## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: West

All Reporting CMR
Reporting Dockets: 94
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 37,036 | $-12,208$ | $-25 \%$ | $7.77 \%$ | -220 bp |
| +200 bp | 41,883 | $-7,361$ | $-15 \%$ | $8.66 \%$ | -130 bp |
| +100 bp | 45,831 | $-3,413$ | $-7 \%$ | $9.3 \%$ | -59 bp |
| 0 bp | 49,243 |  |  | 9.96 |  |
| -100 bp | 51,174 | 1,930 | $+4 \%$ | $10.28 \%$ | +32 bp |

Risk Measure for a Given Rate Shock

|  | $6 / 30 / 2003$ | $3 / 31 / 2003$ | $6 / 30 / 2002$ |  |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $9.96 \%$ | $10.33 \%$ | $11.21 \%$ |  |
| Post-shock NPV Ratio | $8.66 \%$ | $9.41 \%$ | $10.68 \%$ |  |
| Sensitivity Measure: Decline in NPV Ratio | 130 bp | 92 bp | 53 bp <br> TB 13a Level of Risk | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: West

All Reporting CMR
Report Prepared: 9/17/2003 7:50:10 AM

Present Value Estimates by Interest Rate Scenario

| Report Prepared: 9/17/2003 7:50:10 AM | Amounts in Millions |  |  |  |  |  | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Case |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BCIFV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECU |  |  |  |  |  |  |  |  |

Fixed-Rate Single-Family First-Mortgage Loans and MBS

| 30-Year Mortgage Loans | 54,542 | 53,209 | 50,440 | 47,605 | 44,913 | 51,607 | 103.10 | 3.86 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30-Year Mortgage Securities | 10,122 | 9,935 | 9,604 | 9,170 | 8,687 | 9,495 | 104.63 | 2.61 |
| 15-Year Mortgages and MBS | 24,889 | 24,206 | 23,146 | 22,022 | 20,931 | 23,468 | 103.15 | 3.60 |
| Balloon Mortgages and MBS | 7,520 | 7,409 | 7,232 | 6,987 | 6,691 | 7,141 | 103.76 | 1.94 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 7,214 | 7,191 | 7,169 | 7,141 | 7,101 | 6,868 | 104.70 | 0.31 |
| 7 Month to 2 Year Reset Frequency | 13,954 | 13,829 | 13,711 | 13,574 | 13,389 | 13,229 | 104.53 | 0.88 |
| 2+ to 5 Year Reset Frequency | 35,436 | 34,542 | 33,482 | 32,296 | 31,006 | 33,820 | 102.14 | 2.83 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 115,097 | 114,499 | 113,711 | 112,645 | 111,285 | 109,214 | 104.84 | 0.61 |
| 2 Month to 5 Year Reset Frequency | 32,923 | 32,325 | 31,680 | 30,959 | 30,163 | 31,035 | 104.16 | 1.92 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 12,566 | 12,437 | 12,321 | 12,206 | 12,091 | 12,420 | 100.13 | 0.99 |
| Adjustable-Rate, Fully Amortizing | 29,704 | 29,455 | 29,224 | 29,003 | 28,778 | 29,525 | 99.77 | 0.82 |
| Fixed-Rate, Balloon | 5,633 | 5,386 | 5,153 | 4,933 | 4,726 | 4,803 | 112.12 | 4.46 |
| Fixed-Rate, Fully Amortizing | 3,320 | 3,160 | 3,011 | 2,873 | 2,745 | 2,835 | 111.45 | 4.89 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,605 | 4,598 | 4,592 | 4,585 | 4,579 | 4,601 | 99.94 | 0.14 |
| Fixed-Rate | 1,970 | 1,917 | 1,869 | 1,826 | 1,787 | 1,990 | 96.37 | 2.63 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 15,494 | 15,457 | 15,423 | 15,389 | 15,358 | 15,703 | 98.43 | 0.23 |
| Fixed-Rate | 7,210 | 7,031 | 6,861 | 6,699 | 6,545 | 6,868 | 102.37 | 2.48 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 420 | 416 | 410 | 403 | 396 | 416 | 100.00 | 1.22 |
| Accrued Interest Receivable | 1,426 | 1,426 | 1,426 | 1,426 | 1,426 | 1,426 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 193 | 193 | 193 | 193 | 193 | 193 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 4 | 24 | 52 | 75 | 94 |  |  | -97.11 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -358 | -432 | -523 | -555 | -558 |  |  | -19.15 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 384,600 | 379,077 | 371,232 | 362,566 | 353,442 | 366,656 | 103.39 | 1.76 |

