## Office of Thrift Supervision

Risk Modeling and Analysis Division Washington, DC 20552

**Area: Southeast** 

All Reporting CMR Reporting Dockets: 188 September 2007

## **Interest Rate Sensitivity of Net Portfolio Value (NPV)**

		Net Portfolio Valu ollars are in Millio	NPV as % of PV of Assets		
Change in Rates	\$Amount	\$Change	%Change	NPV Ratio	Change
+300 bp +200 bp +100 bp 0 bp -100 bp	15,118 16,884 18,409 19,582 20,054	-4,464 -2,697 -1,173 472	-23 % -14 % -6 % +2 %	8.40 % 9.22 % 9.89 % 10.38 % 10.52 %	-198 bp -116 bp -49 bp +14 bp
-200 bp	20,034	590	+3 %	10.50 %	+12 bp

## **Risk Measure for a Given Rate Shock**

	9/30/2007	6/30/2007	9/30/2006
Pre-shock NPV Ratio: NPV as % of PV Assets	10.38 %	10.51 %	10.01 %
Post-shock NPV Ratio	9.22 %	8.65 %	8.64 %
Sensitivity Measure: Decline in NPV Ratio	116 bp	186 bp	137 bp
TB 13a Level of Risk	Minimal	Minimal	Minimal

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Report Prepared: 1/10/2008 11:22:18 AM Amounts in Millions

Report Prepared. 1/10/2006 11.22.16 AW		Ailloui	itə ili ivilili	Ulia				Data as Oi	. 1/10/200
			Base Case						
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS									
MORTGAGE LOANS AND SECURITIES									
<b>Fixed-Rate Single-Family First-Mortgage Loans</b>	and MBS								
30-Year Mortgage Loans	21,670	21,368	20,944	20,330	19,562	18,723	20,676	101.30	2.48
30-Year Mortgage Securities	11,036	10,807	10,363	9,848	9,322	8,828	10,761	96.30	4.62
15-Year Mortgages and MBS	9,988	9,817	9,584	9,305	9,002	8,692	9,547	100.39	2.67
Balloon Mortgages and MBS	8,783	8,672	8,539	8,375	8,181	7,959	8,541	99.97	1.74
Adjustable-Rate Single-Family First-Mortgage L	oans and Mi	BS: Current	<b>Market Inde</b>	ex ARMs					
6 Month or Less Reset Frequency	4,510	4,482	4,456	4,431	4,401	4,363	4,420	100.83	0.57
7 Month to 2 Year Reset Frequency	8,810	8,735	8,657	8,555	8,417	8,233	8,666	99.90	1.04
2+ to 5 Year Reset Frequency	18,159	17,930	17,668	17,210	16,654	16,053	17,687	99.89	2.04
Adjustable-Rate Single-Family First-Mortgage L	oans and Mi	BS: Lagging	Market Ind	ex ARMs					
1 Month Reset Frequency	8,838	8,764	8,680	8,580	8,444	8,260	8,328	104.22	1.06
2 Month to 5 Year Reset Frequency	2,619	2,569	2,514	2,453	2,388	2,317	2,557	98.34	2.29
<b>Multifamily and Nonresidential Mortgage Loans</b>	and Securit	ies							
Adjustable-Rate, Balloons	1,589	1,575	1,561	1,547	1,533	1,519	1,560	100.10	0.89
Adjustable-Rate, Fully Amortizing	5,653	5,623	5,594	5,564	5,533	5,499	5,593	100.01	0.53
Fixed-Rate, Balloon	2,159	2,093	2,029	1,968	1,909	1,853	1,981	102.42	3.08
Fixed-Rate, Fully Amortizing	4,139	3,995	3,859	3,731	3,611	3,497	3,797	101.63	3.41
Construction and Land Loans									
Adjustable-Rate	8,729	8,704	8,679	8,655	8,630	8,606	8,661	100.20	0.28
Fixed-Rate	2,451	2,402	2,355	2,309	2,265	2,223	2,396	98.27	1.97
Second-Mortgage Loans and Securities									
Adjustable-Rate	13,458	13,421	13,384	13,348	13,313	13,278	13,368	100.12	0.27
Fixed-Rate	6,091	5,946	5,808	5,677	5,551	5,432	5,652	102.76	2.32
Other Assets Related to Mortgage Loans and Se	ecurities								
Net Nonperforming Mortgage Loans	711	703	693	681	668	654	693	100.00	1.53
Accrued Interest Receivable	820	820	820	820	820	820	820	100.00	0.00
Advance for Taxes/Insurance	99	99	99	99	99	99	99	100.00	0.00
Float on Escrows on Owned Mortgages	25	41	70	97	122	145			-40.27
LESS: Value of Servicing on Mortgages Serviced by Others	16	19	21	22	16	13			-6.29
TOTAL MORTGAGE LOANS AND SECURITIES	140,321	138,544	136,334	133,564	130,409	127,039	135,802	100.39	1.83

