Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

Area: Assets < \$100 Mil

All Reporting CMR Reporting Dockets: 317 September 2003

Interest Rate Sensitivity of Net Portfolio Value (NPV)

| | [Do | NPV as % of PV of Assets | | | |
|---------------------------------------|----------------------------------|--------------------------|------------------------|--|------------------------------|
| Change in Rates | \$Amount | \$Change | %Change | NPV Ratio | Change |
| +300 bp +200 bp +100 bp 0 bp | 2,251 2,447 2,619 2,742 | -491 -295 -124 | -18 % -11 % -5 % | 13.05 % 13.94 % 14.68 % 15.17 % | -213 bp -123 bp -49 bp |
| -100 bp | 2,764 | 22 | +1 % | 15.17 % | 0 bp |

Risk Measure for a Given Rate Shock

| | 9/30/2003 | 6/30/2003 | 9/30/2002 |
|--|-----------|-----------|-----------|
| Pre-shock NPV Ratio: NPV as % of PV Assets | 15.17 % | 15.04 % | 15.05 % |
| Post-shock NPV Ratio | 13.94 % | 14.34 % | 14.15 % |
| Sensitivity Measure: Decline in NPV Ratio | 123 bp | 70 bp | 90 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil All Reporting CMR

Report Prepared: 1/22/2004 10:35:48 AM Amounts in Millions

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| ASSETS | -100 bp | Base Case 0 bp | | | | | | |
|--|---------------|-------------------|---------------|---------|---------|-----------|--------|----------|
| ASSETS | -100 ph | | ±100 hn | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| 433F13 | | 0.00 | +100 bp | +200 bp | +300 pb | racevalue | BC/FV | EII.Dui. |
| AUULTU | | | | | | | | |
| MORTGAGE LOANS AND SECURITIES | | | | | | | | |
| Fixed-Rate Single-Family First-Mortgage Loans a | nd MBS | | | | | | | |
| 30-Year Mortgage Loans | 1,379 | 1,353 | 1,302 | 1,243 | 1,183 | 1,295 | 104.48 | 2.86 |
| 30-Year Mortgage Securities | 275 | 267 | 254 | 241 | 229 | 261 | 102.58 | 3.92 |
| 15-Year Mortgages and MBS | 3,127 | 3,075 | 2,985 | 2,875 | 2,761 | 2,939 | 104.64 | 2.32 |
| Balloon Mortgages and MBS | 1,026 | 1,012 | 993 | 969 | 941 | 981 | 103.14 | 1.62 |
| Adjustable-Rate Single-Family First-Mortgage Lo | ans and MBS: | Current Mar | ket Index AR | Ms | | | | |
| 6 Month or Less Reset Frequency | 198 | 197 | 197 | 196 | 194 | 193 | 102.13 | 0.32 |
| 7 Month to 2 Year Reset Frequency | 1,279 | 1,267 | 1,256 | 1,241 | 1,221 | 1,237 | 102.47 | 0.93 |
| 2+ to 5 Year Reset Frequency | 1,051 | 1,032 | 1,010 | 984 | 954 | 993 | 103.99 | 1.99 |
| Adjustable-Rate Single-Family First-Mortgage Lo | ans and MBS: | Lagging Ma | rket Index AF | RMs | | | | |
| 1 Month Reset Frequency | 41 | 41 | 41 | 40 | 40 | 40 | 101.19 | 0.81 |
| 2 Month to 5 Year Reset Frequency | 448 | 441 | 433 | 426 | 418 | 435 | 101.27 | 1.69 |
| Multifamily and Nonresidential Mortgage Loans a | nd Securities | | | | | | | |
| Adjustable-Rate, Balloons | 124 | 123 | 122 | 121 | 120 | 122 | 100.42 | 0.84 |
| Adjustable-Rate, Fully Amortizing | 603 | 598 | 593 | 588 | 583 | 600 | 99.73 | 0.87 |
| Fixed-Rate, Balloon | 235 | 228 | 220 | 213 | 206 | 212 | 107.29 | 3.35 |
| Fixed-Rate, Fully Amortizing | 544 | 521 | 500 | 479 | 461 | 494 | 105.52 | 4.29 |
| Construction and Land Loans | | | | | | | | |
| Adjustable-Rate | 248 | 247 | 246 | 246 | 245 | 248 | 99.76 | 0.30 |
| Fixed-Rate | 352 | 344 | 337 | 330 | 324 | 352 | 97.70 | 2.13 |
| Second-Mortgage Loans and Securities | | | | | | | | |
| Adjustable-Rate | 330 | 329 | 328 | 328 | 327 | 333 | 98.82 | 0.21 |
| Fixed-Rate | 280 | 275 | 271 | 266 | 262 | 272 | 101.33 | 1.71 |
| Other Assets Related to Mortgage Loans and Sec | urities | | | | | | | |
| Net Nonperforming Mortgage Loans | 37 | 37 | 36 | 35 | 34 | 37 | 100.00 | 1.84 |
| Accrued Interest Receivable | 49 | 49 | 49 | 49 | 49 | 49 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 1 | 4 | 6 | 9 | 11 | | | -70.95 |
| LESS: Value of Servicing on Mortgages Serviced by Others | 0 | 0 | 0 | 0 | 0 | | | -42.10 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 11,631 | 11,443 | 11,180 | 10,881 | 10,564 | 11,094 | 103.14 | 1.97 |

