## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: West

All Reporting CMR
Reporting Dockets: 91
March 2004
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 36,629 | $-19,099$ | $-34 \%$ | $7.07 \%$ | -328 bp |
| +200 bp | 44,410 | $-11,318$ | $-20 \%$ | $8.43 \%$ | -192 bp |
| +100 bp | 50,982 | $-4,746$ | $-9 \%$ | $9.55 \%$ | -80 bp |
| 0 bp | 55,728 |  |  | $10.35 \%$ | +28 bp |
| -100 bp | 57,467 | 1,738 | $+3 \%$ | $10.53 \%$ | +2 |

Risk Measure for a Given Rate Shock

|  | $03 / 31 / 2004$ | $12 / 31 / 2003$ | $03 / 31 / 2003$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.35 \%$ | $10.85 \%$ | $10.32 \%$ |
| Post-shock NPV Ratio | $8.43 \%$ | $9.02 \%$ | $9.40 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 192 bp | 183 bp | 92 bp <br> TB 13a Level of Risk |
|  | Minimal | Minimal | Minimal |


| Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis |
| ---: | :--- |

point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: West
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 06/11/2004 2:10:52 PM

Reporting Dockets: 91
March 2004

| Report Prepared: 06/11/2004 2:10:52 PM | Amounts in Milions |  |  |  | Data as of: 06/11/2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 43,509 | 42,470 | 40,184 | 37,890 | 35,722 | 41,214 | 103.05 | 3.91 |
| 30-Year Mortgage Securities | 6,838 | 6,713 | 6,467 | 6,166 | 5,831 | 6,453 | 104.04 | 2.76 |
| 15-Year Mortgages and MBS | 23,099 | 22,513 | 21,572 | 20,542 | 19,531 | 21,814 | 103.21 | 3.39 |
| Balloon Mortgages and MBS | 8,626 | 8,465 | 8,225 | 7,911 | 7,543 | 8,262 | 102.45 | 2.37 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 14,264 | 14,228 | 14,195 | 14,150 | 14,084 | 14,240 | 99.92 | 0.24 |
| 7 Month to 2 Year Reset Frequency | 18,677 | 18,512 | 18,322 | 18,049 | 17,681 | 17,796 | 104.02 | 0.96 |
| 2+ to 5 Year Reset Frequency | 45,621 | 44,273 | 42,701 | 40,962 | 39,148 | 44,088 | 100.42 | 3.30 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 150,135 | 149,284 | 148,021 | 146,309 | 144,098 | 142,703 | 104.61 | 0.71 |
| 2 Month to 5 Year Reset Frequency | 33,320 | 32,719 | 32,025 | 31,246 | 30,392 | 31,668 | 103.32 | 1.98 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 12,974 | 12,895 | 12,817 | 12,738 | 12,652 | 12,840 | 100.43 | 0.61 |
| Adjustable-Rate, Fully Amortizing | 32,965 | 32,663 | 32,376 | 32,093 | 31,805 | 32,816 | 99.53 | 0.90 |
| Fixed-Rate, Balloon | 5,487 | 5,249 | 5,024 | 4,812 | 4,613 | 4,835 | 108.56 | 4.40 |
| Fixed-Rate, Fully Amortizing | 3,031 | 2,875 | 2,731 | 2,598 | 2,475 | 2,665 | 107.86 | 5.23 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 5,084 | 5,077 | 5,069 | 5,061 | 5,055 | 5,078 | 99.97 | 0.15 |
| Fixed-Rate | 2,424 | 2,355 | 2,293 | 2,238 | 2,188 | 2,396 | 98.28 | 2.77 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 16,657 | 16,641 | 16,624 | 16,608 | 16,597 | 16,848 | 98.77 | 0.10 |
| Fixed-Rate | 5,253 | 5,126 | 5,006 | 4,890 | 4,781 | 5,042 | 101.68 | 2.42 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 4,886 | 4,813 | 4,709 | 4,596 | 4,474 | 4,813 | 100.00 | 1.84 |
| Accrued Interest Receivable | 1,643 | 1,643 | 1,643 | 1,643 | 1,643 | 1,643 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 238 | 238 | 238 | 238 | 238 | 238 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 8 | 30 | 55 | 78 | 97 |  |  | -79.39 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 68 | 87 | 125 | 140 | 143 |  |  | -32.33 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 434,669 | 428,695 | 420,174 | 410,680 | 400,504 | 417,453 | 102.69 | 1.69 |