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Report Prepared: 1/10/2008 11:22:18 AM Amounts in Millions

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			Base Case						
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)									
NONMORTGAGE LOANS									
Commercial Loans									
Adjustable-Rate	3,045	3,035	3,026	3,016	3,007	2,998	3,022	100.12	0.31
Fixed-Rate	1,732	1,668	1,608	1,551	1,496	1,445	1,656	97.10	3.67
Consumer Loans									
Adjustable-Rate	7,901	7,894	7,887	7,880	7,873	7,866	7,917	99.63	0.09
Fixed-Rate	9,365	9,175	8,999	8,833	8,679	8,534	8,999	100.00	1.90
Other Assets Related to Nonmortgage Loans and	<b>Securities</b>	;							
Net Nonperforming Nonmortgage Loans	-168	-166	-164	-162	-161	-159	-164	0.00	1.12
Accrued Interest Receivable	148	148	148	148	148	148	148	100.00	0.00
TOTAL NONMORTGAGE LOANS	22,024	21,756	21,503	21,266	21,042	20,831	21,578	99.66	1.14
CASH, DEPOSITS, AND SECURITIES									
Cash, Non-Int-Earning Deposits, Overnight Fed Funds & Repos	4,338	4,338	4,338	4,338	4,338	4,338	4,338	100.00	0.00
Equities and All Mutual Funds	1,171	1,132	1,091	1,049	1,009	964	1,091	99.99	3.79
Zero-Coupon Securities	50	46	42	39	37	34	38	111.08	7.57
Government and Agency Securities	1,429	1,392	1,357	1,323	1,291	1,261	1,336	101.58	2.53
Term Fed Funds, Term Repos	1,641	1,639	1,636	1,634	1,632	1,630	1,636	100.03	0.14
Munis, Mtg-Backed Bonds, Corporates, Commercial Paper	453	424	398	375	354	335	390	102.20	6.20
Mortgage-Derivative and Structured Securities									
Valued by OTS	0	0	0	0	0	0	0	0.00	0.00
Valued by Institution	5,374	5,161	4,931	4,696	4,487	4,307	4,928	100.06	4.68
Structured Securities (Complex)	4,806	4,654	4,489	4,302	4,118	3,947	4,600	97.59	3.93
LESS: Valuation Allowances for Investment Securities	0	0	0	0	0	0	0	0.00	2.19
TOTAL CASH, DEPOSITS, AND SECURITIES	19,262	18,785	18,283	17,757	17,266	16,816	18,356	99.60	2.81

## **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast All Reporting CMR** 

**Amounts in Millions** 

Report Prepared: 1/10/2008 11:22:18 AM		Amoun	ts in Milli	ons				•	f: 1/10/2008
			Base Case	•					
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
ASSETS (cont.)									
<b>REAL ASSETS, INVESTMENTS IN UNC</b>	ONSOLIDA	TED SUB	SIDIARIES	S, ETC.					
Repossessed Assets	281	281	281	281	281	281	281	100.00	0.00
Real Estate Held for Investment	38	38	38	38	38	38	38	100.00	0.00
Investment in Unconsolidated Subsidiaries	72	68	63	59	55	50	63	100.00	6.81
Office Premises and Equipment	2,111	2,111	2,111	2,111	2,111	2,111	2,111	100.00	0.00
TOTAL REAL ASSETS, ETC.	2,502	2,498	2,493	2,489	2,485	2,480	2,493	100.00	0.17
MORTGAGE LOANS SERVICED FOR O	THERS								
Fixed-Rate Servicing	151	186	237	276	294	299			-18.97
Adjustable-Rate Servicing	108	105	104	128	136	138			-11.00
Float on Mortgages Serviced for Others	124	146	170	193	210	224			-13.95
TOTAL MORTGAGE LOANS SERVICED FOR OTHERS	384	437	511	597	640	661			-15.67
OTHER ASSETS									
Purchased and Excess Servicing							550		
Margin Account	0	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	4,050	4,050	4,050	4,050	4,050	4,050	4,050	100.00	0.00
Miscellaneous II							1,226		
Deposit Intangibles									
Retail CD Intangible	57	64	70	78	86	94			-10.09
Transaction Account Intangible	664	891	1,122	1,301	1,461	1,629			-18.26
MMDA Intangible	2,150	2,587	2,981	3,516	4,029	4,541			-15.57
Passbook Account Intangible	505	658	774	862	944	1,028			-13.13
Non-Interest-Bearing Account Intangible	279	418	551	678	798	913			-23.52
TOTAL OTHER ASSETS	7,704	8,669	9,549	10,484	11,368	12,255	5,826		
Miscellaneous Assets									
Unrealized Gains Less Unamortized Yield Adjustments							-14		
TOTAL ASSETS	192,197	190,688	188,673	186,156	183,211	180,082	184,041	103/100***	1.20/1.74***

