## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: West

September 2003
All Reporting CMR
Reporting Dockets: 92
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  | NPV as \% <br> of PV of Assets |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 37,628 | $-13,900$ | $-27 \%$ | $7.53 \%$ | -240 bp |
| +200 bp | 43,313 | $-8,215$ | $-16 \%$ | $8.54 \%$ | -139 bp |
| +100 bp | 48,244 | $-3,284$ | $-6 \%$ | $9.39 \%$ | -54 bp |
| 0 bp | 51,528 |  | 1,783 | $+3 \%$ | $9.93 \%$ |
| -100 bp | 53,311 |  |  |  | $10.21 \%$ |
|  |  |  |  |  |  |

Risk Measure for a Given Rate Shock

|  | $9 / 30 / 2003$ | $6 / 30 / 2003$ | $9 / 30 / 2002$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $9.93 \%$ | $9.97 \%$ | $10.69 \%$ |
| Post-shock NPV Ratio | $8.54 \%$ | $8.63 \%$ | $10.69 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 139 bp | 134 bp | 0 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: West
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 1/22/2004 10:31:05 AM

Reporting Dockets: 92
September 2003

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
|  | 53,595 | 52,000 | 48,928 | 46,023 | 43,353 | 50,838 | 102.29 | 4.49 |
| 30-Year Mortgage Securities | 7,852 | 7,688 | 7,381 | 7,014 | 6,630 | 7,377 | 104.22 | 3.07 |
| 15 -Year Mortgages and MBS | 22,929 | 22,216 | 21,216 | 20,182 | 19,184 | 21,568 | 103.00 | 3.86 |
| Balloon Mortgages and MBS | 8,241 | 8,074 | 7,834 | 7,532 | 7,187 | 7,956 | 101.48 | 2.52 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 8,192 | 8,178 | 8,155 | 8,121 | 8,069 | 7,805 | 104.78 | 0.22 |
| 7 Month to 2 Year Reset Frequency | 13,694 | 13,564 | 13,429 | 13,271 | 13,050 | 13,017 | 104.20 | 0.98 |
| $2+$ to 5 Year Reset Frequency | 33,806 | 32,852 | 31,728 | 30,482 | 29,156 | 32,483 | 101.14 | 3.16 |


| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Month Reset Frequency | 119,760 | 119,062 | 118,098 | 116,851 | 115,285 | 114,121 | 104.33 | 0.70 |
| 2 Month to 5 Year Reset Frequency | 36,012 | 35,292 | 34,499 | 33,627 | 32,671 | 34,333 | 102.79 | 2.14 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 12,683 | 12,563 | 12,446 | 12,330 | 12,206 | 12,605 | 99.66 | 0.94 |
| Adjustable-Rate, Fully Amortizing | 30,647 | 30,372 | 30,114 | 29,860 | 29,599 | 30,471 | 99.67 | 0.88 |
| Fixed-Rate, Balloon | 5,420 | 5,184 | 4,962 | 4,752 | 4,554 | 4,794 | 108.13 | 4.42 |
| Fixed-Rate, Fully Amortizing | 3,633 | 3,465 | 3,309 | 3,164 | 3,029 | 3,277 | 105.73 | 4.67 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,323 | 4,317 | 4,311 | 4,306 | 4,300 | 4,320 | 99.94 | 0.14 |
| Fixed-Rate | 2,271 | 2,200 | 2,135 | 2,076 | 2,023 | 2,436 | 90.30 | 3.10 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 18,049 | 18,024 | 17,999 | 17,977 | 17,955 | 18,228 | 98.88 | 0.14 |
| Fixed-Rate | 8,249 | 8,047 | 7,855 | 7,672 | 7,498 | 8,054 | 99.92 | 2.45 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 384 | 380 | 375 | 369 | 362 | 380 | 100.00 | 1.16 |
| Accrued Interest Receivable | 1,377 | 1,377 | 1,377 | 1,377 | 1,377 | 1,377 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 170 | 170 | 170 | 170 | 170 | 170 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 10 | 32 | 59 | 82 | 101 |  |  | -76.91 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -401 | -512 | -606 | -629 | -628 |  |  | -20.04 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 391,698 | 385,569 | 376,984 | 367,867 | 358,388 | 375,609 | 102.65 | 1.91 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: West
All Reporting CMR
Reporting Dockets: 92
September 2003

| Report Prepared: 1/22/2004 10:31:06 AM | Amounts in Milions |  |  |  |  |  | Data as of: 1/22/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Case |  |  |  |  |  |  |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
|  |  |  |  |  |  |  |  |  |