## Interest Rate Risk Exposure Report

Area: West

All Reporting CMR
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Amounts in Millions
-100 bp

Base Case

ASSETS (cont.)
NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 8,665 | 8,658 | 8,650 | 8,643 | 8,637 | 8,659 | 99.98 | 0.09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 2,840 | 2,753 | 2,669 | 2,588 | 2,510 | 2,799 | 98.35 | 3.12 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 724 | 724 | 723 | 722 | 722 | 736 | 98.28 | 0.09 |
| Fixed-Rate | 12,262 | 12,063 | 11,870 | 11,683 | 11,500 | 11,009 | 109.58 | 1.63 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -320 | -315 | -311 | -307 | -303 | -315 | 0.00 | 1.34 |
| Accrued Interest Receivable | 105 | 105 | 105 | 105 | 105 | 105 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 24,277 | 23,986 | 23,705 | 23,433 | 23,171 | 22,992 | 104.32 | 1.19 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 13,575 | 13,575 | 13,575 | 13,575 | 13,575 | 13,575 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 735 | 710 | 684 | 657 | 629 | 710 | 100.00 | 3.58 |
| Zero-Coupon Securities | 525 | 508 | 492 | 476 | 461 | 501 | 101.53 | 3.30 |
| Government and Agency Securities | 13,749 | 13,113 | 12,513 | 11,946 | 11,411 | 12,668 | 103.52 | 4.72 |
| Term Fed Funds, Term Repos | 2,147 | 2,144 | 2,142 | 2,139 | 2,136 | 2,143 | 100.04 | 0.12 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 533 | 494 | 460 | 429 | 402 | 457 | 108.05 | 7.39 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 9,928 | 9,857 | 9,701 | 9,508 | 9,305 | 9,842 | 100.15 | 1.15 |
| Structured Securities (Complex) | 6,386 | 6,318 | 6,231 | 6,144 | 6,047 | 6,256 | 100.98 | 1.23 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 47,579 | 46,719 | 45,798 | 44,874 | 43,965 | 46,153 | 101.23 | 1.91 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR
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Amounts in Millions
-100 bp

Base Case
obp +100 bp
+200 bp +300 bp -

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 356 | 356 | 356 | 356 | 356 | 356 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 51 | 51 | 51 | 51 | 51 | 51 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 7,129 | 6,952 | 6,448 | 5,746 | 4,947 | 6,952 | 100.00 | 4.90 |
| Office Premises and Equipment | 4,258 | 4,258 | 4,258 | 4,258 | 4,258 | 4,258 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 11,794 | 11,617 | 11,113 | 10,411 | 9,612 | 11,617 | 100.00 | 2.93 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 1,928 | 2,650 | 3,653 | 4,136 | 4,225 |  |  | -32.54 |
| Adjustable-Rate Servicing | 1,075 | 1,132 | 1,155 | 1,158 | 1,157 |  |  | -3.52 |
| Float on Mortgages Serviced for Others | 1,808 | 2,371 | 3,030 | 3,478 | 3,781 |  |  | -25.76 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 4,811 | 6,153 | 7,837 | 8,772 | 9,163 |  |  | -24.59 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 5,574 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 9,476 | 9,476 | 9,476 | 9,476 | 9,476 | 9,476 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 13,083 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 109 | 133 | 149 | 164 | 177 |  |  | -15.18 |
| Transaction Account Intangible | 3,566 | 5,165 | 6,725 | 8,250 | 9,946 |  |  | -30.57 |
| MMDA Intangible | 2,516 | 3,476 | 4,538 | 5,384 | 6,215 |  |  | -29.09 |
| Passbook Account Intangible | 1,504 | 2,085 | 2,688 | 3,270 | 3,804 |  |  | -28.38 |
| Non-Interest-Bearing Account Intangible | 432 | 912 | 1,372 | 1,811 | 2,226 |  |  | -51.47 |
| TOTAL OTHER ASSETS | 17,603 | 21,246 | 24,947 | 28,354 | 31,845 | 28,132 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 3,864 |  |  |
| TOTAL ASSETS | 540,732 | 538,417 | 533,573 | 526,524 | 518,259 | 530,211 | 102/99*** | $1.38{ }^{* * *}$ |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: West

