## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Assets < \$100 Mil

September 2003 All Reporting CMR

Reporting Dockets: 317
Interest Rate Sensitivity of Net Portfolio Value (NPV)

| Change in Rates | Net Portfolio Value (Dollars are in Millions) |  |  | NPV as \% of PV of Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 2,251 | -491 | -18\% | 13.05 \% | -213 bp |
| +200 bp | 2,447 | -295 | -11\% | 13.94 \% | -123 bp |
| +100 bp | 2,619 | -124 | -5 \% | 14.68 \% | -49 bp |
| 0 bp | 2,742 |  |  | 15.17 \% |  |
| -100 bp | 2,764 | 22 | +1 \% | 15.17 \% | 0 bp |

Risk Measure for a Given Rate Shock

|  | $9 / 30 / 2003$ | $6 / 30 / 2003$ | $9 / 30 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $15.17 \%$ | $15.04 \%$ | $15.05 \%$ |
| Post-shock NPV Ratio | $13.94 \%$ | $14.34 \%$ | $14.15 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 123 bp | 70 bp | 90 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## Interest Rate Risk Exposure Report

Reporting Dockets: 317
September 2003
Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil
All Reporting CMR
Report Prepared: 1/22/2004 10:35:48 AM

Amounts in Millions
Base Case
0 bp
+100 bp
+200 bp
+300 bp
FaceValue
Data as of: 1/22/2004

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 249 | 248 | 247 | 246 | 245 | 249 | 99.46 | 0.36 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 297 | 289 | 281 | 273 | 266 | 268 | 107.71 | 2.76 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 84 | 84 | 84 | 84 | 84 | 86 | 97.67 | 0.14 |
| Fixed-Rate | 674 | 664 | 655 | 646 | 638 | 659 | 100.79 | 1.39 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -5 | -5 | -5 | -5 | -5 | -5 | 0.00 | 0.76 |
| Accrued Interest Receivable | 12 | 12 | 12 | 12 | 12 | 12 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 1,310 | 1,292 | 1,274 | 1,257 | 1,240 | 1,269 | 101.77 | 1.41 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 771 | 771 | 771 | 771 | 771 | 771 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 418 | 403 | 384 | 368 | 352 | 403 | 100.00 | 4.21 |
| Zero-Coupon Securities | 5 | 4 | 4 | 4 | 3 | 4 | 112.75 | 7.33 |
| Government and Agency Securities | 501 | 484 | 469 | 455 | 441 | 465 | 104.11 | 3.29 |
| Term Fed Funds, Term Repos | 1,436 | 1,431 | 1,426 | 1,422 | 1,417 | 1,427 | 100.28 | 0.34 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 295 | 287 | 280 | 273 | 266 | 276 | 104.19 | 2.64 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 291 | 287 | 277 | 266 | 257 | 287 | 100.19 | 2.39 |
| Structured Securities (Complex) | 654 | 645 | 620 | 593 | 565 | 645 | 100.10 | 2.66 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 2.62 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 4,371 | 4,313 | 4,232 | 4,151 | 4,073 | 4,277 | 100.85 | 1.61 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 317
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Amounts in Millions
Data as of: 1/22/2004

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 25 | 25 | 25 | 25 | 25 | 25 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 7 | 7 | 7 | 7 | 7 | 7 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 3 | 3 | 3 | 3 | 2 | 3 | 100.00 | 2.28 |
| Office Premises and Equipment | 293 | 293 | 293 | 293 | 293 | 293 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 328 | 328 | 328 | 327 | 327 | 328 | 100.00 | 0.02 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 7 | 11 | 13 | 14 | 14 |  |  | -30.36 |
| Adjustable-Rate Servicing | 0 | 1 | 1 | 1 | 1 |  |  | -3.09 |
| Float on Mortgages Serviced for Others | 5 | 7 | 8 | 9 | 10 |  |  | -23.93 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 13 | 18 | 22 | 24 | 25 |  |  | -27.14 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 14 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 294 | 294 | 294 | 294 | 294 | 294 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 40 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 10 | 13 | 14 | 16 | 18 |  |  | -17.12 |
| Transaction Account Intangible | 71 | 100 | 130 | 159 | 191 |  |  | -29.34 |
| MMDA Intangible | 51 | 69 | 92 | 110 | 126 |  |  | -29.42 |
| Passbook Account Intangible | 123 | 176 | 228 | 280 | 326 |  |  | -29.78 |
| Non-Interest-Bearing Account Intangible | 13 | 28 | 42 | 56 | 69 |  |  | -52.78 |
| TOTAL OTHER ASSETS | 562 | 679 | 800 | 914 | 1,024 | 347 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 6 |  |  |
| TOTAL ASSETS | 18,214 | 18,072 | 17,835 | 17,554 | 17,253 | 17,321 | 104/102*** | 1.05/1.74*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil
All Reporting CMR


