Office of Thrift Supervision

Economic Analysis Division Washington, DC 20552

All Reporting CMR

Area: West

Reporting Dockets: 92

September 2003

Interest Rate Sensitivity of Net Portfolio Value (NPV)

	l (De	NPV as % of PV of Assets			
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	37,628	-13,900	-27 %	7.53 %	-240 bp
+200 bp	43,313	-8,215	-16 %	8.54 %	-139 bp
+100 bp	48,244	-3,284	-6 %	9.39 %	-54 bp
0 bp	51,528			9.93 %	•
-100 bp	53,311	1,783	+3 %	10.21 %	+28 bp

Risk Measure for a Given Rate Shock

	9/30/2003	6/30/2003	9/30/2002
Pre-shock NPV Ratio: NPV as % of PV Assets	9.93 %	9.97 %	10.69 %
Post-shock NPV Ratio	8.54 %	8.63 %	10.69 %
Sensitivity Measure: Decline in NPV Ratio	139 bp	134 bp	0 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Present Value Estimates by Interest Rate Scenario

Area: West All Reporting CMR		Amounto	in Milliono				•	ember 200
Report Prepared: 1/22/2004 10:31:05 AM			in Millions				Data as of	1: 1/22/200
	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
	-100 bp	0 Dp	+100 bp	+200 bp	4 300 bp	Facevalue	BC/FV	Ell.Dul
ASSETS								
MORTGAGE LOANS AND SECURITIES								
Fixed-Rate Single-Family First-Mortgage Loans	and MBS							
30-Year Mortgage Loans	53,595	52,000	48,928	46,023	43,353	50,838	102.29	4.49
30-Year Mortgage Securities	7,852	7,688	7,381	7,014	6,630	7,377	104.22	3.07
15-Year Mortgages and MBS	22,929	22,216	21,216	20,182	19,184	21,568	103.00	3.80
Balloon Mortgages and MBS	8,241	8,074	7,834	7,532	7,187	7,956	101.48	2.52
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Ma	rket Index AR	Ms				
6 Month or Less Reset Frequency	8,192	8,178	8,155	8,121	8,069	7,805	104.78	0.22
7 Month to 2 Year Reset Frequency	13,694	13,564	13,429	13,271	13,050	13,017	104.20	0.9
2+ to 5 Year Reset Frequency	33,806	32,852	31,728	30,482	29,156	32,483	101.14	3.10
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index AF	RMs				
1 Month Reset Frequency	119,760	119,062	118,098	116,851	115,285	114,121	104.33	0.7
2 Month to 5 Year Reset Frequency	36,012	35,292	34,499	33,627	32,671	34,333	102.79	2.1
Multifamily and Nonresidential Mortgage Loans	and Securities	5						
Adjustable-Rate, Balloons	12,683	12,563	12,446	12,330	12,206	12,605	99.66	0.94
Adjustable-Rate, Fully Amortizing	30,647	30,372	30,114	29,860	29,599	30,471	99.67	0.8
Fixed-Rate, Balloon	5,420	5,184	4,962	4,752	4,554	4,794	108.13	4.4
Fixed-Rate, Fully Amortizing	3,633	3,465	3,309	3,164	3,029	3,277	105.73	4.6
Construction and Land Loans								
Adjustable-Rate	4,323	4,317	4,311	4,306	4,300	4,320	99.94	0.1
Fixed-Rate	2,271	2,200	2,135	2,076	2,023	2,436	90.30	3.1
Second-Mortgage Loans and Securities								
Adjustable-Rate	18,049	18,024	17,999	17,977	17,955	18,228	98.88	0.1
Fixed-Rate	8,249	8,047	7,855	7,672	7,498	8,054	99.92	2.4
Other Assets Related to Mortgage Loans and Se	curities							
Net Nonperforming Mortgage Loans	384	380	375	369	362	380	100.00	1.1
Accrued Interest Receivable	1,377	1,377	1,377	1,377	1,377	1,377	100.00	0.00
Advance for Taxes/Insurance	170	170	170	170	170	170	100.00	0.0
Float on Escrows on Owned Mortgages	10	32	59	82	101			-76.9
LESS: Value of Servicing on Mortgages Serviced by Others	-401	-512	-606	-629	-628			-20.04
TOTAL MORTGAGE LOANS AND SECURITIES	391,698	385,569	376,984	367,867	358,388	375,609	102.65	1.91

