## **Office of Thrift Supervision**

Economic Analysis Division Washington, DC 20552

# All Reporting CMR

Area: US Total

#### Reporting Dockets: 875

#### September 2003

## Interest Rate Sensitivity of Net Portfolio Value (NPV)

	l (De	NPV as % of PV of Assets			
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp	86,740	-27,045	-24 %	8.17 %	-208 bp
+200 bp	97,950	-15,835	-14 %	9.07 %	-118 bp
+100 bp	107,603	-6,182	-5 %	9.81 %	-44 bp
0 bp	113,785			10.25 %	·
-100 bp	115,709	1.923	+2 %	10.34 %	+10 bp

### **Risk Measure for a Given Rate Shock**

	9/30/2003	6/30/2003	9/30/2002
Pre-shock NPV Ratio: NPV as % of PV Assets	10.25 %	10.11 %	10.64 %
Post-shock NPV Ratio	9.07 %	9.26 %	10.46 %
Sensitivity Measure: Decline in NPV Ratio	118 bp	84 bp	18 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

### Present Value Estimates by Interest Rate Scenario

#### Area: US Total All Reporting CMR

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Report Prepared: 1/22/2004 10:21:48 AM	Amounts in Millions						Data as of: 1/22/200		
		Base Case							
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Du	
ASSETS									
MORTGAGE LOANS AND SECURITIES									
Fixed-Rate Single-Family First-Mortgage Loans	and MBS								
30-Year Mortgage Loans	116,947	114,072	108,281	102,586	97,223	110,319	103.40	3.8	
30-Year Mortgage Securities	23,533	22,941	21,799	20,647	19,541	22,076	103.92	3.7	
15-Year Mortgages and MBS	89,772	87,513	84,063	80,319	76,616	84,443	103.64	3.2	
Balloon Mortgages and MBS	27,407	26,888	26,151	25,219	24,142	26,365	101.98	2.3	
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Current Mai	ket Index AR	Ms					
S Month or Less Reset Frequency	18,744	18,706	18,644	18,539	18,378	18,039	103.70	0.2	
7 Month to 2 Year Reset Frequency	41,605	41,221	40,806	40,293	39,581	39,817	103.53	0.9	
2+ to 5 Year Reset Frequency	93,473	91,059	88,210	85,022	81,587	89,492	101.75	2.8	
Adjustable-Rate Single-Family First-Mortgage Lo	oans and MBS	: Lagging Ma	rket Index AF	RMs					
Month Reset Frequency	121,414	120,703	119,726	118,465	116,885	115,734	104.29	0.7	
2 Month to 5 Year Reset Frequency	40,895	40,094	39,218	38,257	37,201	39,104	102.53	2.0	
Multifamily and Nonresidential Mortgage Loans	and Securities	5							
Adjustable-Rate, Balloons	24,337	24,047	23,765	23,489	23,209	23,969	100.32	1.1	
Adjustable-Rate, Fully Amortizing	47,926	47,478	47,046	46,620	46,187	47,474	100.01	0.9	
Fixed-Rate, Balloon	15,270	14,593	13,960	13,368	12,812	13,874	105.18	4.4	
Fixed-Rate, Fully Amortizing	15,791	15,117	14,489	13,903	13,355	14,376	105.16	4.3	
Construction and Land Loans									
Adjustable-Rate	19,740	19,706	19,672	19,641	19,608	19,718	99.94	0.1	
Fixed-Rate	6,650	6,487	6,336	6,195	6,064	6,848	94.73	2.4	
Second-Mortgage Loans and Securities									
Adjustable-Rate	41,599	41,544	41,486	41,438	41,387	41,879	99.20	0.1	
Fixed-Rate	24,776	24,208	23,665	23,147	22,653	23,737	101.98	2.3	
Other Assets Related to Mortgage Loans and Se	curities								
Net Nonperforming Mortgage Loans	939	923	900	876	850	923	100.00	2.1	
Accrued Interest Receivable	3,021	3,021	3,021	3,021	3,021	3,021	100.00	0.0	
Advance for Taxes/Insurance	242	242	242	242	242	242	100.00	0.0	
Float on Escrows on Owned Mortgages	84	204	368	498	601			-69.5	
LESS: Value of Servicing on Mortgages Serviced by Others	-488	-612	-715	-737	-736			-18.5	
TOTAL MORTGAGE LOANS AND SECURITIES	774,653	761,379	742,561	722,523	701,882	741,450	102.69	2.1	