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 317
September 2003
All Reporting CMR
Report Prepared: 1/22/2004 10:35:49 AM

Amounts in Millions Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 9 | 4 | -5 | -14 | -22 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 2 | 1 | 1 | 0 | -1 |
| Other Mortgages | 1 | 0 | -1 | -2 | -3 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 6 | 3 | -2 | -7 | -12 |
| Sell Mortgages and MBS | -6 | -2 | 6 | 13 | 20 |
| Purchase Non-Mortgage Items | 0 | 0 | 0 | 0 | -1 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | 0 | 0 | 0 | 0 | 0 |
| Pay Floating, Receive Fixed | 0 | 0 | 0 | 0 | 0 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 0 | 2 | 6 | 11 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | 0 | 0 | 0 | 0 | 0 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | -3 | -5 | -7 | -9 | -11 |
| Self-Valued | 0 | 0 | 0 | 0 | 0 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 7 | 1 | -7 | -13 | -19 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value

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All Reporting CMR
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| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLOVALUE |  |  |  |  |  |  |  |  |
| + ASSETS | 18,214 | 18,072 | 17,835 | 17,554 | 17,253 | 17,321 | 104/102*** | 1.05/1.74*** |
| - LIABILITIES | 15,458 | 15,331 | 15,210 | 15,094 | 14,984 | 15,160 | 101/99** | 0.81/1.63** |
| + OFF-BALANCE-SHEET POSITIONS | 7 | 1 | -7 | -13 | -19 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 2,764 | 2,742 | 2,619 | 2,447 | 2,251 | 2,162 | 126.86 | 2.65 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Assets < \$100 Mil
Reporting Dockets: 317
September 2003
All Reporting CMR
Data as of: 1/22/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$30 | \$280 | \$440 | \$352 | \$193 |
| WARM | 315 mo | 327 mo | 327 mo | 299 mo | 259 mo |
| WAC | 4.43\% | 5.59\% | 6.43\% | 7.36\% | 8.96\% |
| Amount of these that is FHA or VA Guaranteed | \$0 | \$2 | \$8 | \$3 | \$3 |
| Securities Backed by Conventional Mortgages | \$47 | \$93 | \$41 | \$18 | \$7 |
| WARM | 297 mo | 299 mo | 286 mo | 244 mo | 148 mo |
| Weighted Average Pass-Through Rate | 3.98\% | 5.20\% | 6.16\% | 7.15\% | 9.14\% |
| Securities Backed by FHA or VA Mortgages | \$6 | \$8 | \$17 | \$17 | \$6 |
| WARM | 313 mo | 326 mo | 284 mo | 278 mo | 211 mo |
| Weighted Average Pass-Through Rate | 4.25\% | 5.30\% | 6.25\% | 7.14\% | 8.68\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$173 | \$711 | \$752 | \$611 | \$400 |
| WAC | 4.67\% | 5.45\% | 6.43\% | 7.34\% | 8.83\% |
| Mortgage Securities | \$99 | \$115 | \$57 | \$16 | \$5 |
| Weighted Average Pass-Through Rate | 4.30\% | 5.23\% | 6.16\% | 7.19\% | 8.45\% |
| WARM (of 15 -Year Loans and Securities) | 144 mo | 163 mo | 151 mo | 135 mo | 116 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$46 | \$165 | \$257 | \$197 | \$98 |
| WAC | 4.51\% | 5.47\% | 6.44\% | 7.37\% | 8.74\% |
| Mortgage Securities | \$114 | \$79 | \$22 | \$2 | \$0 |
| Weighted Average Pass-Through Rate | 3.94\% | 5.24\% | 6.18\% | 7.25\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 72 mo | 81 mo | 78 mo | 60 mo | 52 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets < \$100 Mil
All Reporting CMR
Report Prepared: 1/22/2004 10:35:49 AM

