## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Southeast

September 2004
All Reporting CMR
Reporting Dockets: 292
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 20,855 | $-6,154$ | $-23 \%$ | $9.05 \%$ | -207 bp |
| +200 bp | 23,636 | $-3,372$ | $-12 \%$ | $10.05 \%$ | -107 bp |
| +100 bp | 25,776 | $-1,232$ | $-5 \%$ | $10.77 \%$ | -36 bp |
| 0 bp | 27,009 |  |  | $11.2 \%$ |  |
| -100 bp | 26,668 | -340 | $-1 \%$ | $10.90 \%$ | -22 bp |

Risk Measure for a Given Rate Shock

|  | 09/30/2004 | 06/30/2004 | 09/30/2003 |
| :---: | :---: | :---: | :---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | 11.12 \% | 11.10 \% | 10.43 \% |
| Post-shock NPV Ratio | 10.05 \% | 9.70 \% | 9.47 \% |
| Sensitivity Measure: Decline in NPV Ratio | 107 bp | 141 bp | 97 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: Southeast
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 12/09/2004 12:19:32 PM

Reporting Dockets: 292
September 2004

| Base Case |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $-100 \mathrm{bp}$ | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| ASSETS |  |  |  |  |  |  |  |  |
| MORTGAGE LOANS AND SECURITIES |  |  |  |  |  |  |  |  |
| Fixed-Rate Single-Family First-Mortgage Loans and MBS |  |  |  |  |  |  |  |  |
| 30-Year Mortgage Loans | 28,741 | 28,292 | 27,496 | 26,546 | 25,423 | 27,233 | 103.89 | 2.20 |
| 30-Year Mortgage Securities | 7,664 | 7,408 | 6,951 | 6,506 | 6,102 | 7,397 | 100.14 | 4.82 |
| 15-Year Mortgages and MBS | 23,744 | 23,165 | 22,342 | 21,415 | 20,474 | 22,444 | 103.21 | 3.03 |
| Balloon Mortgages and MBS | 8,872 | 8,700 | 8,461 | 8,164 | 7,827 | 8,576 | 101.45 | 2.36 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 7,897 | 7,888 | 7,853 | 7,777 | 7,658 | 7,631 | 103.36 | 0.28 |
| 7 Month to 2 Year Reset Frequency | 13,625 | 13,500 | 13,285 | 12,962 | 12,562 | 13,120 | 102.90 | 1.26 |
| $2+$ to 5 Year Reset Frequency | 30,064 | 29,321 | 28,385 | 27,301 | 26,143 | 29,179 | 100.49 | 2.86 |


| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Month Reset Frequency | 1,945 | 1,926 | 1,894 | 1,849 | 1,794 | 1,848 | 104.17 | 1.32 |
| 2 Month to 5 Year Reset Frequency | 1,453 | 1,429 | 1,400 | 1,365 | 1,324 | 1,406 | 101.64 | 1.87 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 2,338 | 2,322 | 2,307 | 2,292 | 2,276 | 2,309 | 100.57 | 0.66 |
| Adjustable-Rate, Fully Amorizing | 6,684 | 6,637 | 6,591 | 6,546 | 6,502 | 6,646 | 99.86 | 0.70 |
| Fixed-Rate, Balloon | 2,065 | 1,999 | 1,936 | 1,876 | 1,819 | 1,903 | 105.02 | 3.21 |
| Fixed-Rate, Fully Amortizing | 5,057 | 4,793 | 4,553 | 4,334 | 4,133 | 4,733 | 101.28 | 5.26 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 6,012 | 6,000 | 5,991 | 5,982 | 5,973 | 6,006 | 99.90 | 0.17 |
| Fixed-Rate | 2,405 | 2,361 | 2,319 | 2,278 | 2,239 | 2,378 | 99.31 | 1.82 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 15,358 | 15,346 | 15,338 | 15,332 | 15,327 | 15,395 | 99.68 | 0.06 |
| Fixed-Rate | 4,055 | 3,962 | 3,873 | 3,788 | 3,707 | 3,831 | 103.40 | 2.30 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 300 | 295 | 288 | 281 | 273 | 295 | 100.00 | 1.96 |
| Accrued Interest Receivable | 662 | 662 | 662 | 662 | 662 | 662 | 100.00 | 0.00 |
| Advance for Taxes/Insurance | 54 | 54 | 54 | 54 | 54 | 54 | 100.00 | 0.00 |
| Float on Escrows on Owned Mortgages | 36 | 63 | 91 | 115 | 136 |  |  | -43.72 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -136 | -167 | -179 | -182 | -181 |  |  | -12.72 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 169,167 | 166,291 | 162,249 | 157,607 | 152,587 | 163,048 | 101.99 | 2.08 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: Southeast

