## Office of Thrift Supervision

Risk Modeling and Analysis Division Washington, DC 20552

**Area: Southeast** 

All Reporting CMR Reporting Dockets: 292 March 2005

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

+300 bp		NPV a of PV of	- , -			
+200 bp 25,375 -4,896 +100 bp 28,260 -2,012 0 bp 30,271 -100 bp 30,905 634	hange in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+100 bp 28,260 -2,012 0 bp 30,271 -100 bp 30,905 634	+300 bp	22,040	-8,231	-27 %	8.93 %	-268 bp
0 bp 30,271 -100 bp 30,905 634	+200 bp	25,375	-4,896	-16 %	10.07 %	-154 bp
-100 bp 30,905 634	+100 bp	28,260	-2,012	-7 %	11.01 %	-60 bp
	0 bp	30,271			11.61 %	·
0001	-100 bp	30,905	634	+2 %	11.73 %	+12 bp
-200 bp   30,122 -149	-200 bp	30,122	-149	0 %	11.38 %	-23 bp

## **Risk Measure for a Given Rate Shock**

	03/31/2005	12/31/2004	03/31/2004
Pre-shock NPV Ratio: NPV as % of PV Assets	11.61 %	11.14 %	10.64 %
Post-shock NPV Ratio	10.07 %	9.91 %	9.33 %
Sensitivity Measure: Decline in NPV Ratio	154 bp	122 bp	131 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

The TB13a sensitivity measure is based on the more negative outcome of a -200 or a +200 basis point interest rate shock. Furthermore, if neither a -200 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Reporting Dockets: 292

March 2005 Data as of: 06/16/2005

Report Prepared: 06/20/2005 1:33:34 PM Amounts in Millions

			Base Case	9					
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS									
MORTGAGE LOANS AND SECURITIES									
Fixed-Rate Single-Family First-Mortgage Loans	and MBS								
30-Year Mortgage Loans	31,365	31,079	30,541	29,614	28,533	27,259	29,774	102.58	2.40
30-Year Mortgage Securities	8,603	8,533	8,195	7,709	7,233	6,792	8,287	98.89	5.03
15-Year Mortgages and MBS	23,161	22,788	22,129	21,307	20,420	19,529	21,766	101.67	3.35
Balloon Mortgages and MBS	9,332	9,188	8,991	8,738	8,440	8,109	8,989	100.02	2.50
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	<b>BS: Current</b>	<b>Market Inde</b>	ex ARMs					
6 Month or Less Reset Frequency	7,981	7,971	7,947	7,893	7,794	7,657	7,762	102.39	0.49
7 Month to 2 Year Reset Frequency	16,368	16,203	15,948	15,583	15,127	14,611	15,878	100.44	1.94
2+ to 5 Year Reset Frequency	33,170	32,449	31,544	30,476	29,293	28,052	31,960	98.70	3.13
Adjustable-Rate Single-Family First-Mortgage L	oans and ME	BS: Lagging	Market Ind	ex ARMs					
1 Month Reset Frequency	3,079	3,057	3,025	2,972	2,895	2,797	2,898	104.35	1.40
2 Month to 5 Year Reset Frequency	1,493	1,470	1,442	1,409	1,369	1,324	1,439	100.19	2.13
Multifamily and Nonresidential Mortgage Loans	and Securiti	ies							
Adjustable-Rate, Balloons	2,678	2,660	2,644	2,627	2,609	2,591	2,651	99.75	0.63
Adjustable-Rate, Fully Amortizing	7,286	7,235	7,183	7,131	7,080	7,030	7,243	99.18	0.72
Fixed-Rate, Balloon	3,748	3,618	3,493	3,374	3,260	3,151	3,428	101.88	3.49
Fixed-Rate, Fully Amortizing	4,193	4,017	3,854	3,703	3,562	3,430	3,740	103.04	4.08
Construction and Land Loans									
Adjustable-Rate	6,631	6,620	6,609	6,599	6,589	6,579	6,621	99.82	0.16
Fixed-Rate	2,607	2,567	2,528	2,490	2,454	2,419	2,560	98.76	1.51
Second-Mortgage Loans and Securities									
Adjustable-Rate	19,938	19,925	19,914	19,903	19,893	19,886	19,725	100.96	0.05
Fixed-Rate	5,188	5,064	4,946	4,834	4,727	4,625	4,870	101.56	2.32
Other Assets Related to Mortgage Loans and Se	ecurities								
Net Nonperforming Mortgage Loans	282	278	273	267	260	252	273	100.00	2.06
Accrued Interest Receivable	737	737	737	737	737	737	737	100.00	0.00
Advance for Taxes/Insurance	92	92	92	92	92	92	92	100.00	0.00
Float on Escrows on Owned Mortgages	42	71	108	140	169	196			-32.29
LESS: Value of Servicing on Mortgages Serviced by Others	-139	-166	-190	-196	-196	-194			-7.70
TOTAL MORTGAGE LOANS AND SECURITIES	188,112	185,786	182,330	177,793	172,730	167,312	180,692	100.91	2.19

