## **Office of Thrift Supervision**

Economic Analysis Division Washington, DC 20552

## **Area: Northeast**

All Reporting CMR Interest Rate Sensiti	vity of Net I		Reporting Do Ilue (NPV)	ckets: 267		March 2004
		Net Portfolio Valu ollars are in Millic		NPV a of PV of		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change	
+300 bp +200 bp +100 bp 0 bp -100 bp	23,966 28,528 32,815 36,118 36,831	-12,152 -7,590 -3,303 713	-34 % -21 % -9 % +2 %	8.37 % 9.73 % 10.94 % 11.80 % 11.91 %	-343 bp -207 bp -86 bp +11 bp	

## **Risk Measure for a Given Rate Shock**

	03/31/2004	12/31/2003	03/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets	11.80 %	11.28 %	10.88 %
Post-shock NPV Ratio	9.73 %	9.39 %	10.18 %
Sensitivity Measure: Decline in NPV Ratio	207 bp	189 bp	71 bp
TB 13a Level of Risk	Moderate	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR							Reporting D	ockets: 26 March 200
Report Prepared: 06/11/2004 2:06:40 PM		Amounts	in Millions				Data as of:	06/11/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans	and MBS							
30-Year Mortgage Loans	41,154	40,321	38,592	36,810	35,054	38,860	103.76	3.18
30-Year Mortgage Securities	5,297	5,143	4,820	4,516	4,242	5,024	102.35	4.64
15-Year Mortgages and MBS	46,647	45,480	43,694	41,728	39,767	44,071	103.20	3.24
Balloon Mortgages and MBS	8,342	8,189	7,968	7,679	7,338	7,971	102.74	2.28
Adjustable-Rate Single-Family First-Mortgage L	oans and MBS	: Current Ma	rket Index AR	Ms				
6 Month or Less Reset Frequency	4,203	4,188	4,162	4,120	4,059	4,104	102.03	0.49
7 Month to 2 Year Reset Frequency	14,610	14,485	14,340	14,132	13,851	14,010	103.39	0.93
2+ to 5 Year Reset Frequency	27,829	27,077	26,200	25,224	24,191	26,726	101.31	3.01
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index Al	RMs				
1 Month Reset Frequency	256	255	253	251	248	243	105.07	0.65
2 Month to 5 Year Reset Frequency	1,268	1,252	1,234	1,215	1,192	1,232	101.64	1.36
Multifamily and Nonresidential Mortgage Loans	and Securities	;						
Adjustable-Rate, Balloons	7,220	7,103	6,990	6,880	6,774	6,844	103.79	1.62
Adjustable-Rate, Fully Amortizing	9,159	9,044	8,932	8,822	8,714	8,912	101.49	1.25
Fixed-Rate, Balloon	3,093	2,937	2,792	2,656	2,530	2,784	105.51	5.14
Fixed-Rate, Fully Amortizing	6,870	6,574	6,298	6,040	5,799	6,226	105.59	4.35
Construction and Land Loans								
Adjustable-Rate	4,758	4,748	4,738	4,728	4,719	4,750	99.94	0.21
Fixed-Rate	1,221	1,192	1,164	1,139	1,115	1,217	97.94	2.39
Second-Mortgage Loans and Securities								
Adjustable-Rate	11,159	11,145	11,130	11,115	11,104	11,250	99.06	0.13
Fixed-Rate	9,004	8,789	8,584	8,389	8,203	8,574	102.50	2.39
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	116	116	114	112	109	116	100.00	1.01
Accrued Interest Receivable	764	764	764	764	764	764	100.00	0.00
Advance for Taxes/Insurance	27	27	27	27	27	27	100.00	0.00
Float on Escrows on Owned Mortgages	33	75	132	175	209			-65.96
LESS: Value of Servicing on Mortgages Serviced by Others	9	18	37	45	46			-76.15
TOTAL MORTGAGE LOANS AND SECURITIES	203,021	198,884	192,890	186,478	179,962	193,705	102.67	2.55