NONMORTGAGE LOANS

| Commercial Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustable-Rate | 11,342 | 11,325 | 11,309 | 11,294 | 11,281 | 11,299 | 100.23 | 0.15 |
| Fixed-Rate | 1,862 | 1,769 | 1,683 | 1,605 | 1,533 | 1,551 | 114.04 | 5.05 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 463 | 463 | 463 | 463 | 462 | 479 | 96.75 | 0.06 |
| Fixed-Rate | 13,459 | 13,248 | 13,043 | 12,844 | 12,651 | 11,990 | 110.50 | 1.57 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -444 | -438 | -433 | -428 | -424 | -438 | 0.00 | 1.21 |
| Accrued Interest Receivable | 226 | 226 | 226 | 226 | 226 | 226 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 26,908 | 26,592 | 26,291 | 26,004 | 25,729 | 25,106 | 105.92 | 1.16 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 12,322 | 12,322 | 12,322 | 12,322 | 12,322 | 12,322 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 963 | 917 | 864 | 819 | 774 | 917 | 100.00 | 5.41 |
| Zero-Coupon Securities | 130 | 126 | 123 | 120 | 116 | 125 | 101.21 | 2.76 |
| Government and Agency Securities | 23,016 | 21,828 | 20,711 | 19,662 | 18,675 | 21,329 | 102.34 | 5.28 |
| Term Fed Funds, Term Repos | 2,450 | 2,448 | 2,445 | 2,442 | 2,439 | 2,447 | 100.04 | 0.12 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 602 | 560 | 524 | 491 | 461 | 537 | 104.27 | 6.94 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 9,907 | 9,865 | 9,749 | 9,596 | 9,437 | 9,860 | 100.05 | 0.80 |
| Structured Securities (Complex) | 4,617 | 4,556 | 4,478 | 4,399 | 4,318 | 4,524 | 100.69 | 1.52 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.12 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 54,007 | 52,622 | 51,216 | 49,850 | 48,544 | 52,061 | 101.08 | 2.65 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 92
September 2003
All Reporting CMR
Report Prepared: 1/22/2004 10:31:06 AM Data as of: $1 / 22 / 2004$

Amounts in Millions
Base Cas
+200 bp
+300 bp
FaceValue

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 363 | 363 | 363 | 363 | 363 | 363 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 128 | 128 | 128 | 128 | 128 | 128 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 188 | 187 | 179 | 167 | 152 | 187 | 100.00 | 2.28 |
| Office Premises and Equipment | 4,114 | 4,114 | 4,114 | 4,114 | 4,114 | 4,114 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 4,793 | 4,792 | 4,784 | 4,773 | 4,757 | 4,792 | 100.00 | 0.09 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 2,149 | 2,979 | 4,086 | 4,591 | 4,677 |  |  | -32.49 |
| Adjustable-Rate Servicing | 1,258 | 1,321 | 1,342 | 1,340 | 1,337 |  |  | -3.18 |
| Float on Mortgages Serviced for Others | 1,383 | 1,853 | 2,409 | 2,777 | 3,033 |  |  | -27.68 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 4,790 | 6,154 | 7,836 | 8,708 | 9,048 |  |  | -24.75 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 6,221 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 32,110 | 32,110 | 32,110 | 32,110 | 32,110 | 32,110 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 13,499 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 84 | 106 | 121 | 136 | 150 |  |  | -17.54 |
| Transaction Account Intangible | 3,354 | 4,792 | 6,249 | 7,669 | 9,318 |  |  | -30.21 |
| MMDA Intangible | 2,505 | 3,400 | 4,515 | 5,394 | 6,238 |  |  | -29.56 |
| Passbook Account Intangible | 1,235 | 1,752 | 2,267 | 2,772 | 3,227 |  |  | -29.46 |
| Non-Interest-Bearing Account Intangible | 436 | 950 | 1,439 | 1,906 | 2,349 |  |  | -52.78 |
| TOTAL OTHER ASSETS | 39,723 | 43,109 | 46,701 | 49,986 | 53,391 | 51,830 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 3,802 |  |  |
| TOTAL ASSETS | 521,919 | 518,838 | 513,812 | 507,188 | 499,857 | 513,200 | 101/99*** | $1.48^{* * *}$ |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR

| Report Prepared: 1/22/2004 10:31:06 AM | Amounts in Millions |  |  |  |  |  | Data as of: 1/22/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|ABILITIES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 51,099 | 50,884 | 50,670 | 50,458 | 50,249 | 50,683 | 100.40 | 0.42 |
| Fixed-Rate Maturing in 13 Months or More | 24,231 | 23,605 | 23,002 | 22,419 | 21,857 | 22,446 | 105.16 | 2.60 |
| Variable-Rate | 181 | 181 | 181 | 181 | 181 | 181 | 100.03 | 0.06 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 64,232 | 64,232 | 64,232 | 64,232 | 64,232 | 64,232 | 100/93* | 0.00/2.44* |
| MMDAs | 70,772 | 70,772 | 70,772 | 70,772 | 70,772 | 70,772 | 100/95* | 0.00/1.49* |
| Passbook Accounts | 22,963 | 22,963 | 22,963 | 22,963 | 22,963 | 22,963 | 100/92* | 0.00/2.43* |
| Non-Interest-Bearing Accounts | 22,038 | 22,038 | 22,038 | 22,038 | 22,038 | 22,038 | 100/96* | 0.00/2.38* |
| TOTAL DEPOSITS | 255,516 | 254,675 | 253,857 | 253,063 | 252,292 | 253,316 | 101/96* | 0.32/1.77* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 73,079 | 72,711 | 72,348 | 71,990 | 71,639 | 72,074 | 100.88 | 0.50 |
| Fixed-Rate Maturing in 37 Months or More | 10,840 | 10,326 | 9,844 | 9,391 | 8,964 | 9,665 | 106.84 | 4.82 |
| Variable-Rate | 55,119 | 55,027 | 54,932 | 54,838 | 54,745 | 55,090 | 99.88 | 0.17 |
| TOTAL BORROWINGS | 139,038 | 138,064 | 137,124 | 136,220 | 135,348 | 136,829 | 100.90 | 0.69 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 5,295 | 5,295 | 5,295 | 5,295 | 5,295 | 5,295 | 100.00 | 0.00 |
| Other Escrow Accounts | 7,132 | 6,913 | 6,708 | 6,515 | 6,333 | 7,437 | 92.96 | 3.07 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.00 |
| Miscellaneous I | 42,298 | 42,298 | 42,298 | 42,298 | 42,298 | 42,298 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 3,726 |  |  |
| TOTAL OTHER LIABILITIES | 54,726 | 54,507 | 54,302 | 54,109 | 53,927 | 58,756 | 92.77 | 0.39 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 20,958 | 20,591 | 20,210 | 19,840 | 19,478 | 20,032 | 102.79 | 1.81 |
| Unamortized Yield Adjustments |  |  |  |  |  | 20 |  |  |
| TOTAL LIABILITIES | 470,238 | 467,837 | 465,494 | 463,232 | 461,045 | 468,953 | 100/97** | 0.51/1.28** |

** PUBLIC ** $\qquad$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR
Report Prepared: 1/22/2004 10:31:06 AM

Amounts in Millions Base Case 0 bp +100 bp +200 bp +300 bp FaceValue

Reporting Dockets: 92
September 2003 Data as of: 1/22/2004

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 1,119 | 446 | -1,291 | -2,778 | -4,046 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 293 | 164 | 17 | -171 | -412 |
| Other Mortgages | 52 | 0 | -70 | -152 | -239 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 2,442 | 533 | -2,976 | -6,003 | -8,676 |
| Sell Mortgages and MBS | -3,843 | -787 | 4,872 | 9,559 | 13,620 |
| Purchase Non-Mortgage Items | 1 | 0 | -1 | -1 | -2 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS |  |  |  |  |  |
| Pay Fixed, Receive Floating | -1,438 | -1,141 | -686 | -241 | 187 |
| Pay Floating, Receive Fixed | 2,450 | 849 | -818 | -2,337 | -3,718 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 94 | 257 | 494 | 775 | 1,071 |
| OTHER DERIVATIVES |  |  |  |  |  |
| Options on Mortgages and MBS | 0 | 6 | 315 | 680 | 992 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 310 | 180 | 90 | 38 | 26 |
| Futures | 1 | 0 | -1 | -3 | -5 |
| Options on Futures | -1 | -1 | 0 | 0 | 0 |
| Construction LIP | -54 | -86 | -116 | -143 | -170 |
| Self-Valued | 202 | 105 | 97 | 135 | 189 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 1,630 | 527 | -74 | -644 | -1,183 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
*Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values.
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value