Interest Rate Risk Exposure Report

Area: West
Present Value Estimates by Interest Rate Scenario
All Reporting CMR
Report Prepared: 9/17/2003 7:50:10 AM Amounts in Millions_ Data as June 2003

| Report Prepared: 9/17/2003 7:50:10 AM | Amounts in Millions |  |  |  |  |  | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

ASSETS (cont.)
NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 6,210 | 6,201 | 6,193 | 6,186 | 6,180 | 6,207 | 99.91 | 0.13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 1,955 | 1,861 | 1,773 | 1,692 | 1,616 | 1,785 | 104.25 | 4.89 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 466 | 466 | 466 | 466 | 466 | 479 | 97.31 | 0.05 |
| Fixed-Rate | 15,015 | 14,776 | 14,543 | 14,317 | 14,098 | 13,275 | 111.30 | 1.60 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -438 | -432 | -426 | -420 | -415 | -432 | 0.00 | 1.42 |
| Accrued Interest Receivable | 130 | 130 | 130 | 130 | 130 | 130 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 23,338 | 23,002 | 22,680 | 22,371 | 22,074 | 21,445 | 107.26 | 1.43 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 13,335 | 13,335 | 13,335 | 13,335 | 13,335 | 13,335 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 961 | 919 | 866 | 819 | 773 | 919 | 100.00 | 5.18 |
| Zero-Coupon Securities | 137 | 137 | 137 | 136 | 136 | 137 | 100.23 | 0.19 |
| Government and Agency Securities | 20,290 | 19,078 | 17,952 | 16,905 | 15,930 | 17,393 | 109.69 | 6.13 |
| Term Fed Funds, Term Repos | 2,774 | 2,772 | 2,768 | 2,765 | 2,762 | 2,770 | 100.05 | 0.11 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 591 | 547 | 509 | 475 | 444 | 511 | 107.15 | 7.46 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 15,920 | 15,852 | 15,739 | 15,578 | 15,344 | 16,196 | 97.87 | 0.57 |
| Structured Securities (Complex) | 1,424 | 1,393 | 1,356 | 1,316 | 1,277 | 1,390 | 100.21 | 2.44 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 38.17 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 55,432 | 54,033 | 52,663 | 51,330 | 50,002 | 52,651 | 102.62 | 2.56 |

Interest Rate Risk Exposure Report

Area: West
All Reporting CMR
Reporting Dockets: 94
Report Prepared: 9/17/2003 7:50:11 AM Amounts in Millions June 2003

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 374 | 374 | 374 | 374 | 374 | 374 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 127 | 127 | 127 | 127 | 127 | 127 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 182 | 180 | 173 | 164 | 152 | 180 | 100.00 | 2.29 |
| Office Premises and Equipment | 4,010 | 4,010 | 4,010 | 4,010 | 4,010 | 4,010 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 4,693 | 4,691 | 4,685 | 4,676 | 4,663 | 4,691 | 100.00 | 0.08 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 1,900 | 1,946 | 2,366 | 3,383 | 4,057 |  |  | -12.00 |
| Adjustable-Rate Servicing | 1,332 | 1,448 | 1,478 | 1,485 | 1,480 |  |  | -5.01 |
| Float on Mortgages Serviced for Others | 1,234 | 1,482 | 1,847 | 2,378 | 2,812 |  |  | -20.68 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 4,466 | 4,876 | 5,691 | 7,245 | 8,349 |  |  | -12.56 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 4,924 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 19,710 | 19,710 | 19,710 | 19,710 | 19,710 | 19,710 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 13,874 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 96 | 117 | 133 | 148 | 163 |  |  | -15.97 |
| Transaction Account Intangible | 2,421 | 3,816 | 5,217 | 6,579 | 8,141 |  |  | -36.63 |
| MMDA Intangible | 2,077 | 3,001 | 4,133 | 5,013 | 5,854 |  |  | -34.24 |
| Passbook Account Intangible | 915 | 1,396 | 1,877 | 2,346 | 2,770 |  |  | -34.45 |
| Non-Interest-Bearing Account Intangible | 190 | 613 | 1,025 | 1,415 | 1,787 |  |  | -68.14 |
| TOTAL OTHER ASSETS | 25,408 | 28,653 | 32,094 | 35,210 | 38,424 | 38,507 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 5,317 |  |  |
| TOTAL ASSETS | 497,938 | 494,333 | 489,044 | 483,397 | 476,956 | 489,268 | 101/99*** | 1.60 *** |