Present Value Estimates by Interest Rate Scenario

Area: West All Reporting CMR							Reporting I Septe	Dockets: 92 ember 2003	
Report Prepared: 1/22/2004 10:31:06 AM		Amounts	in Millions				•	Data as of: 1/22/2004	
		Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.	
ASSETS (cont.)									
NONMORTGAGE LOANS									
Commercial Loans									
Adjustable-Rate	11,342	11,325	11,309	11,294	11,281	11,299	100.23	0.15	
Fixed-Rate	1,862	1,769	1,683	1,605	1,533	1,551	114.04	5.05	
Consumer Loans									
Adjustable-Rate	463	463	463	463	462	479	96.75	0.06	
Fixed-Rate	13,459	13,248	13,043	12,844	12,651	11,990	110.50	1.57	
Other Assets Related to Nonmortgage Loans and	Securities								
Net Nonperforming Nonmortgage Loans	-444	-438	-433	-428	-424	-438	0.00	1.21	
Accrued Interest Receivable	226	226	226	226	226	226	100.00	0.00	
TOTAL NONMORTGAGE LOANS	26,908	26,592	26,291	26,004	25,729	25,106	105.92	1.16	
CASH, DEPOSITS, AND SECURITIES									
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	12,322	12,322	12,322	12,322	12,322	12,322	100.00	0.00	
Equities and All Mutual Funds	963	917	864	819	774	917	100.00	5.41	
Zero-Coupon Securities	130	126	123	120	116	125	101.21	2.76	
Government and Agency Securities	23,016	21,828	20,711	19,662	18,675	21,329	102.34	5.28	
Term Fed Funds, Term Repos	2,450	2,448	2,445	2,442	2,439	2,447	100.04	0.12	
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	602	560	524	491	461	537	104.27	6.94	
Mortgage-Derivative and Structured Securities									
Valued by OTS	0	0	0	0	0	0	0.00	0.00	
Valued by Institution	9,907	9,865	9,749	9,596	9,437	9,860	100.05	0.80	
Structured Securities (Complex)	4,617	4,556	4,478	4,399	4,318	4,524	100.69	1.52	
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0.00	0.12	
TOTAL CASH, DEPOSITS, AND SECURITIES	54,007	52,622	51,216	49,850	48,544	52,061	101.08	2.65	

Present Value Estimates by Interest Rate Scenario

Area: West

All Reporting CMR Report Prepared: 1/22/2004 10:31:06 AM		Amounts	in Millions				•	tember 2003
		Base Case					Data as	JI. 1/22/2004
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
REAL ASSETS, INVESTMENTS IN UNCO	ONSOLIDATI	ED SUBSID	IARIES, ET	<u>с.</u>				
Repossessed Assets	363	363	363	363	363	363	100.00	0.00
Real Estate Held for Investment	128	128	128	128	128	128	100.00	0.00
Investment in Unconsolidated Subsidiaries	188	187	179	167	152	187	100.00	2.28
Office Premises and Equipment	4,114	4,114	4,114	4,114	4,114	4,114	100.00	0.00
TOTAL REAL ASSETS, ETC.	4,793	4,792	4,784	4,773	4,757	4,792	100.00	0.09
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	2,149	2,979	4,086	4,591	4,677			-32.49
Adjustable-Rate Servicing	1,258	1,321	1,342	1,340	1,337			-3.18
Float on Mortgages Serviced for Others	1,383	1,853	2,409	2,777	3,033			-27.68
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	4,790	6,154	7,836	8,708	9,048			-24.75
OTHER ASSETS								
Purchased and Excess Servicing						6,221		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	32,110	32,110	32,110	32,110	32,110	32,110	100.00	0.00
Miscellaneous II						13,499		
Deposit Intangibles								
Retail CD Intangible	84	106	121	136	150			-17.54
Transaction Account Intangible	3,354	4,792	6,249	7,669	9,318			-30.21
MMDA Intangible	2,505	3,400	4,515	5,394	6,238			-29.56
Passbook Account Intangible	1,235	1,752	2,267	2,772	3,227			-29.46
Non-Interest-Bearing Account Intangible	436	950	1,439	1,906	2,349			-52.78
TOTAL OTHER ASSETS	39,723	43,109	46,701	49,986	53,391	51,830		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						3,802		
TOTAL ASSETS	521,919	518,838	513,812	507,188	499,857	513,200	101/99***	0.78/1.48***