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Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil All Reporting CMR

eport Prepared: 1/22/2004 10:35:48 AM Amounts in Millions

Reporting Dockets: 317 September 2003

| Report Prepared: 1/22/2004 10:35:48 AM | | Amounts | in Millions | | | | Data as o | f: 1/22/2004 |
|---|------------|-----------|-------------|---------|---------|-----------|-----------|--------------|
| | | Base Case | | | | | | |
| | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS (cont.) | | | | | | | | |
| NONMORTGAGE LOANS | | | | | | | | |
| Commercial Loans | | | | | | | | |
| Adjustable-Rate | 249 | 248 | 247 | 246 | 245 | 249 | 99.46 | 0.36 |
| Fixed-Rate | 297 | 289 | 281 | 273 | 266 | 268 | 107.71 | 2.76 |
| Consumer Loans | | | | | | | | |
| Adjustable-Rate | 84 | 84 | 84 | 84 | 84 | 86 | 97.67 | 0.14 |
| Fixed-Rate | 674 | 664 | 655 | 646 | 638 | 659 | 100.79 | 1.39 |
| Other Assets Related to Nonmortgage Loans and | Securities | | | | | | | |
| Net Nonperforming Nonmortgage Loans | -5 | -5 | -5 | -5 | -5 | -5 | 0.00 | 0.76 |
| Accrued Interest Receivable | 12 | 12 | 12 | 12 | 12 | 12 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 1,310 | 1,292 | 1,274 | 1,257 | 1,240 | 1,269 | 101.77 | 1.41 |
| CASH, DEPOSITS, AND SECURITIES | | | | | | | | |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos | 771 | 771 | 771 | 771 | 771 | 771 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 418 | 403 | 384 | 368 | 352 | 403 | 100.00 | 4.21 |
| Zero-Coupon Securities | 5 | 4 | 4 | 4 | 3 | 4 | 112.75 | 7.33 |
| Government and Agency Securities | 501 | 484 | 469 | 455 | 441 | 465 | 104.11 | 3.29 |
| Term Fed Funds, Term Repos | 1,436 | 1,431 | 1,426 | 1,422 | 1,417 | 1,427 | 100.28 | 0.34 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 295 | 287 | 280 | 273 | 266 | 276 | 104.19 | 2.64 |
| Mortgage-Derivative and Structured Securities | | | | | | | | |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 291 | 287 | 277 | 266 | 257 | 287 | 100.19 | 2.39 |
| Structured Securities (Complex) | 654 | 645 | 620 | 593 | 565 | 645 | 100.10 | 2.66 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 2.62 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 4,371 | 4,313 | 4,232 | 4,151 | 4,073 | 4,277 | 100.85 | 1.61 |

