## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Northeast

All Reporting CMR
Reporting Dockets: 275
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 23,481 | $-4,849$ | $-17 \%$ | $9.06 \%$ | -133 bp |
| +200 bp | 25,697 | $-2,634$ | $-9 \%$ | $9.73 \%$ | -66 bp |
| +100 bp | 27,494 | -837 | $-3 \%$ | $10.22 \%$ | -17 bp |
| 0 bp | 28,330 |  | -544 | $-2 \%$ | $10.39 \%$ |
| -100 bp | 27,786 | $-54.11 \%$ | -28 bp |  |  |

Risk Measure for a Given Rate Shock

|  | $6 / 30 / 2003$ | $3 / 31 / 2003$ | $6 / 30 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.39 \%$ | $10.66 \%$ | $11.66 \%$ |
| Post-shock NPV Ratio | $9.73 \%$ | $9.95 \%$ | $9.99 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 66 bp | 167 bp <br> TB 13a Level of Risk | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Northeast
Present Value Estimates by Interest Rate Scenario


Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Northeast

All Reporting CMR
Report Prepared: 9/17/2003 7:37:16 AM

Amounts in Millions

100 bp

Base Case
0 bp
+200 bp +300 bp

FaceValue as of: 9/16/2003

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 9,230 | 9,210 | 9,191 | 9,173 | 9,155 | 9,224 | 99.85 | 0.22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,721 | 3,595 | 3,475 | 3,360 | 3,250 | 3,336 | 107.78 | 3.42 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 3,122 | 3,118 | 3,113 | 3,109 | 3,105 | 2,968 | 105.04 | 0.15 |
| Fixed-Rate | 9,523 | 9,414 | 9,308 | 9,205 | 9,104 | 9,260 | 101.66 | 1.14 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -327 | -323 | -320 | -316 | -313 | -323 | 0.00 | 1.11 |
| Accrued Interest Receivable | 187 | 187 | 187 | 187 | 187 | 187 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 25,456 | 25,201 | 24,955 | 24,717 | 24,488 | 24,652 | 102.23 | 1.00 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 7,605 | 7,605 | 7,605 | 7,605 | 7,605 | 7,605 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,313 | 2,227 | 2,131 | 2,038 | 1,946 | 2,227 | 100.00 | 4.10 |
| Zero-Coupon Securities | 73 | 69 | 66 | 64 | 62 | 66 | 105.54 | 4.65 |
| Government and Agency Securities | 3,443 | 3,359 | 3,279 | 3,202 | 3,128 | 3,142 | 106.91 | 2.44 |
| Term Fed Funds, Term Repos | 4,752 | 4,747 | 4,740 | 4,734 | 4,728 | 4,743 | 100.07 | 0.13 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 2,516 | 2,418 | 2,329 | 2,248 | 2,173 | 2,247 | 107.59 | 3.86 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 23,967 | 23,734 | 23,353 | 22,627 | 21,819 | 23,588 | 100.62 | 1.29 |
| Structured Securities (Complex) | 7,299 | 7,157 | 6,885 | 6,589 | 6,296 | 7,027 | 101.86 | 2.89 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 2.45 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 51,968 | 51,317 | 50,388 | 49,107 | 47,757 | 50,646 | 101.33 | 1.54 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Northeast
All Reporting CMR
Report Prepared: 9/17/2003 7:37:17 AM Amounts in Millions Data as of: 9 2003


REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 174 | 174 | 174 | 174 | 174 | 174 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 32 | 32 | 32 | 32 | 32 | 32 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 130 | 128 | 124 | 117 | 108 | 128 | 100.00 | 2.29 |
| Office Premises and Equipment | 1,997 | 1,997 | 1,997 | 1,997 | 1,997 | 1,997 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,332 | 2,331 | 2,326 | 2,320 | 2,311 | 2,331 | 100.00 | 0.13 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 188 | 192 | 232 | 337 | 418 |  |  | -11.48 |
| Adjustable-Rate Servicing | 231 | 248 | 254 | 255 | 254 |  |  | -4.64 |
| Float on Mortgages Serviced for Others | 176 | 208 | 261 | 347 | 420 |  |  | -20.49 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 595 | 649 | 747 | 940 | 1,091 |  |  | -11.75 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 520 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 8,529 | 8,529 | 8,529 | 8,529 | 8,529 | 8,529 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 2,914 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 125 | 146 | 163 | 180 | 195 |  |  | -13.11 |
| Transaction Account Intangible | 845 | 1,291 | 1,762 | 2,222 | 2,715 |  |  | -35.51 |
| MMDA Intangible | 974 | 1,410 | 1,939 | 2,355 | 2,749 |  |  | -34.23 |
| Passbook Account Intangible | 1,276 | 1,947 | 2,617 | 3,273 | 3,865 |  |  | -34.45 |
| Non-Interest-Bearing Account Intangible | 138 | 445 | 745 | 1,028 | 1,299 |  |  | -68.14 |
| TOTAL OTHER ASSETS | 11,886 | 13,768 | 15,755 | 17,588 | 19,351 | 11,962 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 1,822 |  |  |
| TOTAL ASSETS | 274,861 | 272,691 | 268,972 | 264,233 | 259,086 | 264,144 | 103/101*** | 1.82*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Northeast <br> All Reporting CMR <br> Report Prepared: 9/17/2003 7:37:17 AM | Amounts in Millions |  |  |  |  |  | Reporting Dockets: 275 June 2003 <br> Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|LIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS Fixed-Maturity |  |  | DEPOSITS |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 41,853 | 41,658 | 41,463 | 41,272 | 41,082 | 41,274 | 100.93 | 0.47 |
| Fixed-Rate Maturing in 13 Months or More | 31,879 | 30,979 | 30,118 | 29,294 | 28,505 | 29,019 | 106.75 | 2.84 |
| Variable-Rate | 1,235 | 1,234 | 1,234 | 1,234 | 1,234 | 1,234 | 100.03 | 0.02 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 20,143 | 20,143 | 20,143 | 20,143 | 20,143 | 20,143 | 100/94* | 0.00/2.43* |
| MMDAs | 32,880 | 32,880 | 32,880 | 32,880 | 32,880 | 32,880 | 100/96* | 0.00/1.53* |
| Passbook Accounts | 29,073 | 29,073 | 29,073 | 29,073 | 29,073 | 29,073 | 100/93* | 0.00/2.47* |
| Non-Interest-Bearing Accounts | 13,131 | 13,131 | 13,131 | 13,131 | 13,131 | 13,131 | 100/97* | 0.00/2.39* |
| TOTAL DEPOSITS | 170,194 | 169,098 | 168,042 | 167,026 | 166,047 | 166,754 | 101/98* | 0.64/1.84* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 34,043 | 33,777 | 33,516 | 33,260 | 33,010 | 33,117 | 101.99 | 0.78 |
| Fixed-Rate Maturing in 37 Months or More | 8,837 | 8,451 | 8,086 | 7,740 | 7,414 | 7,966 | 106.08 | 4.44 |
| Variable-Rate | 3,808 | 3,806 | 3,805 | 3,804 | 3,803 | 3,801 | 100.14 | 0.04 |
| TOTAL BORROWINGS | 46,687 | 46,034 | 45,407 | 44,805 | 44,226 | 44,884 | 102.56 | 1.39 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 1,174 | 1,174 | 1,174 | 1,174 | 1,174 | 1,174 | 100.00 | 0.00 |
| Other Escrow Accounts | 408 | 395 | 383 | 372 | 362 | 421 | 93.83 | 3.11 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,830 | 4,830 | 4,830 | 4,830 | 4,830 | 4,830 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 473 |  |  |
| TOTAL OTHER LIABILITIES | 6,411 | 6,399 | 6,387 | 6,376 | 6,365 | 6,897 | 92.77 | 0.19 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 23,299 | 22,595 | 22,010 | 21,529 | 20,973 | 20,583 | 109.77 | 2.85 |
| Unamortized Yield Adjustments |  |  |  |  |  | 515 |  |  |
| TOTAL LIABILITIES | 246,592 | 244,125 | 241,845 | 239,735 | 237,611 | 239,633 | 102/100** | 0.97/1.80** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Northeast |
| :--- |
| All Reporting CMR |
| Report Prepared: $9 / \mathbf{1 7 / 2 0 0 3 ~ 7 : 3 7 : 1 7 ~ A M ~}$ |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Northeast
All Reporting CMR

