# Office of Thrift Supervision

**Economic Analysis Division Washington, DC 20552** 

**Area: West** 

All Reporting CMR Reporting Dockets: 91 March 2004

# **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		-	Net Portfolio Valu	NPV as % of PV of Assets		
Change	in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
	+300 bp +200 bp +100 bp 0 bp	36,629 44,410 50,982 55,728	-19,099 -11,318 -4,746	-34 % -20 % -9 %	7.07 % 8.43 % 9.55 % 10.35 %	-328 bp -192 bp -80 bp
	-100 bp	57,467	1,738	+3 %	10.63 %	+28 bp

# **Risk Measure for a Given Rate Shock**

	03/31/2004	12/31/2003	03/31/2003
Pre-shock NPV Ratio: NPV as % of PV Assets Post-shock NPV Ratio Sensitivity Measure: Decline in NPV Ratio TB 13a Level of Risk	10.35 %	10.85 %	10.32 %
	8.43 %	9.02 %	9.40 %
	192 bp	183 bp	92 bp
	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

# **Present Value Estimates by Interest Rate Scenario**

Area: West
All Reporting CMR

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#### **Amounts in Millions**

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans	and MBS							
30-Year Mortgage Loans	43,509	42,470	40,184	37,890	35,722	41,214	103.05	3.91
30-Year Mortgage Securities	6,838	6,713	6,467	6,166	5,831	6,453	104.04	2.76
15-Year Mortgages and MBS	23,099	22,513	21,572	20,542	19,531	21,814	103.21	3.39
Balloon Mortgages and MBS	8,626	8,465	8,225	7,911	7,543	8,262	102.45	2.37
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Ma	rket Index AR	2Ms				
6 Month or Less Reset Frequency	14,264	14,228	14,195	14,150	14,084	14,240	99.92	0.24
7 Month to 2 Year Reset Frequency	18,677	18,512	18,322	18,049	17,681	17,796	104.02	0.96
2+ to 5 Year Reset Frequency	45,621	44,273	42,701	40,962	39,148	44,088	100.42	3.30
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	arket Index Al	RMs				
1 Month Reset Frequency	150,135	149,284	148,021	146,309	144,098	142,703	104.61	0.71
2 Month to 5 Year Reset Frequency	33,320	32,719	32,025	31,246	30,392	31,668	103.32	1.98
Multifamily and Nonresidential Mortgage Loans	and Securities	5						
Adjustable-Rate, Balloons	12,974	12,895	12,817	12,738	12,652	12,840	100.43	0.61
Adjustable-Rate, Fully Amortizing	32,965	32,663	32,376	32,093	31,805	32,816	99.53	0.90
Fixed-Rate, Balloon	5,487	5,249	5,024	4,812	4,613	4,835	108.56	4.40
Fixed-Rate, Fully Amortizing	3,031	2,875	2,731	2,598	2,475	2,665	107.86	5.23
Construction and Land Loans								
Adjustable-Rate	5,084	5,077	5,069	5,061	5,055	5,078	99.97	0.15
Fixed-Rate	2,424	2,355	2,293	2,238	2,188	2,396	98.28	2.77
Second-Mortgage Loans and Securities								
Adjustable-Rate	16,657	16,641	16,624	16,608	16,597	16,848	98.77	0.10
Fixed-Rate	5,253	5,126	5,006	4,890	4,781	5,042	101.68	2.42
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	4,886	4,813	4,709	4,596	4,474	4,813	100.00	1.84
Accrued Interest Receivable	1,643	1,643	1,643	1,643	1,643	1,643	100.00	0.00
Advance for Taxes/Insurance	238	238	238	238	238	238	100.00	0.00
Float on Escrows on Owned Mortgages	8	30	55	78	97			-79.39
LESS: Value of Servicing on Mortgages Serviced by Others	68	87	125	140	143			-32.33
TOTAL MORTGAGE LOANS AND SECURITIES	434,669	428,695	420,174	410,680	400,504	417,453	102.69	1.69

# **Present Value Estimates by Interest Rate Scenario**

Area: West **All Reporting CMR** 

**Reporting Dockets: 91** March 2004

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#### **Amounts in Millions**