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil All Reporting CMR

Report Prepared: 1/22/2004 10:35:48 AM

Amounts in Millions

Reporting Dockets: 317 September 2003 Data as of: 1/22/2004

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|---|------------|-----------|------------|---------|---------|-----------|------------|--------------|
| | | Base Case | | | | | | |
| | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur |
| ASSETS (cont.) | | | | | | | | |
| REAL ASSETS, INVESTMENTS IN UNCO | ONSOLIDATE | D SUBSID | IARIES, ET | C. | | | | |
| Repossessed Assets | 25 | 25 | 25 | 25 | 25 | 25 | 100.00 | 0.00 |
| Real Estate Held for Investment | 7 | 7 | 7 | 7 | 7 | 7 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 3 | 3 | 3 | 3 | 2 | 3 | 100.00 | 2.28 |
| Office Premises and Equipment | 293 | 293 | 293 | 293 | 293 | 293 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 328 | 328 | 328 | 327 | 327 | 328 | 100.00 | 0.02 |
| MORTGAGE LOANS SERVICED FOR O | THERS | | | | | | | |
| Fixed-Rate Servicing | 7 | 11 | 13 | 14 | 14 | | | -30.36 |
| Adjustable-Rate Servicing | 0 | 1 | 1 | 1 | 1 | | | -3.09 |
| Float on Mortgages Serviced for Others | 5 | 7 | 8 | 9 | 10 | | | -23.93 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 13 | 18 | 22 | 24 | 25 | | | -27.14 |
| OTHER ASSETS | | | | | | | | |
| Purchased and Excess Servicing | | | | | | 14 | | |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 294 | 294 | 294 | 294 | 294 | 294 | 100.00 | 0.00 |
| Miscellaneous II | | | | | | 40 | | |
| Deposit Intangibles | | | | | | | | |
| Retail CD Intangible | 10 | 13 | 14 | 16 | 18 | | | -17.12 |
| Transaction Account Intangible | 71 | 100 | 130 | 159 | 191 | | | -29.34 |
| MMDA Intangible | 51 | 69 | 92 | 110 | 126 | | | -29.42 |
| Passbook Account Intangible | 123 | 176 | 228 | 280 | 326 | | | -29.78 |
| Non-Interest-Bearing Account Intangible | 13 | 28 | 42 | 56 | 69 | | | -52.78 |
| TOTAL OTHER ASSETS | 562 | 679 | 800 | 914 | 1,024 | 347 | | |
| Miscellaneous Assets | | | | | | | | |
| Unrealized Gains Less Unamortized Yield Adjustments | | | | | | 6 | | |
| TOTAL ASSETS | 18,214 | 18,072 | 17,835 | 17,554 | 17,253 | 17,321 | 104/102*** | 1.05/1.74*** |
| | | | | | | | | |

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil **All Reporting CMR**

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Amounts in Millions

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Data as of: 1/22/2004 **Base Case** -100 bp 0 bp +100 bp +200 bp +300 bp **FaceValue** BC/FV Eff.Dur. **LIABILITIES DEPOSITS Fixed-Maturity** Fixed-Rate Maturing in 12 Months or Less 5,409 5,383 5,357 5,331 5,306 5,341 100.78 0.48 Fixed-Rate Maturing in 13 Months or More 2,783 2,716 2,651 2,589 2.43 2,528 2,601 104.44 Variable-Rate 106 105 105 105 105 105 100.41 0.15 **Demand Transaction Accounts** 1,333 1,333 1,333 1,333 1,333 1,333 100/93* 0.00/2.37* MMDAs 1,431 1,431 1,431 1,431 1,431 1,431 100/95* 0.00/1.49* Passbook Accounts 2,310 2,310 100/92* 0.00/2.46* 2,310 2,310 2,310 2,310 Non-Interest-Bearing Accounts 649 649 649 649 649 649 100/96* 0.00/2.38* **TOTAL DEPOSITS** 14,021 13,928 13,837 13,749 13,663 13,771 101/98* 0.66/1.56* **BORROWINGS Fixed-Maturity** Fixed-Rate Maturing in 36 Months or Less 534 529 524 519 515 517 102.30 0.95 Fixed-Rate Maturing in 37 Months or More 330 313 297 282 269 299 104.85 5.27 44 Variable-Rate 44 44 44 44 44 100.19 0.13 **TOTAL BORROWINGS** 909 886 865 846 827 860 103.08 2.44 OTHER LIABILITIES **Escrow Accounts** For Mortgages 43 43 43 43 43 43 100.00 0.00 Other Escrow Accounts 19 19 18 17 17 20 93.01 3.07 **Miscellaneous Other Liabilities** Collateralized Mortgage Securities Issued 0 0 0 0 0 0 0.00 0.00 Miscellaneous I 149 149 149 149 149 149 100.00 0.00 Miscellaneous II 0 0 0 34 **TOTAL OTHER LIABILITIES** 211 211 210 210 209 247 85.47 0.27 Other Liabilities not Included Above Self-Valued 316 306 297 284 279 109.67 290 3.19 **Unamortized Yield Adjustments TOTAL LIABILITIES** 15,458 15,331 15,210 15.094 14,984 15.160 101/99** 0.81/1.63**