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** All Reporting CMR

**Reporting Dockets: 292** March 2005 Data as of: 06/16/2005

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#### **Amounts in Millions**

			Base Case	•					
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)									
NONMORTGAGE LOANS									
Commercial Loans									
Adjustable-Rate	5,440	5,438	5,437	5,435	5,434	5,434	5,465	99.49	0.03
Fixed-Rate	3,395	3,288	3,186	3,089	2,995	2,906	2,963	107.52	3.13
Consumer Loans									
Adjustable-Rate	2,580	2,576	2,572	2,569	2,566	2,563	2,443	105.30	0.13
Fixed-Rate	19,089	18,807	18,536	18,274	18,023	17,780	19,021	97.45	1.43
Other Assets Related to Nonmortgage Loans and	Securities								
Net Nonperforming Nonmortgage Loans	-560	-554	-548	-542	-536	-531	-548	0.00	1.06
Accrued Interest Receivable	200	200	200	200	200	200	200	100.00	0.00
TOTAL NONMORTGAGE LOANS	30,143	29,755	29,383	29,025	28,681	28,351	29,544	99.45	1.24
CASH, DEPOSITS, AND SECURITIES									
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	5,615	5,615	5,615	5,615	5,615	5,615	5,615	100.00	0.00
Equities and All Mutual Funds	1,392	1,352	1,308	1,261	1,213	1,163	1,308	99.97	3.46
Zero-Coupon Securities	126	113	102	92	83	76	99	103.21	10.52
Government and Agency Securities	3,861	3,754	3,653	3,556	3,464	3,376	3,702	98.68	2.71
Term Fed Funds, Term Repos	2,593	2,588	2,584	2,579	2,575	2,570	2,586	99.92	0.17
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	1,420	1,356	1,297	1,244	1,195	1,151	1,270	102.17	4.30
<b>Mortgage-Derivative and Structured Securities</b>									
Valued by OTS	0	0	0	0	0	0	0	0.00	0.00
Valued by Institution	10,305	10,123	9,881	9,544	9,201	8,893	9,933	99.48	2.93
Structured Securities (Complex)	6,549	6,444	6,311	6,158	5,961	5,817	6,368	99.10	2.27
LESS: Valuation Allowances for Investment Securities	1	11	1	1	1	1	1	100.00	1.33
TOTAL CASH, DEPOSITS, AND SECURITIES	31,861	31,344	30,750	30,049	29,307	28,661	30,880	99.58	2.11