## Present Value Estimates by Interest Rate Scenario

Area: Northeast All Reporting CMR Report Prepared: 06/11/2004 2:06:40 PM		Amounts	in Millions				Reporting De I Data as of:	March 2004
Report Frepared: 00/11/2004 2.00.40 FM		Base Case					Data as of.	00/11/2004
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	9,318	9,297	9,276	9,257	9,238	9,328	99.67	0.22
Fixed-Rate	5,547	5,384	5,228	5,079	4,937	5,057	106.47	2.96
Consumer Loans								
Adjustable-Rate	1,787	1,785	1,782	1,779	1,777	1,759	101.46	0.15
Fixed-Rate	16,000	15,820	15,643	15,472	15,305	15,481	102.19	1.13
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-697	-690	-684	-678	-671	-690	0.00	0.97
Accrued Interest Receivable	227	227	227	227	227	227	100.00	0.00
TOTAL NONMORTGAGE LOANS	32,183	31,823	31,474	31,137	30,814	31,163	102.12	1.11
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	5,901	5,901	5,901	5,901	5,901	5,901	100.00	0.00
Equities and All Mutual Funds	2,346	2,272	2,194	2,113	2,026	2,272	100.00	3.35
Zero-Coupon Securities	104	102	100	99	97	99	103.37	1.93
Government and Agency Securities	3,906	3,801	3,702	3,606	3,514	3,612	105.24	2.68
Term Fed Funds, Term Repos	3,615	3,605	3,595	3,586	3,577	3,595	100.29	0.27
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	2,080	1,997	1,920	1,850	1,785	1,895	105.35	3.99
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	29,514	29,060	27,980	26,778	25,685	28,936	100.43	2.64
Structured Securities (Complex)	9,358	9,131	8,699	8,221	7,783	9,039	101.02	3.61
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	0.00
TOTAL CASH, DEPOSITS, AND SECURITIES	56,824	55,869	54,092	52,153	50,368	55,349	100.94	2.45

## Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 267 March 2004

Report Prepared: 06/11/2004 2:06:40 PM		Amounts	in Millions				Data as o	f: 06/11/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	<b>NSOLIDATI</b>	ED SUBSID	IARIES, ET	С.				
Repossessed Assets	128	128	128	128	128	128	100.00	0.00
Real Estate Held for Investment	76	76	76	76	76	76	100.00	0.00
Investment in Unconsolidated Subsidiaries	3,010	2,936	2,723	2,426	2,089	2,936	100.00	4.90
Office Premises and Equipment	2,015	2,015	2,015	2,015	2,015	2,015	100.00	0.00
TOTAL REAL ASSETS, ETC.	5,229	5,155	4,942	4,646	4,308	5,155	100.00	2.79
MORTGAGE LOANS SERVICED FOR OT	THERS							
Fixed-Rate Servicing	206	270	366	439	466			-29.64
Adjustable-Rate Servicing	233	244	249	250	249			-3.17
Float on Mortgages Serviced for Others	216	281	359	418	457			-25.47
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	655	794	974	1,108	1,172			-20.03
OTHER ASSETS								
Purchased and Excess Servicing						495		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	6,646	6,646	6,646	6,646	6,646	6,646	100.00	0.00
Miscellaneous II						3,247		
Deposit Intangibles								
Retail CD Intangible	123	146	164	179	193			-13.84
Transaction Account Intangible	1,242	1,789	2,337	2,874	3,439			-30.59
MMDA Intangible	1,450	2,006	2,607	3,134	3,637			-28.85
Passbook Account Intangible	1,701	2,382	3,072	3,744	4,354			-28.77
Non-Interest-Bearing Account Intangible	266	561	843	1,113	1,368			-51.47
TOTAL OTHER ASSETS	11,428	13,529	15,669	17,689	19,637	10,388		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						1,269		
TOTAL ASSETS	309,342	306,055	300,040	293,210	286,262	297,027	103/101***	1.52/2.27***

## Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

Reporting Dockets: 267 March 2004

All Reporting CMR Report Prepared: 06/11/2004 2:06:40 PM		Amounts	in Millions				Data as o	f: 06/11/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	43,274	43,075	42,877	42,681	42,488	42,741	100.78	0.46
Fixed-Rate Maturing in 13 Months or More	31,216	30,252	29,337	28,468	27,641	29,121	103.88	3.11
Variable-Rate	1,467	1,467	1,466	1,466	1,466	1,466	100.02	0.02
Demand								
Transaction Accounts	23,899	23,899	23,899	23,899	23,899	23,899	100/93*	0.00/2.48*
MMDAs	41,104	41,104	41,104	41,104	41,104	41,104	100/95*	0.00/1.48*
Passbook Accounts	30,791	30,791	30,791	30,791	30,791	30,791	100/92*	0.00/2.41*
Non-Interest-Bearing Accounts	12,716	12,716	12,716	12,716	12,716	12,716	100/96*	0.00/2.37*
TOTAL DEPOSITS	184,468	183,303	182,190	181,125	180,105	181,838	101/97*	0.62/1.85*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	42,060	41,731	41,408	41,092	40,782	41,280	101.09	0.78
Fixed-Rate Maturing in 37 Months or More	11,390	10,904	10,445	10,010	9,598	10,613	102.74	4.34
Variable-Rate	3,528	3,527	3,526	3,525	3,524	3,517	100.28	0.03
TOTAL BORROWINGS	56,978	56,162	55,379	54,627	53,905	55,410	101.36	1.42
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	1,163	1,163	1,163	1,163	1,163	1,163	100.00	0.00
Other Escrow Accounts	237	230	223	217	211	248	92.89	3.06
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	6,167	6,167	6,167	6,167	6,167	6,167	100.00	0.00
Miscellaneous II	0	0	0	0	0	325		
TOTAL OTHER LIABILITIES	7,568	7,560	7,553	7,547	7,541	7,903	95.66	0.09
Other Liabilities not Included Above								
Self-Valued	23,328	22,585	21,963	21,550	21,203	21,218	106.44	3.02
Unamortized Yield Adjustments						248		
TOTAL LIABILITIES	272,341	269,610	267,085	264,849	262,754	266,617	101/99**	0.98/1.81**
		** PUE						Page

## Present Value Estimates by Interest Rate Scenario

Area: Northeast							Reporting D	
All Reporting CMR		Amounte i	in Millions					March 2004 06/11/2004
Report Prepared: 06/11/2004 2:06:40 PM		Base Case					Data as of:	00/11/2004
	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND C	•		-	-				
OPTIONAL COMMITMENTS TO ORIGIN								
FRMs and Balloon/2-Step Mortgages	160	-19	-344	-612	-846			
ARMs	42	30	12	-17	-55			
Other Mortgages	29	0	-41	-90	-143			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	244	23	-337	-644	-925			
Sell Mortgages and MBS	-1,199	-485	811	2,087	3,272			
Purchase Non-Mortgage Items	18	0	-17	-32	-47			
Sell Non-Mortgage Items	-12	0	11	21	31			
<b>INTEREST-RATE SWAPS, SWAPTIONS</b>	S							
Pay Fixed, Receive Floating Swaps	-22	-7	8	22	35			
Pay Floating, Receive Fixed Swaps	434	150	-129	-386	-622			
Basis Swaps	0	0	0	0	0			
Swaptions	0	0	0	0	0			
OTHER								
Options on Mortgages and MBS	0	2	14	27	38			
Interest-Rate Caps	0	0	0	0	1			
Interest-Rate Floors	0	0	0	0	0			
Futures	-3	0	3	5	8			
Options on Futures	0	0	1	7	14			
Construction LIP	2	-33	-66	-98	-130			
Self-Valued	137	12	-65	-124	-172			
TOTAL OFF-BALANCE-SHEET POSITIONS	-170	-327	-140	167	458			

#### Present Value Estimates by Interest Rate Scenario

#### Area: Northeast All Reporting CMR

**Reporting Dockets: 267** March 2004

Report Prepared: 06/11/2004 2:06:40 PM	Amounts in Millions						Data as of: 06/11/2004		
		Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.	
NET PORTFOLIO VALUE									
+ ASSETS	309,342	306,055	300,040	293,210	286,262	297,027	103/101***	1.52/2.27***	
- LIABILITIES	272,341	269,610	267,085	264,849	262,754	266,617	101/99**	0.98/1.81**	
+ OFF-BALANCE-SHEET POSITIONS	-170	-327	-140	167	458				
TOTAL NET PORTFOLIO VALUE #	36,831	36,118	32,815	28,528	23,966	30,411	118.77	5.56	