### Present Value Estimates by Interest Rate Scenario

Area: US Total

TOTAL CASH, DEPOSITS, AND SECURITIES

All Reporting CMR							Septe	ember 2003
Report Prepared: 1/22/2004 10:21:48 AM		Amounts	in Millions				Data as of	f: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)								
NONMORTGAGE LOANS								
Commercial Loans								
Adjustable-Rate	27,357	27,311	27,266	27,225	27,186	27,326	99.94	0.17
Fixed-Rate	12,931	12,533	12,156	11,798	11,457	11,475	109.23	3.10
Consumer Loans								
Adjustable-Rate	13,585	13,569	13,552	13,537	13,521	13,412	101.17	0.12
Fixed-Rate	45,014	44,364	43,734	43,123	42,531	43,169	102.77	1.44
Other Assets Related to Nonmortgage Loans and	Securities							
Net Nonperforming Nonmortgage Loans	-1,894	-1,874	-1,854	-1,835	-1,816	-1,873	0.00	1.09
Accrued Interest Receivable	652	652	652	652	652	652	100.00	0.00
TOTAL NONMORTGAGE LOANS	97,646	96,556	95,506	94,500	93,530	94,161	102.54	1.11
CASH, DEPOSITS, AND SECURITIES								
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	29,030	29,030	29,030	29,030	29,030	29,030	100.00	0.00
Equities and All Mutual Funds	5,253	5,031	4,780	4,556	4,335	5,031	100.00	4.71
Zero-Coupon Securities	634	615	598	582	567	595	103.36	2.95
Government and Agency Securities	34,566	33,069	31,660	30,334	29,086	32,076	103.09	4.39
Term Fed Funds, Term Repos	18,464	18,433	18,401	18,369	18,337	18,426	100.04	0.17
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	6,251	5,919	5,623	5,357	5,118	5,419	109.22	5.30
Mortgage-Derivative and Structured Securities								
Valued by OTS	0	0	0	0	0	0	0.00	0.00
Valued by Institution	45,814	45,190	43,993	42,598	41,228	45,072	100.26	2.01
Structured Securities (Complex)	21,654	21,306	20,740	20,087	19,438	21,203	100.49	2.14
LESS: Valuation Allowances for Investment Securities	3	3	3	3	3	3	100.00	1.42

154,821

150,910

147,137

156,849

101.11

158,590

161,661

2.16

**Reporting Dockets: 875** 

### Present Value Estimates by Interest Rate Scenario

#### Area: US Total All Reporting CMR

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Report Prepared: 1/22/2004 10:21:48 AM		Amounts	in Millions				•	of: 1/22/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur
ASSETS (cont.)								
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDAT	ED SUBSIC	DIARIES, E	TC.				
Repossessed Assets	975	975	975	975	975	975	100.00	0.00
Real Estate Held for Investment	304	304	304	304	304	304	100.00	0.00
Investment in Unconsolidated Subsidiaries	435	434	416	388	353	434	100.00	2.28
Office Premises and Equipment	9,537	9,537	9,537	9,537	9,537	9,537	100.00	0.00
TOTAL REAL ASSETS, ETC.	11,252	11,250	11,232	11,205	11,169	11,250	100.00	0.09
MORTGAGE LOANS SERVICED FOR O	THERS							
Fixed-Rate Servicing	2,965	4,103	5,648	6,396	6,542			-32.69
Adjustable-Rate Servicing	1,603	1,682	1,707	1,706	1,702			-3.10
Float on Mortgages Serviced for Others	1,996	2,714	3,566	4,145	4,535			-28.91
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	6,565	8,500	10,921	12,247	12,779			-25.63
OTHER ASSETS								
Purchased and Excess Servicing						8,554		
Margin Account	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	50,384	50,384	50,384	50,384	50,384	50,384	100.00	0.00
Miscellaneous II						17,876		
Deposit Intangibles								
Retail CD Intangible	321	391	442	492	540			-15.53
Transaction Account Intangible	5,637	7,979	10,400	12,764	15,428			-29.85
MMDA Intangible	5,597	7,580	10,066	12,017	13,883			-29.48
Passbook Account Intangible	3,833	5,437	7,036	8,613	10,019			-29.45
Non-Interest-Bearing Account Intangible	996	2,168	3,285	4,352	5,363			-52.78
TOTAL OTHER ASSETS	66,768	73,939	81,613	88,622	95,617	76,814		
Miscellaneous Assets								
Unrealized Gains Less Unamortized Yield Adjustments						6,295		
TOTAL ASSETS	1,118,544	1,110,213	1,096,653	1,080,007	1,062,113	1,086,819	102/100***	0.99/1.69***