Reporting Dockets: 92

Present Value Estimates by Interest Rate Scenario

Area: West

All Reporting CMR		Amounts	in Millions				Sep	tember 2003
Report Prepared: 1/22/2004 10:31:06 AM							Data as o	of: 1/22/2004
	-100 bp	Base Case 0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	51,099	50,884	50,670	50,458	50,249	50,683	100.40	0.42
Fixed-Rate Maturing in 13 Months or More	24,231	23,605	23,002	22,419	21,857	22,446	105.16	2.60
Variable-Rate	181	181	181	181	181	181	100.03	0.06
Demand								
Transaction Accounts	64,232	64,232	64,232	64,232	64,232	64,232	100/93*	0.00/2.44*
MMDAs	70,772	70,772	70,772	70,772	70,772	70,772	100/95*	0.00/1.49*
Passbook Accounts	22,963	22,963	22,963	22,963	22,963	22,963	100/92*	0.00/2.43*
Non-Interest-Bearing Accounts	22,038	22,038	22,038	22,038	22,038	22,038	100/96*	0.00/2.38*
TOTAL DEPOSITS	255,516	254,675	253,857	253,063	252,292	253,316	101/96*	0.32/1.77*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	73,079	72,711	72,348	71,990	71,639	72,074	100.88	0.50
Fixed-Rate Maturing in 37 Months or More	10,840	10,326	9,844	9,391	8,964	9,665	106.84	4.82
Variable-Rate	55,119	55,027	54,932	54,838	54,745	55,090	99.88	0.17
TOTAL BORROWINGS	139,038	138,064	137,124	136,220	135,348	136,829	100.90	0.69
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	5,295	5,295	5,295	5,295	5,295	5,295	100.00	0.00
Other Escrow Accounts	7,132	6,913	6,708	6,515	6,333	7,437	92.96	3.07
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	1	1	1	1	1	1	100.00	0.00
Miscellaneous I	42,298	42,298	42,298	42,298	42,298	42,298	100.00	0.00
Miscellaneous II	0	0	0	0	0	3,726		
TOTAL OTHER LIABILITIES	54,726	54,507	54,302	54,109	53,927	58,756	92.77	0.39
Other Liabilities not Included Above								
Self-Valued	20,958	20,591	20,210	19,840	19,478	20,032	102.79	1.81
Unamortized Yield Adjustments						20		
TOTAL LIABILITIES	470,238	467,837	465,494	463,232	461,045	468,953	100/97**	0.51/1.28**
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Reporting Dockets: 92

Present Value Estimates by Interest Rate Scenario

Area: West All Reporting CMR Report Prepared: 1/22/2004 10:31:06 AM		Amounts i	in Millions				-	Dockets: 92 ember 2003 f: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND C	OFF-BALAN(CE-SHEE	T POSITIO	DNS				
OPTIONAL COMMITMENTS TO ORIGI	NATE							
FRMs and Balloon/2-Step Mortgages	1,119	446	-1,291	-2,778	-4,046			
ARMs	293	164	17	-171	-412			
Other Mortgages	52	0	-70	-152	-239			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	2,442	533	-2,976	-6,003	-8,676			
Sell Mortgages and MBS	-3,843	-787	4,872	9,559	13,620			
Purchase Non-Mortgage Items	1	0	-1	-1	-2			
Sell Non-Mortgage Items	0	0	0	0	0			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-1,438	-1,141	-686	-241	187			
Pay Floating, Receive Fixed	2,450	849	-818	-2,337	-3,718			
Basis Swaps	0	0	0	0	0			
Swaptions	94	257	494	775	1,071			
OTHER DERIVATIVES								
Options on Mortgages and MBS	0	6	315	680	992			
Interest-Rate Caps	0	0	0	0	0			
Interest-Rate Floors	310	180	90	38	26			
Futures	1	0	-1	-3	-5			
Options on Futures	-1	-1	0	0	0			
Construction LIP	-54	-86	-116	-143	-170			
Self-Valued	202	105	97	135	189			
TOTAL OFF-BALANCE-SHEET POSITIONS	1,630	527	-74	-644	-1,183			