\* Excl./Incl. deposit intangible values listed on asset side of report.
\*\* Excl./Incl. deposit intangible values.
\*\*\* Incl./Excl. deposit intangible values.
# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries Note: Base Case Value is expressed as a Percent of Face Value

ASSETS

Area: Northeast All Reporting CMR Report Prepared: 06/11/2004 2:06:40 PM

**Amounts in Millions** 

#### Reporting Dockets: 267 March 2004 Data as of: 06/11/2004

#### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS	L	•	L	L	
Mortgage Loans	\$769	\$15,321	\$11,347	\$5,794	\$5,629
WĂRM	308 mo	337 mo	337 mo	321 mo	322 mo
WAC	4.59%	5.61%	6.41%	7.41%	9.17%
Amount of these that is FHA or VA Guaranteed	\$5	\$313	\$692	\$474	\$140
Securities Backed by Conventional Mortgages	\$408	\$2,265	\$605	\$196	\$42
WARM	275 mo	344 mo	307 mo	299 mo	207 mo
Weighted Average Pass-Through Rate	4.40%	5.34%	6.29%	7.13%	8.48%
Securities Backed by FHA or VA Mortgages	\$152	\$905	\$302	\$109	\$40
WARM	354 mo	356 mo	314 mo	286 mo	188 mo
Weighted Average Pass-Through Rate	4.48%	5.07%	6.23%	7.22%	8.47%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$4,588	\$10,630	\$5,774	\$2,963	\$2,518
WAC	4.70%	5.41%	6.47%	7.42%	9.22%
Mortgage Securities	\$9,963	\$6,495	\$903	\$212	\$26
Weighted Average Pass-Through Rate	4.33%	5.15%	6.18%	7.11%	8.54%
WARM (of 15-Year Loans and Securities)	165 mo	178 mo	156 mo	152 mo	165 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,588	\$2,823	\$628	\$215	\$96
WAC	4.58%	5.41%	6.37%	7.32%	8.64%
Mortgage Securities	\$2,156	\$378	\$79	\$9	\$0
Weighted Average Pass-Through Rate	4.31%	5.29%	6.28%	7.26%	0.00%
WARM (of Balloon Loans and Securities)	152 mo	102 mo	97 mo	80 mo	90 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities	\$95,926

#### **ASSETS (continued)**

rea: Northeast II Reporting CMR eport Prepared: 06/11/2004 2:06:40 PM	Amounts	s in Millions			porting Dockets: 2 March 20 ata as of: 06/11/20
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	-	urrent Market Index ARM y Coupon Reset Frequer			ket Index ARMs eset Frequency
OANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs		•			
Balances Currently Subject to Introductory Rates	\$2	\$589	\$479	\$0	\$23
WAC	5.46%	4.30%	5.61%	0.00%	5.75%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$4,103	\$13,421	\$26,247	\$243	\$1,209
Weighted Average Margin	220 bp	306 bp	263 bp	221 bp	198 bp
WAČ	4.80%	5.13%	4.87%	2.88%	4.88%
WARM	305 mo	307 mo	344 mo	384 mo	253 mo
Weighted Average Time Until Next Payment Reset	5 mo	13 mo	49 mo	1 mo	13 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$46,315

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	•	urrent Market Index ARM Coupon Reset Frequer			ket Index ARMs leset Frequency
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$39	\$36	\$51	\$0	\$4
Weighted Average Distance from Lifetime Cap	123 bp	146 bp	170 bp	0 bp	177 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$164	\$327	\$139	\$2	\$21
Weighted Average Distance from Lifetime Cap	293 bp	391 bp	350 bp	344 bp	380 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$3,639	\$13,475	\$25,943	\$234	\$1,147
Weighted Average Distance from Lifetime Cap	596 bp	690 bp	581 bp	787 bp	678 bp
Balances Without Lifetime Cap	\$262	\$172	\$594	\$7	\$60
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$577	\$11,429	\$22,222	\$48	\$1,095
Weighted Average Periodic Rate Cap	166 bp	183 bp	248 bp	168 bp	185 bp
Balances Subject to Periodic Rate Floors	\$218	\$10,233	\$18,297	\$43	\$520
MBS Included in ARM Balances	\$341	\$3,529	\$5,742	\$236	\$562