' '		Dana Carr						
	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)	·	·			·			
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	8,665	8,658	8,650	8,643	8,637	8,659	99.98	0.09
Fixed-Rate	2,840	2,753	2,669	2,588	2,510	2,799	98.35	3.12
Consumer Loans								
Adjustable-Rate	724	724	723	722	722	736	98.28	0.09
Fixed-Rate	12,262	12,063	11,870	11,683	11,500	11,009	109.58	1.63
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-320	-315	-311	-307	-303	-315	0.00	1.34
Accrued Interest Receivable	105	105	105	105	105	105	100.00	0.00
TOTAL NONMORTGAGE LOANS	24,277	23,986	23,705	23,433	23,171	22,992	104.32	1.19
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	13,575	13,575	13,575	13,575	13,575	13,575	100.00	0.00
Equities and All Mutual Funds	735	710	684	657	629	710	100.00	3.58
Zero-Coupon Securities	525	508	492	476	461	501	101.53	3.30
Government and Agency Securities	13,749	13,113	12,513	11,946	11,411	12,668	103.52	4.72
Term Fed Funds, Term Repos	2,147	2,144	2,142	2,139	2,136	2,143	100.04	0.12
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	533	494	460	429	402	457	108.05	7.39
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	9,928	9,857	9,701	9,508	9,305	9,842	100.15	1.15
Structured Securities (Complex)	6,386	6,318	6,231	6,144	6,047	6,256	100.98	1.23
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	0.00
TOTAL CASH, DEPOSITS, AND SECURITIES	47,579	46,719	45,798	44,874	43,965	46,153	101.23	1.91

# **Present Value Estimates by Interest Rate Scenario**

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**TOTAL ASSETS** 

**Amounts in Millions** 

		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNCO</b>	NSOLIDATE	ED SUBSID	IARIES, ET	C.				
Repossessed Assets	356	356	356	356	356	356	100.00	0.00
Real Estate Held for Investment	51	51	51	51	51	51	100.00	0.00
Investment in Unconsolidated Subsidiaries	7,129	6,952	6,448	5,746	4,947	6,952	100.00	4.90
Office Premises and Equipment	4,258	4,258	4,258	4,258	4,258	4,258	100.00	0.00
TOTAL REAL ASSETS, ETC.	11,794	11,617	11,113	10,411	9,612	11,617	100.00	2.93
MORTGAGE LOANS SERVICED FOR OT	THERS							
Fixed-Rate Servicing	1,928	2,650	3,653	4,136	4,225			-32.54
Adjustable-Rate Servicing	1,075	1,132	1,155	1,158	1,157			-3.52
Float on Mortgages Serviced for Others	1,808	2,371	3,030	3,478	3,781			-25.76
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	4,811	6,153	7,837	8,772	9,163			-24.59
OTHER ASSETS								
Purchased and Excess Servicing						5,574		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	9,476	9,476	9,476	9,476	9,476	9,476	100.00	0.00
Miscellaneous II						13,083		
Deposit Intangibles								
Retail CD Intangible	109	133	149	164	177			-15.18
Transaction Account Intangible	3,566	5,165	6,725	8,250	9,946			-30.57
MMDA Intangible	2,516	3,476	4,538	5,384	6,215			-29.09
Passbook Account Intangible	1,504	2,085	2,688	3,270	3,804			-28.38
Non-Interest-Bearing Account Intangible	432	912	1,372	1,811	2,226			-51.47
TOTAL OTHER ASSETS	17,603	21,246	24,947	28,354	31,845	28,132		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						3,864		