| Report Prepared: 9/17/2003 7:37:18 AM | Amounts in Millions |  |  |  |  | Data as of: 9/16/2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 274,861 | 272,691 | 268,972 | 264,233 | 259,086 | 264,144 | 103/101*** | 1.08/1.82*** |
| - LIABILITIES | 246,592 | 244,125 | 241,845 | 239,735 | 237,611 | 239,633 | 102/100** | 0.97/1.80** |
| + OFF-BALANCE-SHEET POSITIONS | -483 | -236 | 366 | 1,199 | 2,007 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 27,786 | 28,330 | 27,494 | 25,697 | 23,481 | 24,511 | 115.58 | 0.52 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$414 | \$9,783 | \$10,934 | \$8,096 | \$7,435 |
| WARM | 331 mo | 349 mo | 337 mo | 320 mo | 319 mo |
| WAC | 4.54\% | 5.61\% | 6.42\% | 7.38\% | 9.25\% |
| Amount of these that is FHA or VA Guaranteed | \$5 | \$150 | \$519 | \$1,041 | \$365 |
| Securities Backed by Conventional Mortgages | \$141 | \$1,096 | \$1,335 | \$408 | \$88 |
| WARM | 279 mo | 318 mo | 290 mo | 293 mo | 218 mo |
| Weighted Average Pass-Through Rate | 4.46\% | 5.44\% | 6.36\% | 7.16\% | 8.44\% |
| Securities Backed by FHA or VA Mortgages | \$34 | \$46 | \$1,389 | \$224 | \$72 |
| WARM | 336 mo | 351 mo | 338 mo | 294 mo | 216 mo |
| Weighted Average Pass-Through Rate | 4.22\% | 5.19\% | 6.17\% | 7.22\% | 8.39\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,146 | \$8,775 | \$7,485 | \$3,786 | \$2,967 |
| WAC | 4.68\% | 5.45\% | 6.45\% | 7.38\% | 9.30\% |
| Mortgage Securities | \$3,959 | \$5,827 | \$1,981 | \$313 | \$41 |
| Weighted Average Pass-Through Rate | 4.39\% | 5.13\% | 6.17\% | 7.10\% | 8.36\% |
| WARM (of 15-Year Loans and Securities) | 165 mo | 172 mo | 159 mo | 152 mo | 166 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$601 | \$2,205 | \$1,082 | \$480 | \$209 |
| WAC | 4.60\% | 5.45\% | 6.45\% | 7.35\% | 9.26\% |
| Mortgage Securities | \$1,028 | \$783 | \$192 | \$10 | \$0 |
| Weighted Average Pass-Through Rate | 4.23\% | 5.50\% | 6.24\% | 7.19\% | 9.19\% |
| WARM (of Balloon Loans and Securities) | 86 mo | 87 mo | 86 mo | 85 mo | 120 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Northeast
All Reporting CMR
Report Prepared: 9/17/2003 7:37:18 AM