### Present Value Estimates by Interest Rate Scenario

Area:	US Total	
All Re	porting CMR	

Reporting Dockets: 875 September 2003

Report Prepared: 1/22/2004 10:21:49 AM		Amounts	in Millions				Data as	of: 1/22/200
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES								
DEPOSITS								
Fixed-Maturity								
Fixed-Rate Maturing in 12 Months or Less	149,414	148,740	148,074	147,414	146,763	147,726	100.69	0.45
Fixed-Rate Maturing in 13 Months or More	95,329	92,745	90,266	87,886	85,602	88,242	105.10	2.73
Variable-Rate	2,871	2,869	2,867	2,864	2,862	2,862	100.23	0.08
Demand								
Transaction Accounts	106,944	106,944	106,944	106,944	106,944	106,944	100/93*	0.00/2.41*
MMDAs	157,626	157,626	157,626	157,626	157,626	157,626	100/95*	0.00/1.49*
Passbook Accounts	71,231	71,231	71,231	71,231	71,231	71,231	100/92*	0.00/2.43*
Non-Interest-Bearing Accounts	50,313	50,313	50,313	50,313	50,313	50,313	100/96*	0.00/2.38*
TOTAL DEPOSITS	633,728	630,468	627,321	624,279	621,341	624,945	101/97*	0.51/1.75*
BORROWINGS								
Fixed-Maturity								
Fixed-Rate Maturing in 36 Months or Less	135,137	134,341	133,560	132,792	132,038	132,811	101.15	0.59
Fixed-Rate Maturing in 37 Months or More	28,578	27,271	26,041	24,881	23,787	25,719	106.03	4.65
Variable-Rate	71,207	71,103	70,997	70,890	70,785	71,070	100.05	0.15
TOTAL BORROWINGS	234,923	232,716	230,597	228,563	226,610	229,601	101.36	0.93
OTHER LIABILITIES								
Escrow Accounts								
For Mortgages	8,853	8,853	8,853	8,853	8,853	8,853	100.00	0.00
Other Escrow Accounts	7,894	7,652	7,425	7,212	7,010	8,230	92.98	3.07
Miscellaneous Other Liabilities								
Collateralized Mortgage Securities Issued	1	1	1	1	1	1	100.00	0.00
Miscellaneous I	54,506	54,506	54,506	54,506	54,506	54,506	100.00	0.00
Miscellaneous II	0	0	0	0	0	4,931		
TOTAL OTHER LIABILITIES	71,255	71,013	70,786	70,572	70,371	76,522	92.80	0.33
Other Liabilities not Included Above								
Self-Valued	63,533	62,126	60,725	59,511	58,353	58,459	106.27	2.26
Unamortized Yield Adjustments						405		
TOTAL LIABILITIES	1,003,438	996,323	989,429	982,925	976,675	989,931	101/98**	0.70/1.48**
		** PUE						Page

### Present Value Estimates by Interest Rate Scenario

Area:	US Total	
All Re	porting CMR	

Reporting Dockets: 875 September 2003

Report Prepared: 1/22/2004 10:21:49 AM		Amounts	in Millions				•	f: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
FINANCIAL DERIVATIVES AND (	OFF-BALAN	CE-SHEE	T POSITIO	ONS				
<b>OPTIONAL COMMITMENTS TO ORIGI</b>	NATE							
FRMs and Balloon/2-Step Mortgages	1,653	650	-1,921	-4,162	-6,080			
ARMs	400	241	52	-199	-528			
Other Mortgages	160	0	-204	-427	-647			
FIRM COMMITMENTS								
Purchase/Originate Mortgages and MBS	3,168	772	-3,602	-7,396	-10,757			
Sell Mortgages and MBS	-6,097	-1,571	7,020	14,395	20,848			
Purchase Non-Mortgage Items	-8	0	8	16	23			
Sell Non-Mortgage Items	-2	0	2	3	5			
INTEREST-RATE SWAPS								
Pay Fixed, Receive Floating	-2,070	-1,531	-784	-63	627			
Pay Floating, Receive Fixed	2,877	1,015	-916	-2,678	-4,284			
Basis Swaps	-1	0	0	0	0			
Swaptions	94	257	495	796	1,144			
OTHER DERIVATIVES								
Options on Mortgages and MBS	8	11	344	741	1,079			
Interest-Rate Caps	1	3	6	11	18			
Interest-Rate Floors	331	186	91	38	26			
Futures	-1	0	1	0	-1			
Options on Futures	18	2	0	8	16			
Construction LIP	-123	-216	-304	-389	-471			
Self-Valued	195	76	91	175	283			
TOTAL OFF-BALANCE-SHEET POSITIONS	603	-105	378	869	1,303			