533,573

526,524

518,259

530,211

102/99\*\*\*

538,417

540,732

0.66/1.38\*\*\*

# **Present Value Estimates by Interest Rate Scenario**

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Amounts in Millions

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	49,867	49,663	49,458	49,257	49,057	49,451	100.43	0.41
Fixed-Rate Maturing in 13 Months or More	24,078	23,469	22,882	22,316	21,770	22,518	104.22	2.55
Variable-Rate	326	326	326	326	325	326	100.04	0.07
Demand								
Transaction Accounts	68,403	68,403	68,403	68,403	68,403	68,403	100/92*	0.00/2.49*
MMDAs	69,869	69,869	69,869	69,869	69,869	69,869	100/95*	0.00/1.52*
Passbook Accounts	26,953	26,953	26,953	26,953	26,953	26,953	100/92*	0.00/2.38*
Non-Interest-Bearing Accounts	20,691	20,691	20,691	20,691	20,691	20,691	100/96*	0.00/2.37*
TOTAL DEPOSITS	260,188	259,374	258,582	257,815	257,069	258,210	100/96*	0.31/1.81*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	97,650	97,049	96,457	95,874	95,300	96,522	100.55	0.62
Fixed-Rate Maturing in 37 Months or More	15,041	14,357	13,710	13,100	12,524	13,464	106.63	4.63
Variable-Rate	56,172	56,116	56,058	56,000	55,942	56,163	99.92	0.11
TOTAL BORROWINGS	168,864	167,521	166,225	164,974	163,767	166,149	100.83	0.79
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	6,248	6,248	6,248	6,248	6,248	6,248	100.00	0.00
Other Escrow Accounts	5,856	5,676	5,508	5,350	5,200	6,024	94.23	3.06
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	21,816	21,816	21,816	21,816	21,816	21,816	100.00	0.00
Miscellaneous II	0	0	0	0	0	1,967		
TOTAL OTHER LIABILITIES	33,921	33,741	33,573	33,414	33,265	36,055	93.58	0.52
Other Liabilities not Included Above								
Self-Valued	24,898	24,503	24,125	23,763	23,418	23,790	103.00	1.58
Unamortized Yield Adjustments						-21		
TOTAL LIABILITIES	487,870	485,139	482,504	479,967	477,518	484,183	100/98**	0.55/1.34**

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# **Present Value Estimates by Interest Rate Scenario**

Area: West

**Reporting Dockets: 91** 

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Amounts in Millions

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
<b>FINANCIAL DERIVATIVES ANI</b>	O OFF-BALANO	CE-SHEE	T POSITION	ONS				
OPTIONAL COMMITMENTS TO ORI	GINATE							
FRMs and Balloon/2-Step Mortgages	841	-14	-1,564	-2,831	-3,928			
ARMs	575	382	141	-196	-650			
Other Mortgages	37	0	-51	-113	-182			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	1,943	-387	-4,126	-7,167	-9,860			
Sell Mortgages and MBS	-1,719	-77	3,191	5,927	8,314			
Purchase Non-Mortgage Items	0	0	0	-1	-1			
Sell Non-Mortgage Items	0	0	0	1	1			
<b>INTEREST-RATE SWAPS, SWAPTIO</b>	ONS							
Pay Fixed, Receive Floating Swaps	-664	-206	346	874	1,375			
Pay Floating, Receive Fixed Swaps	2,492	1,009	-528	-1,949	-3,258			
Basis Swaps	0	0	0	0	0			
Swaptions	1,096	1,702	2,385	3,095	3,790			
OTHER								
Options on Mortgages and MBS	0	2	9	16	22			
Interest-Rate Caps	0	0	0	0	0			
Interest-Rate Floors	0	0	0	0	0			
Futures	-71	0	71	141	212			
Options on Futures	0	0	0	0	0			
Construction LIP	36	5	-24	-54	-82			
Self-Valued	38	34	64	109	135			
TOTAL OFF-BALANCE-SHEET POSITIONS	4,604	2,451	-86	-2.147	-4.111			

#### **Present Value Estimates by Interest Rate Scenario**

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March 2004

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		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	540,732	538,417	533,573	526,524	518,259	530,211	102/99***	0.66/1.38***
- LIABILITIES	487,870	485,139	482,504	479,967	477,518	484,183	100/98**	0.55/1.34**
+ OFF-BALANCE-SHEET POSITIONS	4,604	2,451	-86	-2,147	-4,111			
TOTAL NET PORTFOLIO VALUE #	57,467	55,728	50,982	44,410	36,629	46,028	121.08	5.82

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*\*</sup> Excl./Incl. deposit intangible values inset on asset side of report.