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Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR

| Report Prepared: 9/17/2003 7:50:11 AM | Amounts in Millions |  |  |  |  |  | Data as of: 9/16/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 52,107 | 51,892 | 51,677 | 51,466 | 51,257 | 51,623 | 100.52 | 0.41 |
| Fixed-Rate Maturing in 13 Months or More | 25,183 | 24,485 | 23,814 | 23,169 | 22,548 | 22,965 | 106.62 | 2.80 |
| Variable-Rate | 187 | 187 | 186 | 186 | 186 | 186 | 100.25 | 0.06 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 59,681 | 59,681 | 59,681 | 59,681 | 59,681 | 59,681 | 100/94* | 0.00/2.51* |
| MMDAs | 70,108 | 70,108 | 70,108 | 70,108 | 70,108 | 70,108 | 100/96* | 0.00/1.53* |
| Passbook Accounts | 20,845 | 20,845 | 20,845 | 20,845 | 20,845 | 20,845 | 100/93* | 0.00/2.47* |
| Non-Interest-Bearing Accounts | 18,069 | 18,069 | 18,069 | 18,069 | 18,069 | 18,069 | 100/97* | 0.00/2.39* |
| TOTAL DEPOSITS | 246,179 | 245,266 | 244,381 | 243,525 | 242,694 | 243,477 | 101/97* | 0.37/1.80* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 76,734 | 76,224 | 75,722 | 75,229 | 74,744 | 75,345 | 101.17 | 0.66 |
| Fixed-Rate Maturing in 37 Months or More | 13,086 | 12,426 | 11,806 | 11,224 | 10,677 | 11,464 | 108.39 | 5.15 |
| Variable-Rate | 53,654 | 53,607 | 53,558 | 53,509 | 53,460 | 53,701 | 99.83 | 0.09 |
| TOTAL BORROWINGS | 143,474 | 142,258 | 141,087 | 139,963 | 138,882 | 140,511 | 101.24 | 0.84 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 5,268 | 5,268 | 5,268 | 5,268 | 5,268 | 5,268 | 100.00 | 0.00 |
| Other Escrow Accounts | 501 | 486 | 471 | 457 | 444 | 517 | 93.84 | 3.11 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.00 |
| Miscellaneous I | 38,909 | 38,909 | 38,909 | 38,909 | 38,909 | 38,909 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 2,902 |  |  |
| TOTAL OTHER LIABILITIES | 44,679 | 44,663 | 44,649 | 44,635 | 44,622 | 47,597 | 93.84 | 0.03 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 14,267 | 13,914 | 13,558 | 13,225 | 12,898 | 13,046 | 106.65 | 2.55 |
| Unamortized Yield Adjustments |  |  |  |  |  | -18 |  |  |
| TOTAL LIABILITIES | 448,600 | 446,101 | 443,674 | 441,347 | 439,096 | 444,613 | 100/98** | 0.55/1.33** |

** PUBLIC ** $\qquad$

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR
Report Prepared: 9/17/2003 7:50:11 AM