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years |

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## Data as of: 1/22/2004

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |


| $\$ 1$ | $\$ 14$ | $\$ 4$ | $\$ 0$ | $\$ 14$ |
| ---: | ---: | ---: | ---: | ---: |
| $5.00 \%$ | $4.57 \%$ | $6.08 \%$ | $0.00 \%$ | $5.45 \%$ |
|  |  |  |  |  |
| $\$ 193$ | $\$ 1,223$ | $\$ 988$ | $\$ 40$ | $\$ 421$ |
| 209 bp | 259 bp | 278 bp | 132 bp | 215 bp |
| $5.37 \%$ | $5.34 \%$ | $5.97 \%$ | $3.94 \%$ | $6.03 \%$ |
| 201 mo | 259 mo | 298 mo | 208 mo | 244 mo |
| 3 mo | 9 mo | 39 mo | 1 mo | 16 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$2 | \$8 | \$19 | \$0 | \$2 |
| Weighted Average Distance from Lifetime Cap | 124 bp | 182 bp | 194 bp | 0 bp | 125 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$14 | \$76 | \$66 | \$0 | \$41 |
| Weighted Average Distance from Lifetime Cap | 296 bp | 329 bp | 341 bp | 0 bp | 379 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$137 | \$1,138 | \$882 | \$39 | \$350 |
| Weighted Average Distance from Lifetime Cap | 786 bp | 666 bp | 606 bp | 859 bp | 649 bp |
| Balances Without Lifetime Cap | \$40 | \$15 | \$26 | \$2 | \$43 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$78 | \$1,074 | \$871 | \$7 | \$361 |
| Weighted Average Periodic Rate Cap | 136 bp | 165 bp | 198 bp | 199 bp | 180 bp |
| Balances Subject to Periodic Rate Floors | \$66 | \$964 | \$774 | \$4 | \$331 |
| MBS Included in ARM Balances | \$58 | \$322 | \$108 | \$39 | \$63 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets < \$100 Mil

## All Reporting CMR

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|  | Amounts in |  |
| :--- | :---: | :---: |
| MULTIFAMILY AND NONRESIDENTIAL | Balloons | Fully Amortizing |


| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 122$ | $\$ 600$ |
| WARM | 73 mo | 192 mo |
| Remaining Term to Full Amortization | 339 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 203 bp | 234 bp |
| Reset Frequency | 20 mo | 23 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap | $\$ 10$ | $\$ 14$ |
| $\quad$ Balances |  |  |
| Wghted Average Distance to Lifetime Cap | 47 bp | 55 bp |
|  |  |  |
| Fixed-Rate: | $\$ 212$ | $\$ 494$ |
| Balances | 50 mo | 121 mo |
| WARM | 231 mo |  |
| Remaining Term to Full Amortization | $7.13 \%$ | $7.34 \%$ |
| WAC |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 248$ | $\$ 352$ |
| WARM | 57 mo | 39 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 161 bp | $6.91 \%$ |
| Reset Frequency | 8 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |



## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Area: Assets < \$100 Mil
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Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| WARM | 185 mo | 248 mo | 278 mo | 265 mo | 189 mo |
| Weighted Average Servicing Fee | 25 bp | 25 bp | 25 bp | 26 bp | 29 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 22 loans |  |  |  |  |
| FHA/VA 1 loans |  |  |  |  |  |
| Subserviced by Others | 1 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$67 | \$1 | Total \# of Adjusta | oans Ser | 0 loans |
| WARM (in months) | 114 mo | 132 mo | Number of The | viced by | 0 loans |
| Weighted Average Servicing Fee | 30 bp | 39 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$2,324 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$771 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 |  |  | \$403 |  |  |
| Zero-Coupon Securities |  |  | \$4 | 5.61\% | 92 mo |
| Government \& Agency Securities |  |  | \$465 | 3.59\% | 46 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$1,427 | 1.29\% | 4 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$276 | 4.56\% | 39 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$645 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$3,990 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Assets < \$100 Mil <br> All Reporting CMR <br> Report Prepared: 1/22/2004 10:35:50 AM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$101 |
| Accrued Interest Receivable | \$49 |
| Advances for Taxes and Insurance | \$1 |
| Less: Unamortized Yield Adjustments | \$8 |
| Valuation Allowances | \$64 |
| Unrealized Gains (Losses) | \$4 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$17 |
| Accrued Interest Receivable | \$12 |
| Less: Unamortized Yield Adjustments | \$-3 |
| Valuation Allowances | \$22 |
| Unrealized Gains (Losses) | \$2 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$7 |
| Repossessed Assets | \$25 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$3 |
| Office Premises and Equipment | \$293 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$5 |
| Less: Unamortized Yield Adjustments | \$0 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$14 |
| Miscellaneous I | \$294 |
| Miscellaneous II | \$40 |
| TOTAL ASSETS | \$17,321 |

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## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage
Loans at SC23
Loans Secured by Real Estate Reported as Consumer \$96

Loans at SC34
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:

Equity Securities and Non-Mortgage-Related Mutual Funds \$122
Mortgage-Related Mututal Funds \$280
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$58
Weighted Average Servicing Fee $\quad 41 \mathrm{bp}$
Adjustable-Rate Mortgage Loans Serviced \$125
Weighted Average Servicing Fee
34 bp
Credit-Card Balances Expected to Pay Off in
Grace Period