#### **Present Value Estimates by Interest Rate Scenario**

Area: Southeast

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All Reporting CMR

**TOTAL ASSETS** 

**Amounts in Millions** 

Base Case -200 bp -100 bp ad 0 +100 bp +200 bp +300 bp **FaceValue** BC/FV Eff.Dur. **ASSETS (cont.)** REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC. Repossessed Assets 227 227 227 227 227 227 227 100.00 0.00 Real Estate Held for Investment 78 78 78 78 78 78 78 100.00 0.00 Investment in Unconsolidated Subsidiaries 0 130 129 121 110 97 129 100.00 3.71 Office Premises and Equipment 2,382 2,382 2,382 2,382 2,382 2,382 2,382 100.00 0.00 TOTAL REAL ASSETS, ETC. 2.687 2,817 2.815 2.807 2,796 2,783 2.815 100.00 0.17 MORTGAGE LOANS SERVICED FOR OTHERS Fixed-Rate Servicing 402 758 905 -20.23 563 870 901 340 351 356 363 367 368 -1.67 Adjustable-Rate Servicing Float on Mortgages Serviced for Others 287 366 452 512 555 590 -16.16 TOTAL MORTGAGE LOANS SERVICED FOR OTHERS 1,029 1,281 1,566 1,745 1,827 -14.84 1,860 **OTHER ASSETS** Purchased and Excess Servicing 1,572 0 0.00 0.00 Margin Account 0 0 0 0 0 0 Miscellaneous I 6,453 6,453 6,453 6,453 6,453 6,453 6,453 100.00 0.00 Miscellaneous II 1,433 **Deposit Intangibles** Retail CD Intangible 110 126 141 155 168 180 -10.32Transaction Account Intangible 972 1,359 1,737 2,415 2,714 -21.27 2,098 MMDA Intangible 1,833 2,363 2,829 3,302 3,777 4,246 -16.58 Passbook Account Intangible 992 1,336 1,654 1,959 2,240 2,510 -18.85 Non-Interest-Bearing Account Intangible 447 741 1,019 1,283 1,536 1,776 -26.62 **TOTAL OTHER ASSETS** 10,807 12,378 13,833 15,250 16,589 17,879 9,457 Miscellaneous Assets Unrealized Gains Less Unamortized Yield Adjustments 471

260,677

256,670

251,931

246,846

253,860

103/100\*\*\*

264,638

263,361

1.28/1.89\*\*\*

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** All Reporting CMR

**Reporting Dockets: 292** March 2005

Data as of: 06/16/2005

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**Amounts in Millions** 

		Base Case							
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES									
DEPOSITS									
Fixed-Maturity									
Fixed-Rate Maturing in 12 Months or Less	37,159	36,993	36,830	36,668	36,508	36,349	36,880	99.86	0.44
Fixed-Rate Maturing in 13 Months or More	28,038	27,338	26,664	26,013	25,385	24,779	26,915	99.07	2.48
Variable-Rate	381	381	381	380	380	380	380	100.03	0.09
Demand									
Transaction Accounts	16,002	16,002	16,002	16,002	16,002	16,002	16,002	100/89*	0.00/2.59*
MMDAs	39,895	39,895	39,895	39,895	39,895	39,895	39,895	100/93*	0.00/1.27*
Passbook Accounts	14,919	14,919	14,919	14,919	14,919	14,919	14,919	100/89*	0.00/2.35*
Non-Interest-Bearing Accounts	12,703	12,703	12,703	12,703	12,703	12,703	12,703	100/92*	0.00/2.32*
TOTAL DEPOSITS	149,097	148,231	147,393	146,580	145,792	145,027	147,694	100/95*	0.56/1.62*
BORROWINGS									
Fixed-Maturity									
Fixed-Rate Maturing in 36 Months or Less	43,279	42,883	42,495	42,115	41,742	41,376	42,764	99.37	0.90
Fixed-Rate Maturing in 37 Months or More	8,977	8,643	8,324	8,021	7,731	7,454	8,503	97.90	3.74
Variable-Rate	14,536	14,509	14,482	14,456	14,430	14,404	13,959	103.75	0.18
TOTAL BORROWINGS	66,791	66,035	65,302	64,591	63,902	63,233	65,226	100.12	1.10
OTHER LIABILITIES									
<b>Escrow Accounts</b>									
For Mortgages	1,143	1,143	1,143	1,143	1,143	1,143	1,143	100.00	0.00
Other Escrow Accounts	303	293	285	277	269	262	323	88.18	2.92
Miscellaneous Other Liabilities									
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	4,548	4,548	4,548	4,548	4,548	4,548	4,548	100.00	0.00
Miscellaneous II	0	0	0	0	0	0	275		
TOTAL OTHER LIABILITIES	5,993	5,984	5,975	5,967	5,959	5,952	6,288	95.02	0.14
Other Liabilities not Included Above									
Self-Valued	12,441	12,199	11,980	11,756	11,647	11,550	11,867	100.95	1.85
Unamortized Yield Adjustments							-2		
TOTAL LIABILITIES	234,322	232,448	230,650	228,894	227,300	225,762	231,073	100/97**	0.77/1.44**