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 2,719 | 777 | -3,098 | -6,369 | -9,256 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 263 | 109 | -82 | -349 | -706 |
| Other Mortgages | 16 | 0 | -26 | -60 | -99 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 2,607 | 442 | -3,425 | -6,693 | -9,615 |
| Sell Mortgages and MBS | -3,487 | 298 | 7,259 | 12,975 | 18,000 |
| Purchase Non-Mortgage Items | 1 | 0 | -1 | -1 | -2 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 1 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | -1,988 | -1,533 | -873 | -229 | 384 |
| Pay Floating, Receive Fixed | 1,353 | 578 | -219 | -946 | -1,603 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 34 | 119 | 248 | 404 | 570 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 2 | 99 | 666 | 1,155 | 1,577 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 375 | 220 | 112 | 50 | 30 |
| Futures | 2 | 0 | -2 | -4 | -7 |
| Options on Futures | -1 | -1 | 0 | 0 | 0 |
| Construction LIP | -40 | -65 | -89 | -112 | -132 |
| Self-Valued | -20 | -31 | -9 | 12 | 35 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 1,836 | 1,011 | 460 | -167 | -823 |

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Present Value Estimates by Interest Rate Scenario

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All Reporting CMR

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 497,938 | 494,333 | 489,044 | 483,397 | 476,956 | 489,268 | 101/99*** | 0.90/1.60*** |
| - LIABILITIES | 448,600 | 446,101 | 443,674 | 441,347 | 439,096 | 444,613 | 100/98** | 0.55/1.33** |
| + OFF-BALANCE-SHEET POSITIONS | 1,836 | 1,011 | 460 | -167 | -823 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 51,174 | 49,243 | 45,831 | 41,883 | 37,036 | 44,655 | 110.28 | 5.43 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: West

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$2,354 | \$23,679 | \$15,008 | \$7,201 | \$3,366 |
| WARM | 354 mo | 356 mo | 344 mo | 318 mo | 290 mo |
| WAC | 4.19\% | 5.59\% | 6.38\% | 7.37\% | 8.96\% |
| Amount of these that is FHA or VA Guaranteed | \$71 | \$2,236 | \$2,551 | \$749 | \$336 |
| Securities Backed by Conventional Mortgages | \$105 | \$1,720 | \$905 | \$1,921 | \$217 |
| WARM | 261 mo | 354 mo | 312 mo | 330 mo | 232 mo |
| Weighted Average Pass-Through Rate | 4.49\% | 5.20\% | 6.30\% | 7.22\% | 8.78\% |
| Securities Backed by FHA or VA Mortgages | \$766 | \$908 | \$1,878 | \$555 | \$520 |
| WARM | 274 mo | 349 mo | 334 mo | 313 mo | 281 mo |
| Weighted Average Pass-Through Rate | 4.13\% | 5.36\% | 6.35\% | 7.17\% | 8.49\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$6,024 | \$8,443 | \$2,734 | \$1,136 | \$610 |
| WAC | 4.81\% | 5.33\% | 6.42\% | 7.37\% | 9.10\% |
| Mortgage Securities | \$1,224 | \$2,438 | \$686 | \$115 | \$58 |
| Weighted Average Pass-Through Rate | 4.32\% | 5.17\% | 6.15\% | 7.25\% | 8.87\% |
| WARM (of 15-Year Loans and Securities) | 181 mo | 178 mo | 162 mo | 138 mo | 135 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,230 | \$2,489 | \$764 | \$292 | \$85 |
| WAC | 4.57\% | 5.35\% | 6.45\% | 7.33\% | 8.68\% |
| Mortgage Securities | \$147 | \$84 | \$35 | \$14 | \$0 |
| Weighted Average Pass-Through Rate | 4.44\% | 5.52\% | 6.14\% | 7.09\% | 9.31\% |
| WARM (of Balloon Loans and Securities) | 127 mo | 186 mo | 160 mo | 122 mo | 110 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 9/17/2003 7:50:12 AM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 94
June 2003

## Teaser ARMs

Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Amounts in Millions
Data as of: 9/16/2003

| Lagging Market Index ARMs <br> by Coupon Rese Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$194,166