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Report Prepared: 1/10/2008 11:22:19 AM

#### **Amounts in Millions**

Report Prepared: 1/10/2008 11:22:19 AM		Amoun	its in Milli	ons				Data as o	f: 1/10/200
			Base Case						
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
LIABILITIES									
DEPOSITS									
Fixed-Maturity									
Fixed-Rate Maturing in 12 Months or Less	34,973	34,864	34,756	34,650	34,546	34,448	34,689	100.19	0.31
Fixed-Rate Maturing in 13 Months or More	8,575	8,354	8,144	7,953	7,775	7,607	8,036	101.34	2.47
Variable-Rate	376	376	375	375	375	375	375	100.10	0.07
Demand									
Transaction Accounts	9,635	9,635	9,635	9,635	9,635	9,635	9,635	100/88*	0.00/2.41*
MMDAs	43,965	43,965	43,965	43,965	43,965	43,965	43,965	100/93*	0.00/1.13*
Passbook Accounts	6,869	6,869	6,869	6,869	6,869	6,869	6,869	100/89*	0.00/1.67*
Non-Interest-Bearing Accounts	6,142	6,142	6,142	6,142	6,142	6,142	6,142	100/91*	0.00/2.32*
TOTAL DEPOSITS	110,535	110,204	109,885	109,588	109,306	109,040	109,710	100/95*	0.28/1.17*
BORROWINGS									
Fixed-Maturity									
Fixed-Rate Maturing in 36 Months or Less	32,506	32,299	32,095	31,895	31,698	31,504	32,117	99.93	0.63
Fixed-Rate Maturing in 37 Months or More	4,482	4,254	4,041	3,842	3,655	3,479	4,073	99.21	5.11
Variable-Rate	15,740	15,727	15,714	15,700	15,685	15,670	15,686	100.17	0.09
TOTAL BORROWINGS	52,729	52,281	51,850	51,436	51,037	50,653	51,877	99.95	0.81
OTHER LIABILITIES									
<b>Escrow Accounts</b>									
For Mortgages	778	778	778	778	778	778	778	100.00	0.00
Other Escrow Accounts	148	144	139	136	132	128	159	87.54	2.91
Miscellaneous Other Liabilities									
Collateralized Mortgage Securities Issued	0	0	0	0	0	0	0	0.00	0.00
Miscellaneous I	2,124	2,124	2,124	2,124	2,124	2,124	2,124	100.00	0.00
Miscellaneous II	0	0	0	0	0	0	216		
TOTAL OTHER LIABILITIES	3,050	3,046	3,041	3,037	3,034	3,030	3,277	92.81	0.13
Other Liabilities not Included Above									
Self-Valued	4,744	4,638	4,569	4,505	4,465	4,432	4,528	100.89	1.45
Unamortized Yield Adjustments							6		
TOTAL LIABILITIES	171,057	170,168	169,346	168,566	167,842	167,155	169,399	100/97**	0.47/1.04**

## **Present Value Estimates by Interest Rate Scenario**

Area: Southeast All Reporting CMR

Reporting Dockets: 188

September 2007 Data as of: 1/10/2008

Report Prepared: 1/10/2008 11:22:19 AM

**Amounts in Millions** 

	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Du
FINANCIAL DERIVATIVES AND	<b>OFF-BALAI</b>	NCE-SHE	<b>ET POS</b>	ITIONS					
OPTIONAL COMMITMENTS TO ORIG	INATE								
FRMs and Balloon/2-Step Mortgages	56	38	15	-29	-85	-144			
ARMs	12	8	4	0	-4	-10			
Other Mortgages	56	25	0	-25	-50	-75			
FIRM COMMITMENTS									
Purchase/Originate Mortgages and MBS	154	106	50	-23	-107	-199			
Sell Mortgages and MBS	-175	-118	-49	52	168	291			
Purchase Non-Mortgage Items	-321	-184	0	173	337	491			
Sell Non-Mortgage Items	0	0	0	0	0	0			
<b>INTEREST-RATE SWAPS, SWAPTIO</b>	NS								
Pay Fixed, Receive Floating Swaps	-1,235	-637	-93	404	858	1,273			
Pay Floating, Receive Fixed Swaps	43	23	5	-12	-27	-40			
Basis Swaps	0	0	0	0	0	0			
Swaptions	0	0	0	0	0	0			
OTHER									
Options on Mortgages and MBS	3	2	-2	-12	-18	-23			
Interest-Rate Caps	14	30	65	129	217	318			
Interest-Rate Floors	261	207	156	110	68	36			
Futures	2	1	0	-1	-2	-3			
Options on Futures	-1	-1	-2	-3	-4	-4			
Construction LIP	11	3	-6	-14	-23	-31			
Self-Valued	151	33	111	70	186	312			
TOTAL OFF-BALANCE-SHEET POSITIONS	-968	-466	255	819	1,516	2,191			