Reporting Dockets: 275
June 2003

Amounts in Millions
Data as of: 9/16/2003

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :--- |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| Current Market Index ARMs |
| :--- |
| by Coupon Reset Frequency |
| 7 Months to 2 Years |
| $2+$ Years to 5 Years |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$26 | \$27 | \$73 | \$0 | \$2 |
| Weighted Average Distance from Lifetime Cap | 122 bp | 91 bp | 184 bp | 10 bp | 100 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$27 | \$319 | \$171 | \$4 | \$48 |
| Weighted Average Distance from Lifetime Cap | 305 bp | 371 bp | 352 bp | 345 bp | 366 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$3,017 | \$13,510 | \$20,304 | \$86 | \$1,402 |
| Weighted Average Distance from Lifetime Cap | 743 bp | 672 bp | 634 bp | 786 bp | 652 bp |
| Balances Without Lifetime Cap | \$246 | \$175 | \$832 | \$5 | \$72 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$771 | \$10,719 | \$18,769 | \$37 | \$1,406 |
| Weighted Average Periodic Rate Cap | 179 bp | 196 bp | 244 bp | 134 bp | 186 bp |
| Balances Subject to Periodic Rate Floors | \$513 | \$9,192 | \$16,868 | \$34 | \$1,294 |
| MBS Included in ARM Balances | \$706 | \$2,712 | \$3,784 | \$85 | \$756 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Northeast

## All Reporting CMR

Report Prepared: 9/17/2003 7:37:18 AM

| Amounts in |  |  |
| :--- | :--- | :--- |
| MULTIFAMILY AND NONRESIDENTIAL | Balloons | Fully Amortizing |
| MORTGAGE LOANS AND SECURITIES |  |  |


| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| $\quad$ Balances | $\$ 5,558$ | $\$ 8,646$ |
| WARM | 111 mo | 149 mo |
| Remaining Term to Full Amortization | 284 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 218 bp | 225 bp |
| Reset Frequency | 48 mo | 31 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 36$ | $\$ 335$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 17 bp | 84 bp |
|  |  |  |
| Fixed-Rate: |  | $\$ 3,553$ |
| Balances | $\$ 5,745$ |  |
| WARM | 109 mo | 127 mo |
| Remaining Term to Full Amortization | 298 mo |  |
| WAC | $6.58 \%$ | $7.20 \%$ |
|  |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,731$ | $\$ 1,100$ |
| WARM | 30 mo | 46 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 119 bp | $6.53 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 9,300$ | $\$ 7,551$ |
| WARM | 137 mo | 156 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 50 bp | $8.11 \%$ |
| Reset Frequency | 2 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$9,224 | \$3,336 |
| WARM | 38 mo | 48 mo |
| Margin in Column 1; WAC in Column 2 | 133 bp | 7.07\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$2,968 | \$9,260 |
| WARM | 22 mo | 47 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 1,214 bp | 10.28\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$17 | \$3,466 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$6,200 | \$13,354 |
| Remaining WAL 5-10 Years | \$264 | \$131 |
| Remaining WAL Over 10 Years | \$60 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$1 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$95 |
| WAC | 0.00\% | 3.46\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$6,541 | \$17,047 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: $\mathbf{2 7 5}$
June 2003
Data as of: $9 / 16 / 2003$
Area: Northeast

## Report Prepared: 9/17/2003 7:37:18 AM

Amounts in Millions
Data as of: 9/16/2003

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$1,189 | \$12,598 | \$20,369 | \$10,583 | \$8,169 |
| WARM | 153 mo | 226 mo | 275 mo | 263 mo | 249 mo |
| Weighted Average Servicing Fee | 26 bp | 28 bp | 31 bp | 33 bp | 49 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 498 loans |  |  |  |  |
| FHA/VA 16 loans |  |  |  |  |  |
| Subserviced by Others | 12 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$19,945 | \$62 | Total \# of Adjust | oans Serviced | 148 loans |
| WARM (in months) | 323 mo | 220 mo | Number of Th | viced by Others | 1 loans |
| Weighted Average Servicing Fee | 44 bp | 45 bp |  |  |  |

## Total Balances of Mortgage Loans Serviced for Others $\quad \mathbf{\$ 7 2 , 9 1 4}$

## CASH, DEPOSITS, AND SECURITIES

| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos | $\$ 7,605$ |
| :--- | ---: |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 | $\$ 2,227$ |
| Zero-Coupon Securities | $\$ 66$ |
| Government \& Agency Securities | $\$ 3,142$ |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits | $\$ 4,743$ |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) | $\$ 2,247$ |
| Memo: Complex Securities (from supplemental reporting) | $\$ 7,027$ |
| Total Cash, Deposits, and Securities | $2.47 \%$ |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)