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$17 | \$51 | \$38 | \$15 | \$8 |
| Weighted Average Distance from Lifetime Cap | 102 bp | 104 bp | 122 bp | 94 bp | 150 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$60 | \$134 | \$200 | \$300 | \$998 |
| Weighted Average Distance from Lifetime Cap | 354 bp | 338 bp | 349 bp | 326 bp | 364 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,279 | \$12,590 | \$33,460 | \$108,475 | \$29,986 |
| Weighted Average Distance from Lifetime Cap | 728 bp | 651 bp | 545 bp | 701 bp | 623 bp |
| Balances Without Lifetime Cap | \$511 | \$454 | \$122 | \$424 | \$44 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,337 | \$12,509 | \$28,095 | \$528 | \$6,708 |
| Weighted Average Periodic Rate Cap | 155 bp | 178 bp | 291 bp | 253 bp | 189 bp |
| Balances Subject to Periodic Rate Floors | \$4,584 | \$12,334 | \$27,802 | \$536 | \$6,366 |
| MBS Included in ARM Balances | \$792 | \$1,512 | \$931 | \$12,814 | \$196 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 9/17/2003 7:50:12 AM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 12,420$ | $\$ 29,525$ |
| WARM | 96 mo | 280 mo |
| Remaining Term to Full Amortization | 294 mo | 0 |
| Rate Index Code | 195 bp | 233 bp |
| Margin | 17 mo | 5 mo |
| Reset Frequency |  |  |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 209$ | $\$ 99$ |
| $\quad$ Balances | 220 bp | 181 bp |
| Wghted Average Distance to Lifetime Cap |  |  |
|  |  |  |
| Fixed-Rate: | $\$ 4,803$ | $\$ 2,835$ |
| Balances | 69 mo | 134 mo |
| WARM | 291 mo |  |
| Remaining Term to Full Amortization | $7.30 \%$ | $7.56 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,601$ | $\$ 1,990$ |
| WARM | 15 mo | 63 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 154 bp | $7.05 \%$ |
| Reset Frequency | 2 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |

Reporting Dockets: 94
June 2003

## Amounts in Millions <br> Data as of: 9/16/2003

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$6,207 | \$1,785 |
| WARM | 43 mo | 76 mo |
| Margin in Column 1; WAC in Column 2 | 148 bp | 6.40\% |
| Reset Frequency | 3 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$479 | \$13,275 |
| WARM | 115 mo | 53 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 332 bp | 12.62\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |

Collateralized Mortgage Obligations:
Floating Rate \$12 \$11,899

Fixed Rate

| $\$ 252$ | $\$ 2,552$ |
| ---: | ---: |
| $\$ 2$ | $\$ 996$ |

Remaining WAL 5-10 Years
$\$ 2$
Remaining WAL Over 10 Years \$0
Superfloaters \$0
Inverse Floaters \& Super POs
Other
CMO Residuals
Fixed Rate
Floating Rate
Stripped Mortgage-Backed Securities:
Interest-Only MBS
\$266
WAC
Principal-Only MBS
.03\%
WAC
\$171
.00\%
Total Mortgage-Derivative
Securities - Book Value
$\$ 750$
\$15,447

