## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Assets \$100 Mil - \$1 Bill

Reporting Dockets: 444 All Reporting CMR
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  | NPV as \% <br> of PV of Assets |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 15,258 | $-4,204$ | $-22 \%$ | $11.25 \%$ | -240 bp |
| +200 bp | 16,964 | $-2,497$ | $-13 \%$ | $12.28 \%$ | -137 bp |
| +100 bp | 18,424 | $-1,037$ | $-5 \%$ | $13.11 \%$ | -54 bp |
| 0 bp | 19,462 |  |  | $13.65 \%$ | -4 bp |
| -100 bp | 19,561 | 99 | $+1 \%$ | $13.60 \%$ |  |

Risk Measure for a Given Rate Shock

|  | $09 / 30 / 2004$ | $06 / 30 / 2004$ | $09 / 30 / 2003$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $13.65 \%$ | $13.33 \%$ | $12.40 \%$ |
| Post-shock NPV Ratio | $12.28 \%$ | $11.60 \%$ | $11.03 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 137 bp | 173 bp | 138 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a - 100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

| Area: Assets \$100 Mil - \$1 Bill |
| :--- |
| All Reporting CMR |
| Report Prepared: 12/09/2004 1:03:34 PM |
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## Interest Rate Risk Exposure Report

Reporting Dockets: 444
September 2004
All Reporting CMR
Report Prepared: 12/09/2004 1:03:34 PM

| Report Prepared: 120922004 1:03:34 PM | Amounts in Millions |  |  |  |  |  | Data as of: 12109/2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | Base Case | +100 bp | +200 bp | +300 bp | Facevalue | BCFV | Eft.Our. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 2,962 | 2,957 | 2,953 | 2,949 | 2,945 | 2,974 | 99.44 | 0.16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 2,208 | 2,141 | 2,076 | 2,015 | 1,956 | 2,023 | 105.83 | 3.08 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 775 | 774 | 773 | 772 | 771 | 773 | 100.15 | 0.15 |
| Fixed-Rate | 4,674 | 4,604 | 4,537 | 4,471 | 4,407 | 4,520 | 101.86 | 1.49 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -162 | -160 | -158 | -156 | -154 | -160 | 0.00 | 1.35 |
| Accrued Interest Receivable | 93 | 93 | 93 | 93 | 93 | 93 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 10,551 | 10,409 | 10,274 | 10,144 | 10,019 | 10,223 | 101.83 | 1.33 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 4,169 | 4,169 | 4,169 | 4,169 | 4,169 | 4,169 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,933 | 1,886 | 1,837 | 1,780 | 1,718 | 1,886 | 99.97 | 2.56 |
| Zero-Coupon Securities | 103 | 98 | 94 | 90 | 86 | 90 | 108.41 | 4.92 |
| Government and Agency Securities | 3,033 | 2,959 | 2,890 | 2,825 | 2,762 | 2,934 | 100.85 | 2.41 |
| Term Fed Funds, Term Repos | 3,888 | 3,881 | 3,874 | 3,867 | 3,860 | 3,877 | 100.09 | 0.18 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,549 | 1,485 | 1,427 | 1,372 | 1,322 | 1,440 | 103.16 | 4.09 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 3,601 | 3,569 | 3,442 | 3,307 | 3,177 | 3,581 | 99.67 | 2.22 |
| Structured Securities (Complex) | 5,760 | 5,679 | 5,493 | 5,281 | 5,058 | 5,708 | 99.49 | 2.36 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.86 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 24,035 | 23,726 | 23,224 | 22,690 | 22,151 | 23,686 | 100.17 | 1.71 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