Reporting Dockets: 275
June 2003
Data as of: 9/16/2003

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC23 | $\$ 1,115$ |
| :--- | :--- |
| Loans Secured by Real Estate Reported as Consumer <br> Loans at SC34 | $\$ 3,232$ |

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:

| Equity Securities and Non-Mortgage-Related Mutual Funds | $\$ 1,419$ |
| :--- | ---: |
| Mortgage-Related Mututal Funds | $\$ 809$ |

Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$5,589
Weighted Average Servicing Fee $\quad 36 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced \$2,097
Weighted Average Servicing Fee
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Northeast

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less
WAC

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$9,868 | \$3,781 | \$708 | \$114 |
| 1.98\% | 3.95\% | 5.57\% |  |
| 1 mo | 2 mo | 1 mo |  |
| \$13,006 | \$11,906 | \$2,005 | \$187 |
| 1.87\% | 3.44\% | 6.22\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$12,203 | \$7,244 | \$121 |
|  | 3.13\% | 6.00\% |  |
|  | 20 mo | 23 mo |  |
|  |  | $\begin{aligned} & \$ 9,572 \\ & 4.68 \% \\ & 62 \mathrm{mo} \end{aligned}$ | \$43 | WAC

WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM
4.68\%

62 mo

Total Fixed-Rate, Fixed Maturity Deposits:
\$70,293

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

Balances in Brokered Deposits

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,734$ | $\$ 2,030$ | $\$ 2,595$ |

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts
3.01 mo
\$21,466 \$11,421
$5.81 \mathrm{mo} \quad 6.80 \mathrm{mo}$
\$1,973
\$1,646
\$1,061

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 275
June 2003
All Reporting CMR
Amounts in Millions
Data as of: 9/16/2003

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$15,517 | \$5,130 | \$1,181 | 1.43\% |
| 3.00 to 3.99\% | \$100 | \$2,204 | \$3,548 | 3.50\% |
| 4.00 to 4.99\% | \$460 | \$3,314 | \$1,207 | 4.58\% |
| 5.00 to 5.99\% | \$194 | \$2,165 | \$1,544 | 5.42\% |
| 6.00 to 6.99\% | \$317 | \$2,994 | \$316 | 6.61\% |
| 7.00 to 7.99\% | \$71 | \$603 | \$119 | 7.18\% |
| 8.00 to 8.99\% | \$0 | \$5 | \$50 | 8.25\% |
| 9.00 and Above | \$0 | \$44 | \$0 | 11.51\% |
| WARM | 1 mo | 18 mo | 60 mo |  |

Total Fixed-Rate, Fixed-Maturity Borrowings $\mathbf{\$ 4 1 , 0 8 3}$

## MEMOS

Variable-Rate Borrowings and Structured Advances \$25,618 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Northeast All Reporting CMR
Report Prepared: 9/17/2003 7:37:19 AM

Amounts in Millions

NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |  |
| :--- | ---: | ---: |
| Transaction Accounts | $\$ 20,143$ | $0.81 \%$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 32,880$ | $1.45 \%$ |
| Passbook Accounts | $\$ 29,073$ | $0.97 \%$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 13,131$ |  |
|  |  |  |
| ESCROW ACCOUNTS | $\$ 2,104$ |  |
| Escrow for Mortgages Held in Portfolio | $\$ 664$ | $\$ 506$ |
| Escrow for Mortgages Serviced for Others | $\$ 510$ | $0.38 \%$ |
| Other Escrows | $\$ 421$ | $0.03 \%$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 96,821$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 487$ |  |
|  | $\$ 28$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS |  |  |
| OTHER LIABILITIES | $\$ 4,830$ | $\$ 473$ |


| TOTAL LIABILITIES | $\$ 239,633$ |
| :--- | ---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 148$ |
| EQUITY CAPITAL | $\$ 24,377$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