All Reporting CMR
Report Prepared: 12/09/2004 12:19:33 PM

Amounts in Millions

100 bp
Base Case
0 bp $\quad$ +100 bp $\quad$ +200 bp $\quad$ +300 bp $\quad$ FaceValue

Reporting Dockets: 292
September 2004 Data as of: 12/09/2004

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 4,875 | 4,871 | 4,869 | 4,867 | 4,866 | 4,898 | 99.46 | 0.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,331 | 3,228 | 3,129 | 3,034 | 2,943 | 2,847 | 113.37 | 3.14 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 2,256 | 2,254 | 2,251 | 2,249 | 2,246 | 2,194 | 102.71 | 0.12 |
| Fixed-Rate | 18,877 | 18,601 | 18,336 | 18,080 | 17,834 | 19,005 | 97.87 | 1.46 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -556 | -550 | -545 | -539 | -534 | -551 | 0.00 | 1.04 |
| Accrued Interest Receivable | 184 | 184 | 184 | 184 | 184 | 184 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 28,967 | 28,587 | 28,223 | 27,874 | 27,538 | 28,578 | 100.03 | 1.30 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 6,132 | 6,132 | 6,132 | 6,132 | 6,132 | 6,132 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 1,412 | 1,367 | 1,320 | 1,270 | 1,217 | 1,367 | 100.00 | 3.36 |
| Zero-Coupon Securities | 30 | 28 | 26 | 25 | 24 | 26 | 108.21 | 7.01 |
| Government and Agency Securities | 3,560 | 3,454 | 3,354 | 3,259 | 3,168 | 3,402 | 101.52 | 2.98 |
| Term Fed Funds, Term Repos | 2,559 | 2,554 | 2,549 | 2,544 | 2,540 | 2,552 | 100.09 | 0.19 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 1,489 | 1,417 | 1,351 | 1,291 | 1,236 | 1,361 | 104.07 | 4.89 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 10,976 | 10,836 | 10,563 | 10,244 | 9,916 | 10,894 | 99.47 | 1.90 |
| Structured Securities (Complex) | 6,337 | 6,260 | 6,111 | 5,947 | 5,785 | 6,261 | 99.99 | 1.81 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 1.22 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 32,495 | 32,048 | 31,406 | 30,712 | 30,018 | 31,996 | 100.17 | 1.70 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR
Report Prepared: 12/09/2004 12:19:33 PM