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: West

## Reporting Dockets: 94

June 2003
All Reporting CMR
Amounts in Millions
Data as of: 9/16/2003

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$8,964 | \$117,775 | \$210,540 | \$131,213 | \$35,282 |
| WARM | 173 mo | 258 mo | 298 mo | 294 mo | 266 mo |
| Weighted Average Servicing Fee | 25 bp | 27 bp | 30 bp | 36 bp | 40 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 3,517 loans |  |  |  |  |
| FHA/VA 917 loans |  |  |  |  |  |
| Subserviced by Others | 0 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$63,620 | \$26,614 | Total \# of Adjusta | Loans Servic | 589 loans |
| WARM (in months) | 327 mo | 286 mo | Number of The | rviced by | 0 loans |
| Weighted Average Servicing Fee | 43 bp | 86 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$594,009 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$13,335 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 |  |  | \$919 |  |  |
| Zero-Coupon Securities |  |  | \$137 | 1.82\% | 2 mo |
| Government \& Agency Securities |  |  | \$17,393 | 4.59\% | 86 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$2,770 | 1.21\% | 1 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$511 | 5.32\% | 127 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$1,390 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$36,455 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: West |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 9/17/2003 7:50:12 AM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$2,471 |
| Accrued Interest Receivable | \$1,426 |
| Advances for Taxes and Insurance | \$193 |
| Less: Unamortized Yield Adjustments | \$-2,601 |
| Valuation Allowances | \$2,055 |
| Unrealized Gains (Losses) | \$929 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$314 |
| Accrued Interest Receivable | \$130 |
| Less: Unamortized Yield Adjustments | \$-45 |
| Valuation Allowances | \$746 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$127 |
| Repossessed Assets | \$374 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$180 |
| Office Premises and Equipment | \$4,010 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$956 |
| Less: Unamortized Yield Adjustments | \$-785 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$4,924 |
| Miscellaneous I | \$19,710 |
| Miscellaneous II | \$13,874 |
| TOTAL ASSETS | \$489,268 |

## Reporting Dockets: 94

June 2003
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## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage | $\$ 1,928$ |
| :--- | ---: |
| Loans at SC23 |  |
| Loans Secured by Real Estate Reported as Consumer | $\$ 912$ |
| $\quad$ Loans at SC34 |  |
| Market Vaue of Equity Securities and Mutual Funds Reported |  |
| at CMR464: |  |
| $\quad$ Equity Securities and Non-Mortgage-Related Mutual Funds | $\$ 485$ |
| Mortgage-Related Mututal Funds | $\$ 434$ |
| Mortgage Loans Serviced by Others: |  |
| Fixed-Rate Mortgage Loans Serviced |  |
| $\quad$ Weighted Average Servicing Fee | $\$ 28,918$ |
| Adjustable-Rate Mortgage Loans Serviced | 7 bp |
| $\quad$ Weighted Average Servicing Fee | $\$ 47,468$ |
| Credit-Card Balances Expected to Pay Off in | 13 bp |
| Grace Period |  |
|  | $\$ 7$ |\$7

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: West

All Reporting CMR
Report Prepared: 9/17/2003 7:50:13 AM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

Data as of: 9/16/2003

## Amounts in Millions

| Balances by Remaining Maturity: | Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 or Less | 13 to 36 | 37 or More |  |  |
| Balances Maturing in 3 Months or Less | \$17,793 | \$4,478 | \$213 | \$207 |  |
| WAC | 1.67\% | 3.63\% | 5.19\% |  |  |
| WARM | 2 mo | 2 mo | 2 mo |  |  |
| Balances Maturing in 4 to 12 Months | \$18,287 | \$10,196 | \$656 | \$365 |  |
| WAC | 1.57\% | 2.98\% | 3.56\% |  |  |
| WARM | 6 mo | 8 mo | 7 mo |  |  |
| Balances Maturing in 13 to 36 Months |  | \$11,597 | \$2,862 | \$128 |  |
| WAC |  | 3.23\% | 5.75\% |  |  |
| WARM |  | 21 mo | 24 mo |  |  |
| Balances Maturing in 37 or More Months |  |  | \$8,506 | \$46 |  |
| WAC |  |  | 4.81\% |  |  |
| WARM |  |  | 54 mo |  |  |
| Total Fixed-Rate, Fixed Maturity Deposits: |  |  | \$74,588 |  |  |
| MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL |  |  |  |  |  |
|  | Original Maturity in Months |  |  |  |  |
|  | 12 or Less | 13 to 36 | 37 or More |  |  |
| Balances in Brokered Deposits | \$1,493 | \$380 | \$546 |  |  |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: |  |  |  |  |  |
| Balances Subject to Penalty | \$32,940 | \$25,451 | \$11,411 |  |  |
| Penalty in Months of Forgone Interest | 2.90 mo | 4.95 mo | 9.12 mo |  |  |
| Balances in New Accounts | \$1,386 | \$1,595 | \$457 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