### **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Self-Valued

**TOTAL OFF-BALANCE-SHEET POSITIONS** 

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March 2005

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#### **Amounts in Millions** Report Prepared: 06/20/2005 1:33:34 PM Base Case -200 bp -100 bp ad 0 +100 bp +200 bp +300 bp **FaceValue** BC/FV Eff.Dur. FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS **OPTIONAL COMMITMENTS TO ORIGINATE** FRMs and Balloon/2-Step Mortgages 115 95 -1 -187 -380 -561 ARMs 43 34 17 -10 -49 -96 Other Mortgages 105 59 0 -66 -131 -191 FIRM COMMITMENTS Purchase/Originate Mortgages and MBS -323 -499 195 148 18 -149 Sell Mortgages and MBS -276 -207 46 423 804 1,169 0 -19 -38 Purchase Non-Mortgage Items 40 20 -57 Sell Non-Mortgage Items 0 0 0 0 0 0 **INTEREST-RATE SWAPS, SWAPTIONS** Pay Fixed, Receive Floating Swaps -580 -228 92 385 652 897 Pay Floating, Receive Fixed Swaps 63 -5 -65 -120 -170 -215 Basis Swaps 0 0 0 0 0 **Swaptions** 0 0 0 0 0 0 **OTHER** Options on Mortgages and MBS 0 0 -2 -7 -13 -20 Interest-Rate Caps 0 0 0 0 0 0 Interest-Rate Floors 0 0 0 0 0 0 0 Futures -1 -1 1 1 1 0 0 0 0 0 Options on Futures 0 Construction LIP 25 -4 -32 -87 -60 -114

171

244

294

484

478

745

641

956

76

-195

82

-8

### **Present Value Estimates by Interest Rate Scenario**

**Reporting Dockets: 292 Area: Southeast** 

March 2005

Report Prepared: 06/20/2005 1:33:35 PM **Amounts in Millions** Data as of: 06/16/2005

			Base Case	)					
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE									
TOTAL ASSETS	264,638	263,361	260,677	256,670	251,931	246,846	253,860	103/100***	1.28/1.89***
MINUS TOTAL LIABILITIES	234,322	232,448	230,650	228,894	227,300	225,762	231,073	100/97**	0.77/1.44**
PLUS OFF-BALANCE-SHEET POSITIONS	-195	-8	244	484	745	956			
TOTAL NET PORTFOLIO VALUE #	30,122	30,905	30,271	28,260	25,375	22,040	22,787	132.84	4.37

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

**All Reporting CMR** 

<sup>\*\*\*</sup> Excl./Incl. deposit intangible values inset on asset side of report.