TOTAL ASSETS \$17,321
** PUBLIC ** $\qquad$

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

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## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$1,388 | \$386 | \$68 | \$7 |
| 1.98\% | 3.93\% | 5.34\% |  |
| 2 mo | 2 mo | 2 mo |  |
| \$2,170 | \$1,202 | \$128 | \$21 |
| 1.87\% | 3.40\% | 5.65\% |  |
| 7 mo | 8 mo | 8 mo |  |
|  | \$1,370 | \$492 | \$7 |
|  | 2.96\% | 5.70\% |  |
|  | 20 mo | 25 mo |  |
|  |  | \$739 | \$2 |
|  |  | $\begin{aligned} & 4.22 \% \\ & 53 \mathrm{mo} \end{aligned}$ |  |

WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
$4.22 \%$
WARM

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 7,942
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty \$2,917

| 3.01 mo | 5.30 mo | $\$ 1,147$ |
| :--- | ---: | ---: |
|  | 5.58 mo |  |

Balances in New Accounts
$\$ 217$
\$180
\$74

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 317
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Amounts in Millions
Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$142 | \$136 | \$30 | 1.62\% |
| 3.00 to 3.99\% | \$6 | \$43 | \$101 | 3.49\% |
| 4.00 to 4.99\% | \$5 | \$34 | \$63 | 4.57\% |
| 5.00 to 5.99\% | \$13 | \$76 | \$65 | 5.47\% |
| 6.00 to $6.99 \%$ | \$13 | \$36 | \$27 | 6.48\% |
| 7.00 to 7.99\% | \$0 | \$11 | \$9 | 7.28\% |
| 8.00 to $8.99 \%$ | \$0 | \$1 | \$2 | 8.41\% |
| 9.00 and Above | \$0 | \$1 | \$1 | 9.61\% |
| WARM | 1 mo | 17 mo | 76 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

| Area: Assets < \$100 Mil |
| :--- |
| All Reporting CMR |
| Report Prepared: 1/22/2004 10:35:50 AM |
| NON-MATURITY DEPOSITS AND OTHER LIABILITIES |
| Amounts in Millions |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$4 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs | 11 | \$10 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 31 | \$33 |
| 1008 | Opt commitment to orig 3- or 5 -yr Treasury ARMs | 22 | \$15 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 20 | \$26 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 98 | \$64 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 64 | \$102 |
| 1016 | Opt commitment to orig "other" Mortgages | 63 | \$36 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$2 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$1 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$0 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 6 | \$5 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$0 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$9 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$0 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$13 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 13 | \$15 |
| 2034 | Commit/sell 25 - to $30-\mathrm{yr}$ FRM loans, svc retained | 15 | \$18 |
| 2046 | Commit/purchase 6-mo or 1 -yr Treasury or LIBOR ARM MBS |  | \$2 |
| 2052 | Commit/purchase 10-, 15 -, or $20-$ yr FRM MBS |  | \$1 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS |  | \$1 |
| 2056 | Commit/purchase "other" MBS |  | \$1 |
| 2084 | Commit/sell low-risk fixed-rate mtg derivative product |  | \$0 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$0 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$5 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$4 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$8 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$1 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

| Area: Assets < \$1 <br> All Reporting CM <br> Report Prepared: | Mil <br> 22/2004 10:35:50 AM <br> Amounts in | Millions |  |
| :---: | :---: | :---: | :---: |
| SUPPLEM | L REPORTING FOR FINANCIAL DERIVATIVE | AND OFF- | NCE-SHEET P |
| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 13 | \$5 |
| 2134 | Commit/sell $25-$ or 30-yr FRM loans, svc released | 24 | \$63 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$1 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$1 |
| 2206 | Firm commit/originate 6-mo or $1-\mathrm{yr}$ Treas or LIBOR ARM Ins | 15 | \$10 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 6 | \$2 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 8 | \$12 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 27 | \$17 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 22 | \$21 |
| 2216 | Firm commit/originate "other" Mortgage loans | 13 | \$21 |
| 3014 | Option to purchase 25 - or $30-\mathrm{yr}$ FRMs |  | \$1 |
| 3016 | Option to purchase "other" Mortgages |  | \$0 |
| 3026 | Option to sell 6-mo or $1-\mathrm{yr}$ Treasury or LIBOR ARMs |  | \$26 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$4 |
| 3034 | Option to sell 25- or 30-year FRMs |  | \$69 |
| 4002 | Commit/purchase non-Mortgage financial assets | 14 | \$19 |
| 4006 | Commit/purchase "other" liabilities |  | \$1 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$3 |
| 9502 | Fixed-rate construction loans in process | 125 | \$160 |
| 9512 | Adjustable-rate construction loans in process | 49 | \$61 |

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