#### **ASSETS (continued)**

#### Reporting Dockets: 267 March 2004

All Reporting CMR Amounts in N Report Prepared: 06/11/2004 2:06:40 PM MULTIFAMILY AND NONRESIDENTIAL Balloons Fully Amortizing MORTGAGE LOANS AND SECURITIES Adjustable-Rate: Balances \$6,844 \$8,912 WARM 108 mo 150 mo Remaining Term to Full Amortization 291 mo Rate Index Code 0 0 Margin 216 bp 223 bp Reset Frequency 47 mo 32 mo MEMO: ARMs within 300 bp of Lifetime Cap \$36 \$160 **Balances** Wghted Average Distance to Lifetime Cap 76 bp 13 bp Fixed-Rate: Balances \$2.784 \$6.226 WARM 87 mo 118 mo Remaining Term to Full Amortization 285 mo 6.70% WAC 6.56%

Area: Northeast

Rate Index Code

Reset Frequency

Margin in Column 1; WAC in Column 2

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$4,750 23 mo 0 110 bp 4 mo	\$1,217 42 mo 6.08%
SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM	\$11,250 145 mo	\$8,574 199 mo

Millions	Data as	s of: 06/11/2004
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$9,328 41 mo 116 bp 5 mo 0	\$5,057 41 mo 5.81%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$1,759 23 mo 0	\$15,481 38 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	1,023 bp 2 mo	12.83%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$114	\$3,517
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$6,006 \$528 \$49 \$0 \$0	\$17,582 \$990
Other CMO Residuals:	\$0 \$0	\$35
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$0	\$0 \$0
Interest-Only MBS WAC Principal-Only MBS WAC	\$0 0.00% \$0 0.00%	\$114 9.22% \$0
Total Mortgage-Derivative Securities - Book Value	\$6,698	0.00% \$22,237

7.50%

0

37 bp

2 mo

## ASSETS (continued)

Area: Northeast All Reporting CMR Report Prepared: 06/11/2004 2:06:41 PM		in Millions			orting Dockets: 267 March 2004 ta as of: 06/11/2004
MORTGAGE LOANS SERVICED FOR OTHERS	S				
	Со	upon of Fixed-R	ate Mortgages S	Serviced for Oth	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee	\$3,676 155 mo 29 bp	\$16,214 256 mo 28 bp	\$15,291 295 mo 30 bp	\$7,322 291 mo 36 bp	\$8,906 248 mo 50 bp
Total Number of Fixed Rate Loans Serviced that are: Conventional	532 loans				
FHA/VA Subserviced by Others	15 Ioans 9 Ioans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$24,383 322 mo 38 bp	\$37 191 mo 47 bp		le-Rate Loans Servi e Subserviced by Ot	
Total Balances of Mortgage Loans Serviced for O	thers		\$75,829		
CASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SFA Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Dep Other (Munis, Mortgage-Backed Bonds, Corporate Secur Memo: Complex Securities (from supplemental reporting)	AS No. 115 oosits rities, Commercial Pa		\$5,901 \$2,272 \$99 \$3,612 \$3,595 \$1,895 \$9,039	1.68% 4.04% 1.38% 4.47%	20 mo 35 mo 3 mo 60 mo
Total Cash, Deposits, and Securities			\$26,413		
	** PUE	BLIC **			Page 11