\*\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

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# FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$659	\$18,918	\$14,065	\$5,172	\$2,400
WĂRM	334 mo	354 mo	343 mo	314 mo	287 mo
WAC	4.22%	5.62%	6.34%	7.35%	8.94%
Amount of these that is FHA or VA Guaranteed	\$69	\$1,239	\$1,901	\$602	\$230
Securities Backed by Conventional Mortgages	\$273	\$1,920	\$1,696	\$317	\$131
WARM	296 mo	348 mo	333 mo	281 mo	220 mo
Weighted Average Pass-Through Rate	4.32%	5.22%	6.50%	7.29%	8.83%
Securities Backed by FHA or VA Mortgages	\$30	\$235	\$1,369	\$325	\$155
WARM	339 mo	348 mo	332 mo	308 mo	291 mo
Weighted Average Pass-Through Rate	4.50%	5.30%	6.25%	7.16%	8.15%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$3,042	\$8,896	\$4,272	\$1,038	\$517
WAC	4.71%	5.43%	6.38%	7.35%	9.02%
Mortgage Securities	\$1,416	\$2,259	\$288	\$37	\$48
Weighted Average Pass-Through Rate	4.34%	5.14%	6.08%	7.23%	8.45%
WARM (of 15-Year Loans and Securities)	169 mo	180 mo	179 mo	149 mo	144 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$3,582	\$3,094	\$311	\$119	\$47
WAC	4.55%	5.32%	6.40%	7.42%	8.80%
Mortgage Securities	\$787	\$301	\$17	\$5	\$0
Weighted Average Pass-Through Rate	4.46%	5.47%	6.31%	7.11%	9.39%
WARM (of Balloon Loans and Securities)	88 mo	82 mo	100 mo	93 mo	98 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$77,742

### **ASSETS (continued)**

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	~	urrent Market Index ARI y Coupon Reset Freque		Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs						
Balances Currently Subject to Introductory Rates	\$385	\$224	\$6	\$9,699	\$625	
WAC	3.81%	3.53%	4.18%	2.14%	1.39%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$13,855	\$17,573	\$44,082	\$133,004	\$31,044	
Weighted Average Margin	179 bp	379 bp	258 bp	290 bp	268 bp	
WAČ	4.93%	5.56 <sup>°</sup>	4.74%	4.37%	5.33%	
WARM	322 mo	324 mo	348 mo	340 mo	334 mo	
Weighted Average Time Until Next Payment Reset	3 mo	16 mo	50 mo	5 mo	34 mo	
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$250,496	

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)		urrent Market Index ARN  / Coupon Reset Frequen		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$3	\$53	\$18	\$8	\$2	
Weighted Average Distance from Lifetime Cap	119 bp	111 bp	171 bp	140 bp	173 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$48	\$148	\$18 <del>0</del>	\$367	\$425	
Weighted Average Distance from Lifetime Cap	321 bp	324 bp	350 bp	347 bp	365 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$13,85 <sup>7</sup>	\$16,754	\$43,308	\$141,710	\$30,090	
Weighted Average Distance from Lifetime Cap	1,097 bp	671 bp	549 bp	700 bp	674 bp	
Balances Without Lifetime Cap	\$332	\$842	\$583	\$619	\$1,15 <sup>.</sup> 1	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$4,936	\$13,597	\$43,329	\$771	\$5,035	
Weighted Average Periodic Rate Cap	146 bp	190 bp	342 bp	237 bp	174 bp	
Balances Subject to Periodic Rate Floors	\$4,686	\$12,733	\$43,004	\$776	\$4,611	
MBS Included in ARM Balances	\$600	\$2,083	\$1,285	\$6,490	\$1,433	

# **ASSETS** (continued)

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$12,840	\$32,816
WARM	107 mo	284 mo
Remaining Term to Full Amortization	305 mo	
Rate Index Code	0	0
Margin	251 bp	249 bp
Reset Frequency	8 mo	5 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$206	\$140
Wghted Average Distance to Lifetime Cap	108 bp	188 bp
Fixed-Rate:		
Balances	\$4,835	\$2,665
WARM Remaining Term to Full Amortization	68 mo 296 mo	147 mo
WAC	6.97%	7.23%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$5,078 13 mo 0	\$2,396 59 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	159 bp 2 mo	6.46%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$16,848 179 mo 0 73 bp 1 mo	\$5,042 191 mo 7.23%