### Present Value Estimates by Interest Rate Scenario

#### Area: US Total All Reporting CMR

**Reporting Dockets: 875** September 2003

Report Prepared: 1/22/2004 10:21:49 AM		Amounts	in Millions				Data as	of: 1/22/2004
		Base Case						
	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE								
+ ASSETS	1,118,544	1,110,213	1,096,653	1,080,007	1,062,113	1,086,819	102/100***	0.99/1.69***
- LIABILITIES	1,003,438	996,323	989,429	982,925	976,675	989,931	101/98**	0.70/1.48**
+ OFF-BALANCE-SHEET POSITIONS	603	-105	378	869	1,303			
TOTAL NET PORTFOLIO VALUE #	115,709	113,785	107,603	97,950	86,740	96,888	117.44	3.56

\* Excl./Incl. deposit intangible values listed on asset side of report.
\*\* Excl./Incl. deposit intangible values.
\*\*\* Incl./Excl. deposit intangible values.
# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries Note: Base Case Value is expressed as a Percent of Face Value

Area: US Total All Reporting CMR Report Prepared: 1/22/2004 10:21:49 AM

**Amounts in Millions** 

#### FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

	Coupon							
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above			
30-YEAR MORTGAGES AND MBS		÷	L	·				
Mortgage Loans	\$4,913	\$39,859	\$33,477	\$17,093	\$14,976			
WĂRM	346 mo	348 mo	342 mo	318 mo	266 mo			
WAC	4.30%	5.50%	6.39%	7.37%	9.07%			
Amount of these that is FHA or VA Guaranteed	\$211	\$2,461	\$3,342	\$1,762	\$4,078			
Securities Backed by Conventional Mortgages	\$1,154	\$5,994	\$2,907	\$1,942	\$620			
WARM	289 mo	340 mo	307 mo	311 mo	214 mo			
Weighted Average Pass-Through Rate	4.18%	5.23%	6.26%	7.21%	8.69%			
Securities Backed by FHA or VA Mortgages	\$273	\$3,540	\$2,410	\$1,165	\$2,071			
WARM	356 mo	354 mo	327 mo	299 mo	210 mo			
Weighted Average Pass-Through Rate	4.49%	5.34%	6.28%	7.27%	8.97%			
15-YEAR MORTGAGES AND MBS								
Mortgage Loans	\$12,307	\$26,050	\$13,347	\$6,800	\$4,749			
WAC	4.69%	5.40%	6.43%	7.37%	9.13%			
Mortgage Securities	\$8,916	\$8,886	\$2,806	\$473	\$109			
Weighted Average Pass-Through Rate	4.31%	5.12%	6.16%	7.16%	8.49%			
WARM (of 15-Year Loans and Securities)	163 mo	172 mo	157 mo	142 mo	148 mo			
BALLOON MORTGAGES AND MBS								
Mortgage Loans	\$6,450	\$7,970	\$2,981	\$1,330	\$1,256			
WAC	4.52%	5.39%	6.41%	7.34%	9.95%			
Mortgage Securities	\$4,226	\$1,734	\$386	\$32	\$1			
Weighted Average Pass-Through Rate	4.13%	5.35%	6.19%	7.17%	8.37%			
WARM (of Balloon Loans and Securities)	110 mo	110 mo	92 mo	76 mo	104 mo			

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities \$243,204

**Reporting Dockets: 875** September 2003 Data as of: 1/22/2004

### **ASSETS (continued)**

ll Reporting CMR eport Prepared: 1/22/2004 10:21:49 AM	Amounts	s in Millions			September 20 Data as of: 1/22/20
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE OANS AND MORTGAGE-BACKED SECURITIES	-	urrent Market Index ARM / Coupon Reset Frequer	Lagging Market Index ARMs by Coupon Reset Frequency		
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$865	\$1,021	\$203	\$5,721	\$201
WAC	3.47%	4.64%	5.86%	2.85%	5.11%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$17,174	\$38,796	\$89,290	\$110,014	\$38,903
Weighted Average Margin	284 bp	317 bp	263 bp	281 bp	264 bp
WAČ	5.07%	5.57%	4.97%	4.57%	5.56%
WARM	298 mo	305 mo	345 mo	335 mo	329 mo
Weighted Average Time Until Next Payment Reset	4 mo	13 mo	46 mo	5 mo	35 mo