## ASSETS (continued)

area: Northeast All Reporting CMR Report Prepared: 06/11/2004 2:06:41 PM	Amounts ir		Dockets: 267 March 2004 f: 06/11/2004
TEMS RELATED TO MORTAGE LOANS AND SECURITIES		MEMORANDUM ITEMS	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance	\$1,038 \$764 \$27	Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$1,680
Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$-735 \$922 \$339	Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$112
TEMS RELATED TO NONMORTAGE LOANS AND SECURI		Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments	\$179 \$227 \$70	Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$1,546 \$725
Valuation Allowances Unrealized Gains (Losses)	\$870 \$3	Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$10,433 30 bp
OTHER ITEMS Real Estate Held for Investment	\$76	Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$2,005 30 bp
Repossessed Assets	\$128	Credit-Card Balances Expected to Pay Off in Grace Period	\$13
Equity Assets Not Subject to SFAS No. 115	\$2,936		φ. ο
Office Premises and Equipment	\$2,015		
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$185 \$-78 \$0		
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$495		
Miscellaneous I Miscellaneous II	\$6,646 \$3,247		
TOTAL ASSETS	\$297,027		

## AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Northeast All Reporting CMR Report Prepared: 06/11/2004 2:06:41 PM	Amounts i	n Millions			Dockets: 267 March 2004 of: 06/11/2004
FIXED-RATE, FIXED-MATURITY DEPOSITS					
	Origin	al Maturity in Mo	onths	Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)	
Balances Maturing in 3 Months or Less WAC WARM	\$9,774 1.51% 2 mo	\$4,697 3.34% 2 mo	\$954 6.54% 2 mo	\$118	
Balances Maturing in 4 to 12 Months WAC WARM	\$12,004 1.56% 7 mo	\$11,904 2.80% 8 mo	\$3,408 6.63% 8 mo	\$285	
Balances Maturing in 13 to 36 Months WAC WARM		\$12,448 2.63% 20 mo	\$6,524 5.12% 26 mo	\$159	
Balances Maturing in 37 or More Months WAC WARM			\$10,149 4.35% 70 mo	\$70	
Total Fixed-Rate, Fixed Maturity Deposits:			\$71,862		
MEMO: FIXED-RATE, FIXED-MATURITY DE	POSITS DETAIL				
	Origin	al Maturity in Mc	onths		
	12 or Less	13 to 36	37 or More	-	
		<b>A</b>	<b>.</b> -		

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Balances in Brokered Deposits	\$734	\$2,046	\$6,179
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:			
Balances Subject to Penalty	\$17,549	\$22,491	\$12,569
Penalty in Months of Forgone Interest	3.07 mo	5.94 mo	7.02 mo
Balances in New Accounts	\$3,747	\$4,158	\$1,658

#### LIABILITIES (continued)

**Amounts in Millions** 

Area: Northeast	
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## FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Re	maining Maturit	у	
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$20,415	\$10,399	\$1,850	1.49%
3.00 to 3.99%	\$294	\$2,270	\$5,930	3.49%
4.00 to 4.99%	\$111	\$3,286	\$941	4.56%
5.00 to 5.99%	\$726	\$1,535	\$1,255	5.38%
6.00 to 6.99%	\$154	\$1,139	\$438	6.51%
7.00 to 7.99%	\$253	\$697	\$181	7.31%
8.00 to 8.99%	\$0	\$2	\$18	8.25%
9.00 and Above	\$O	\$0	\$0	9.00%
WARM	1 mo	19 mo	59 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	\$51,893	
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MEMOS	
Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	\$26,201
Book Value of Redeemable Preferred Stock	\$0

LIABILITIES (continued)

	ABILITIES (continued)			
Area: Northeast All Reporting CMR				Reporting Dockets: 267 March 2004
	Amounts in Millions			Data as of: 06/11/2004
NON-MATURITY DEPOSITS AND OTHER LIABILITIE	S			
	Total Balances	WAC	Balances in New Accounts	
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$23,899 \$41,104 \$30,791 \$12,716	1.03% 0.60% 0.86%	\$1,386 \$3,942 \$1,487 \$441	
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$635 \$529 \$248	0.20% 0.22% 0.05%		
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNT	S \$109,921			
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$214			
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$34			
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$6,167 \$325			
TOTAL LIABILITIES	\$266,617			
MINORITY INTEREST AND CAPITAL				
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$149			
EQUITY CAPITAL	\$30,262			
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$297,028			