All Reporting CMR
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** PUBLIC ** $\qquad$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR
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Amounts in Millions
$-100 \mathrm{bp}$

Base Case

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 841 | -14 | -1,564 | -2,831 | -3,928 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 575 | 382 | 141 | -196 | -650 |
| Other Mortgages | 37 | 0 | -51 | -113 | -182 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 1,943 | -387 | -4,126 | -7,167 | -9,860 |
| Sell Mortgages and MBS | -1,719 | -77 | 3,191 | 5,927 | 8,314 |
| Purchase Non-Mortgage Items | 0 | 0 | 0 | -1 | -1 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 1 | 1 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -664 | -206 | 346 | 874 | 1,375 |
| Pay Floating, Receive Fixed Swaps | 2,492 | 1,009 | -528 | -1,949 | -3,258 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 1,096 | 1,702 | 2,385 | 3,095 | 3,790 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 2 | 9 | 16 | 22 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -71 | 0 | 71 | 141 | 212 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | 36 | 5 | -24 | -54 | -82 |
| Self-Valued | 38 | 34 | 64 | 109 | 135 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 4,604 | 2,451 | -86 | -2,147 | -4,111 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: West
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|  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

* Excl./Incl. deposit intangible values listed on asset side of report
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: West
Reporting Dockets: 91
March 2004
All Reporting CMR
Data as of: 06/11/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$659 | \$18,918 | \$14,065 | \$5,172 | \$2,400 |
| WARM | 334 mo | 354 mo | 343 mo | 314 mo | 287 mo |
| WAC | 4.22\% | 5.62\% | 6.34\% | 7.35\% | 8.94\% |
| Amount of these that is FHA or VA Guaranteed | \$69 | \$1,239 | \$1,901 | \$602 | \$230 |
| Securities Backed by Conventional Mortgages | \$273 | \$1,920 | \$1,696 | \$317 | \$131 |
| WARM | 296 mo | 348 mo | 333 mo | 281 mo | 220 mo |
| Weighted Average Pass-Through Rate | 4.32\% | 5.22\% | 6.50\% | 7.29\% | 8.83\% |
| Securities Backed by FHA or VA Mortgages | \$30 | \$235 | \$1,369 | \$325 | \$155 |
| WARM | 339 mo | 348 mo | 332 mo | 308 mo | 291 mo |
| Weighted Average Pass-Through Rate | 4.50\% | 5.30\% | 6.25\% | 7.16\% | 8.15\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,042 | \$8,896 | \$4,272 | \$1,038 | \$517 |
| WAC | 4.71\% | 5.43\% | 6.38\% | 7.35\% | 9.02\% |
| Mortgage Securities | \$1,416 | \$2,259 | \$288 | \$37 | \$48 |
| Weighted Average Pass-Through Rate | 4.34\% | 5.14\% | 6.08\% | 7.23\% | 8.45\% |
| WARM (of 15-Year Loans and Securities) | 169 mo | 180 mo | 179 mo | 149 mo | 144 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,582 | \$3,094 | \$311 | \$119 | \$47 |
| WAC | 4.55\% | 5.32\% | 6.40\% | 7.42\% | 8.80\% |
| Mortgage Securities | \$787 | \$301 | \$17 | \$5 | \$0 |
| Weighted Average Pass-Through Rate | 4.46\% | 5.47\% | 6.31\% | 7.11\% | 9.39\% |
| WARM (of Balloon Loans and Securities) | 88 mo | 82 mo | 100 mo | 93 mo | 98 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Reporting Dockets: 91
March 2004

Area: West
All Reporting CMR
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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

## Amounts in Millions

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Data as of: 06/11/2004

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 385$ | $\$ 224$ | $\$ 6$ |
| ---: | ---: | ---: |
| $3.81 \%$ | $3.53 \%$ | $4.18 \%$ |
|  |  |  |
| $\$ 13,855$ | $\$ 17,573$ | $\$ 44,082$ |
| 179 bp | 379 bp | 258 bp |
| $4.93 \%$ | $5.56 \%$ | $4.74 \%$ |
| 322 mo | 324 mo | 348 mo |
| 3 mo | 16 mo | 50 mo |


| $\$ 9,699$ | $\$ 625$ |
| ---: | ---: |
| $2.14 \%$ | $1.39 \%$ |
|  |  |
| $\$ 133,004$ | $\$ 31,044$ |
| 290 bp | 268 bp |
| $4.37 \%$ | $5.33 \%$ |
| 340 mo | 334 mo |
| 5 mo | 34 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$250,496