Amounts in Millions

100 bp

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 246 | 246 | 246 | 246 | 246 | 246 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 79 | 79 | 79 | 79 | 79 | 79 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 112 | 109 | 101 | 92 | 81 | 109 | 100.00 | 4.81 |
| Office Premises and Equipment | 2,278 | 2,278 | 2,278 | 2,278 | 2,278 | 2,278 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 2,715 | 2,712 | 2,705 | 2,695 | 2,684 | 2,712 | 100.00 | 0.19 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 413 | 621 | 797 | 867 | 876 |  |  | -30.86 |
| Adjustable-Rate Servicing | 308 | 320 | 324 | 326 | 328 |  |  | -2.49 |
| Float on Mortgages Serviced for Others | 242 | 321 | 389 | 429 | 455 |  |  | -22.88 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 964 | 1,262 | 1,510 | 1,622 | 1,659 |  |  | -21.64 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 1,242 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 6,139 | 6,139 | 6,139 | 6,139 | 6,139 | 6,139 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 1,342 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 6 | 20 | 37 | 51 | 66 |  |  | -73.42 |
| Transaction Account Intangible | 915 | 1,247 | 1,568 | 1,891 | 2,170 |  |  | -26.20 |
| MMDA Intangible | 1,748 | 2,309 | 2,776 | 3,231 | 3,683 |  |  | -22.26 |
| Passbook Account Intangible | 1,116 | 1,483 | 1,828 | 2,160 | 2,462 |  |  | -24.01 |
| Non-Interest-Bearing Account Intangible | 425 | 685 | 932 | 1,168 | 1,391 |  |  | -37.00 |
| TOTAL OTHER ASSETS | 10,350 | 11,885 | 13,281 | 14,640 | 15,912 | 8,724 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 743 |  |  |
| TOTAL ASSETS | 244,658 | 242,785 | 239,374 | 235,150 | 230,398 | 235,800 | 103/101*** | 1.73 *** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 12/09/2004 12:19:33 PM | Amounts in Millions |  |  |  |  | Reporting Dockets: 292 September 2004 Data as of: 12/09/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Ca |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|LIT|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 33,948 | 33,796 | 33,645 | 33,497 | 33,350 | 33,706 | 100.26 | 0.45 |
| Fixed-Rate Maturing in 13 Months or More | 27,710 | 27,005 | 26,325 | 25,668 | 25,035 | 26,497 | 101.92 | 2.56 |
| Variable-Rate | 651 | 650 | 650 | 649 | 649 | 650 | 100.06 | 0.05 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 14,034 | 14,034 | 14,034 | 14,034 | 14,034 | 14,034 | 100/91* | 0.00/2.55* |
| MMDAs | 37,840 | 37,840 | 37,840 | 37,840 | 37,840 | 37,840 | 100/94* | 0.00/1.45* |
| Passbook Accounts | 16,095 | 16,095 | 16,095 | 16,095 | 16,095 | 16,095 | 100/91* | 0.00/2.43* |
| Non-Interest-Bearing Accounts | 11,424 | 11,424 | 11,424 | 11,424 | 11,424 | 11,424 | 100/94* | 0.00/2.36* |
| TOTAL DEPOSITS | 141,701 | 140,843 | 140,013 | 139,207 | 138,426 | 140,245 | 100/96* | 0.60/1.71* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 35,919 | 35,559 | 35,207 | 34,862 | 34,523 | 35,388 | 100.49 | 1.00 |
| Fixed-Rate Maturing in 37 Months or More | 12,110 | 11,679 | 11,267 | 10,872 | 10,495 | 11,688 | 99.93 | 3.61 |
| Variable-Rate | 8,790 | 8,785 | 8,779 | 8,773 | 8,767 | 8,690 | 101.09 | 0.07 |
| TOTAL BORROWINGS | 56,820 | 56,023 | 55,252 | 54,507 | 53,785 | 55,765 | 100.46 | 1.40 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 1,056 | 1,056 | 1,056 | 1,056 | 1,056 | 1,056 | 100.00 | 0.00 |
| Other Escrow Accounts | 266 | 258 | 251 | 244 | 237 | 285 | 90.61 | 3.00 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 4,119 | 4,119 | 4,119 | 4,119 | 4,119 | 4,119 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 326 |  |  |
| TOTAL OTHER LIABILITIES | 5,442 | 5,434 | 5,426 | 5,419 | 5,412 | 5,786 | 93.91 | 0.14 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 13,877 | 13,585 | 13,334 | 13,120 | 12,955 | 13,176 | 103.11 | 2.00 |
| Unamortized Yield Adjustments |  |  |  |  |  | 18 |  |  |
| TOTAL LIABILITIES | 217,840 | 215,885 | 214,025 | 212,252 | 210,578 | 214,990 | 100/98** | 0.88/1.60** |