#### **Present Value Estimates by Interest Rate Scenario**

**Area: Southeast** 

**Reporting Dockets: 188** 

September 2007 Data as of: 1/10/2008

**All Reporting CMR** 

Report Prepared: 1/10/2008 11:22:19 AM

#### **Amounts in Millions**

									,,
	Base Case								
	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp	FaceValue	BC/FV	Eff.Dur.
NET PORTFOLIO VALUE									
TOTAL ASSETS	192,197	190,688	188,673	186,156	183,211	180,082	184,041	103/100***	1.20/1.74***
MINUS TOTAL LIABILITIES	171,057	170,168	169,346	168,566	167,842	167,155	169,399	100/97**	0.47/1.04**
PLUS OFF-BALANCE-SHEET POSITIONS	-968	-466	255	819	1,516	2,191			
TOTAL NET PORTFOLIO VALUE #	20,172	20,054	19,582	18,409	16,884	15,118	14,643	133.73	4.22

<sup>\*</sup> Excl./Incl. deposit intangible values listed on asset side of report.

<sup>\*\*\*</sup> Excl./Incl. deposit intangible values inset on asset side of report.

\*\*\* Excl./Incl. deposit intangible values.

\*\*\* Incl./Excl. deposit intangible values.

# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries

Note: Base Case Value is expressed as a Percent of Face Value

#### **ASSETS**

Area: Southeast All Reporting CMR

Report Prepared: 1/10/2008 11:22:19 AM Amounts in Millions

Reporting Dockets: 188
September 2007

Data as of: 01/09/2008

## FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

			Coupon		
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
30-YEAR MORTGAGES AND MBS		1	,	,	
Mortgage Loans	\$163	\$3,824	\$7,727	\$4,259	\$4,703
WARM WAC	296 mo 4.69%	310 mo 5.64%	321 mo 6.46%	322 mo 7.45%	322 mo 8.99%
Amount of these that is FHA or VA Guaranteed	\$0	\$13	\$72	\$67	\$55
Securities Backed by Conventional Mortgages	\$208	\$8,658	\$65	\$7	\$3
WARM	306 mo	348 mo	263 mo	242 mo	150 mo
Weighted Average Pass-Through Rate	4.45%	5.09%	6.26%	7.16%	8.75%
Securities Backed by FHA or VA Mortgages	\$160	\$1,627	\$23	\$9	\$1
WARM	310 mo	329 mo	240 mo	96 mo	140 mo
Weighted Average Pass-Through Rate	4.75%	5.25%	6.31%	7.37%	8.90%
15-YEAR MORTGAGES AND MBS					
Mortgage Loans	\$668	\$1,931	\$2,202	\$1,664	\$1,448
WAC	4.69%	5.45%	6.48%	7.42%	9.10%
Mortgage Securities	\$1,125	\$447 5.450/	\$52 C 03%	\$3 7.400/	\$5
Weighted Average Pass-Through Rate WARM (of 15-Year Loans and Securities)	4.45% 137 mo	5.15% 136 mo	6.03% 144 mo	7.18% 137 mo	8.91% 134 mo
WARM (of 15-Teal Loans and Securities)	137 1110	130 1110	144 1110	137 1110	134 1110
BALLOON MORTGAGES AND MBS					
Mortgage Loans	\$125	\$1,702	\$3,832	\$896	\$816
WAC	3.97%	5.62%	6.41%	7.33%	10.52%
Mortgage Securities	\$769 4.339/	\$366	\$36 6.00%	\$0 7.25%	\$0 8.00%
Weighted Average Pass-Through Rate WARM (of Balloon Loans and Securities)	4.22% 37 mo	5.55% 85 mo	6.09% 93 mo	7.25% 70 mo	8.00% 66 mo
WATER (OF DAILOUTE LOCATE CITA OCCUPINGS)	37 1110	00 1110	33 1110	701110	00 1110