#### SUPPLEMENTAL REPORTING

**Amounts in Millions** 

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	s 48 62	\$11 \$4 \$864 \$778
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs	28	\$198
1012	Opt commitment to orig 10-, 15-, or 20-year FRMs	125	\$1,409
1014	Opt commitment to orig 25- or 30-year FRMs	109	\$3,831
1016	Opt commitment to orig "other" Mortgages	72	\$1,229
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta		\$10
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$2
2010	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained		\$2
2012	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$16
2014 2016 2028 2030	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	8 7	\$11 \$14 \$50 \$174
2032 2034 2036 2046	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM ME	25 38 38	\$371 \$1,159 \$14 \$93
2048	Commit/purchase 3-yr or 5-yr Treasury ARM MBS		\$10
2052	Commit/purchase 10-, 15-, or 20-yr FRM MBS		\$5
2054	Commit/purchase 25- to 30-year FRM MBS		\$95
2056	Commit/purchase "other" MBS		\$30
2062	Commit/sell 1-month COFI ARM MBS	6	\$1
2066	Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS		\$11
2070	Commit/sell 5- or 7-yr Balloon or 2-step MBS		\$1
2072	Commit/sell 10-, 15-, or 20-yr FRM MBS		\$1,204

#### SUPPLEMENTAL REPORTING

**Amounts in Millions** 

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2074	Commit/sell 25- or 30-yr FRM MBS	ased	\$3,754
2076	Commit/sell "other" MBS		\$30
2082	Commit/purchase low-risk fixed-rate mtg derivative product		\$203
2106	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea		\$20
2108	Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released	d	\$915
2110	Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc release		\$61
2112	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc release		\$1,245
2114	Commit/purchase 25- or 30-yr FRM loans, svc released		\$2,461
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	ed 6 6 17	\$5,716 \$1,648 \$98 \$1,970
2134 2136 2204 2206	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins	24 5 12	\$7,875 \$1,757 \$1 \$69
2208	Firm commit/originate 3- or 5-yr Treasury ARM loans	15	\$78
2210	Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	13	\$149
2212	Firm commit/originate 10-, 15-, or 20-year FRM loans	48	\$188
2214	Firm commit/originate 25- or 30-year FRM loans	43	\$239
2216	Firm commit/originate "other" Mortgage loans	29	\$167
3008	Option to purchase 3- or 5-yr Treasury ARMs		\$1
3010	Option to purchase 5- or 7-yr Balloon or 2-step mtgs		\$1
3012	Option to purchase 10-, 15-, or 20-yr FRMs		\$0
3016	Option to purchase "other" Mortgages	7	\$1
3028	Option to sell 3- or 5-year Treasury ARMs		\$42
3032	Option to sell 10-, 15-, or 20-year FRMs		\$27
3034	Option to sell 25- or 30-year FRMs		\$180

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount	
3036 3052 3056 3072	Option to sell "other" Mortgages Short option to purchase 10-, 15-, or 20-yr FRMs Short option to purchase "other" Mortgages Short option to sell 10-, 15-, or 20-yr FRMs		\$1 \$1 \$0 \$9	
3074 3076 4002 4022	Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets Commit/sell non-Mortgage financial assets	25	\$12 \$2 \$649 \$214	
5002 5004 5010 5024	IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay fixed, receive 3-month Treasury IR swap: pay 1-month LIBOR, receive fixed		\$103 \$143 \$5 \$7,760	
5026 6002 6004 6008	IR swap: pay 3-month LIBOR, receive fixed Interest rate Cap based on 1-month LIBOR Interest rate Cap based on 3-month LIBOR Interest rate Cap based on 3-month Treasury		\$384 \$18 \$330 \$20	
6032 6034 8010 8038	Short interest rate Cap based on 1-month LIBOR Short interest rate Cap based on 3-month LIBOR Long futures contract on 10-year Treasury note Short futures contract on 5-year Treasury note		\$8 \$5 \$20 \$21	
8040 9034 9502 9512	Short futures contract on 10-year Treasury note Long put option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	114 77	\$43 \$80 \$777 \$2,057	