Present Value Estimates by Interest Rate Scenario

Area: West All Reporting CMR

Reporting Dockets: 92 September 2003

Report Prepared: 1/22/2004 10:31:07 AM			Data as of: 1/22/2004					
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	521,919	518,838	513,812	507,188	499,857	513,200	101/99***	0.78/1.48***
- LIABILITIES	470,238	467,837	465,494	463,232	461,045	468,953	100/97**	0.51/1.28**
+ OFF-BALANCE-SHEET POSITIONS	1,630	527	-74	-644	-1,183			
TOTAL NET PORTFOLIO VALUE #	53,311	51,528	48,244	43,313	37,628	44,246	116.46	4.92

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.
NPV includes the reported amount of Minority Interest in Consolidated Subsidaries Note: Base Case Value is expressed as a Percent of Face Value

Area: West All Reporting CMR Report Prepared: 1/22/2004 10:31:07 AM

Amounts in Millions

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

	Coupon							
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above			
30-YEAR MORTGAGES AND MBS	L		·	L				
Mortgage Loans	\$3,741	\$23,404	\$13,945	\$6,581	\$3,167			
WARM	356 mo	351 mo	345 mo	319 mo	290 mo			
WAC	4.24%	5.46%	6.37%	7.37%	8.92%			
Amount of these that is FHA or VA Guaranteed	\$180	\$1,976	\$2,163	\$813	\$324			
Securities Backed by Conventional Mortgages	\$269	\$1,954	\$1,193	\$1,432	\$185			
WARM	319 mo	354 mo	333 mo	326 mo	228 mo			
Weighted Average Pass-Through Rate	4.27%	5.22%	6.23%	7.23%	8.77%			
Securities Backed by FHA or VA Mortgages	\$31	\$215	\$1,277	\$491	\$331			
WARM	346 mo	318 mo	330 mo	315 mo	274 mo			
Weighted Average Pass-Through Rate	4.50%	5.16%	6.33%	7.15%	8.34%			
15-YEAR MORTGAGES AND MBS								
Mortgage Loans	\$5,830	\$8,075	\$2,437	\$1,047	\$531			
WAC	4.70%	5.32%	6.39%	7.36%	9.09%			
Mortgage Securities	\$1,139	\$1,978	\$428	\$69	\$35			
Weighted Average Pass-Through Rate	4.31%	5.14%	6.09%	7.22%	8.74%			
WARM (of 15-Year Loans and Securities)	174 mo	177 mo	159 mo	130 mo	136 mo			
BALLOON MORTGAGES AND MBS								
Mortgage Loans	\$3,426	\$3,227	\$577	\$200	\$75			
WAC	4.54%	5.33%	6.42%	7.34%	8.66%			
Mortgage Securities	\$307	\$107	\$29	\$9	\$0			
Weighted Average Pass-Through Rate	4.30%	5.33%	6.19%	7.10%	9.40%			
WARM (of Balloon Loans and Securities)	163 mo	142 mo	128 mo	108 mo	109 mo			

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities	\$87,739

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Reporting Dockets: 92 September 2003 Data as of: 1/22/2004

ASSETS (continued)

ll Reporting CMR eport Prepared: 1/22/2004 10:31:07 AM	Amounts	s in Millions			September 20 Data as of: 1/22/20	
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS AND MORTGAGE-BACKED SECURITIES		urrent Market Index ARN / Coupon Reset Frequer		Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
Teaser ARMs						
Balances Currently Subject to Introductory Rates	\$109	\$79	\$1	\$5,720	\$98	
WAC	3.98%	4.17%	6.64%	2.85%	4.77%	
Non-Teaser ARMs						
Balances of All Non-Teaser ARMs	\$7,696	\$12,938	\$32,482	\$108,401	\$34,235	
Weighted Average Margin	337 bp	376 bp	266 bp	283 bp	268 bp	
WAČ	5.71%	6.04%	4.84%	4.58%	5.59%	
WARM	305 mo	313 mo	350 mo	336 mo	337 mo	
Weighted Average Time Until Next Payment Reset	3 mo	13 mo	48 mo	5 mo	37 mo	