Total Fixed-Rate, Single-Family, First Mortgage Loans, and Mortgage-Backed Securities

\$49,525

## **ASSETS (continued)**

Area: Southeast All Reporting CMR

Report Prepared: 1/10/2008 11:22:19 AM

#### **Amounts in Millions**

ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE		urrent Market Index ARI y Coupon Reset Freque	Lagging Market Index ARMs by Coupon Reset Frequency		
LOANS AND MORTGAGE-BACKED SECURITIES	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
Teaser ARMs					
Balances Currently Subject to Introductory Rates	\$3	\$64	\$32	\$8	\$2
WAC	6.42%	6.03%	6.30%	2.47%	5.86%
Non-Teaser ARMs					
Balances of All Non-Teaser ARMs	\$4,417	\$8,602	\$17,655	\$8,320	\$2,554
Weighted Average Margin	258 bp	266 bp	249 bp	326 bp	298 bp
WAC	7.91 <sup>°</sup>	5.64%	6.00 <sup>°</sup>	8.24%	7.01%
WARM	307 mo	306 mo	335 mo	386 mo	344 mo
Weighted Average Time Until Next Payment Reset	2 mo	13 mo	44 mo	6 mo	39 mo
Total Adjustable-Rate, Single-Family, First Mortga	age Loans & Mortg	age-Backed Securi	ties		\$41,657

MEMO ITEMS FOR ALL ARMS (Reported at CMR 185)	~	urrent Market Index ARM  Coupon Reset Frequen	Lagging Market Index ARMs by Coupon Reset Frequency		
(,	6 Months or Less	7 Months to 2 Years	2+ Years to 5 Years	1 Month	2 Months to 5 Years
ARM Balances by Distance from Lifetime Cap					
Balances With Coupon Within 200 bp of Lifetime Cap	\$177	\$309	\$187	\$4,714	\$85
Weighted Average Distance from Lifetime Cap	140 bp	102 bp	163 bp	143 bp	185 bp
Balances With Coupon 201-400 bp from Lifetime Cap	\$327	\$1,160	\$604	\$2,281	\$1,015
Weighted Average Distance from Lifetime Cap	303 bp	354 bp	324 bp	246 bp	322 bp
Balances With Coupon Over 400 bp from Lifetime Cap	\$1,490	\$6,605	\$14,875	\$111	\$1,413
Weighted Average Distance from Lifetime Cap	843 bp	571 bp	547 bp	629 bp	530 bp
Balances Without Lifetime Cap	\$2,426	\$592	\$2,021	\$1,221	\$43
ARM Cap and Floor Detail					
Balances Subject to Periodic Rate Caps	\$1,358	\$7,507	\$14,887	\$557	\$853
Weighted Average Periodic Rate Cap	172 bp	199 bp	210 bp	711 bp	221 bp
Balances Subject to Periodic Rate Floors	\$796	\$5,692	\$13,730	\$475	\$839
MBS Included in ARM Balances	\$121	\$965	\$1,220	\$188	\$7

## **ASSETS (continued)**

**Area: Southeast** All Reporting CMR

Report Prepared: 1/10/2008 11:22:19 AM

## **Amounts in Millions**

**Reporting Dockets: 188** September 2007

Data as	s of: 01/09/2008
Adiustable Date	Fixed Data

MULTIFAMILY AND NONRESIDENTIAL MORTGAGE LOANS AND SECURITIES	Balloons	Fully Amortizing
Adjustable-Rate:		
Balances	\$1,560	\$5,593
WARM	73 mo	89 mo
Remaining Term to Full Amortization	249 mo	
Rate Index Code	0	0
Margin	200 bp	167 bp
Reset Frequency	22 mo	12 mo
MEMO: ARMs within 300 bp of Lifetime Cap		
Balances	\$92	\$286
Wghted Average Distance to Lifetime Cap	22 bp	40 bp
Fixed-Rate:		
Balances	\$1,981	\$3,797
WARM	46 mo	92 mo
Remaining Term to Full Amortization	248 mo	
WAC	7.31%	6.89%

CONSTRUCTION AND LAND LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$8,661 19 mo 0	\$2,396 29 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	115 bp 3 mo	7.84%