** PUBLIC **

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

| Area: Southeast |
| :--- |
| All Reporting CMR |
| Report Prepared: 12/09/2004 12:19:34 PM |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Southeast
All Reporting CMR

| Report Prepared: 12/09/2004 12:19:34 PM | Amounts in Millions |  |  |  |  | Data as of: 12/09/2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 244,658 | 242,785 | 239,374 | 235,150 | 230,398 | 235,800 | 103/101*** | 1.09/1.73*** |
| minus total liabilities | 217,840 | 215,885 | 214,025 | 212,252 | 210,578 | 214,990 | 100/98** | 0.88/1.60** |
| PLUS OFF-BALANCE-SHEET POSITIONS | -150 | 109 | 428 | 739 | 1,035 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 26,668 | 27,009 | 25,776 | 23,636 | 20,855 | 20,810 | 129.79 | 1.65 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: Southeast

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$337 | \$6,174 | \$8,710 | \$5,661 | \$6,351 |
| WARM | 302 mo | 341 mo | 340 mo | 333 mo | 325 mo |
| WAC | 4.62\% | 5.64\% | 6.45\% | 7.46\% | 9.20\% |
| Amount of these that is FHA or VA Guaranteed | \$3 | \$57 | \$237 | \$38 | \$31 |
| Securities Backed by Conventional Mortgages | \$239 | \$3,698 | \$338 | \$51 | \$33 |
| WARM | 277 mo | 350 mo | 296 mo | 271 mo | 261 mo |
| Weighted Average Pass-Through Rate | 4.25\% | 5.14\% | 6.31\% | 7.16\% | 9.59\% |
| Securities Backed by FHA or VA Mortgages | \$360 | \$2,547 | \$92 | \$24 | \$15 |
| WARM | 352 mo | 347 mo | 302 mo | 244 mo | 196 mo |
| Weighted Average Pass-Through Rate | 3.73\% | 5.32\% | 6.14\% | 7.20\% | 8.41\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$2,345 | \$6,038 | \$4,175 | \$2,682 | \$2,980 |
| WAC | 4.69\% | 5.42\% | 6.48\% | 7.44\% | 9.46\% |
| Mortgage Securities | \$2,246 | \$1,595 | \$320 | \$43 | \$20 |
| Weighted Average Pass-Through Rate | 4.38\% | 5.13\% | 6.14\% | 7.27\% | 8.50\% |
| WARM (of 15-Year Loans and Securities) | 152 mo | 161 mo | 160 mo | 158 mo | 153 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,343 | \$2,287 | \$886 | \$376 | \$577 |
| WAC | 4.53\% | 5.42\% | 6.35\% | 7.33\% | 11.09\% |
| Mortgage Securities | \$2,624 | \$426 | \$56 | \$1 | \$0 |
| Weighted Average Pass-Through Rate | 4.05\% | 5.26\% | 6.23\% | 7.23\% | 8.00\% |
| WARM (of Balloon Loans and Securities) | 74 mo | 75 mo | 81 mo | 64 mo | 85 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: Southeast

## All Reporting CMR

Report Prepared: 12/09/2004 12:19:34 PM

Reporting Dockets: 292
September 2004
Data as of: 12/08/2004

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates WAC

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

| $\$ 1,185$ | $\$ 226$ | $\$ 273$ |
| ---: | ---: | ---: |
| $3.66 \%$ | $4.09 \%$ | $5.66 \%$ |
|  |  |  |
| $\$ 6,447$ | $\$ 12,893$ | $\$ 28,906$ |
| 265 bp | 304 bp | 273 bp |
| $4.77 \%$ | $5.01 \%$ | $4.83 \%$ |
| 314 mo | 316 mo | 345 mo |
| 3 mo | 13 mo | 39 mo |