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$201,758

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)		urrent Market Index ARM Coupon Reset Frequer	-	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years	
ARM Balances by Distance from Lifetime Cap						
Balances With Coupon Within 200 bp of Lifetime Cap	\$25	\$62	\$40	\$13	\$9	
Weighted Average Distance from Lifetime Cap	77 bp	107 bp	109 bp	109 bp	133 bp	
Balances With Coupon 201-400 bp from Lifetime Cap	\$48	\$129	\$194	\$378	\$707	
Weighted Average Distance from Lifetime Cap	341 bp	334 bp	339 bp	334 bp	363 bp	
Balances With Coupon Over 400 bp from Lifetime Cap	\$6,962	\$12,285	\$31,895	\$113,586	\$33,576	
Weighted Average Distance from Lifetime Cap	720 bp	663 bp	552 bp	711 bp	636 bp	
Balances Without Lifetime Cap	\$769	\$540	\$354	\$144	\$41	
ARM Cap and Floor Detail						
Balances Subject to Periodic Rate Caps	\$5,929	\$12,188	\$29,362	\$918	\$7,606	
Weighted Average Periodic Rate Cap	159 bp	165 bp	291 bp	182 bp	184 bp	
Balances Subject to Periodic Rate Floors	\$4,508	\$11,682	\$29,393	\$752	\$7,242	
MBS Included in ARM Balances	\$1,778	\$1,565	\$1,230	\$10,027	\$213	

ASSETS (continued)

Area: West All Reporting CMR Report Prepared: 1/22/2004 10:31:07 AM		Amounts	in Millions	Se	ng Dockets: 9 eptember 200 s of: 1/22/200
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing	COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Adjustable-Rate: Balances WARM Remaining Term to Full Amortization Rate Index Code	\$12,605 101 mo 298 mo 0	\$30,471 283 mo 0	Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$11,299 35 mo 129 bp 3 mo 0	\$1,55 81 m 6.90%
Margin Reset Frequency MEMO: ARMs within 300 bp of Lifetime Cap	209 bp 17 mo	235 bp 5 mo	CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances Wghted Average Distance to Lifetime Cap	\$224 217 bp	\$104 184 bp	Balances WARM Rate Index Code	\$479 116 mo 0	\$11,990 53 mc
Fixed-Rate: Balances WARM	\$4,794 69 mo	\$3,277 130 mo	Margin in Column 1; WAC in Column 2 Reset Frequency	325 bp 2 mo	12.49%
Remaining Term to Full Amortization	292 mo 7.17%	7.23%	MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
			Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$3,380	\$2,50
CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate	Remaining WAL <= 5 Years Remaining WAL 5-10 Years	\$204 \$9	\$2,16 \$74
Balances WARM Rate Index Code	\$4,320 14 mo 0	\$2,436 72 mo	Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$63 \$0 \$0	
Margin in Column 1; WAC in Column 2 Reset Frequency	147 bp 2 mo	6.46%	Other CMO Residuals:	\$0	\$0
SECOND MORTGAGE LOANS	Adjustable Rate	Fixed Rate	Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$29 \$10	\$ \$
AND SECURITIES			Interest-Only MBS WAC	\$206 5.51%	\$ 9.50%
Balances WARM Rate Index Code	\$18,228 306 mo 0	\$8,054 215 mo	Principal-Only MBS WAC Total Mortgage-Derivative	\$548 6.00%	0.00% \$
Margin in Column 1; WAC in Column 2 Reset Frequency	97 bp 1 mo	6.76%	Securities - Book Value	\$4,449	\$5,41

ASSETS (continued)

Area: West All Reporting CMR Report Prepared: 1/22/2004 10:31:07 AM	Amounts	in Millions			porting Dockets: 92 September 2003 ata as of: 1/22/2004		
MORTGAGE LOANS SERVICED FOR OTHERS							
	Со	upon of Fixed-R	ate Mortgages S	Serviced for Oth	ers		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above		
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee Total Number of Fixed Rate Loans Serviced that are: Conventional FHA/VA	\$29,093 189 mo 28 bp 3,401 loans 854 loans	\$168,018 284 mo 28 bp	\$173,828 300 mo 31 bp	\$98,601 290 mo 37 bp	\$28,579 261 mo 40 bp		
Subserviced by Others	0 loans		_				
	Index on Se	erviced Loan					
	Current Market	Lagging Market					
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$63,525 329 mo 41 bp	\$24,332 286 mo 84 bp	Total # of Adjustab Number of Thes	e Subserviced by Ot	ced 558 loans hers 0 loans		
Total Balances of Mortgage Loans Serviced for O	thers		\$585,976				
CASH, DEPOSITS, AND SECURITIES							
			Balances	WAC	WARM		
Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos Equity Securities (including Mutual Funds) Subject to SFAs No. 115 Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Deposits Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) Memo: Complex Securities (from supplemental reporting)			\$12,322 \$917 \$125 \$21,329 \$2,447 \$537 \$4,524	2.29% 3.65% 1.16% 5.30%	33 mo 71 mo 1 mo 121 mo		
Total Cash, Deposits, and Securities			\$42,201				
	** PUF				Page 11		