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$3 | \$53 | \$18 | \$8 | \$2 |
| Weighted Average Distance from Lifetime Cap | 119 bp | 111 bp | 171 bp | 140 bp | 173 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$48 | \$148 | \$180 | \$367 | \$425 |
| Weighted Average Distance from Lifetime Cap | 321 bp | 324 bp | 350 bp | 347 bp | 365 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$13,857 | \$16,754 | \$43,308 | \$141,710 | \$30,090 |
| Weighted Average Distance from Lifetime Cap | 1,097 bp | 671 bp | 549 bp | 700 bp | 674 bp |
| Balances Without Lifetime Cap | \$332 | \$842 | \$583 | \$619 | \$1,151 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$4,936 | \$13,597 | \$43,329 | \$771 | \$5,035 |
| Weighted Average Periodic Rate Cap | 146 bp | 190 bp | 342 bp | 237 bp | 174 bp |
| Balances Subject to Periodic Rate Floors | \$4,686 | \$12,733 | \$43,004 | \$776 | \$4,611 |
| MBS Included in ARM Balances | \$600 | \$2,083 | \$1,285 | \$6,490 | \$1,433 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 06/11/2004 2:10:53 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 12,840$ | $\$ 32,816$ |
| WARM | 107 mo | 284 mo |
| Remaining Term to Full Amortization | 305 mo |  |
| Rate Index Code | 0 | 0 |
| Margin | 251 bp | 249 bp |
| Resen Frequency | 8 mo | 5 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 206$ | $\$ 140$ |
| Balances | 182 bp |  |
| Wghted Average Distance to Lifetime Cap | 108 bp | 188 |
| Fixed-Rate: |  |  |
| Balances | $\$ 4,835$ | $\$ 2,665$ |
| WARM | 68 mo | 147 mo |
| Remaining Term to Full Amortization | 296 mo |  |
| WAC | $6.97 \%$ | $7.23 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 5,078$ | $\$ 2,396$ |
| WARM | 13 mo | 59 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 159 bp | $6.46 \%$ |
| Reset Frequency | 2 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |

Reporting Dockets: 91
March 2004

## Amounts in Millions

Data as of: 06/11/2004

Adjustable Rate $\quad$ Fixed Rate
Balances
WARM
Margin in Column 1; WAC in Column 2
Reset Frequency
Rate Index Code
CONSUMER LOANS
Balances
WARM
Rate Index Code
Margin in Column 1; WAC in Column 2
Reset Frequency
MORTGAGE-DERIVATIVE
SECURITIES -- BOOK VALUE

| Adjustable Rate | Fixed Rate |
| ---: | ---: |
| $\$ 736$ | $\$ 11,009$ |
| 116 mo | 51 mo |
| 0 |  |
| 459 bp | $12.19 \%$ |
| 2 mo |  |

## SECURITIES -- BOOK VALUE

High Risk Low Risk

Collateralized Mortgage Obligations:

| Floating Rate | $\$ 116$ | $\$ 5,716$ |
| :--- | ---: | ---: |
| Fixed Rate |  |  |
| $\quad$ Remaining WAL <= 5 Years | $\$ 162$ | $\$ 2,913$ |
| Remaining WAL 5-10 Years | $\$ 68$ | $\$ 236$ |
| Remaining WAL Over 10 Years | $\$ 89$ |  |
| Superfloaters | $\$ 0$ |  |
| Inverse Floaters \& Super POs | $\$ 0$ |  |
| Other | $\$ 0$ | $\$ 0$ |

Other \$0
CMO Residuals:
Fixed Rate
\$26
Floating Rate $\quad \$ 9$
Stripped Mortgage-Backed Securities:
Interest-Only MBS
\$193
WAC $\quad 5.36 \% \quad 5.25 \%$
$\begin{array}{lrr}\text { Principal-Only MBS } & \$ 294 & \$ 0 \\ \text { WAC } & 5.56 \% & 0.00 \%\end{array}$
Total Mortgage-Derivative
Securities - Book Value
$\$ 958$
$\$ 8,884$