| $\$ 20$ | $\$ 13$ |
| ---: | ---: |
| $1.50 \%$ | $4.03 \%$ |
|  |  |
| $\$ 1,829$ | $\$ 1,393$ |
| 278 bp | 269 bp |
| $3.85 \%$ | $5.58 \%$ |
| 361 mo | 294 mo |
| 7 mo | 29 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$32 | \$43 | \$104 | \$0 | \$4 |
| Weighted Average Distance from Lifetime Cap | 135 bp | 83 bp | 86 bp | 171 bp | 70 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$49 | \$407 | \$180 | \$64 | \$38 |
| Weighted Average Distance from Lifetime Cap | 310 bp | 330 bp | 364 bp | 386 bp | 366 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,279 | \$12,308 | \$28,574 | \$1,775 | \$1,295 |
| Weighted Average Distance from Lifetime Cap | 1,051 bp | 637 bp | 567 bp | 590 bp | 623 bp |
| Balances Without Lifetime Cap | \$1,272 | \$361 | \$321 | \$10 | \$69 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,771 | \$12,372 | \$28,284 | \$181 | \$1,204 |
| Weighted Average Periodic Rate Cap | 93 bp | 167 bp | 212 bp | 56 bp | 188 bp |
| Balances Subject to Periodic Rate Floors | \$869 | \$7,269 | \$19,832 | \$5 | \$1,155 |
| MBS Included in ARM Balances | \$484 | \$1,649 | \$1,177 | \$12 | \$14 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Area: Southeast

## All Reporting CMR

Report Prepared: 12/09/2004 12:19:34 PM
MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES

| Balloons | Fully Amortizing |
| :---: | :---: |
| \$2,309 | \$6,646 |
| 80 mo | 165 mo |
| 272 mo |  |
| 0 | 0 |
| 197 bp | 241 bp |
| 18 mo | 21 mo |
| \$94 | \$134 |
| 69 bp | 44 bp |
| \$1,903 | \$4,733 |
| 47 mo | 159 mo |
| 245 mo |  |
| 6.70\% | 6.59\% |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 6,006$ | $\$ 2,378$ |
| WARM | 22 mo | 25 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 134 bp | $6.42 \%$ |
| Reset Frequency | 4 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |



## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 292
September 2004
Area: Southeast
All Reporting CMR
Amounts in Millions
Data as of: 12/08/2004

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$3,848 | \$25,112 | \$28,541 | \$9,436 | \$9,016 |
| WARM | 185 mo | 272 mo | 312 mo | 282 mo | 227 mo |
| Weighted Average Servicing Fee | 29 bp | 31 bp | 34 bp | 37 bp | 65 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 666 loans |  |  |  |  |
| FHA/VA 55 loans |  |  |  |  |  |
| Subserviced by Others | 105 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$17,735 | \$125 | Total \# of Adjusta | ans Ser | 85 loans |
| WARM (in months) | 327 mo | 147 mo | Number of The | iced by | 10 loans |
| Weighted Average Servicing Fee | 62 bp | 29 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$93,813 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$6,132 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115 |  |  | \$1,367 |  |  |
| Zero-Coupon Securities |  |  | \$26 | 3.30\% | 75 mo |
| Government \& Agency Securities |  |  | \$3,402 | 3.37\% | 40 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$2,552 | 1.82\% | 2 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$1,361 | 4.65\% | 79 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$6,261 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$21,102 |  |  |

AGGREGATE SCHEDULE CMR REPORT
ASSETS (continued)

| Area: Southeast <br> All Reporting CMR <br> Report Prepared: 12/09/2004 12:19:35 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$857 |
| Accrued Interest Receivable | \$662 |
| Advances for Taxes and Insurance | \$54 |
| Less: Unamortized Yield Adjustments | \$-762 |
| Valuation Allowances | \$562 |
| Unrealized Gains (Losses) | \$-193 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$335 |
| Accrued Interest Receivable | \$184 |
| Less: Unamortized Yield Adjustments | \$-131 |
| Valuation Allowances | \$886 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$79 |
| Repossessed Assets | \$246 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$109 |
| Office Premises and Equipment | \$2,278 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$4 |
| Less: Unamortized Yield Adjustments | \$-39 |
| Valuation Allowances | \$0 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$1,242 |
| Miscellaneous I | \$6,139 |
| Miscellaneous II | \$1,342 |
| TOTAL ASSETS | \$235,800 |

