | \$30 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$203 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$20 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$915 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$61 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$1,245 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$2,461 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 6 | \$5,716 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 6 | \$1,648 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$98 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 17 | \$1,970 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 24 | \$7,875 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$1,757 |
| 2204 | Firm commit/originate 6 -month or 1 -yr COFI ARM loans |  | \$1 |
| 2206 | Firm commit/originate 6-mo or $1-y \mathrm{yr}$ Treas or LIBOR ARM Ins | 12 | \$69 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 15 | \$78 |
| 2210 | Firm commit/orig 5- or 7 -yr Balloon or 2 -step mtg Ins | 13 | \$149 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 48 | \$188 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 43 | \$239 |
| 2216 | Firm commit/originate "other" Mortgage loans | 29 | \$167 |
| 3008 | Option to purchase 3- or 5-yr Treasury ARMs |  | \$1 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$1 |
| 3012 | Option to purchase 10 -, $15-$, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$1 |
| 3028 | Option to sell 3 - or 5-year Treasury ARMs |  | \$42 |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs |  | \$27 |
| 3034 |  | 7 | \$180 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :--- | ---: | ---: |
| 3036 | Option to sell "other" Mortgages |  | $\$ 1$ |
| 3052 | Short option to purchase 10-, 15-, or 20-yr FRMs |  | $\$ 1$ |
| 3056 | Short option to purchase "other" Mortgages |  | $\$ 0$ |
| 3072 | Short option to sell 10-, 15-, or 20-yr FRMs |  | $\$ 9$ |
| 3074 | Short option to sell 25- or 30-yr FRMs |  | $\$ 12$ |
| 3076 | Short option to sell "other" Mortgages |  | $\$ 2$ |
| 4002 | Commit/purchase non-Mortgage financial assets | 25 | $\$ 649$ |
| 4022 | Commit/sell non-Mortgage financial assets | $\$ 214$ |  |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | $\$ 103$ |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | $\$ 143$ |  |
| 5010 | IR swap: pay fixed, receive 3-month Treasury | $\$ 5$ |  |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed | $\$ 7,760$ |  |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed | $\$ 384$ |  |
| 6002 | Interest rate Cap based on 1-month LIBOR | $\$ 18$ |  |
| 6004 | Interest rate Cap based on 3-month LIBOR | $\$ 230$ |  |
| 6008 | Interest rate Cap based on 3-month Treasury |  | $\$ 20$ |
| 6032 | Short interest rate Cap based on 1-month LIBOR |  | $\$ 8$ |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | $\$ 5$ |
| 8010 | Long futures contract on 10-year Treasury note |  | $\$ 20$ |
| 8038 | Short futures contract on 5-year Treasury note |  | $\$ 21$ |
| 8040 | Short futures contract on 10-year Treasury note |  | $\$ 43$ |
| 9034 | Long put option on 10-year T-note futures contract |  | $\$ 70$ |
| 9502 | Fixed-rate construction loans in process |  |  |
| 9512 | Adjustable-rate construction loans in process | 714 | $\$ 2,057$ |