\*\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

Area: Southeast

All Reporting CMR

March 2005

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## FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$345	\$7,732	\$9,520	\$5,950	\$6,226
WĂRM	314 mo	340 mo	338 mo	331 mo	325 mo
WAC	4.55%	5.64%	6.46%	7.47%	9.10%
Amount of these that is FHA or VA Guaranteed	\$9	\$157	\$181	\$40	\$61
Securities Backed by Conventional Mortgages	\$390	\$4,553	\$325	\$37	\$18
WARM	280 mo	347 mo	294 mo	263 mo	224 mo
Weighted Average Pass-Through Rate	4.35%	5.14%	6.27%	7.16%	8.80%
Securities Backed by FHA or VA Mortgages	\$409	\$2,448	\$77	\$18	\$11
WARM	354 mo	342 mo	292 mo	246 mo	192 mo
Weighted Average Pass-Through Rate	3.84%	5.28%	6.15%	7.18%	8.44%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$2,044	\$5,699	\$4,064	\$2,492	\$2,611
WAC	4.71%	5.43%	6.50%	7.44%	9.33%
Mortgage Securities	\$2,705	\$1,806	\$295	\$34	\$15
Weighted Average Pass-Through Rate	4.41%	5.11%	6.11%	7.28%	8.35%
WARM (of 15-Year Loans and Securities)	151 mo	159 mo	160 mo	159 mo	153 mo
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$1,438	\$2,703	\$990	\$417	\$576
WAC	4.56%	5.43%	6.34%	7.35%	11.03%
Mortgage Securities	\$2,441	\$386	\$38	\$1	\$0
Weighted Average Pass-Through Rate	4.10%	5.24%	6.24%	7.18%	8.14%
WARM (of Balloon Loans and Securities)	68 mo	77 mo	80 mo	55 mo	73 mo

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$68,815

## **ASSETS (continued)**

Area: Southeast All Reporting CMR

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**Amounts in Millions** 

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ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE	_	urrent Market Index ARI y Coupon Reset Freque		Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs						
Balances Currently Subject to Introductory Rates	\$915	\$370	\$519	\$485	\$15	
WAC	3.79%	3.59%	4.92%	1.12%	4.35%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$6,846	\$15,508	\$31,441	\$2,413	\$1,425	
Weighted Average Margin	266 bp	312 bp	275 bp	295 bp	271 bp	
WAČ	5.48%	5.13 <sup>°</sup> .	4.94%	4.98%	5.56%	
WARM	313 mo	322 mo	343 mo	365 mo	300 mo	
Weighted Average Time Until Next Payment Reset	3 mo	15 mo	42 mo	7 mo	29 mo	
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$59,938	

MEMO ITEMS FOR ALL ARMS (Reported at CMR 185)	~	urrent Market Index ARM Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$49	\$29	\$94	\$1	\$4
Weighted Average Distance from Lifetime Cap	115 bp	114 bp	91 bp	97 bp	69 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$257	\$335	\$246	\$1,100	\$30
Weighted Average Distance from Lifetime Cap	366 bp	365 bp	373 bp	359 bp	367 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$6,380	\$15,168	\$30,615	\$1,788	\$1,337
Weighted Average Distance from Lifetime Cap	964 bp	624 bp	557 bp	556 bp	610 bp
Balances Without Lifetime Cap	\$1,076	\$345	\$1,005	\$10	\$68
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$6,051	\$15,087	\$30,140	\$144	\$1,255
Weighted Average Periodic Rate Cap	131 bp	167 bp	218 bp	55 bp	189 bp
Balances Subject to Periodic Rate Floors	\$1,58 <del>0</del>	\$8,872	\$19,849	\$4	\$1,20 <sup>0</sup>
MBS Included in ARM Balances	\$394	\$1,729	\$1,540	\$10	\$12

## **ASSETS (continued)**

Area: Southeast
All Reporting CMR

Reporting Dockets: 292

March 2005 Data as of: 06/15/2005

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COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$5,465 52 mo 282 bp 2 mo 0	\$2,963 45 mo 8.87%

CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances	\$2,443	\$19,021
WARM	71 mo	66 mo
Rate Index Code	0	
Margin in Column 1; WAC in Column 2	771 bp	8.55%
Reset Frequency	4 mo	

MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate	\$51	\$1,425
Fixed Rate	\$315	<b>\$7 1 10</b>
Remaining WAL <= 5 Years Remaining WAL 5-10 Years	\$232	\$7,148 \$303
Remaining WAL Over 10 Years	\$155	•
Superfloaters	\$0 \$3	
Inverse Floaters & Super POs Other	\$2 \$4	\$0
CMO Residuals:	**	·
Fixed Rate	\$0 \$0	\$0 \$0
Floating Rate Stripped Mortgage-Backed Securities:	\$0	\$0
Interest-Only MBS	\$27	\$270
WAC	5.49%	5.08%
Principal-Only MBS WAC	\$0 0.00%	\$0 11.50%
Total Mortgage-Derivative	0.00%	11.50%
Securities - Book Value	\$787	\$9,147

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MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$2,651	\$7,243
WARM	81 mo	162 mo
Remaining Term to Full Amortization	274 mo	
Rate Index Code	0	0
Margin	201 bp	231 bp
Reset Frequency	17 mo	21 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$147	\$210
Wghted Average Distance to Lifetime Cap	53 bp	60 bp
Fixed-Rate:		
Balances	\$3,428	\$3,740
WARM	51 mo	112 mo
Remaining Term to Full Amortization	260 mo	0.740/
WAC	6.19%	6.74%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$6,621 20 mo 0 130 bp 4 mo	\$2,560 21 mo 6.76%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$19,725 219 mo 0	\$4,870 171 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	56 bp 1 mo	7.56%

## **ASSETS (continued)**

**Area: Southeast All Reporting CMR** 

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MORTGAGE LOANS SERVICED FOR OTHERS	5				
	Co	upon of Fixed-R	ate Mortgages S	erviced for Other	'S
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced	\$3,713	\$31,380	\$31,809	\$9,706	\$8,640
WARM	173 mo	253 mo	303 mo	274 mo	213 mo
Weighted Average Servicing Fee	29 bp	30 bp	34 bp	38 bp	63 bp
Total Number of Fixed Rate Loans Serviced that are: Conventional	771 loans 57 loans				
FHA/VA Subserviced by Others	2 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing			_		
Balances Serviced	\$23,508	\$237	Total # of Adjustabl	e-Rate Loans Service	ed 121 loar
WARM (in months)	321 mo	256 mo	Number of These	Subserviced by Othe	ers 5 loar
Weighted Average Servicing Fee	55 bp	24 bp			
Total Balances of Mortgage Loans Serviced for O	thers		\$108,992		

## CASH, DEPOSITS, AND SECURITIES

	Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos	\$5,615		
Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$1,300		
Zero-Coupon Securities	\$99	4.48%	127 mo
Government & Agency Securities	\$3,702	3.30%	36 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$2,586	2.60%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$1,270	4.84%	75 mo
Memo: Complex Securities (from supplemental reporting)	\$6,368		

Total Cash, Deposits, and Securities	\$20,939
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## **ASSETS (continued)**

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$863 \$737 \$92 \$-859 \$590 \$-414
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITI	ES
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$257 \$200 \$-128 \$804 \$-2
OTHER ITEMS	
Real Estate Held for Investment	\$78
Repossessed Assets	\$227
Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock)	\$129
Office Premises and Equipment	\$2,382
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$-59 \$40 \$1
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$1,572
Miscellaneous I Miscellaneous II	\$6,453 \$1,433
TOTAL ASSETS	\$253,852

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$1
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$66
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$838 \$462
Mortgage Loans Serviced by Others:	
Fixed-Rate Mortgage Loans Serviced	\$9,877
Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced	11 bp \$21,284
Weighted Average Servicing Fee	10 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$289
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#### LIABILITIES

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	Original Maturity in Months Early Withdrawals		Original Maturity in Months	
alances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less	\$9,552	\$2,916	\$936	\$189
WAC WARM	2.16%	2.80% 2 mo	6.40% 2 mo	
WARW	1 mo	2 1110	2 1110	
Balances Maturing in 4 to 12 Months	\$11,975	\$8,757	\$2,744	\$312
WAC	2.67%	2.67%	5.36%	
WARM	7 mo	8 mo	8 mo	
Balances Maturing in 13 to 36 Months		\$10,696	\$9,209	\$114
WAC		3.13%	4.55%	
WARM		20 mo	25 mo	
Balances Maturing in 37 or More Months			\$7,010	\$36
WAC			4.14%	·
WARM			54 mo	