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Present Value Estimates by Interest Rate Scenario

Amounts in Millions

Area: Assets < \$100 Mil All Reporting CMR

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| | | Base Case | | | | | | |
|--------------------------------------|------------|-----------|------------|---------|---------|-----------|-------|----------|
| | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| FINANCIAL DERIVATIVES AND | OFF-BALANC | E-SHEE | T POSITION | ONS | | | | |
| OPTIONAL COMMITMENTS TO ORIG | SINATE | | | | | | | |
| FRMs and Balloon/2-Step Mortgages | 9 | 4 | -5 | -14 | -22 | | | |
| ARMs | 2 | 1 | 1 | 0 | -1 | | | |
| Other Mortgages | 1 | 0 | -1 | -2 | -3 | | | |
| FIRM COMMITMENTS | | | | | | | | |
| Purchase/Originate Mortgages and MBS | 6 | 3 | -2 | -7 | -12 | | | |
| Sell Mortgages and MBS | -6 | -2 | 6 | 13 | 20 | | | |
| Purchase Non-Mortgage Items | 0 | 0 | 0 | 0 | -1 | | | |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 | | | |
| INTEREST-RATE SWAPS | | | | | | | | |
| Pay Fixed, Receive Floating | 0 | 0 | 0 | 0 | 0 | | | |
| Pay Floating, Receive Fixed | 0 | 0 | 0 | 0 | 0 | | | |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 | | | |
| Swaptions | 0 | 0 | 0 | 0 | 0 | | | |
| OTHER DERIVATIVES | | | | | | | | |
| Options on Mortgages and MBS | 0 | 0 | 2 | 6 | 11 | | | |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 | | | |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 | | | |
| Futures | 0 | 0 | 0 | 0 | 0 | | | |
| Options on Futures | 0 | 0 | 0 | 0 | 0 | | | |
| Construction LIP | -3 | -5 | -7 | -9 | -11 | | | |
| Self-Valued | 0 | 0 | 0 | 0 | 0 | | | |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 7 | 1 | -7 | -13 | -19 | | | |

Present Value Estimates by Interest Rate Scenario

Area: Assets < \$100 Mil **All Reporting CMR**

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Amounts in Millions

Data as of: 1/22/2004

| | | Base Case | | | | | | |
|-------------------------------|---------|-----------|---------|---------|---------|-----------|------------|--------------|
| | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE | | | | | | | | |
| + ASSETS | 18,214 | 18,072 | 17,835 | 17,554 | 17,253 | 17,321 | 104/102*** | 1.05/1.74*** |
| - LIABILITIES | 15,458 | 15,331 | 15,210 | 15,094 | 14,984 | 15,160 | 101/99** | 0.81/1.63** |
| + OFF-BALANCE-SHEET POSITIONS | 7 | 1 | -7 | -13 | -19 | | | |
| TOTAL NET PORTFOLIO VALUE # | 2,764 | 2,742 | 2,619 | 2,447 | 2,251 | 2,162 | 126.86 | 2.65 |

Note: Base Case Value is expressed as a Percent of Face Value

^{*} Excl./Incl. deposit intangible values listed on asset side of report.

** Excl./Incl. deposit intangible values.

*** Incl./Excl. deposit intangible values.

NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Area: Assets < \$100 Mil All Reporting CMR