Total Adjustable-Rate, Single-Family, First Mortgage Loans & Mortgage-Backed Securities

\$302,186

MEMO ITEMS FOR ALL ARMS (Reported at CMR 815)	Current Market Index ARMs by Coupon Reset Frequency			Lagging Market Index ARMs by Coupon Reset Frequency	
	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$83	\$124	\$207	\$14	\$14
Weighted Average Distance from Lifetime Cap	93 bp	118 bp	145 bp	107 bp	125 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$167	\$1,03 <sup>0</sup>	\$55 <sup>6</sup>	\$385	\$91 <sup>8</sup>
Weighted Average Distance from Lifetime Cap	326 bp	356 bp	348 bp	334 bp	365 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$15,77 <sup>0</sup>	\$37,223	\$86,853	\$115,156	\$37,901
Weighted Average Distance from Lifetime Cap	810 bp	669 bp	574 bp	712 bp	639 bp
Balances Without Lifetime Cap	\$2,019	\$1,439	\$1,876	\$179	\$270
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$11,437	\$35,240	\$76,537	\$1,340	\$11,337
Weighted Average Periodic Rate Cap	142 bp	176 bp	244 bp	151 bp	183 bp
Balances Subject to Periodic Rate Floors	\$6,726	\$29,899	\$63,965	\$838	\$10,018
MBS Included in ARM Balances	\$2,749	\$7,800	\$12,879	\$11,089	\$1,226

### **ASSETS (continued)**

#### **Reporting Dockets: 875** September 2003

Report Prepared: 1/22/2004 10:21:49 AM MULTIFAMILY AND NONRESIDENTIAL Fully Amortizing Balloons MORTGAGE LOANS AND SECURITIES Adjustable-Rate: \$47,474 Balances \$23,969 233 mo WARM 97 mo Remaining Term to Full Amortization 290 mo Rate Index Code 0 0 Margin 217 bp 238 bp Reset Frequency 26 mo 13 mo MEMO: ARMs within 300 bp of Lifetime Cap \$919 \$976 **Balances** Wghted Average Distance to Lifetime Cap 140 bp 148 bp Fixed-Rate: Balances \$13,874 \$14,376 WARM 77 mo 120 mo Remaining Term to Full Amortization 279 mo WAC 6.77% 7.14%

Area: US Total

All Reporting CMR

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$19,718 22 mo 0 145 bp 3 mo	\$6,848 48 mo 6.52%
SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$41,879 213 mo 0 95 bp 2 mo	\$23,737 168 mo 7.48%

#### **Amounts in Millions**

Data as of: 1/22/2004

COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$27,326 38 mo 148 bp 4 mo 0	\$11,475 44 mo 6.79%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$13,412 55 mo 0 753 bp 1 mo	\$43,169 61 mo 9.92%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$4,020 \$5,317 \$595 \$326 \$1 \$6	\$6,288 \$25,039 \$2,443
Other CMO Residuals:	\$3	\$0
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$29 \$11	\$0 \$14
Interest-Only MBS WAC Principal-Only MBS WAC Total Mortgage-Derivative	\$270 5.72% \$549 6.00%	\$157 7.08% \$4 5.51%
Securities - Book Value	\$11,126	\$33,946