All Reporting CMR
Report Prepared: 12/09/2004 1:03:34 PM

Reporting Dockets: 444
September 2004

|  |  |  |  |  |  | Data as of: 12/09/2004 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Case |  |  |  |  |  |  |  |
| ASSETS (cont.) | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 143 | 143 | 143 | 143 | 143 | 143 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 107 | 107 | 107 | 107 | 107 | 107 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 75 | 73 | 68 | 62 | 54 | 73 | 100.00 | 4.81 |
| Office Premises and Equipment | 2,038 | 2,038 | 2,038 | 2,038 | 2,038 | 2,038 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,363 | 2,361 | 2,356 | 2,350 | 2,342 | 2,361 | 100.00 | 0.15 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 154 | 215 | 270 | 301 | 306 |  |  | -26.82 |
| Adjustable-Rate Servicing | 174 | 180 | 183 | 184 | 185 |  |  | -2.58 |
| Float on Mortgages Serviced for Others | 176 | 224 | 261 | 288 | 306 |  |  | -19.05 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 504 | 619 | 714 | 772 | 798 |  |  | -16.95 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 310 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 3,679 | 3,679 | 3,679 | 3,679 | 3,679 | 3,679 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 469 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 6 | 20 | 34 | 48 | 61 |  |  | -70.53 |
| Transaction Account Intangible | 773 | 1,053 | 1,325 | 1,599 | 1,833 |  |  | -26.22 |
| MMDA Intangible | 647 | 855 | 1,026 | 1,194 | 1,357 |  |  | -22.16 |
| Passbook Account Intangible | 1,060 | 1,408 | 1,736 | 2,045 | 2,334 |  |  | -24.03 |
| Non-Interest-Bearing Account Intangible | 215 | 347 | 472 | 591 | 704 |  |  | -37.00 |
| TOTAL OTHER ASSETS | 6,381 | 7,362 | 8,273 | 9,156 | 9,969 | 4,458 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 25 |  |  |
| TOTAL ASSETS | 143,796 | 142,619 | 140,586 | 138,202 | 135,634 | 137,395 | 104/101*** | 1.13/1.84*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

## All Reporting CMR

Report Prepared: 12/09/2004 1:03:34 PM

## LIABILITIES

## DEPOSITS

Fixed-Maturity

| Fixed-Rate Maturing in 12 Months or Less | 32,194 | 32,050 | 31,909 | 31,769 | 31,630 | 31,991 | 100.18 | 0.44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate Maturing in 13 Months or More | 21,115 | 20,594 | 20,092 | 19,607 | 19,138 | 20,352 | 101.19 | 2.48 |
| Variable-Rate | 924 | 923 | 921 | 919 | 918 | 922 | 100.06 | 0.18 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 11,842 | 11,842 | 11,842 | 11,842 | 11,842 | 11,842 | 100/91* | 0.00/2.56* |
| MMDAs | 13,954 | 13,954 | 13,954 | 13,954 | 13,954 | 13,954 | 100/94* | 0.00/1.45* |
| Passbook Accounts | 15,271 | 15,271 | 15,271 | 15,271 | 15,271 | 15,271 | 100/91* | 0.00/2.44* |
| Non-Interest-Bearing Accounts | 5,784 | 5,784 | 5,784 | 5,784 | 5,784 | 5,784 | 100/94* | 0.00/2.36* |
| TOTAL DEPOSITS | 101,083 | 100,418 | 99,772 | 99,145 | 98,536 | 100,116 | 100/97* | 0.65/1.66* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 8,867 | 8,783 | 8,700 | 8,619 | 8,540 | 8,744 | 100.44 | 0.95 |
| Fixed-Rate Maturing in 37 Months or More | 3,362 | 3,204 | 3,055 | 2,915 | 2,783 | 3,133 | 102.25 | 4.80 |
| Variable-Rate | 2,133 | 2,133 | 2,132 | 2,132 | 2,131 | 2,134 | 99.97 | 0.02 |
| TOTAL BORROWINGS | 14,363 | 14,119 | 13,887 | 13,666 | 13,454 | 14,011 | 100.77 | 1.68 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 596 | 596 | 596 | 596 | 596 | 596 | 100.00 | 0.00 |
| Other Escrow Accounts | 355 | 345 | 335 | 325 | 316 | 378 | 91.10 | 3.00 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 1,423 | 1,423 | 1,423 | 1,423 | 1,423 | 1,423 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 229 |  |  |
| TOTAL OTHER LIABILITIES | 2,375 | 2,364 | 2,354 | 2,345 | 2,336 | 2,627 | 90.01 | 0.44 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 6,428 | 6,248 | 6,104 | 5,988 | 5,899 | 5,934 | 105.28 | 2.60 |
| Unamortized Yield Adjustments |  |  |  |  |  | 7 |  |  |
| TOTAL LIABILITIES | 124,249 | 123,149 | 122,117 | 121,144 | 120,225 | 122,694 | 100/97** | 0.87/1.69** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets \$100 Mil - \$1 Bill All Reporting CMR
Report Prepared: 12/09/2004 1:03:35 PM Data as of: 12/09/2004