ASSETS (continued)

rea: West Il Reporting CMR eport Prepared: 1/22/2004 10:31:07 AM	Amounts i	Sep	Dockets: 9 tember 200 of: 1/22/200
TEMS RELATED TO MORTAGE LOANS AND SECURITIES		MEMORANDUM ITEMS	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance	\$2,362 \$1,377 \$170	Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$1,40
Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$-2,411 \$1,982 \$446	Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$94
TEMS RELATED TO NONMORTAGE LOANS AND SECURITI	IES	Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments	\$292 \$226 \$-38	Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$49 \$42
Valuation Allowances Unrealized Gains (Losses)	\$730 \$0	Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$35,76 7 b
OTHER ITEMS Real Estate Held for Investment	\$128	Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$47,30 13 b
Repossessed Assets	\$363	Credit-Card Balances Expected to Pay Off in Grace Period	\$
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$187		Ψ
Office Premises and Equipment	\$4,114		
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$-32 \$-941 \$0		
Other Assets			
Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$6,221		
Miscellaneous I Miscellaneous II	\$32,110 \$13,499		
TOTAL ASSETS	\$513,200		

AGGREGATE SCHEDULE CMR REPORT LIABILITIES

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FIXED-RATE, FIXED-MATURITY DEPOSIT	S			
	Original	Maturity in Mo	onths	Early Withdrawals During
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$17,313 1.36% 2 mo	\$3,768 3.12% 2 mo	\$173 4.01% 2 mo	\$198
Balances Maturing in 4 to 12 Months WAC WARM	\$18,141 1.41% 6 mo	\$10,331 2.78% 8 mo	\$958 3.62% 7 mo	\$356
Balances Maturing in 13 to 36 Months WAC WARM		\$10,897 3.05% 20 mo	\$3,364 5.85% 25 mo	\$149
Balances Maturing in 37 or More Months WAC WARM			\$8,186 4.55% 50 mo	\$44
Total Fixed-Rate, Fixed Maturity Deposits:			\$73,130	

MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months			
	12 or Less	13 to 36	37 or More	
Balances in Brokered Deposits	\$3,778	\$676	\$471	
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$30,855 2.84 mo	\$23,894 4.94 mo	\$11,928 9.11 mo	
Balances in New Accounts	\$1,523	\$1,356	\$588	

LIABILITIES (continued)

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FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Re	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC	
Balances by Coupon Class:					
Under 3.00%	\$40,630	\$16,211	\$2,445	1.52%	
3.00 to 3.99%	\$496	\$2,369	\$1,270	3.56%	
4.00 to 4.99%	\$441	\$2,314	\$831	4.53%	
5.00 to 5.99%	\$995	\$5,032	\$2,608	5.42%	
6.00 to 6.99%	\$1,081	\$1,902	\$1,573	6.59%	
7.00 to 7.99%	\$134	\$442	\$112	7.39%	
8.00 to 8.99%	\$0	\$15	\$303	8.36%	
9.00 and Above	\$3	\$9	\$524	9.62%	
WARM	1 mo	14 mo	68 mo		

MEMOS	
Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	\$75,303
Book Value of Redeemable Preferred Stock	\$0

LIABILITIES (continued)

LI	ABILITIES (continued)			
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NON-MATURITY DEPOSITS AND OTHER LIABILITI	ES			
	Total Balances	WAC	Balances in New Accounts	
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$64,232 \$70,772 \$22,963 \$22,038	1.49% 1.36% 0.81%	\$6,375 \$4,393 \$1,076 \$1,143	
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$518 \$4,777 \$7,437	1.67% 2.78% 0.01%		
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNT	rs \$192,737			
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$3			
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$18			
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$1 \$42,298 \$3,726			
TOTAL LIABILITIES	\$468,953			
MINORITY INTEREST AND CAPITAL				
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$142			
EQUITY CAPITAL	\$44,126			
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$513,220			