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months		
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$1,554	\$2,151	\$4,543
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$19,016 3.14 mo	\$19,776 6.14 mo	\$14,831 7.48 mo
Balances in New Accounts	\$5,501	\$1,954	\$658

### **LIABILITIES (continued)**

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### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,				
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Releases by Courses Class.				
Balances by Coupon Class: Under 3.00%	\$15,312	\$8,613	\$120	2.56%
3.00 to 3.99%	\$15,312 \$977	\$12,870	\$4,472	3.45%
4.00 to 4.99%	\$95	\$2,286	\$2,793	4.44%
5.00 to 5.99%	\$277	\$2,280 \$1,097	\$785	5.48%
3.00 to 3.33 //	ΨΖΙΙ	Ψ1,037	Ψ105	J. <del>4</del> 070
6.00 to 6.99%	\$119	\$597	\$277	6.55%
7.00 to 7.99%	\$334	\$185	\$47	7.21%
8.00 to 8.99%	\$0	\$4	\$9	8.31%
9.00 and Above	\$0	\$0	\$0	0.00%
WARM	1 mo	18 mo	50 mo	

#### **MEMOS**

Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting) \$26,207 Book Value of Redeemable Preferred Stock \$0

## **LIABILITIES (continued)**

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### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$16,002 \$39,895 \$14,919 \$12,703	0.87% 1.57% 1.19%	\$734 \$2,717 \$930 \$578
ESCROW ACCOUNTS  Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$564 \$579 \$323	0.24% 0.04% 0.21%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$84,985		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$-6		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$3		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$4,548 \$275		

TOTAL LIABILITIES	\$231,073	
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## **MINORITY INTEREST AND CAPITAL**

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$200
EQUITY CAPITAL	\$22,500

TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$253,773
TOTAL LIABILITIES, MINORITT INTERCOT, AND SALTIAL	Ψ <b>2</b> 00,110

#### SUPPLEMENTAL REPORTING

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### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	6 53 43	\$8 \$2 \$1,106 \$725
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	41 106 89 78	\$151 \$666 \$3,448 \$1,726
2004 2006 2008 2012	Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$0 \$14 \$1 \$13
2014 2016 2026 2030	Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	6	\$77 \$55 \$268 \$1
2032 2034 2036 2052	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM MBS	13 25	\$96 \$1,446 \$1 \$6
2054 2056 2072 2074	Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	6 8	\$1,380 \$4 \$331 \$3,196
2076 2112 2114 2116	Commit/sell "other" MBS Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released		\$25 \$0 \$31 \$416

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## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2122 2126 2128 2130	Commit/sell 1-mo COFI ARM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc released	ed 10	\$1 \$814 \$159 \$58
2132 2134 2136 2202	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans	21 41 9	\$173 \$676 \$125 \$156
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	17 16 13	\$6 \$76 \$460 \$25
2212 2214 2216 3006	Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 6-mo or 1-yr Treasury or LIBOR ARMs	39 32 33	\$81 \$294 \$644 \$1
3014 3016 3026 3028	Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs		\$0 \$394 \$2 \$2
3030 3032 3034 3036	Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages	6	\$17 \$8 \$83 \$19
3066 3068 3072 3074	Short option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Short option to sell 3- or 5-yr Treasury ARMs Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs		\$1 \$20 \$12 \$120