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Amounts in Millions

Reporting Dockets: 317 September 2003 Data as of: 1/22/2004

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| | | | Coupon | | |
|--|-----------------|---------------|---------------|---------------|---------------|
| | Less Than 5.00% | 5.00 to 5.99% | 6.00 to 6.99% | 7.00 to 7.99% | 8.00% & Above |
| 30-YEAR MORTGAGES AND MBS | | | | | |
| Mortgage Loans | \$30 | \$280 | \$440 | \$352 | \$193 |
| WARM | 315 mo | 327 mo | 327 mo | 299 mo | 259 mo |
| WAC | 4.43% | 5.59% | 6.43% | 7.36% | 8.96% |
| Amount of these that is FHA or VA Guaranteed | \$0 | \$2 | \$8 | \$3 | \$3 |
| Securities Backed by Conventional Mortgages | \$47 | \$93 | \$41 | \$18 | \$7 |
| WARM | 297 mo | 299 mo | 286 mo | 244 mo | 148 mo |
| Weighted Average Pass-Through Rate | 3.98% | 5.20% | 6.16% | 7.15% | 9.14% |
| Securities Backed by FHA or VA Mortgages | \$6 | \$8 | \$17 | \$17 | \$6 |
| WARM | 313 mo | 326 mo | 284 mo | 278 mo | 211 mo |
| Weighted Average Pass-Through Rate | 4.25% | 5.30% | 6.25% | 7.14% | 8.68% |
| 15-YEAR MORTGAGES AND MBS | | | | | |
| Mortgage Loans | \$173 | \$711 | \$752 | \$611 | \$400 |
| WAC | 4.67% | 5.45% | 6.43% | 7.34% | 8.83% |
| Mortgage Securities | \$99 | \$115 | \$57 | \$16 | \$5 |
| Weighted Average Pass-Through Rate | 4.30% | 5.23% | 6.16% | 7.19% | 8.45% |
| WARM (of 15-Year Loans and Securities) | 144 mo | 163 mo | 151 mo | 135 mo | 116 mo |
| BALLOON MORTGAGES AND MBS | | | | | |
| Mortgage Loans | \$46 | \$165 | \$257 | \$197 | \$98 |
| WAC | 4.51% | 5.47% | 6.44% | 7.37% | 8.74% |
| Mortgage Securities | \$114 | \$79 | \$22 | \$2 | \$0 |
| Weighted Average Pass-Through Rate | 3.94% | 5.24% | 6.18% | 7.25% | 8.00% |
| WARM (of Balloon Loans and Securities) | 72 mo | 81 mo | 78 mo | 60 mo | 52 mo |

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$5,476

ASSETS (continued)

Area: Assets < \$100 Mil All Reporting CMR

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| ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE | | Current Market Index ARI y Coupon Reset Freque | _ | Lagging Market Index ARMs by Coupon Reset Frequency | | |
|--|------------------|---|---------------------|---|---------------------|--|
| LOANS AND MORTGAGE-BACKED SECURITIES | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years | |
| Teaser ARMs | | ' | | | ' | |
| Balances Currently Subject to Introductory Rates | \$1 | \$14 | \$4 | \$0 | \$14 | |
| WAC | 5.00% | 4.57% | 6.08% | 0.00% | 5.45% | |
| Non-Teaser ARMs | | | | | | |
| Balances of All Non-Teaser ARMs | \$193 | \$1,223 | \$988 | \$40 | \$421 | |
| Weighted Average Margin | 209 bp | 259 bp | 278 bp | 132 bp | 215 bp | |
| WAČ | 5.37% | 5.34% | 5.97 [°] | 3.94% | 6.03% | |
| WARM | 201 mo | 259 mo | 298 mo | 208 mo | 244 mo | |
| Weighted Average Time Until Next Payment Reset | 3 mo | 9 mo | 39 mo | 1 mo | 16 mo | |

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$2,898

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency | | | Lagging Market Index ARMs by Coupon Reset Frequency | | |
|--|---|---------------------|---------------------|---|---------------------|--|
| | 6 Months or Less | 7 Months to 2 Years | 2+ Years to 5 Years | 1 Month | 2 Months to 5 Years | |
| ARM Balances by Distance from Lifetime Cap | | | | | | |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$2 | \$8 | \$19 | \$0 | \$2 | |
| Weighted Average Distance from Lifetime Cap | 124 bp | 182 bp | 194 bp | 0 bp | 125 bp | |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$14 | \$76 | \$66 | \$0 | \$41 | |
| Weighted Average Distance from Lifetime Cap | 296 bp | 329 bp | 341 bp | 0 bp | 379 bp | |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$137 | \$1,138 | \$882 | \$39 | \$350 | |
| Weighted Average Distance from Lifetime Cap | 786 bp | 666 bp | 606 bp | 859 bp | 649 bp | |
| Balances Without Lifetime Cap | \$40 | \$15 | \$26 | \$2 | \$43 | |
| ARM Cap and Floor Detail | | | | | | |
| Balances Subject to Periodic Rate Caps | \$78 | \$1,074 | \$871 | \$7 | \$361 | |
| Weighted Average Periodic Rate Cap | 136 bp | 165 bp | 198 bp | 199 bp | 180 bp | |
| Balances Subject to Periodic Rate Floors | \$66 | \$964 | \$77 4 | \$4 | \$331 | |
| MBS Included in ARM Balances | \$58 | \$322 | \$108 | \$39 | \$63 | |