### ASSETS (continued)

Area: US Total All Reporting CMR Report Prepared: 1/22/2004 10:21:50 AM	Amounts	, in Millions			orting Dockets: 875 September 2003 ata as of: 1/22/2004
MORTGAGE LOANS SERVICED FOR OTHERS	S				
	Со	upon of Fixed-R	ate Mortgages S	Serviced for Othe	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing Balances Serviced WARM Weighted Average Servicing Fee Total Number of Fixed Rate Loans Serviced that are: Conventional	\$39,104 189 mo 28 bp 4,912 loans	\$231,959 277 mo 29 bp	\$241,750 298 mo 31 bp	\$130,751 289 mo 36 bp	\$55,506 249 mo 42 bp
FHA/VA	1,371 loans				
Subserviced by Others	231 loans				
	Index on Se	erviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months) Weighted Average Servicing Fee	\$102,489 325 mo 38 bp	\$25,034 286 mo 83 bp		le-Rate Loans Servic e Subserviced by Oth	
Total Balances of Mortgage Loans Serviced for O	thers		\$826,593		
CASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WARM
Cash, Non-Interest-Earning Demand Deposits, Overnight Equity Securities (including Mutual Funds) Subject to SFA Zero-Coupon Securities Government & Agency Securities Term Fed Funds, Term Repos, and Interest-Earning Dep Other (Munis, Mortgage-Backed Bonds, Corporate Secur Memo: Complex Securities (from supplemental reporting)	As No. 115 osits ities, Commercial Pa		\$29,030 \$5,031 \$595 \$32,076 \$18,426 \$5,419 \$21,203	2.87% 3.67% 1.05% 5.29%	34 mo 59 mo 2 mo 94 mo
Total Cash, Deposits, and Securities			\$111,781		
	** PUE				Page 11

### **ASSETS (continued)**

rea: US Total II Reporting CMR eport Prepared: 1/22/2004 10:21:50 AM	Amounts i		Dockets: 87 tember 200 of: 1/22/200
TEMS RELATED TO MORTAGE LOANS AND SECURITIES		MEMORANDUM ITEMS	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance	\$4,697 \$3,021 \$242	Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC23	\$3,953
Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$-4,229 \$3,774 \$675	Loans Secured by Real Estate Reported as Consumer Loans at SC34	\$8,36
TEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S	Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments	\$923 \$652 \$-144	Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$2,88 <sup>2</sup> \$2,150
Valuation Allowances Unrealized Gains (Losses)	\$2,796 \$3	Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$55,532 12 bj
OTHER ITEMS		Adjustable-Rate Mortgage Loans Serviced	\$67,94
Real Estate Held for Investment	\$304	Weighted Average Servicing Fee	14 b
Repossessed Assets	\$975	Credit-Card Balances Expected to Pay Off in Grace Period	\$1,70
Equity Assets Not Subject to SFAs No. 115 (Excluding FHLB Stock)	\$434		<b>•</b> ••,••
Office Premises and Equipment	\$9,537		
Items Related to Certain Investment Securities	• • • -		
Unrealized Gains (Losses)	\$137		
Less: Unamortized Yield Adjustments Valuation Allowances	\$-1,108 \$3		
Other Assets			
Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments	\$8,554		
Miscellaneous I	\$50,384		
Miscellaneous II	\$17,876		
TOTAL ASSETS	\$1,086,819		

### AGGREGATE SCHEDULE CMR REPORT LIABILITIES

Area: US Total All Reporting CMR Report Prepared: 1/22/2004 10:21:50 AM	Amounts in	Millions		Reporting Dock Septemb Data as of: 1/	er 2003
FIXED-RATE, FIXED-MATURITY DEPOSITS					
	Original	Maturity in Mo	onths	Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)	
Balances Maturing in 3 Months or Less WAC WARM	\$42,388 1.59% 2 mo	\$12,457 3.54% 2 mo	\$1,344 5.24% 1 mo	\$420	
Balances Maturing in 4 to 12 Months WAC WARM	\$49,468 1.61% 7 mo	\$36,934 3.17% 8 mo	\$5,135 5.74% 8 mo	\$760	
Balances Maturing in 13 to 36 Months WAC WARM		\$39,545 3.00% 20 mo	\$18,473 5.75% 24 mo	\$331	
Balances Maturing in 37 or More Months WAC WARM			\$30,224 4.52% 55 mo	\$134	
Total Fixed-Rate, Fixed Maturity Deposits:			\$235,969		

### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Original Maturity in Months				
	12 or Less	13 to 36	37 or More		
Balances in Brokered Deposits	\$8,216	\$5,915	\$8,305		
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest:					
Balances Subject to Penalty	\$77,207	\$75,070	\$41,408		
Penalty in Months of Forgone Interest	3.08 mo	5.66 mo	7.70 mo		
Balances in New Accounts	\$7,830	\$4,373	\$3,109		