|  | -100 bp | Base Case <br> 0 | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 29 | 10 | -25 | -61 | -96 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 18 | 14 | 7 | -3 | -17 |
| Other Mortgages | 10 | 0 | -15 | -34 | -55 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 62 | 27 | -28 | -90 | -155 |
| Sell Mortgages and MBS | -45 | -12 | 44 | 104 | 164 |
| Purchase Non-Mortgage Items | 0 | 0 | 0 | 0 | 1 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -56 | -16 | 21 | 55 | 86 |
| Pay Floating, Receive Fixed Swaps | 5 | -1 | -6 | -11 | -15 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 1 | 2 | 7 | 12 | 18 |
| Interest-Rate Caps | 0 | 0 | 1 | 1 | 1 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -4 | 0 | 3 | 4 | 5 |
| Options on Futures | 0 | 0 | 1 | 1 | 1 |
| Construction LIP | -22 | -52 | -80 | -106 | -130 |
| Self-Valued | 17 | 18 | 26 | 33 | 41 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 13 | -8 | -45 | -94 | -151 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill
All Reporting CMR
Report Prepared: 12/09/2004 1:03:35 PM

Reporting Dockets: 444
September 2004


Excl./Incl. deposit intangible values listed on asset side of report.
${ }^{* *}$ Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Assets $\$ 100$ Mil - $\$ 1$ Bill
Reporting Dockets: 444
September 2004
All Reporting CMR
Data as of: 12/08/2004
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$260 | \$4,528 | \$3,525 | \$1,529 | \$670 |
| WARM | 304 mo | 335 mo | 325 mo | 297 mo | 242 mo |
| WAC | 4.59\% | 5.54\% | 6.35\% | 7.33\% | 8.94\% |
| Amount of these that is FHA or VA Guaranteed | \$7 | \$46 | \$78 | \$72 | \$72 |
| Securities Backed by Conventional Mortgages | \$509 | \$702 | \$196 | \$74 | \$24 |
| WARM | 234 mo | 317 mo | 269 mo | 271 mo | 195 mo |
| Weighted Average Pass-Through Rate | 4.25\% | 5.18\% | 6.23\% | 7.18\% | 8.65\% |
| Securities Backed by FHA or VA Mortgages | \$32 | \$137 | \$174 | \$44 | \$16 |
| WARM | 283 mo | 326 mo | 315 mo | 274 mo | 209 mo |
| Weighted Average Pass-Through Rate | 4.38\% | 5.43\% | 6.34\% | 7.14\% | 8.59\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,357 | \$6,946 | \$3,339 | \$1,556 | \$726 |
| WAC | 4.67\% | 5.39\% | 6.40\% | 7.33\% | 8.83\% |
| Mortgage Securities | \$2,135 | \$1,039 | \$389 | \$84 | \$13 |
| Weighted Average Pass-Through Rate | 4.26\% | 5.15\% | 6.16\% | 7.16\% | 8.64\% |
| WARM (of 15-Year Loans and Securities) | 140 mo | 158 mo | 139 mo | 123 mo | 105 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$606 | \$1,293 | \$913 | \$450 | \$524 |
| WAC | 4.58\% | 5.47\% | 6.36\% | 7.33\% | 10.84\% |
| Mortgage Securities | \$1,504 | \$263 | \$43 | \$4 | \$0 |
| Weighted Average Pass-Through Rate | 4.14\% | 5.17\% | 6.13\% | 7.20\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 72 mo | 76 mo | 68 mo | 60 mo | 81 mo |