Millions	Data as	of: 06/11/2004
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$8,659 24 mo 153 bp 2 mo 0	\$2,799 40 mo 3.86%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$736 116 mo 0 459 bp 2 mo	\$11,009 51 mo 12.19%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters	\$116 \$162 \$68 \$89 \$0	\$5,716 \$2,913 \$236
Inverse Floaters & Super POs Other CMO Residuals:	\$0 \$0	\$0
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$26 \$9	\$0 \$18
Interest-Only MBS WAC Principal-Only MBS WAC	\$193 5.36% \$294 5.56%	\$2 5.25% \$0 0.00%
Total Mortgage-Derivative Securities - Book Value	\$958	\$8,884

# **ASSETS (continued)**

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MORTGAGE LOANS SERVICED FOR OTHER	S				
	Co	upon of Fixed-R	ate Mortgages S	Serviced for Other	S
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee  Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA Subserviced by Others	\$43,751 184 mo 20 bp 4,074 loans 1,045 loans 0 loans	\$242,109 281 mo 22 bp	\$208,367 297 mo 25 bp	\$95,946 276 mo 31 bp	\$29,379 229 mo 36 bp
	Index on Se	erviced Loan	]		
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$85,520 318 mo 29 bp	\$23,796 285 mo 78 bp		le-Rate Loans Service e Subserviced by Othe	
Total Balances of Mortgage Loans Serviced for 0	Others		\$728,869		

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$13,575 \$710		
Zero-Coupon Securities	\$501	2.67%	40 mo
Government & Agency Securities	\$12,668	3.66%	63 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$2,143	1.08%	1 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) Memo: Complex Securities (from supplemental reporting)	\$457 \$6,256	5.53%	127 mo

Total Cash, Deposits, and Securities	\$36,311
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# **ASSETS (continued)**

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A
\$6,582 \$1,643 \$238 \$-3,018 \$1,769 \$461
5
\$191 \$105 \$0 \$506 \$0
\$51
\$356
\$6,952
\$4,258
\$211
\$-175
\$0
\$5,574
\$9,476
\$13,083
\$530,211

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$4,716
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$84
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$525 \$185
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$9,002 41 bp \$16,367 44 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$20
·	\$20

#### LIABILITIES

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IABILITIES

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# **FIXED-RATE, FIXED-MATURITY DEPOSITS**

	Origi	nal Maturity in I	Months	Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$18,029 1.22% 2 mo	\$3,811 2.93% 2 mo	\$186 4.38% 2 mo	\$190
Balances Maturing in 4 to 12 Months WAC WARM	\$16,139 1.38% 7 mo	\$10,336 2.66% 8 mo	\$950 6.00% 8 mo	\$284
Balances Maturing in 13 to 36 Months WAC WARM		\$10,657 2.61% 19 mo	\$5,574 5.17% 28 mo	\$120
Balances Maturing in 37 or More Months WAC WARM			\$6,286 4.36% 51 mo	\$38

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$71,968

# MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$4,227	\$562	\$341
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$29,219 2.77 mo	\$24,042 5.07 mo	\$12,474 8.86 mo
Balances in New Accounts	\$3,109	\$1,581	\$942

### **LIABILITIES (continued)**

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### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Re	Remaining Maturity		
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Releases by Courses Classy				
Balances by Coupon Class: Under 3.00%	\$36,517	\$46,188	\$478	1.30%
3.00 to 3.99%	\$309	\$4,189	\$5,932	3.42%
4.00 to 4.99%	\$250	\$5,016	\$2,232	4.57%
5.00 to 5.99%	\$679	\$1,623	\$2,428	5.38%
6.00 to 6.99%	\$144	\$1,262	\$1,565	6.64%
7.00 to 7.99%	\$3	\$228	\$118	7.27%
8.00 to 8.99%	\$0	\$14	\$281	8.35%
9.00 and Above	\$0	\$99	\$431	9.64%
WARM	1 mo	12 mo	64 mo	