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
All Reporting CMR
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MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$43,751 | \$242,109 | \$208,367 | \$95,946 | \$29,379 |
| WARM | 184 mo | 281 mo | 297 mo | 276 mo | 229 mo |
| Weighted Average Servicing Fee | 20 bp | 22 bp | 25 bp | 31 bp | 36 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 4,074 loans |  |  |  |  |
| FHA/VA 1,045 loans |  |  |  |  |  |
| Subserviced by Others | 0 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$85,520 | \$23,796 | Total \# of Adjustable-Rate Loans Serviced |  | 660 loans |
| WARM (in months) | 318 mo | 285 mo | Number of These Subserviced by Others |  | 0 loans |
| Weighted Average Servicing Fee | 29 bp | 78 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$728,869 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$13,575 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115Zero-Coupon Securities |  |  | \$710 |  |  |
|  |  |  | \$501 | 2.67\% | 40 mo |
| Government \& Agency Securities |  |  | \$12,668 | 3.66\% | 63 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$2,143 | 1.08\% | 1 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$457 | 5.53\% | 127 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$6,256 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$36,311 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: West |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 06/11/2004 2:10:53 PM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$6,582 |
| Accrued Interest Receivable | \$1,643 |
| Advances for Taxes and Insurance | \$238 |
| Less: Unamortized Yield Adjustments | \$-3,018 |
| Valuation Allowances | \$1,769 |
| Unrealized Gains (Losses) | \$461 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$191 |
| Accrued Interest Receivable | \$105 |
| Less: Unamortized Yield Adjustments | \$0 |
| Valuation Allowances | \$506 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$51 |
| Repossessed Assets | \$356 |
| Equity Assets Not Subject to SFAS No. 115 | \$6,952 |
| Office Premises and Equipment | \$4,258 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$211 |
| Less: Unamortized Yield Adjustments | \$-175 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$5,574 |
| Miscellaneous I | \$9,476 |
| Miscellaneous II | \$13,083 |
| TOTAL ASSETS | \$530,211 |

Reporting Dockets: 91
March 2004
Data as of: 06/11/2004

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage $\$ 4,716$ <br> Loans at SC26  | $\$ 84$ |
| :--- | ---: |
| Loans Secured by Real Estate Reported as NonMortgage <br> Loans at SC31 | $\$ 8$ |

Loans Secured by Real Estate Reported as NonMortgage

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds ..... \$525
Mortgage-Related Mututal Funds ..... \$185
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced ..... \$9,002
Weighted Average Servicing Fee
41 bp
41 bp
Adjustable-Rate Mortgage Loans ServicedWeighted Average Servicing Fee44 bp
Credit-Card Balances Expected to Pay Off inGrace Period$\$ 20$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: West

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Amounts in Millions
Data as of: 06/11/2004

Balances Maturing in 13 to 36 Months
WAC WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$18,029 | \$3,811 | \$186 | \$190 |
| 1.22\% | 2.93\% | 4.38\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$16,139 | \$10,336 | \$950 | \$284 |
| 1.38\% | 2.66\% | 6.00\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$10,657 | \$5,574 | \$120 |
|  | 2.61\% | 5.17\% |  |
|  | 19 mo | 28 mo |  |
|  |  | \$6,286 | \$38 |
|  |  | 4.36\% |  |
|  |  | 51 mo |  |

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 71,968
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 4,227$ | $\$ 562$ | $\$ 341$ |


| $\$ 29,219$ | $\$ 24,042$ | $\$ 12,474$ |
| ---: | ---: | ---: |
| 2.77 mo | 5.07 mo | 8.86 mo |
| $\$ 3,109$ | $\$ 1,581$ | $\$ 942$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: West
All Reporting CMR
Report Prepared: 06/11/2004 2:10:53 PM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$80,279
$\$ 0$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: West
All Reporting CMR
Report Prepared: 06/11/2004 2:10:53 PM