ASSETS (continued)

Area: Assets < \$100 Mil All Reporting CMR

Report Prepared: 1/22/2004 10:35:49 AM

Amounts in Millions

Reporting Dockets: 317
September 2003
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| 0113 | Data | as 01. 1/22/2004 | ' |
|----------------|-----------------|------------------|---|
| MMERCIAL LOANS | Adjustable Rate | Fixed Rate | |

| MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES | Balloons | Fully Amortizing |
|---|--------------------------|----------------------|
| Adjustable-Rate: Balances WARM Remaining Term to Full Amortization | \$122 73 mo 239 mo | \$600 192 mo |
| Rate Index Code Margin Reset Frequency MEMO: ARMs within 300 bp of Lifetime Cap | 0 203 bp 20 mo | 0 234 bp 23 mo |
| Balances Wghted Average Distance to Lifetime Cap | \$10 47 bp | \$14 55 bp |
| Fixed-Rate: Balances WARM Remaining Term to Full Amortization | \$212 50 mo 231 mo | \$494 121 mo |
| WAC | 7.13% | 7.34% |

| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
|---|---------------------|----------------|
| Balances WARM Rate Index Code | \$248 57 mo 0 | \$352 39 mo |
| Margin in Column 1; WAC in Column 2 Reset Frequency | 161 bp 8 mo | 6.91% |

| SECOND MORTGAGE LOANS AND SECURITIES | Adjustable Rate | Fixed Rate |
|---|----------------------|----------------|
| Balances WARM Rate Index Code | \$333 129 mo 0 | \$272 83 mo |
| Margin in Column 1; WAC in Column 2 Reset Frequency | 86 bp 3 mo | 6.99% |

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
|---|---------------------------------------|-------------------------|
| Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code | \$249 58 mo 146 bp 8 mo 0 | \$268 39 mo 7.15% |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 | \$86 81 mo 0 269 bp | \$659 45 mo 8.04% |
| Reset Frequency | 3 mo | 0.0470 |
| MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: Floating Rate Fixed Rate | \$42 | \$56 |
| Remaining WAL <= 5 Years | \$43 | \$128 |
| Remaining WAL 5-10 Years | \$10 | \$3 |
| Remaining WAL Over 10 Years Superfloaters | \$4 \$0 | |
| Inverse Floaters & Super POs | \$0 \$0 | |
| Other | \$0 | \$0 |
| CMO Residuals: | | |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: Interest-Only MBS | \$0 | \$0 |
| WAC | 0.00% | 0.00% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00% | 11.05% |
| Total Mortgage-Derivative | _ | |
| Securities - Book Value | \$100 | \$187 |

ASSETS (continued)

Area: Assets < \$100 Mil **All Reporting CMR**

Reporting Dockets: 317 September 2003

\$3,990

| ort Prepared: 1/22/2004 10:35:49 AM | Amounts | in Millions | | Da | ta as of: 1/22/20 |
|---|-----------------|-----------------|---------------------|-----------------------|-------------------|
| ORTGAGE LOANS SERVICED FOR OTHERS | 5 | | | | |
| | Со | upon of Fixed-F | Rate Mortgages S | erviced for Othe | rs |
| | Less Than 5.00% | 5.00 to 5.99% | 6.00 to 6.99% | 7.00 to 7.99% | 8.00% & Above |
| Fixed-Rate Mortgage Loan Servicing | | | | | |
| Balances Serviced | \$297 | \$1,076 | \$598 | \$193 | \$92 |
| WARM | 185 mo | 248 mo | 278 mo | 265 mo | 189 mo |
| Weighted Average Servicing Fee | 25 bp | 25 bp | 25 bp | 26 bp | 29 bր |
| Total Number of Fixed Rate Loans Serviced that are: | | | | | |
| Conventional | 22 loans | | | | |
| FHA/VA | 1 loans | | | | |
| Subserviced by Others | 1 loans | | | | |
| | Index on Se | erviced Loan | | | |
| | Current Market | Lagging Market | | | |
| Adjustable-Rate Mortgage Loan Servicing | | | | | |
| Balances Serviced | \$67 | \$1 | Total # of Adjustab | le-Rate Loans Service | ed 0 loa |
| WARM (in months) | 114 mo | 132 mo | | e Subserviced by Oth | |
| Weighted Average Servicing Fee | 30 bp | 39 bp | | · | |
| Total Balances of Mortgage Loans Serviced for O | thers | | \$2,324 | | |