Area: West
All Reporting CMR
Report Prepared: 1/22/2004 10:31:07 AM

Reporting Dockets: 92
September 2003 Data as of: 1/22/2004

## NET PORTFOLIO VALUE

| + ASSETS | 521,919 | 518,838 | 513,812 | 507,188 | 499,857 | 513,200 | 101/99*** | 0.78/1.48*** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - LIABILITIES | 470,238 | 467,837 | 465,494 | 463,232 | 461,045 | 468,953 | 100/97** | 0.51/1.28** |
| + OFF-BALANCE-SHEET POSITIONS | 1,630 | 527 | -74 | -644 | -1,183 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 53,311 | 51,528 | 48,244 | 43,313 | 37,628 | 44,246 | 116.46 | 4.92 |

53,311 51,5

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: West
Reporting Dockets: 92
All Reporting CMR
September 2003
Report Prepared: 1/22/2004 10:31:07 AM
Amounts in Millions
Data as of: 1/22/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$3,741 | \$23,404 | \$13,945 | \$6,581 | \$3,167 |
| WARM | 356 mo | 351 mo | 345 mo | 319 mo | 290 mo |
| WAC | 4.24\% | 5.46\% | 6.37\% | 7.37\% | 8.92\% |
| Amount of these that is FHA or VA Guaranteed | \$180 | \$1,976 | \$2,163 | \$813 | \$324 |
| Securities Backed by Conventional Mortgages | \$269 | \$1,954 | \$1,193 | \$1,432 | \$185 |
| WARM | 319 mo | 354 mo | 333 mo | 326 mo | 228 mo |
| Weighted Average Pass-Through Rate | 4.27\% | 5.22\% | 6.23\% | 7.23\% | 8.77\% |
| Securities Backed by FHA or VA Mortgages | \$31 | \$215 | \$1,277 | \$491 | \$331 |
| WARM | 346 mo | 318 mo | 330 mo | 315 mo | 274 mo |
| Weighted Average Pass-Through Rate | 4.50\% | 5.16\% | 6.33\% | 7.15\% | 8.34\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$5,830 | \$8,075 | \$2,437 | \$1,047 | \$531 |
| WAC | 4.70\% | 5.32\% | 6.39\% | 7.36\% | 9.09\% |
| Mortgage Securities | \$1,139 | \$1,978 | \$428 | \$69 | \$35 |
| Weighted Average Pass-Through Rate | 4.31\% | 5.14\% | 6.09\% | 7.22\% | 8.74\% |
| WARM (of 15-Year Loans and Securities) | 174 mo | 177 mo | 159 mo | 130 mo | 136 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,426 | \$3,227 | \$577 | \$200 | \$75 |
| WAC | 4.54\% | 5.33\% | 6.42\% | 7.34\% | 8.66\% |
| Mortgage Securities | \$307 | \$107 | \$29 | \$9 | \$0 |
| Weighted Average Pass-Through Rate | 4.30\% | 5.33\% | 6.19\% | 7.10\% | 9.40\% |
| WARM (of Balloon Loans and Securities) | 163 mo | 142 mo | 128 mo | 108 mo | 109 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West

## All Reporting CMR

Report Prepared: 1/22/2004 10:31:07 AM

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

Reporting Dockets: 92
September 2003
Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$

| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :--- |
| 1 Month | 2 Months to 5 Years |


|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 109$ | $\$ 79$ | $\$ 1$ | $\$ 5,720$ | $\$ 98$ |
| $3.98 \%$ | $4.17 \%$ | $6.64 \%$ | $2.85 \%$ | $4.77 \%$ |
|  |  |  |  |  |
| $\$ 7,696$ | $\$ 12,938$ | $\$ 32,482$ | $\$ 108,401$ | $\$ 34,235$ |
| 337 bp | 376 bp | 266 bp | 283 bp | 268 bp |
| $5.71 \%$ | $6.04 \%$ | $4.84 \%$ | $4.58 \%$ | $5.59 \%$ |
| 305 mo | 313 mo | 350 mo | 336 mo | 337 mo |
| 3 mo | 13 mo | 48 mo | 5 mo | 37 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$201,758