Area: West
All Reporting CMR
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## Reporting Dockets: 94

June 2003
Amounts in Millions
Data as of: 9/16/2003

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$32,003 | \$23,364 | \$3,397 | 1.57\% |
| 3.00 to 3.99\% | \$2,231 | \$2,797 | \$1,268 | 3.53\% |
| 4.00 to 4.99\% | \$113 | \$2,659 | \$1,530 | 4.57\% |
| 5.00 to 5.99\% | \$2,118 | \$5,618 | \$2,762 | 5.41\% |
| 6.00 to 6.99\% | \$629 | \$2,806 | \$1,555 | 6.60\% |
| 7.00 to 7.99\% | \$167 | \$560 | \$118 | 7.38\% |
| 8.00 to $8.99 \%$ | \$0 | \$266 | \$305 | 8.60\% |
| 9.00 and Above | \$4 | \$9 | \$530 | 9.59\% |
| WARM | 1 mo | 15 mo | 71 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances \$66,933 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: West
All Reporting CMR
Report Prepared: 9/17/2003 7:50:13 AM
Amounts in Millions

NON-MATURITY DEPOSITS AND OTHER LIABILITIES

NON-MATURITY DEPOSITS
Transaction Accounts
Money Market Deposit Accounts (MMDAs)
Passbook Accounts
Non-Interest-Bearing Non-Maturity Deposits
ESCROW ACCOUNTS
Escrow for Mortgages Held in Portfolio
Escrow for Mortgages Serviced for Others
Other Escrows
TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS
\$-21
OTHER LIABILITIES
Collateralized Mortgage Securities Issued \$1
Miscellaneous I
Miscellaneous II

| TOTAL LIABILITIES | $\$ 444,613$ |
| :--- | ---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 128$ |
| EQUITY CAPITAL | $\$ 44,527$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 10 |  | \$3,666 |
| 1004 | Opt commitment to orig 6-mo or 1 -yr COFI ARMs | 9 | \$10 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 28 | \$692 |
| 1008 | Opt commitment to orig 3- or 5 -yr Treasury ARMs | 16 | \$15,837 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 14 | \$103 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 42 | \$20,950 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 42 | \$44,746 |
| 1016 | Opt commitment to orig "other" Mortgages | 32 | \$957 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$87 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$1,381 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$5,624 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$14,715 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$3,255 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$1,978 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained | 6 | \$6 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 17 | \$5,672 |
| 2034 | Commit/sell $25-$ to $30-\mathrm{yr}$ FRM loans, svc retained | 20 | \$13,221 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$2 |
| 2042 | Commit/purchase 1-month COFI ARM MBS |  | \$4 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$1 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$24 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$2 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$8,146 |
| 2054 | Commit/purchase 25- to 30 -year FRM MBS |  | \$19,951 |
| 2056 |  |  | \$3 |
| 2066 |  |  | \$72 |
| 2068 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$745 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :---: | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 4002 | Commit/purchase non-Mortgage financial assets | 17 | \$95 |
| 4006 | Commit/purchase "other" liabilities |  | \$6 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$189 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$945 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$25,702 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$15 |
| 5022 | IR swap: pay fixed, receive the prime rate |  | \$50 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$925 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$10,831 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$4,600 |
| 5226 | Short IR swaption: pay 3-mo LIBOR, receive fixed |  | \$10 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$39 |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed |  | \$39 |
| 5572 | IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon |  | \$11 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$50 |
| 6020 | Interest rate Cap based on cost-of-funds index (COFI) |  | \$281 |
| 6050 | Short interest rate Cap based on cost-of-funds index |  | \$281 |
| 7004 | Interest rate floor based on 3-month LIBOR |  | \$4,600 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$34 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$81 |
| 9010 | Long call option on 10-year T-note futures contract |  | \$26 |
| 9058 | Short call option on 10-year T-note futures contract |  | \$30 |
| 9502 | Fixed-rate construction loans in process | 48 | \$1,366 |
| 9512 | Adjustable-rate construction loans in process | 37 | \$2,390 |