## AGGREGATE SCHEDULE CMR REPORT

Area: Assets $\$ 100$ Mil - $\mathbf{\$ 1}$ Bill

## All Reporting CMR

Report Prepared: 12/09/2004 1:03:35 PM

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES LOANS AND MORTGAGE-BACKED SECURITIES

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

ASSETS (continued)
SSETS (continued)
Reporting Dockets: 444
September 2004
Data as of: 12/08/2004

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |


| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$28 | \$58 | \$83 | \$0 | \$7 |
| Weighted Average Distance from Lifetime Cap | 144 bp | 101 bp | 146 bp | 200 bp | 124 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$44 | \$240 | \$277 | \$0 | \$52 |
| Weighted Average Distance from Lifetime Cap | 304 bp | 370 bp | 351 bp | 376 bp | 375 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$1,006 | \$9,060 | \$9,403 | \$179 | \$1,704 |
| Weighted Average Distance from Lifetime Cap | 935 bp | 650 bp | 598 bp | 810 bp | 680 bp |
| Balances Without Lifetime Cap | \$333 | \$327 | \$530 | \$8 | \$69 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$574 | \$8,712 | \$9,000 | \$19 | \$1,438 |
| Weighted Average Periodic Rate Cap | 177 bp | 169 bp | 215 bp | 167 bp | 170 bp |
| Balances Subject to Periodic Rate Floors | \$447 | \$7,675 | \$8,058 | \$24 | \$926 |
| MBS Included in ARM Balances | \$328 | \$3,164 | \$1,709 | \$52 | \$64 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

## All Reporting CMR

Report Prepared: 12/09/2004 1:03:35 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 3,355$ | $\$ 9,124$ |
| WARM | 91 mo | 202 mo |
| Remaining Term to Full Amortization | 277 mo |  |
| Rate Index Code | 0 | 0 |
| Margin | 211 bp | 264 bp |
| Reset Frequency | 23 mo | 25 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 98$ | $\$ 249$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 36 bp | 90 bp |
| Fixed-Rate: |  |  |
| Balances |  |  |
| WARM | 53,342 | $\$ 4,236$ |
| Remaining Term to Full Amortization | 52 mo | 118 mo |
| WAC | 268 mo |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,660$ | $\$ 3,125$ |
| WARM | 30 mo | 25 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 158 bp | $6.55 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |
| Balances | $\$ 4,809$ | $\$ 2,467$ |
| WARM | 115 mo | 108 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 80 bp | $6.41 \%$ |
| Reset Frequency | 2 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$2,974 | \$2,023 |
| WARM | 46 mo | 43 mo |
| Margin in Column 1; WAC in Column 2 | 111 bp | 6.77\% |
| Reset Frequency | 4 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$773 | \$4,520 |
| WARM | 59 mo | 48 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 401 bp | 9.09\% |
| Reset Frequency | 3 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$28 | \$781 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$395 | \$2,103 |
| Remaining WAL 5-10 Years | \$79 | \$139 |
| Remaining WAL Over 10 Years | \$12 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$2 |  |
| Other | \$4 | \$38 |
| CMO Residuals: |  |  |
| Fixed Rate | \$0 | \$0 |
| Floating Rate | \$0 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$0 | \$0 |
| WAC | 5.00\% | 8.50\% |
| Principal-Only MBS | \$0 | \$0 |
| WAC | 0.00\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$520 | \$3,061 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 444
September 2004
Area: Assets $\mathbf{\$ 1 0 0}$ Mil - $\mathbf{\$ 1}$ Bill
All Reporting CMR
Data as of: 12/08/2004
Report Prepared: 12/09/2004 1:03:36 PM
Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$3,039 | \$11,474 | \$8,324 | \$4,225 | \$7,228 |
| WARM | 172 mo | 256 mo | 295 mo | 282 mo | 238 mo |
| Weighted Average Servicing Fee | 27 bp | 27 bp | 31 bp | 36 bp | 48 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional 348 loans |  |  |  |  |  |
|  |  |  |  |  |  |
| Subserviced by Others | 2 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$19,816 | \$25 | Total \# of Adjusta | oans Serviced | 156 loans |
| WARM (in months) | 317 mo | 227 mo | Number of Th | iced by Others | 1 loans |
| Weighted Average Servicing Fee | 37 bp | 36 bp |  |  |  |