| CACIL | DEDOCITE | AND CECL | IDITICO |
|-------|-----------|----------|---------|
| CASH. | DEPOSITS. | AND SECU | KILLES |

Total Cash, Deposits, and Securities

| | Balances | WAC | WARM |
|--|------------------|----------------|---------------|
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos | \$771 \$402 | | |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 Zero-Coupon Securities | \$403 \$4 | 5.61% | 92 mo |
| Government & Agency Securities Torm Fod Funds, Torm Pones, and Interest Forning Deposits | \$465 \$1.427 | 3.59% 1.29% | 46 mo 4 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) | \$1,427 \$276 | 4.56% | 39 mo |
| Memo: Complex Securities (from supplemental reporting) | \$645 | | |

ASSETS (continued)

Area: Assets < \$100 Mil

All Reporting CMR

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| Report Frepared. 1/22/2004 10.33.30 AW | Amounts |
|---|--|
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES | |
| Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses) | \$101 \$49 \$1 \$8 \$64 \$4 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE | S |
| Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses) | \$17 \$12 \$-3 \$22 \$2 |
| OTHER ITEMS | |
| Real Estate Held for Investment | \$7 |
| Repossessed Assets | \$25 |
| Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock) | \$3 |
| Office Premises and Equipment | \$293 |
| Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances | \$5 \$0 \$0 |
| Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II | \$14 \$294 \$40 |
| TOTAL ASSETS | \$17,321 |

| MEMORANDUM ITEMS | |
|---|---------------------------------|
| Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23 | \$6 |
| Loans Secured by Real Estate Reported as Consumer Loans at SC34 | \$96 |
| Market Vaue of Equity Securities and Mutual Funds Reported at CMR464: | |
| Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds | \$122 \$280 |
| Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee | \$58 41 bp \$125 34 bp |
| Credit-Card Balances Expected to Pay Off in Grace Period | \$10 |

AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: Assets < \$100 Mil
All Reporting CMR

All Reporting CMR

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Amounts in Millions

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Amounts in Millions

FIXED-RATE, FIXED-MATURITY DEPOSITS

| | Origi | inal Maturity in I | Months | Early Withdrawals During |
|---|--------------------------|---------------------------|-------------------------|--------------------------|
| Balances by Remaining Maturity: | 12 or Less | 13 to 36 | 37 or More | Quarter (Optional) |
| Balances Maturing in 3 Months or Less WAC WARM | \$1,388 1.98% 2 mo | \$386 3.93% 2 mo | \$68 5.34% 2 mo | \$7 |
| Balances Maturing in 4 to 12 Months WAC WARM | \$2,170 1.87% 7 mo | \$1,202 3.40% 8 mo | \$128 5.65% 8 mo | \$21 |
| Balances Maturing in 13 to 36 Months WAC WARM | | \$1,370 2.96% 20 mo | \$492 5.70% 25 mo | \$7 |
| Balances Maturing in 37 or More Months WAC WARM | | | \$739 4.22% 53 mo | \$2 |

Total Fixed-Rate, Fixed Maturity Deposits: \$7,942

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

| | Original Maturity in Months | | |
|---|-----------------------------|--------------------|--------------------|
| | 12 or Less | 13 to 36 | 37 or More |
| Balances in Brokered Deposits | \$126 | \$50 | \$21 |
| Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: | | | |
| Balances Subject to Penalty Penalty in Months of Forgone Interest | \$2,917 3.01 mo | \$2,564 5.30 mo | \$1,147 5.58 mo |
| Balances in New Accounts | \$217 | \$180 | \$74 |