SECOND MORTGAGE LOANS AND SECURITIES	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code Margin in Column 1; WAC in Column 2 Reset Frequency	\$13,368 242 mo 0 89 bp 1 mo	\$5,652 169 mo 8.24%

n Willions	Data as	of: 01/09/2008
COMMERCIAL LOANS	Adjustable Rate	Fixed Rate
Balances WARM Margin in Column 1; WAC in Column 2 Reset Frequency Rate Index Code	\$3,022 39 mo 120 bp 3 mo 0	\$1,656 56 mo 7.22%
CONSUMER LOANS	Adjustable Rate	Fixed Rate
Balances WARM Rate Index Code	\$7,917 7 mo 0	\$8,999 90 mo
Margin in Column 1; WAC in Column 2 Reset Frequency	79 bp 1 mo	14.44%
MORTGAGE-DERIVATIVE SECURITIES BOOK VALUE	High Risk	Low Risk
Collateralized Mortgage Obligations: Floating Rate Fixed Rate	\$318	\$978
Remaining WAL <= 5 Years Remaining WAL 5-10 Years Remaining WAL Over 10 Years Superfloaters Inverse Floaters & Super POs	\$316 \$542 \$494 \$0 \$0	\$1,521 \$387
Other CMO Residuals:	\$9	\$0
Fixed Rate Floating Rate Stripped Mortgage-Backed Securities:	\$0 \$7	\$66 \$0
Interest-Only MBS WAC Principal-Only MBS	\$14 4.29% \$0	\$281 8.63% \$0
WAC Total Mortgage-Derivative Securities - Book Value	0.00% \$1,700	0.00% \$3,232

#### **ASSETS (continued)**

Area: Southeast All Reporting CMR

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0/2008 11:22:19 AM Amounts in Millions

Reporting Dockets: 188 September 2007

Data as of: 01/09/2008

	Co	upon of Fixed-R	ate Mortgages S	erviced for Othe	ers
	Less Than 5.00%	5.00 to 5.99%	6.00 to 6.99%	7.00 to 7.99%	8.00% & Above
Fixed-Rate Mortgage Loan Servicing					
Balances Serviced	\$1,980	\$9,945	\$13,243	\$4,962	\$1,540
WARM	189 mo	254 mo	298 mo	291 mo	202 mc
Weighted Average Servicing Fee	28 bp	29 bp	31 bp	35 bp	41 bp
Total Number of Fixed Rate Loans Serviced that are:					
Conventional	246 loans				
FHA/VA	62 loans				
Subserviced by Others	12 loans				
Subscriviced by Stricts	12 104113		_		
	Index on Se	rviced Loan			
	Current Market	Lagging Market			
Adjustable-Rate Mortgage Loan Servicing			-		
Balances Serviced	\$16,203	\$336	Total # of Adjustabl	e-Rate Loans Servic	ced 71 loa
WARM (in months)	335 mo	367 mo	Number of These	Subserviced by Otl	hers 2 loa
Weighted Average Servicing Fee	49 bp	35 bp		·	
Total Balances of Mortgage Loans Serviced for C	Others		\$48,210		
ASH, DEPOSITS, AND SECURITIES					
			Balances	WAC	WARI
Sook Non Interest Forning Demand Denosite Overnigh	t End Funda Oversi	aht Donoo	¢4 220		
Cash, Non-Interest-Earning Demand Deposits, Overnigh	ii rea runas, ovenni	yni nepos	\$4,338		

Equity Securities (including Mutual Funds) Subject to SFAS No. 115	\$1,091		
Zero-Coupon Securities	\$38	4.93%	81 mo
Government & Agency Securities	\$1,336	4.59%	34 mo
Term Fed Funds, Term Repos, and Interest-Earning Deposits	\$1,636	4.93%	2 mo
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)	\$390	5.42%	106 mo

Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) \$390 Memo: Complex Securities (from supplemental reporting) \$4,600

Total Cash, Deposits, and Securities \$13,428

## **ASSETS (continued)**

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ITEMS RELATED TO MORTAGE LOANS AND SECURITIES	
Nonperforming Loans Accrued Interest Receivable Advances for Taxes and Insurance Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$1,386 \$820 \$99 \$-729 \$693 \$-474
ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIE	S
Nonperforming Loans Accrued Interest Receivable Less: Unamortized Yield Adjustments Valuation Allowances Unrealized Gains (Losses)	\$133 \$148 \$146 \$297 \$-2
OTHER ITEMS	
Real Estate Held for Investment	\$38
Repossessed Assets	\$281
Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock)	\$63
Office Premises and Equipment	\$2,111
Items Related to Certain Investment Securities Unrealized Gains (Losses) Less: Unamortized Yield Adjustments Valuation Allowances	\$-40 \$80 \$0
Other Assets Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments Miscellaneous I Miscellaneous II	\$550 \$4,050 \$1,226
TOTAL ASSETS	\$184,045