Total Balances of Mortgage Loans Serviced for Others $\$ \mathbf{5 4 , 1 3 1}$

## CASH, DEPOSITS, AND SECURITIES

| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos | $\$ 4,169$ |
| :--- | ---: |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115 | $\$ 1,886$ |
| Zero-Coupon Securities | $\$ 90$ |
| Government \& Agency Securities | $\$ 2,934$ |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits | $\$ 3,877$ |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) | $\$ 1,440$ |
| Memo: Complex Securities (from supplemental reporting) | $\$ 5,708$ |
| Total Cash, Deposits, and Securities | $3.98 \%$ |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

| Area: Assets $\$ 100$ Mil - $\mathbf{\$ 1}$ Bill <br> All Reporting CMR <br> Report Prepared: 12/09/2004 1:03:36 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$630 |
| Accrued Interest Receivable | \$395 |
| Advances for Taxes and Insurance | \$14 |
| Less: Unamortized Yield Adjustments | \$30 |
| Valuation Allowances | \$528 |
| Unrealized Gains (Losses) | \$8 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$85 |
| Accrued Interest Receivable | \$93 |
| Less: Unamortized Yield Adjustments | \$-2 |
| Valuation Allowances | \$245 |
| Unrealized Gains (Losses) | \$-2 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$107 |
| Repossessed Assets | \$143 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$73 |
| Office Premises and Equipment | \$2,038 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$15 |
| Less: Unamortized Yield Adjustments | \$-32 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$310 |
| Miscellaneous I | \$3,679 |
| Miscellaneous II | \$469 |
| TOTAL ASSETS | \$137,395 |

Reporting Dockets: 444
September 2004
Data as of: 12/08/2004

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$121
Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$106
Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:

Equity Securities and Non-Mortgage-Related Mutual Funds \$803
Mortgage-Related Mututal Funds $\quad \$ 1,083$
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced
$\begin{array}{lr}\text { Fixed-Rate Mortgage Loans Serviced } & \$ 1,152 \\ \text { Weighted Average Servicing Fee } & 31 \mathrm{bp}\end{array}$
Adjustable-Rate Mortgage Loans Serviced \$3,719
Weighted Average Servicing Fee 26 bp
Credit-Card Balances Expected to Pay Off in Grace Period

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill
Reporting Dockets: 444
September 2004
All Reporting CMR
Data as of: 12/08/2004

## FIXED-RATE, FIXED-MATURITY DEPOSITS

Balances by Remaining Maturity:
Balances Maturing in 3 Months or Less


Amounts in Millions

WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

Early Withdrawals During Quarter (Optional)
\$66
\$421
5.89\%

2 mo
$\begin{array}{rrr}\$ 11,057 & \$ 8,266 & \$ 1,600 \\ 1.89 \% & 2.62 \% & 6.03 \%\end{array}$
\$101
$\begin{array}{lll}7 \mathrm{mo} & 8 \mathrm{mo} & 8 \mathrm{mo}\end{array}$
\$9,588 \$5,193
$\$ 67$
2.71\% $4.66 \%$
$20 \mathrm{mo} \quad 26 \mathrm{mo}$