Reporting Dockets: 292
September 2004
Data as of: 12/08/2004

## MEMORANDUM ITEMS

Mortgage "Warehouse" Loans Reported as Mortgage \$57
Loans at SC26
Loans Secured by Real Estate Reported as NonMortgage \$66

Loans at SC31
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$857
Mortgage-Related Mututal Funds $\quad \$ 510$
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$9,730
Weighted Average Servicing Fee 13 bp
Adjustable-Rate Mortgage Loans Serviced \$23,371
Weighted Average Servicing Fee 15 bp
Credit-Card Balances Expected to Pay Off in Grace Period\$271

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Southeast
Reporting Dockets: 292

## All Reporting CMR

Report Prepared: 12/09/2004 12:19:35 PM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

September 2004
Data as of: 12/08/2004

## Amounts in Millions

## Total Fixed-Rate, Fixed Maturity Deposits:

$$
\$ 60,203
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Balances in Brokered Deposits
Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 1,386$ | $\$ 2,925$ | $\$ 3,950$ |

\$16,503
3.13 mo
\$3,598
\$19,444
6.13 mo
\$2,224
\$14,110
7.68 mo
\$1,420

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast
All Reporting CMR
Report Prepared: 12/09/2004 12:19:35 PM

Amounts in Millions
Data as of: 12/08/2004

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$12,622 | \$9,170 | \$2,700 | 2.00\% |
| 3.00 to 3.99\% | \$601 | \$7,504 | \$6,388 | 3.49\% |
| 4.00 to 4.99\% | \$296 | \$2,164 | \$1,169 | 4.47\% |
| 5.00 to 5.99\% | \$33 | \$1,151 | \$1,079 | 5.50\% |
| 6.00 to $6.99 \%$ | \$371 | \$915 | \$117 | 6.51\% |
| 7.00 to 7.99\% | \$1 | \$556 | \$225 | 7.20\% |
| 8.00 to $8.99 \%$ | \$0 | \$4 | \$10 | 8.31\% |
| 9.00 and Above | \$0 | \$0 | \$0 | 0.00\% |
| WARM | 1 mo | 20 mo | 47 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances $\$ 22,516$ (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

Area: Southeast All Reporting CMR
Report Prepared: 12/09/2004 12:19:35 PM

Amounts in Millions

Data as of: 12/08/2004

## NON-MATURITY DEPOSITS AND OTHER LIABILITIES

| NON-MATURITY DEPOSITS |  |
| :--- | ---: |
| Transaction Accounts | $\$ 14,034$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 37,840$ |
| Passbook Accounts | $\$ 16,095$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 11,424$ |
| ESCROW ACCOUNTS |  |
| Escrow for Mortgages Held in Portfolio | $\$ 490$ |
| Escrow for Mortgages Serviced for Others | $\$ 566$ |
| Other Escrows | $\$ 285$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 80,733$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 7$ |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 11$ |
| OTHER LIABILITIES | $\$ 0$ |
| Collateralized Mortgage Securities Issued | $\$ 4,119$ |