MEMORANDUM ITEMS	
Mortgage "Warehouse" Loans Reported as Mortgage Loans at SC26	\$0
Loans Secured by Real Estate Reported as NonMortgage Loans at SC31	\$42
Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:	
Equity Securities and Non-Mortgage-Related Mutual Funds Mortgage-Related Mututal Funds	\$793 \$298
Mortgage Loans Serviced by Others: Fixed-Rate Mortgage Loans Serviced Weighted Average Servicing Fee Adjustable-Rate Mortgage Loans Serviced Weighted Average Servicing Fee	\$27,106 18 bp \$22,941 25 bp
Credit-Card Balances Expected to Pay Off in Grace Period	\$3,291

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#### LIABILITIES

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**Amounts in Millions** 

	Original Maturity in Months Early		Early Withdrawals During	
Balances by Remaining Maturity:	12 or Less	13 to 36	37 or More	Quarter (Optional)
Balances Maturing in 3 Months or Less WAC WARM	\$10,804 5.02% 2 mo	\$1,771 4.85% 2 mo	\$311 4.20% 2 mo	\$78
Balances Maturing in 4 to 12 Months WAC WARM	\$15,588 5.05% 7 mo	\$5,349 4.95% 8 mo	\$866 3.97% 8 mo	\$159
Balances Maturing in 13 to 36 Months WAC WARM		\$3,456 4.94% 19 mo	\$2,382 4.29% 25 mo	\$51
Balances Maturing in 37 or More Months WAC WARM			\$2,199 4.82% 55 mo	\$12

**Total Fixed-Rate, Fixed Maturity Deposits:** 

\$42,725

#### MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

	Origi	Original Maturity in Months	
	12 or Less	13 to 36	37 or More
Balances in Brokered Deposits	\$2,101	\$1,187	\$1,408
Deposits with Early-Withdrawal Penalties Stated in Terms of Months of Forgone Interest: Balances Subject to Penalty Penalty in Months of Forgone Interest	\$21,637 3.31 mo	\$9,512 6.39 mo	\$4,464 8.87 mo
Balances in New Accounts	\$4,265	\$987	\$138

#### **LIABILITIES (continued)**

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#### **FIXED-RATE, FIXED-MATURITY BORROWINGS**

FHLB ADVANCES, OTHER BORROWINGS,	Re	Remaining Maturity		
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT	0 to 3 Months	4 to 36 Months	Over 36 Months	WAC
Balances by Coupon Class:				
Under 3.00%	\$447	\$178	\$5	2.70%
3.00 to 3.99%	\$1,171	\$2,861	\$63	3.61%
4.00 to 4.99%	\$2,645	\$7,270	\$2,610	4.61%
5.00 to 5.99%	\$11,611	\$5,869	\$1,335	5.33%
6.00 to 6.99%	\$24	\$8	\$50	6.21%
7.00 to 7.99%	\$0	\$28	\$2	7.14%
8.00 to 8.99%	\$0	\$6	\$7	8.29%
9.00 and Above	\$0	\$0	\$2	9.50%
WARM	1 mo	15 mo	74 mo	

Total Fixed-Rat	e, Fixed-Maturity Borrowings	\$36,190
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#### **MEMOS**

Variable-Rate Borrowings and Structured Advances \$20,590 (from Supplemental Reporting)

Book Value of Redeemable Preferred Stock \$0

## **LIABILITIES (continued)**

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#### **NON-MATURITY DEPOSITS AND OTHER LIABILITIES**

	Total Balances	WAC	Balances in New Accounts
NON-MATURITY DEPOSITS Transaction Accounts Money Market Deposit Accounts (MMDAs) Passbook Accounts Non-Interest-Bearing Non-Maturity Deposits	\$9,635 \$43,965 \$6,869 \$6,142	1.57% 3.07% 2.67%	\$468 \$2,911 \$381 \$241
ESCROW ACCOUNTS Escrow for Mortgages Held in Portfolio Escrow for Mortgages Serviced for Others Other Escrows	\$577 \$201 \$159	0.02% 0.01% 0.78%	
TOTAL NON-MATURITY DEPOSITS & ESCROW ACCOUNTS	\$67,548		
UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS	\$2		
UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS	\$4		
OTHER LIABILITIES Collateralized Mortgage Securities Issued Miscellaneous I Miscellaneous II	\$0 \$2,124 \$216		

TOTAL LIABILITIES	\$169,399	
MINORITY INTEREST AND CAPITAL		
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	\$212	
EQUITY CAPITAL	\$14,434	
TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL	\$184,045	