Total Fixed-Rate, Fixed Maturity Deposits:
3.92\%

52 mo

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Original Maturity in Months

Balances in Brokered Deposits

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,026$ | $\$ 1,228$ | $\$ 943$ |

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty
\$15,791 \$17,313 \$10,299

Penalty in Months of Forgone Interest

|  | 5.07 mo | 5.79 mo |
| :--- | :--- | :--- |
| .29 mo |  |  |

Balances in New Accounts
$\$ 1,862$
\$1,445
$\$ 595$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 444
September 2004
Area: Assets $\$ 100$ Mil - $\$ 1$ Bill
All Reporting CMR
Amounts in Millions
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## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$3,083 | \$2,934 | \$225 | 2.10\% |
| 3.00 to 3.99\% | \$55 | \$1,140 | \$1,118 | 3.51\% |
| 4.00 to 4.99\% | \$82 | \$597 | \$830 | 4.49\% |
| 5.00 to $5.99 \%$ | \$55 | \$450 | \$611 | 5.47\% |
| 6.00 to 6.99\% | \$41 | \$220 | \$267 | 6.39\% |
| 7.00 to $7.99 \%$ | \$1 | \$83 | \$72 | 7.36\% |
| 8.00 to 8.99\% | \$0 | \$1 | \$8 | 8.12\% |
| 9.00 and Above | \$0 | \$0 | \$1 | 12.20\% |
| WARM | 1 mo | 18 mo | 67 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
$\$ 8,990$
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill
All Reporting CMR
Report Prepared: 12/09/2004 1:03:36 PM

Amounts in Millions

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 11,842$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 13,954$ |
| Passbook Accounts | $\$ 15,271$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 5,784$ |
| ESCROW ACCOUNTS |  |
| Escrow for Mortgages Held in Portfolio | $\$ 312$ |
| Escrow for Mortgages Serviced for Others | $\$ 284$ |
| Other Escrows | $\$ 378$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 47,825$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$-1$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 8$ |
| OTHER LIABILITIES |  |
| Collateralized Mortgage Securities Issued | $\$ 0$ |
| Miscellaneous I | $\$ 1,423$ |

Miscellaneous II ..... \$229
TOTAL LIABILITIES

\$122,694

## MINORITY INTEREST AND CAPITAL

## MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES

\$9EQUITY CAPITAL ..... $\$ 14,691$
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL ..... \$137,395