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$25 | \$62 | \$40 | \$13 | \$9 |
| Weighted Average Distance from Lifetime Cap | 77 bp | 107 bp | 109 bp | 109 bp | 133 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$48 | \$129 | \$194 | \$378 | \$707 |
| Weighted Average Distance from Lifetime Cap | 341 bp | 334 bp | 339 bp | 334 bp | 363 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,962 | \$12,285 | \$31,895 | \$113,586 | \$33,576 |
| Weighted Average Distance from Lifetime Cap | 720 bp | 663 bp | 552 bp | 711 bp | 636 bp |
| Balances Without Lifetime Cap | \$769 | \$540 | \$354 | \$144 | \$41 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,929 | \$12,188 | \$29,362 | \$918 | \$7,606 |
| Weighted Average Periodic Rate Cap | 159 bp | 165 bp | 291 bp | 182 bp | 184 bp |
| Balances Subject to Periodic Rate Floors | \$4,508 | \$11,682 | \$29,393 | \$752 | \$7,242 |
| MBS Included in ARM Balances | \$1,778 | \$1,565 | \$1,230 | \$10,027 | \$213 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 1/22/2004 10:31:07 AM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 12,605$ | $\$ 30,471$ |
| WARM | 101 mo | 283 mo |
| Remaining Term to Full Amortization | 298 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 209 bp | 235 bp |
| Reset Frequency | 17 mo | 5 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 224$ | $\$ 104$ |
| Wghted Average Distance to Lifetime Cap | 217 bp | 184 bp |
|  |  |  |
| Fixed-Rate: |  |  |
| Balances | $\$ 4,794$ | $\$ 3,277$ |
| WARM | 69 mo | 130 mo |
| Remaining Term to Full Amortization | 292 mo |  |
| WAC | $7.17 \%$ | $7.23 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,320$ | $\$ 2,436$ |
| WARM | 14 mo | 72 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 147 bp | $6.46 \%$ |
| Reset Frequency | 2 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 18,228$ | $\$ 8,054$ |
| WARM | 306 mo | 215 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 97 bp | $6.76 \%$ |
| Reset Frequency | 1 mo |  |
|  |  |  |

Reporting Dockets: 92
September 2003

## Amounts in Millions

Data as of: $\mathbf{1 / 2 2 / 2 0 0 4}$


| Adjustable Rate | Fixed Rate |
| ---: | ---: |
|  |  |
| $\$ 11,299$ | $\$ 1,551$ |
| 35 mo | 81 mo |
| 129 bp | $6.90 \%$ |
| 3 mo |  |
| 0 |  |

Balances
WARM
Margin in Column 1; WAC in Column 2
Reset Frequency
Rate Index Code

| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 479$ | $\$ 11,990$ |
| WARM | 116 mo | 53 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 325 bp | $12.49 \%$ |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE | High Risk |  |
| SECURITIES -- BOOK VALUE | Low Risk |  |

Collateralized Mortgage Obligations:
$\$ 3,380 \quad \$ 2,508$

Fixed Rate

| $\$ 3,380$ | $\$ 2,508$ |
| ---: | ---: |
| $\$ 204$ | $\$ 2,161$ |
| $\$ 9$ | $\$ 742$ |

Remaining WAL <=5 Years \$204
\$2,161
Remaining WAL 5-10 Years
$\$$
Remaining WAL Over 10 Years \$63
Superfloaters \$0
Inverse Floaters \& Super POs \$0
Other \$0
CMO Residuals:
Fixed Rate
\$29
$\$ 29$
Floating Rate
Stripped Mortgage-Backed Securities:
Interest-Only MBS
$\$ 206$
WAC $\quad 5.51 \% \quad 9.50 \%$

Principal-Only MBS
$\$ 548$
WAC
6.00\%
\$4,449
\$5,411

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 92
September 2003
Area: West Data as of: 1/22/2004
Report Prepared: 1/22/2004 10:31:07 AM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS



## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)



Reporting Dockets: 92
September 2003
Data as of: 1/22/2004

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23 | \$1,400 |
| :---: | :---: |
| Loans Secured by Real Estate Reported as Consumer Loans at SC34 | \$949 |
| Market Vaue of Equity Securities and Mutual Funds Reported at CMR464: |  |
| Equity Securities and Non-Mortgage-Related Mutual Funds | \$494 |
| Mortgage-Related Mututal Funds | \$424 |
| Mortgage Loans Serviced by Others: |  |
| Fixed-Rate Mortgage Loans Serviced | \$35,768 |
| Weighted Average Servicing Fee | 7 bp |
| Adjustable-Rate Mortgage Loans Serviced | \$47,304 |
| Weighted Average Servicing Fee | 13 bp |
| Credit-Card Balances Expected to Pay Off in Grace Period | \$8 |\$8