## Amounts in Millions

Data as of: 9/16/2003

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$11 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs |  | \$2 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs 52 |  | \$1,363 |
| 1008 | Opt commitment to orig 3- or $5-\mathrm{yr}$ Treasury ARMs | 57 | \$1,098 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 34 | \$320 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 134 | \$4,156 |
| 1014 | Opt commitment to orig 25 - or 30-year FRMs | 105 | \$9,239 |
| 1016 | Opt commitment to orig "other" Mortgages | 71 | \$894 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$10 |
| 2008 | Commit/purchase 3- or $5-\mathrm{yr}$ Treas ARM loans, svc retained |  | \$3 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$2 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 9 | \$21 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained | 7 | \$16 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 7 | \$14 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$1 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$5 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained | 7 | \$329 |
| 2032 | Commit/sell $10-$, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 34 | \$1,434 |
| 2034 | Commit/sell 25 - to 30-yr FRM loans, svc retained | 38 | \$1,527 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$5 |
| 2044 | Commit/purchase 6-mo or 1-yr COFI ARM MBS |  | \$1 |
| 2046 | Commit/purchase 6-mo or $1-y \mathrm{y}$ Treasury or LIBOR ARM MBS |  | \$10 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$1 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$27 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$51 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$1,541 |
| 2072 | Commit/sell 10-, 15-, or $20-$ yr FRM MBS Commit/sell 25- or $30-y r$ FRM MBS | 6 | \$1,929 |
| 2074 |  | 7 | \$8,821 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

All Reporting CMR
Report Prepared: 9/17/2003 7:37:19 AM

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2076 | Commit/sell "other" MBS |  | \$5 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$775 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$29 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$2 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$8 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$23 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$21 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$6,096 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$28 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$98 |
| 2132 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released | 15 | \$4,507 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 19 | \$17,733 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$3,105 |
| 2204 | Firm commit/originate 6-month or 1 -yr COFI ARM loans |  | \$0 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 19 | \$1,106 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 15 | \$114 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 13 | \$143 |
| 2212 | Firm commit/originate 10-, 15-, or 20 -year FRM loans | 56 | \$4,137 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 47 | \$7,883 |
| 2216 | Firm commit/originate "other" Mortgage loans | 36 | \$310 |
| 3008 | Option to purchase 3- or 5 -yr Treasury ARMs |  | \$1 |
| 3010 |  |  | \$1 |
| 3012 | Option to purchase $10-$ - $15-$, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$2 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$161 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$61 |
| 3030 | Option to sell 5 - or 7-yr Balloon or 2-step mtgs |  | \$0 |
| 3032 | Option to sell $10-$ - $15-$, or $20-$-year FRMs |  | \$119 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Northeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3034 | Option to sell 25 - or 30-year FRMs | 7 | \$1,791 |
| 3036 | Option to sell "other" Mortgages |  | \$2 |
| 3072 | Short option to sell $10-$, 15-, or $20-\mathrm{yr}$ FRMs |  | \$11 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$18 |
| 3076 | Short option to sell "other" Mortgages |  | \$1 |
| 4002 | Commit/purchase non-Mortgage financial assets | 34 | \$1,239 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$616 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$98 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR |  | \$225 |
| 5010 | IR swap: pay fixed, receive 3-month Treasury |  | \$5 |
| 5022 | IR swap: pay fixed, receive the prime rate |  | \$3 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$7,785 |
| 5044 | IR swap: pay the prime rate, receive fixed |  | \$3 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$38 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$325 |
| 6008 | Interest rate Cap based on 3-month Treasury |  | \$30 |
| 6032 | Short interest rate Cap based on 1-month LIBOR |  | \$16 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$5 |
| 7002 | Interest rate floor based on 1-month LIBOR |  | \$8 |
| 7032 | Short interest rate floor based on 1-month LIBOR |  | \$8 |
| 8038 | Short futures contract on 5 -year Treasury note |  | \$11 |
| 8040 | Short futures contract on 10-year Treasury note |  | \$118 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$4 |
| 9502 | Fixed-rate construction loans in process | 121 | \$712 |
| 9512 | Adjustable-rate construction loans in process | 79 | \$1,676 |