Total Fixed-Rate, Fixed-Maturity Borrowings	
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\$109,986

# **MEMOS**

Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)

\$80,279

Book Value of Redeemable Preferred Stock

\$0

#### **LIABILITIES (continued)**

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#### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

**All Reporting CMR** 

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$68,403 \$69,869 \$26,953 \$20,691	1.24% 1.28% 0.69%	\$4,644 \$4,436 \$1,236 \$1,335
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$276 \$5,972 \$6,024	1.67% 3.09% 0.48%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$198,188		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$0		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$-22		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$21,816 \$1,967		

#### **MINORITY INTEREST AND CAPITAL**

**EQUITY CAPITAL** 

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES \$166

TOTAL LIABILITIES	, MINORITY INTEREST	AND CAPITAL	\$530,211
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\$45,862

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	9	\$6,252
1004		10	\$38
1006		32	\$2,255
1008		14	\$15,954
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	12	\$95
1012		42	\$6,666
1014		41	\$18,562
1016		31	\$1,933
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta		\$32
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$37
2012	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$46
2014	Commit/purchase 25- or 30-yr FRM loans, svc retained		\$205
2016 2028 2030 2032	Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained	6	\$1,788 \$1,587 \$2 \$314
2034	Commit/sell 25- to 30-yr FRM loans, svc retained	19	\$1,016
2036	Commit/sell "other" Mortgage loans, svc retained		\$14
2048	Commit/purchase 3-yr or 5-yr Treasury ARM MBS		\$15
2050	Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS		\$13
2052	Commit/purchase 10-, 15-, or 20-yr FRM MBS	6	\$15,266
2054	Commit/purchase 25- to 30-year FRM MBS		\$25,048
2068	Commit/sell 3- or 5-yr Treasury ARM MBS		\$2,714
2070	Commit/sell 5- or 7-yr Balloon or 2-step MBS		\$1
2072 2074 2076 2082	Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/sell "other" MBS Commit/purchase low-risk fixed-rate mtg derivative product	7 9	\$9,447 \$29,156 \$375 \$10

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2106 2108 2110 2112	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released	i d	\$54 \$1,051 \$0 \$1,737
2114 2116 2126 2128	Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released	ed	\$5,597 \$1 \$11 \$503
2130 2132 2134 2136	Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released	8 19	\$36 \$15 \$354 \$27
2202 2204 2206 2208	Firm commitment to originate 1-month COFI ARM loans Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans	5 7 8	\$5 \$4 \$57 \$29
2210 2212 2214 2216	Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans	11 14 10	\$0 \$29 \$151 \$69
3026 3028 3032 3034	Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs		\$10 \$10 \$5 \$94
3036 4002 4006 4022	Option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets Commit/purchase "other" liabilities Commit/sell non-Mortgage financial assets	13	\$0 \$45 \$41 \$258

#### SUPPLEMENTAL REPORTING

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### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
5002 5004 5024 5026	IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR IR swap: pay 1-month LIBOR, receive fixed IR swap: pay 3-month LIBOR, receive fixed	7	\$2,372 \$23,832 \$345 \$34,083
5104 5226 5502 5504	IR swaption: pay fixed, receive 3-month LIBOR Short IR swaption: pay 3-mo LIBOR, receive fixed IR swap, amortizing: pay fixed, receive 1-month LIBOR IR swap, amortizing: pay fixed, receive 3-month LIBOR		\$26,181 \$10 \$66 \$81
5524 6004 6020 6050	IR swap, amortizing: pay 1-month LIBOR, receive fixed Interest rate Cap based on 3-month LIBOR Interest rate Cap based on cost-of-funds index (COFI) Short interest rate Cap based on cost-of-funds index		\$66 \$25 \$151 \$151
8010 8016 8046 9010	Long futures contract on 10-year Treasury note Long futures contract on 3-month Eurodollar Short futures contract on 3-month Eurodollar Long call option on 10-year T-note futures contract		\$14 \$625 \$29,269 \$5
9058 9502 9512	Short call option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	43 40	\$7 \$2,117 \$4,236