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Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3076	Short option to sell "other" Mortgages		\$141
4002	Commit/purchase non-Mortgage financial assets	21	\$4,016
4006	Commit/purchase "other" liabilities		\$200
5002	IR swap: pay fixed, receive 1-month LIBOR		\$1,389
5004	IR swap: pay fixed, receive 3-month LIBOR	8	\$4,170
5006	IR swap: pay fixed, receive 6-month LIBOR		\$20
5024	IR swap: pay 1-month LIBOR, receive fixed		\$325
5026	IR swap: pay 3-month LIBOR, receive fixed		\$873
5502	IR swap, amortizing: pay fixed, receive 1-month LIBOR		\$123
8038	Short futures contract on 5-year Treasury note		\$15
9502	Fixed-rate construction loans in process	115	\$1,273
9512	Adjustable-rate construction loans in process	76	\$1,544

#### SUPPLEMENTAL REPORTING

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### **SUPPLEMENTAL REPORTING FOR ASSETS AND LIABILITIES**

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Asset/ Liability Code	Supplemental Asset/Liability Items	#Firms if # > 5	Balance
100 105 106 115	Multi/nonres mtg Ins; adj Balloon < 300 bp to Life Cap Multi/nonres mtg Ins; adj Balloon > 300 bp to Life Cap Multi/nonres mtg Ins; adj Balloon w/no Lifetime Cap Multi/nonres mtg Ins; adj f/amort > 300 bp to Life Cap		\$1 \$44 \$113 \$1
116 120 122 125	Multi/nonres mtg lns; adj fully amort w/no Life Cap Other investment securities, fixed-coupon securities Other investment securities, floating-rate securities Multi/nonres mtg loans; fixed-rate, Balloon	7 7	\$51 \$75 \$70 \$2
127 180 181 183	Multi/nonres mtg loans; fixed-rate, fully amortizing Consumer loans; loans on deposits Consumer loans; unsecured home improvement Consumer loans; auto loans and leases	6	\$27 \$4 \$0 \$514
184 185 187 189	Consumer loans; mobile home loans Consumer loans; credit cards Consumer loans; recreational vehicles Consumer loans; other		\$3 \$198 \$2,873 \$775
200 220 299 300	Variable-rate, fixed-maturity CDs Variable-rate FHLB advances Other variable-rate Govt. & agency securities, fixed-coupon securities	72 59 29 6	\$380 \$5,234 \$8,725 \$163
302	Govt. & agency securities, floating-rate securities		\$7

#### SUPPLEMENTAL REPORTING

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### **SUPPLEMENTAL REPORTING OF MARKET VALUE ESTIMATES**

		E	Estimated Market Value After Specified Rate Shock					
Asset/ Liability Code	#Firms if # >	Balance	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp
121 - Complex Securities - M/V estimate	148	\$6,368	\$6,549	\$6,444	\$6,311	\$6,158	\$5,961	\$5,817
123 - Mortgage Derivatives - M/V estimate	91	\$9,898	\$10,305	\$10,123	\$9,881	\$9,544	\$9,201	\$8,893
129 - Mortgage-Related Mutual Funds - M/V estimate	22	\$252	\$256	\$255	\$252	\$247	\$242	\$238
280 - FHLB putable advance-M/V estimate	42	\$2,358	\$2,546	\$2,473	\$2,418	\$2,368	\$2,341	\$2,321
281 - FHLB convertible advance-M/V estimate	53	\$5,001	\$5,339	\$5,200	\$5,075	\$4,943	\$4,889	\$4,826
282 - FHLB callable advance-M/V estimate	10	\$144	\$149	\$149	\$148	\$148	\$146	\$144
283 - FHLB periodic floor floating rate advance-M/V Estimates		\$207	\$206	\$206	\$207	\$207	\$207	\$207
289 - Other FHLB structured advances - M/V estimate	8	\$2,726	\$2,771	\$2,741	\$2,698	\$2,651	\$2,618	\$2,601
290 - Other structured borrowings - M/V estimate		\$1,431	\$1,429	\$1,429	\$1,434	\$1,440	\$1,446	\$1,451
500 - Other OBS Positions w/o contract code or exceeds 16 positio	ons 8	\$12,744	\$76	\$82	\$171	\$294	\$478	\$641