| TOTAL LIABILITIES |
| :--- |
| MINORITY INTEREST AND CAPITAL |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES |
| EQUITY CAPITAL |
| TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs |  | \$7 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs | 7 | \$4 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 55 | \$924 |
| 1008 | Opt commitment to orig 3- or $5-\mathrm{yr}$ Treasury ARMs | 46 | \$1,248 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 46 | \$233 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 103 | \$877 |
| 1014 | Opt commitment to orig 25 - or 30 -year FRMs | 92 | \$4,345 |
| 1016 | Opt commitment to orig "other" Mortgages | 79 | \$1,388 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$0 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$3 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$28 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$1 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 7 | \$11 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained | 7 | \$45 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained Commit/sell 6-mo or 1 -yr Treas/LIBOR ARM Ins, svc retained |  | \$55 |
| 2026 |  |  | \$204 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$24 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$10 |
| 2032 | Commit/sell $10-$, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 15 | \$173 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 27 | \$1,743 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$6 |
| 2052 | Commit/purchase 10-, 15 -, or $20-\mathrm{yr}$ FRM MBS |  | \$17 |
| 2054 | Commit/purchase 25 - to 30-year FRM MBSCommit/purchase "other" MBS | 6 | \$1,041 |
| 2056 |  |  | \$5 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$120 |
| 2072 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM MBS | 6 | \$685 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 8 | \$4,034 |
| 2081 | Commit/purch low-risk floating-rate mtg derivative product |  | \$27 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released \$2 |  |  |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released \$1 |  |  |
| 2126 | Commit/sell 6-mo or $1-\mathrm{yr}$ Treas/LIBOR ARM Ins, svc released | 7 | \$819 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 13 | \$69 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$12 |
| 2132 | Commit/sell $10-15-$, or $20-\mathrm{yr}$ FRM loans, svc released | 17 | \$47 |
| 2134 | Commit/sell $25-$ or $30-\mathrm{yr}$ FRM loans, svc released | 33 | \$478 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 6 | \$44 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$152 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$9 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 17 | \$56 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 15 | \$405 |
| 2210 |  | 12 | \$30 |
| 2212 | Firm commit/originate $10-$, 15 -, or 20 -year FRM loans | 38 | \$96 |
| 2214 | Firm commit/originate 25 - or 30-year FRM loans | 29 | \$328 |
| 2216 | Firm commit/originate "other" Mortgage loans | 31 | \$589 |
| 3012 | Option to purchase 10-, 15-, or $20-\mathrm{yr}$ FRMs |  | \$0 |
| 3016 | Option to purchase "other" Mortgages |  | \$304 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$5 |
| 3028 | Option to sell 3 - or 5-year Treasury ARMs |  | \$38 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$15 |
| 3032 | Option to sell 10-, 15-, or 20-year FRMs |  | \$9 |
| 3034 |  |  | \$74 |
| 3036 | Option to sell 25- or 30 -year FRMs Option to sell "other" Mortgages |  | \$4 |
| 3066 | Short option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$4 |
| 3068 | Short option to sell 3 - or $5-\mathrm{yr}$ Treasury ARMs |  | \$84 |
| 3070 | Short opt/sell 5- or 7-yr Balloon or 2-step mtg loans |  | \$12 |
| 3072 | Short option to sell $10-$ - $15-$, or $20-\mathrm{yr}$ FRMs |  | \$21 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: Southeast

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 3074 | Short option to sell 25- or 30-yr FRMs |  | \$119 |
| 3076 | Short option to sell "other" Mortgages |  | \$10 |
| 4002 | Commit/purchase non-Mortgage financial assets | 21 | \$968 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$0 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,424 |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR | 7 | \$3,789 |
| 5006 | IR swap: pay fixed, receive 6-month LIBOR |  | \$20 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$930 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$405 |
| 5204 | Short IR swaption: pay fixed, receive 3-mo LIBOR |  | \$25 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$61 |
| 5582 | IR swap, amortizing: pay MBS coupon, receive 1-mo LIBOR |  | \$9 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$1,590 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$2,137 |
| 6012 | Interest rate Cap based on 3-year Treasury |  | \$100 |
| 6018 | Interest rate Cap based on 10-year Treasury |  | \$300 |
| 6022 | Interest rate Cap based on the prime rate |  | \$50 |
| 6034 | Short interest rate Cap based on 3-month LIBOR |  | \$88 |
| 6040 | Short interest rate Cap based on 1-year Treasury |  | \$3 |
| 7010 | Interest rate floor based on 1-year Treasury |  | \$3 |
| 7018 | Interest rate floor based on 10-year Treasury |  | \$55 |
| 8038 | Short futures contract on 5 -year Treasury note |  | \$15 |
| 9036 | Long put option on T-bond futures contract |  | \$0 |
| 9040 | Long put option on 3-month Eurodollar futures contract |  | \$220 |
| 9502 | Fixed-rate construction loans in process | 113 | \$1,191 |
| 9512 | Adjustable-rate construction loans in process | 72 | \$1,511 |