### LIABILITIES (continued)

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**Amounts in Millions** 

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### FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS,	Re	Remaining Maturity			
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC	
Balances by Coupon Class:					
Under 3.00%	\$71,572	\$26,417	\$4,026	1.45%	
3.00 to 3.99%	\$976	\$5,725	\$7,267	3.52%	
4.00 to 4.99%	\$951	\$6,770	\$3,632	4.55%	
5.00 to 5.99%	\$1,305	\$9,625	\$5,625	5.43%	
6.00 to 6.99%	\$2,743	\$4,281	\$3,426	6.52%	
7.00 to 7.99%	\$138	\$2,258	\$604	7.29%	
8.00 to 8.99%	\$1	\$26	\$363	8.35%	
9.00 and Above	\$4	\$20	\$776	9.51%	
WARM	1 mo	16 mo	65 mo		

MEMOS	
Variable-Rate Borrowings and Structured Advances (from Supplemental Reporting)	\$132,391
Book Value of Redeemable Preferred Stock	\$0

### LIABILITIES (continued)

	ABILITIES (continued)			
Area: US Total All Reporting CMR Report Prepared: 1/22/2004 10:21:50 AM	Amounts in Millions			Reporting Dockets: 875 September 2003 Data as of: 1/22/2004
NON-MATURITY DEPOSITS AND OTHER LIABILITIE	S			
	Total Balances	WAC	Balances in New Accounts	
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$106,944 \$157,626 \$71,231 \$50,313	1.16% 1.32% 0.86%	\$8,574 \$12,698 \$2,745 \$1,971	
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$1,999 \$6,855 \$8,230	0.52% 1.97% 0.02%		
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	S \$403,198			
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$394			
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$11			
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$1 \$54,506 \$4,931			
TOTAL LIABILITIES	\$989,931			
MINORITY INTEREST AND CAPITAL				
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$826			
EQUITY CAPITAL	\$96,055			
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$1,086,812			

#### SUPPLEMENTAL REPORTING

Area: US Total All Reporting CMR

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**Amounts in Millions** 

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002	Opt commitment to orig 1-month COFI ARMs	21	\$6,309
1004	Opt commitment to orig 6-mo or 1-yr COFI ARMs	32	\$50
1006	Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs	174	\$3,583
1008	Opt commitment to orig 3- or 5-yr Treasury ARMs	145	\$9,557
1010	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs	112	\$683
1012	Opt commitment to orig 10-, 15-, or 20-year FRMs	369	\$10,734
1014	Opt commitment to orig 25- or 30-year FRMs	307	\$31,701
1016	Opt commitment to orig "other" Mortgages	253	\$5,595
2002	Commit/purchase 1-mo COFI ARM loans, svc retained		\$9
2004	Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained		\$3
2006	Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained		\$284
2008	Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$452
2010	Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained	6	\$16
2012	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained	28	\$1,788
2014	Commit/purchase 25- or 30-yr FRM loans, svc retained	18	\$8,365
2016	Commit/purchase "other" Mortgage loans, svc retained	20	\$2,871
2022 2026 2028 2030	Commit/sell 1-mo COFI ARM loans, svc retained Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained Commit/sell 3- or 5-yr Treasury ARM loans, svc retained Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained	d 7 13 23	\$3 \$50 \$181 \$159
2032 2034 2036 2042	Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 1-month COFI ARM MBS	100 119	\$7,649 \$19,289 \$136 \$4
2044	Commit/purchase 6-mo or 1-yr COFI ARM MBS	S 7	\$7
2046	Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS		\$42
2048	Commit/purchase 3-yr or 5-yr Treasury ARM MBS		\$4
2050	Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS		\$9

#### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2052 2054 2056 2066	Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS Commit/purchase "other" MBS Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS	11 15	\$11,802 \$26,837 \$37 \$151
2068 2070 2072 2074	Commit/sell 3- or 5-yr Treasury ARM MBS Commit/sell 5- or 7-yr Balloon or 2-step MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS	26 31	\$615 \$239 \$17,120 \$51,443
2076 2081 2082 2084	Commit/sell "other" MBS Commit/purch low-risk floating-rate mtg derivative product Commit/purchase low-risk fixed-rate mtg derivative product Commit/sell low-risk fixed-rate mtg derivative product		\$1 \$5 \$840 \$0
2086 2088 2106 2108	Commit/purchase high-risk Mortgage derivative product Commit/sell high-risk Mortgage derivative product Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released		\$60 \$29 \$237 \$236
2110 2112 2114 2116	Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released		\$133 \$1,293 \$2,858 \$87
2124 2126 2128 2130	Commit/sell 6-mo or 1-yr COFI ARM loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released	ed 27 26 19	\$2 \$6,367 \$892 \$401
2132 2134 2136 2202	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commitment to originate 1-month COFI ARM loans	77 106 23	\$2,067 \$11,451 \$2,062 \$6

#### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2204 2206 2208 2210	Firm commit/originate 6-month or 1-yr COFI ARM loans Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins	8 49 47 37	\$41 \$267 \$211 \$165
2212 2214 2216 3008	Firm commit/originate 10-, 15-, or 20-year FRM loans Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 3- or 5-yr Treasury ARMs	130 119 92	\$823 \$1,897 \$1,017 \$1
3010 3012 3014 3016	Option to purchase 5- or 7-yr Balloon or 2-step mtgs Option to purchase 10-, 15-, or 20-yr FRMs Option to purchase 25- or 30-yr FRMs Option to purchase "other" Mortgages		\$1 \$0 \$202 \$74
3026 3028 3030 3032	Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs Option to sell 3- or 5-year Treasury ARMs Option to sell 5- or 7-yr Balloon or 2-step mtgs Option to sell 10-, 15-, or 20-year FRMs	6 19	\$51 \$64 \$73 \$369
3034 3036 3068 3070	Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages Short option to sell 3- or 5-yr Treasury ARMs Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans	26	\$5,903 \$14 \$219 \$42
3072 3074 3076 4002	Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages Commit/purchase non-Mortgage financial assets	7 79	\$164 \$216 \$6 \$1,636
4006 4022 5002 5004	Commit/purchase "other" liabilities Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR IR swap: pay fixed, receive 3-month LIBOR	9 6 18	\$901 \$313 \$4,122 \$28,472

#### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
5006	IR swap: pay fixed, receive 6-month LIBOR		\$75
5010	IR swap: pay fixed, receive 3-month Treasury		\$805
5022	IR swap: pay fixed, receive the prime rate		\$50
5024	IR swap: pay 1-month LIBOR, receive fixed		\$9,121
5026	IR swap: pay 3-month LIBOR, receive fixed	7	\$29,543
5104	IR swaption: pay fixed, receive 3-month LIBOR		\$12,591
5126	IR swaption: pay 3-month LIBOR, receive fixed		\$500
5226	Short IR swaption: pay 3-mo LIBOR, receive fixed		\$10
5502	IR swap, amortizing: pay fixed, receive 1-month LIBOR		\$233
5504	IR swap, amortizing: pay fixed, receive 3-month LIBOR		\$145
5524	IR swap, amortizing: pay 1-month LIBOR, receive fixed		\$54
5572	IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon		\$10
5582	IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR	9	\$25
6002	Interest rate Cap based on 1-month LIBOR		\$839
6004	Interest rate Cap based on 3-month LIBOR		\$787
6008	Interest rate Cap based on 3-month Treasury		\$30
6020	Interest rate Cap based on cost-of-funds index (COFI)		\$281
6022	Interest rate Cap based on the prime rate		\$50
6032	Short interest rate Cap based on 1-month LIBOR		\$8
6034	Short interest rate Cap based on 3-month LIBOR		\$43
6040	Short interest rate Cap based on 1-year Treasury		\$3
6050	Short interest rate Cap based on cost-of-funds index		\$281
7002	Interest rate floor based on 1-month LIBOR		\$25
7004	Interest rate floor based on 3-month LIBOR		\$4,850
7010	Interest rate floor based on 1-year Treasury		\$3
7018	Interest rate floor based on 10-year Treasury		\$1,555
7048	Short interest rate floor based on 10-year Treasury		\$150
8008	Long futures contract on 5-year Treasury note		\$1

#### SUPPLEMENTAL REPORTING

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**Amounts in Millions** 

Reporting Dockets: 875 September 2003 Data as of: 1/22/2004

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
8010	Long futures contract on 10-year Treasury note		\$60
8016	Long futures contract on 3-month Eurodollar		\$2
8038	Short futures contract on 5-year Treasury note		\$9
8040	Short futures contract on 10-year Treasury note		\$55
8046	Short futures contract on 3-month Eurodollar		\$125
9010	Long call option on 10-year T-note futures contract		\$26
9012	Long call option on Treasury bond futures contract		\$200
9034	Long put option on 10-year T-note futures contract		\$150
9036	Long put option on T-bond futures contract		\$29
9058	Short call option on 10-year T-note futures contract		\$23
9082	Short put option on 10-year T-note futures contract		\$10
9502	Fixed-rate construction loans in process	390	\$3,998
9512	Adjustable-rate construction loans in process	241	\$6,870