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: West

All Reporting CMR
Report Prepared: 1/22/2004 10:31:07 AM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

## Total Fixed-Rate, Fixed Maturity Deposits:

\$73,130

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

Balances in Brokered Deposits

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 3,778$ | $\$ 676$ | $\$ 471$ |

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts
\$23,894
\$11,928
$\begin{array}{lll}\$ 30,855 & 4.94 \mathrm{mo} & 9.11 \mathrm{mo}\end{array}$
\$1,523
$\$ 1,356$
\$588

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

Reporting Dockets: 92
September 2003

Area: West
All Reporting CMR
Report Prepared: 1/22/2004 10:31:08 AM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$40,630 | \$16,211 | \$2,445 | 1.52\% |
| 3.00 to 3.99\% | \$496 | \$2,369 | \$1,270 | 3.56\% |
| 4.00 to 4.99\% | \$441 | \$2,314 | \$831 | 4.53\% |
| 5.00 to 5.99\% | \$995 | \$5,032 | \$2,608 | 5.42\% |
| 6.00 to 6.99\% | \$1,081 | \$1,902 | \$1,573 | 6.59\% |
| 7.00 to 7.99\% | \$134 | \$442 | \$112 | 7.39\% |
| 8.00 to $8.99 \%$ | \$0 | \$15 | \$303 | 8.36\% |
| 9.00 and Above | \$3 | \$9 | \$524 | 9.62\% |
| WARM | 1 mo | 14 mo | 68 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances $\$ 75,303$ (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)



## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

All Reporting CMR
Report Prepared: 1/22/2004 10:31:08 AM

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 9 |  | \$6,290 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 11 | \$26 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 32 | \$1,182 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 17 | \$7,806 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 13 | \$105 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 43 | \$7,352 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 42 | \$21,075 |
| 1016 | Opt commitment to orig "other" Mortgages | 29 | \$2,313 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$264 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$15 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$0 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained |  | \$1,588 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$7,223 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$2,682 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$0 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$129 |
| 2030 | Commit/sell 5 - or 7-yr Balloon/2-step mtg Ins, svc retained | 7 | \$8 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 20 | \$5,829 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 20 | \$13,608 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$2 |
| 2042 | Commit/purchase 1-month COFI ARM MBS |  | \$4 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$7 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$8 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$11,635 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS 8 |  | \$24,536 |
| 2056 | Commit/purchase "other" MBS |  | \$10 |
| 2066 |  |  | \$151 |
| 2068 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$615 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

All Reporting CMR
Report Prepared: 1/22/2004 10:31:08 AM

Amounts in Millions
Amounts in Milions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | :---: | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

All Reporting CMR
Report Prepared: 1/22/2004 10:31:08 AM

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3072 | Short option to sell $10-15-$ or $20-\mathrm{yr}$ FRMs |  | \$120 |
| 3074 | Short option to sell 25 - or $30-\mathrm{yr}$ FRMs |  | \$76 |
| 4002 | Commit/purchase non-Mortgage financial assets | 12 | \$79 |
| 4006 | Commit/purchase "other" liabilities |  | \$1 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$103 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,182 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$22,754 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$15 |
| 5022 | IR swap: pay fixed, receive the prime rate |  | \$50 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$875 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$29,064 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$10,891 |
| 5126 | IR swaption: pay 3-month LIBOR, receive fixed |  | \$500 |
| 5226 | Short IR swaption: pay 3-mo LIBOR, receive fixed |  | \$10 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$54 |
| 5504 | IR swap, amortizing: pay fixed, receive 3-month LIBOR |  | \$145 |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed |  | \$54 |
| 5572 | IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon |  | \$10 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$50 |
| 6020 | Interest rate Cap based on cost-of-funds index (COFI) |  | \$281 |
| 6050 | Short interest rate Cap based on cost-of-funds index |  | \$281 |
| 7004 | Interest rate floor based on 3-month LIBOR |  | \$4,850 |
| 8010 | Long futures contract on 10-year Treasury note |  | \$24 |
| 8046 | Short futures contract on 3-month Eurodollar |  | \$120 |
| 9010 | Long call option on 10-year T-note futures contract |  | \$19 |
| 9058 | Short call option on 10-year T-note futures contract |  | \$23 |
| 9502 | Fixed-rate construction loans in process | 47 | \$1,531 |
| 9512 | Adjustable-rate construction loans in process | 39 | \$3,076 |