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LIABILITIES (continued)

Area: Assets < \$100 Mil All Reporting CMR

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Amounts in Millions

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FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, | Rei | maining Maturit | y | |
|---|---------------|-----------------|----------------|-------|
| REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |
| | | | | |
| Balances by Coupon Class: | | | | |
| Under 3.00% | \$142 | \$136 | \$30 | 1.62% |
| 3.00 to 3.99% | \$6 | \$43 | \$101 | 3.49% |
| 4.00 to 4.99% | \$5 | \$34 | \$63 | 4.57% |
| 5.00 to 5.99% | \$13 | \$76 | \$65 | 5.47% |
| 6.00 to 6.99% | \$13 | \$36 | \$27 | 6.48% |
| 7.00 to 7.99% | \$0 | \$11 | \$9 | 7.28% |
| 8.00 to 8.99% | \$0 | \$1 | \$2 | 8.41% |
| 9.00 and Above | \$0 | \$1 | \$1 | 9.61% |
| WARM | 1 mo | 17 mo | 76 mo | |

| Total Fixed-Rate, Fixed-Maturity Borrowings | \$816 |
|---|-------|
|---|-------|

MEMOS

| Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting) | \$428 |
|--|-------|
| Book Value of Redeemable Preferred Stock | \$0 |

LIABILITIES (continued)

Area: Assets < \$100 Mil All Reporting CMR

TOTAL LIABILITIES

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Amounts in Millions

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NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| | Total Balances | WAC | Balances in New Accounts |
|---|--|-------------------------|------------------------------|
| NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits | \$1,333 \$1,431 \$2,310 \$649 | 0.75% 1.26% 1.13% | \$22 \$40 \$48 \$16 |
| ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows | \$33 \$10 \$20 | 0.16% 0.16% 0.02% | |
| TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS | \$5,787 | | |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | \$0 | | |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | \$4 | | |
| OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II | \$0 \$149 \$34 | | |

| | Ţ::,;:::: | |
|---|-----------|--|
| MINORITY INTEREST AND CAPITAL | | |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | \$0 | |
| EQUITY CAPITAL | \$2,161 | |
| TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL | \$17,321 | |

\$15,160

SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil All Reporting CMR

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Amounts in Millions

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | # Frms if # > 5 | Notional Amount |
|------------------------------|--|----------------------|-------------------------------|
| 1002 1004 1006 1008 | Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs | 11 31 22 | \$4 \$10 \$33 \$15 |
| 1010 1012 1014 1016 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages | 20 98 64 63 | \$26 \$64 \$102 \$36 |
| 2006 2008 2010 2012 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained | ned 6 | \$2 \$1 \$0 \$5 |
| 2014 2016 2028 2030 | Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg lns, svc retained | | \$0 \$9 \$0 \$13 |
| 2032 2034 2046 2052 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/purchase 10-, 15-, or 20-yr FRM MBS | 13 15 | \$15 \$18 \$2 \$1 |
| 2054 2056 2084 2108 | Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell low-risk fixed-rate mtg derivative product Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released | | \$1 \$1 \$0 \$0 |
| 2114 2126 2128 2130 | Commit/purchase 25- or 30-yr FRM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released | d | \$5 \$4 \$8 \$1 |

SUPPLEMENTAL REPORTING

Area: Assets < \$100 Mil All Reporting CMR

Amounts in Millions

Reporting Dockets: 317 September 2003 Data as of: 1/22/2004

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | # Frms if # > 5 | Notional Amount |
|------------------------------|---|--------------------|-----------------------------|
| 2132 2134 2136 2204 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans | 13 24 | \$5 \$63 \$1 \$1 |
| 2206 2208 2210 2212 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans | 15 6 8 27 | \$10 \$2 \$12 \$17 |
| 2214 2216 3014 3016 | Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages | 22 13 | \$21 \$21 \$1 \$0 |
| 3026 3032 3034 4002 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Commit/purchase non-Mortgage financial assets | 14 | \$26 \$4 \$69 \$19 |
| 4006 4022 9502 9512 | Commit/purchase "other" liabilities Commit/sell non-Mortgage financial assets Fixed-rate construction loans in process Adjustable-rate construction loans in process | 125 49 | \$1 \$3 \$160 \$61 |