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions \# | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$12 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 18 | \$38 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 85 | \$305 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 85 | \$233 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 48 | \$78 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 179 | \$273 |
| 1014 | Opt commitment to orig 25 - or 30-year FRMs | 169 | \$490 |
| 1016 | Opt commitment to orig "other" Mortgages | 137 | \$592 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$6 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$2 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained | d 6 | \$13 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained | 6 | \$47 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$1 |
| 2012 | Commit/purchase 10 -, 15 -, or $20-$ yr FRM loans, svc retained Commit/purchase 25- or $30-\mathrm{yr}$ FRM loans, svc retained | 12 | \$18 |
| 2014 |  | 8 | \$16 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 11 | \$26 |
| 2026 | Commit/sell 6-mo or $1-\mathrm{yr}$ Treas/LIBOR ARM Ins, svc retained |  | \$84 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$19 |
| 2030 | Commit/sell 5 - or 7-yr Balloon/2-step mtg Ins, svc retained | 8 | \$27 |
| 2032 | Commit/sell $10-15-$, or $20-\mathrm{yr}$ FRM loans, svc retained | 34 | \$35 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 55 | \$148 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained | 6 | \$62 |
| 2044 | Commit/purchase 6-mo or 1 -yr COFI ARM MBS |  | \$3 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$87 |
| 2048 | Commit/purchase 3 -yr or 5-yr Treasury ARM MBS |  | \$8 |
| 2052 | Commit/purchase $10-$, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$13 |
| 2054 | Commit/purchase 25 - to 30 -year FRM MBS |  | \$26 |
| 2056 | Commit/purchase "other" MBS |  | \$2 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$1 |
| 2068 | Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$0 |
| 2072 | Commit/sell 10 -, 15-, or $20-\mathrm{yr}$ FRM MBS |  | \$18 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 7 | \$143 |
| 2084 | Commit/sell low-risk fixed-rate mtg derivative product |  | \$8 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$12 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$12 |
| 2112 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released |  | \$0 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$9 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$1 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc releasedCommit/sell 3- or 5-yr Treasury ARM loans, svc released | 12 | \$164 |
| 2128 |  | 13 | \$73 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$2 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 34 | \$64 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 61 | \$400 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 9 | \$46 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$5 |
| 2204 | Firm commit/originate 6 -month or 1 -yr COFI ARM loans |  | \$12 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 30 | \$130 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 30 | \$59 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 21 | \$57 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 87 | \$184 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 74 | \$468 |
| 2216 | Firm commit/originate "other" Mortgage loans | 58 | \$265 |
| 3008 | Option to purchase 3- or 5-yr Treasury ARMs |  | \$1 |
| 3010 | Option to purchase 5- or 7-yr Balloon or 2-step mtgs |  | \$1 |
| 3012 | Option to purchase $10-$ - $15-$, or $20-\mathrm{yr}$ FRMs <br> Option to purchase "other" Mortgages |  | \$1 |
| 3016 |  |  | \$2 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$11 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$31 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$4 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs | 8 | \$16 |
| 3034 | Option to sell 25 - or 30-year FRMs | 10 | \$143 |
| 3036 | Option to sell "other" Mortgages |  | \$0 |
| 3066 | Short option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$4 |
| 3068 | Short option to sell 3- or 5-yr Treasury ARMs |  | \$8 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$1 |
| 3072 | Short option to sell $10-$ - $15-$, or $20-\mathrm{yr}$ FRMs |  | \$10 |
| 3074 | Short option to sell 25 - or 30-yr FRMs |  | \$55 |
| 4002 | Commit/purchase non-Mortgage financial assets | 37 | \$180 |
| 4006 | Commit/purchase "other" liabilities |  | \$50 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$116 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$104 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR |  | \$523 |
| 5010 | IR swap: pay fixed, receive 3-month Treasury |  | \$5 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$81 |
| 5582 | IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |  | \$9 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$16 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$54 |
| 6008 | Interest rate Cap based on 3-month Treasury |  | \$20 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$38 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7002 | Interest rate floor based on 1-month LIBOR |  | \$20 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 8038 | Short futures contract on 5 -year Treasury note |  | \$15 |
| 8040 | Short futures contract on 10-year Treasury note |  | \$27 |

## AGGREGATE SCHEDULE CMR REPORT

SUPPLEMENTAL REPORTING

Area: Assets $\$ 100$ Mil - $\$ 1$ Bill All Reporting CMR
Report Prepared: 12/09/2004 1:03:37 PM
mounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

## Contract Code

Off-Balance-Sheet Contract Positions
\# Frms if \# > 5 Notional Amount

| 9034 | Long put option on 10-year T-note futures contract |  | $\$ 50$ |
| :--- | :--- | :--- | ---: |
| 9082 | Short put option on 10-year T-note futures contract |  | $\$ 50$ |
| 9502 | Fixed-rate construction loans in process | 211 | $\$ 1,542$ |
| 9512 | Adjustable-rate construction loans in process | 145 | $\$ 1,074$ |