Reporting Dockets: 91
March 2004
Amounts in Millions

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |  |
| :---: | :---: | :---: | :---: |
| Transaction Accounts | \$68,403 | 1.24\% | \$4,644 |
| Money Market Deposit Accounts (MMDAs) | \$69,869 | 1.28\% | \$4,436 |
| Passbook Accounts | \$26,953 | 0.69\% | \$1,236 |
| Non-Interest-Bearing Non-Maturity Deposits | \$20,691 |  | \$1,335 |
| ESCROW ACCOUNTS |  |  |  |
| Escrow for Mortgages Held in Portfolio | \$276 | 1.67\% |  |
| Escrow for Mortgages Serviced for Others | \$5,972 | 3.09\% |  |
| Other Escrows | \$6,024 | 0.48\% |  |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | \$198,188 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | \$0 |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | \$-22 |  |  |
| OTHER LIABILITIES |  |  |  |
| Collateralized Mortgage Securities Issued | \$0 |  |  |
| Miscellaneous I | \$21,816 |  |  |
| Miscellaneous II | \$1,967 |  |  |

TOTAL LIABILITIES \$484,183

## MINORITY INTEREST AND CAPITAL

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
March 2004
Report Prepared: 06/11/2004 2:10:53 PM

## Amounts in Millions

Data as of: 06/11/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 9 |  | \$6,252 |
| 1004 | Opt commitment to orig 6-mo or $1-$ yr COFI ARMs | 10 | \$38 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 32 | \$2,255 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 14 | \$15,954 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 12 | \$95 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 42 | \$6,666 |
| 1014 | Opt commitment to orig 25 - or 30-year FRMs | 41 | \$18,562 |
| 1016 | Opt commitment to orig "other" Mortgages | 31 | \$1,933 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$32 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$37 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$46 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$205 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$1,788 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$1,587 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$2 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 16 | \$314 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 19 | \$1,016 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$14 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$15 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$13 |
| 2052 | Commit/purchase 10-, $15-$, or $20-\mathrm{yr}$ FRM MBS |  | \$15,266 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$25,048 |
| 2068 |  |  | \$2,714 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$1 |
| 2072 | Commit/sell 10-, 15-, or 20-yr FRM MBS | 7 | \$9,447 |
| 2074 | Commit/sell 25- or $30-\mathrm{yr}$ FRM MBS | 9 | \$29,156 |
| 2076 | Commit/sell "other" MBS |  | \$375 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$10 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
March 2004
Report Prepared: 06/11/2004 2:10:53 PM
Amounts in Millions
Data as of: 06/11/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$54 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$1,051 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$0 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$1,737 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$5,597 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$1 |
| 2126 | Commit/sell 6 -mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$11 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$503 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$36 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 8 | \$15 |
| 2134 | Commit/sell $25-$ or $30-\mathrm{yr}$ FRM loans, svc released | 19 | \$354 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$27 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$5 |
| 2204 | Firm commit/originate 6-month or 1 -yr COFI ARM loans |  | \$4 |
| 2206 |  |  | \$57 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 8 | \$29 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$0 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 11 | \$29 |
| 2214 | Firm commit/originate 25 - or 30 -year FRM loans | 14 | \$151 |
| 2216 | Firm commit/originate "other" Mortgage loans | 10 | \$69 |
| 3026 | Option to sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARMs |  | \$10 |
| 3028 | Option to sell 3 - or 5-year Treasury ARMs |  | \$10 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$5 |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$94 |
| 3036 | Option to sell "other" Mortgages |  | \$0 |
| 4002 | Commit/purchase non-Mortgage financial assetsCommit/purchase "other" liabilities |  | \$45 |
| 4006 |  |  | \$41 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$258 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
Report Prepared: 06/11/2004 2:10:54 PM
Amounts in Millions
Data as of: 06/11/2004

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$2,372 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$23,832 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$345 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$34,083 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$26,181 |
| 5226 | Short IR swaption: pay 3-mo LIBOR, receive fixed |  | \$10 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$66 |
| 5504 | IR swap, amortizing: pay fixed, receive 3-month LIBOR |  | \$81 |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed |  | \$66 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$25 |
| 6020 | Interest rate Cap based on cost-of-funds index (COFI) |  | \$151 |
| 6050 | Short interest rate Cap based on cost-of-funds index |  | \$151 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$14 |
| 8016 | Long futures contract on 3-month Eurodollar |  | \$625 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$29,269 |
| 9010 | Long call option on 10-year T-note futures contract |  | \$5 |
| 9058 | Short call option on 10-year T-note futures contract |  | \$7 |
| 9502 | Fixed-rate construction loans in process | 43 | \$2,117 |
| 9512 | Adjustable-rate construction loans in process | 40 | \$4,236 |