SUPPLEMENTAL REPORTING

Area: West

All Reporting CMR

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002	Opt commitment to orig 1-month COFI ARMs	9	\$6,290
1004	Opt commitment to orig 6-mo or 1-yr COFI ARMs	11	\$26
1006	Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs	32	\$1,182
1008	Opt commitment to orig 3- or 5-yr Treasury ARMs	17	\$7,806
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs	13	\$105
1012	Opt commitment to orig 10-, 15-, or 20-year FRMs	43	\$7,352
1014	Opt commitment to orig 25- or 30-year FRMs	42	\$21,075
1016	Opt commitment to orig "other" Mortgages	29	\$2,313
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc reta		\$264
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$15
2010	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained		\$0
2012	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained		\$1,588
2014	Commit/purchase 25- or 30-yr FRM loans, svc retained	d	\$7,223
2016	Commit/purchase "other" Mortgage loans, svc retained		\$2,682
2026	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM lns, svc retained		\$0
2028	Commit/sell 3- or 5-yr Treasury ARM loans, svc retained		\$129
2030 2032 2034 2036	Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained	7 20 20	\$8 \$5,829 \$13,608 \$2
2042	Commit/purchase 1-month COFI ARM MBS	S	\$4
2046	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MB		\$7
2050	Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS		\$8
2052	Commit/purchase 10-, 15-, or 20-yr FRM MBS		\$11,635
2054	Commit/purchase 25- to 30-year FRM MBS	8	\$24,536
2056	Commit/purchase "other" MBS		\$10
2066	Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS		\$151
2068	Commit/sell 3- or 5-yr Treasury ARM MBS		\$615

SUPPLEMENTAL REPORTING

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2070 2072 2074 2106	Commit/sell 5- or 7-yr Balloon or 2-step MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc relea	8 10 ased	\$41 \$13,990 \$38,916 \$95
2110 2112 2114 2116	Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc release Commit/purchase 10-, 15-, or 20-yr FRM loans, svc release Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released		\$56 \$26 \$176 \$83
2126 2128 2130 2132	Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc release Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/sell 10-, 15-, or 20-yr FRM loans, svc released	ed 11	\$2 \$342 \$2 \$13
2134 2136 2202 2204	Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans Firm commit/originate 6-month or 1-yr COFI ARM loans	14	\$74 \$14 \$6 \$2
2206 2208 2210 2212	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM Ioans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM Ioans	s 7 10	\$128 \$17 \$1 \$47
2214 2216 3026 3028	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs	14 15	\$348 \$76 \$26 \$21
3030 3032 3034 3036	Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages	7	\$1 \$229 \$5,364 \$2

SUPPLEMENTAL REPORTING

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SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
3072	Short option to sell 10-, 15-, or 20-yr FRMs	12	\$120
3074	Short option to sell 25- or 30-yr FRMs		\$76
4002	Commit/purchase non-Mortgage financial assets		\$79
4006	Commit/purchase "other" liabilities		\$1
4022	Commit/sell non-Mortgage financial assets	7	\$103
5002	IR swap: pay fixed, receive 1-month LIBOR		\$1,182
5004	IR swap: pay fixed, receive 3-month LIBOR		\$22,754
5006	IR swap: pay fixed, receive 6-month LIBOR		\$15
5022	IR swap: pay fixed, receive the prime rate		\$50
5024	IR swap: pay 1-month LIBOR, receive fixed		\$875
5026	IR swap: pay 3-month LIBOR, receive fixed		\$29,064
5104	IR swaption: pay fixed, receive 3-month LIBOR		\$10,891
5126	IR swaption: pay 3-month LIBOR, receive fixed		\$500
5226	Short IR swaption: pay 3-mo LIBOR, receive fixed		\$10
5502	IR swap, amortizing: pay fixed, receive 1-month LIBOR		\$54
5504	IR swap, amortizing: pay fixed, receive 3-month LIBOR		\$145
5524	IR swap, amortizing: pay 1-month LIBOR, receive fixed		\$54
5572	IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon		\$10
6004	Interest rate Cap based on 3-month LIBOR		\$50
6020	Interest rate Cap based on cost-of-funds index (COFI)		\$281
6050	Short interest rate Cap based on cost-of-funds index		\$281
7004	Interest rate floor based on 3-month LIBOR		\$4,850
8010	Long futures contract on 10-year Treasury note		\$24
8046	Short futures contract on 3-month Eurodollar		\$120
9010 9058 9502 9512	Long call option on 10-year T-note futures contract Short call option on 10-year T-note futures contract Fixed-rate construction loans in process Adjustable-rate construction loans in process	47 39	\$19 \$23 \$1,531 \$3,076