#### SUPPLEMENTAL REPORTING

**Area: Southeast All Reporting CMR** 

**Amounts in Millions** 

**Reporting Dockets: 188** September 2007 Data as of: 01/09/2008

Report Prepared: 1/10/2008 11:22:19 AM SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
1002 1004 1006 1008	Opt commitment to orig 1-month COFI ARMs Opt commitment to orig 6-mo or 1-yr COFI ARMs Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs Opt commitment to orig 3- or 5-yr Treasury ARMs	s 18 17	\$8 \$0 \$112 \$414
1010 1012 1014 1016	Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs Opt commitment to orig 10-, 15-, or 20-year FRMs Opt commitment to orig 25- or 30-year FRMs Opt commitment to orig "other" Mortgages	11 51 47 42	\$72 \$107 \$1,459 \$1,043
2002 2004 2006 2008	Commit/purchase 1-mo COFI ARM loans, svc retained Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained Commit/purchase 6-mo/1-yr Treas/LIBOR ARM lns, svc retained Commit/purchase 3- or 5-yr Treas ARM loans, svc retained		\$1 \$0 \$28 \$0
2012 2014 2016 2032	Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained Commit/purchase 25- or 30-yr FRM loans, svc retained Commit/purchase "other" Mortgage loans, svc retained Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained	3	\$5 \$6 \$5 \$4
2034 2036 2052 2054	Commit/sell 25- to 30-yr FRM loans, svc retained Commit/sell "other" Mortgage loans, svc retained Commit/purchase 10-, 15-, or 20-yr FRM MBS Commit/purchase 25- to 30-year FRM MBS	7	\$233 \$29 \$7 \$39
2056 2072 2074 2076	Commit/purchase "other" MBS Commit/sell 10-, 15-, or 20-yr FRM MBS Commit/sell 25- or 30-yr FRM MBS Commit/sell "other" MBS		\$1,258 \$29 \$835 \$1,383
2106 2108 2110 2112	Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released Commit/purchase 10-, 15-, or 20-yr FRM loans, svc released	ł d	\$0 \$0 \$94 \$9

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
2114 2116 2126 2128	Commit/purchase 25- or 30-yr FRM loans, svc released Commit/purchase "other" Mortgage loans, svc released Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released Commit/sell 3- or 5-yr Treasury ARM loans, svc released	ed	\$88 \$16 \$30 \$14
2132 2134 2136 2204	Commit/sell 10-, 15-, or 20-yr FRM loans, svc released Commit/sell 25- or 30-yr FRM loans, svc released Commit/sell "other" Mortgage loans, svc released Firm commit/originate 6-month or 1-yr COFI ARM loans	9 20	\$22 \$278 \$84 \$0
2206 2208 2210 2212	Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins Firm commit/originate 3- or 5-yr Treasury ARM loans Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins Firm commit/originate 10-, 15-, or 20-year FRM loans	11	\$21 \$28 \$1 \$54
2214 2216 3012 3014	Firm commit/originate 25- or 30-year FRM loans Firm commit/originate "other" Mortgage loans Option to purchase 10-, 15-, or 20-yr FRMs Option to purchase 25- or 30-yr FRMs	16 18	\$425 \$322 \$0 \$70
3022 3032 3034 3036	Option to sell 1-month COFI ARMS Option to sell 10-, 15-, or 20-year FRMs Option to sell 25- or 30-year FRMs Option to sell "other" Mortgages		\$0 \$3 \$125 \$6
3068 3072 3074 3076	Short option to sell 3- or 5-yr Treasury ARMs Short option to sell 10-, 15-, or 20-yr FRMs Short option to sell 25- or 30-yr FRMs Short option to sell "other" Mortgages		\$0 \$10 \$226 \$1
4002 4006 4022 5002	Commit/purchase non-Mortgage financial assets Commit/purchase "other" liabilities Commit/sell non-Mortgage financial assets IR swap: pay fixed, receive 1-month LIBOR	17	\$81 \$3,905 \$1 \$1,195

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

Contract Code	Off-Balance-Sheet Contract Positions	# Frms if # > 5	Notional Amount
5004	IR swap: pay fixed, receive 3-month LIBOR	6	\$7,636
5006	IR swap: pay fixed, receive 6-month LIBOR		\$20
5026	IR swap: pay 3-month LIBOR, receive fixed		\$335
6002	Interest rate Cap based on 1-month LIBOR		\$2,735
6004	Interest rate Cap based on 3-month LIBOR		\$2,825
7004	Interest rate floor based on 3-month LIBOR		\$50
7022	Interest rate floor based on the prime rate		\$1,900
8010	Long futures contract on 10-year Treasury note		\$18
8038	Short futures contract on 5-year Treasury note		\$7
9010	Long call option on 10-year T-note futures contract		\$30
9058	Short call option on 10-year T-note futures contract		\$20
9082	Short put option on 10-year T-note futures contract		\$19
9502	Fixed-rate construction loans in process	74	\$514
9512	Adjustable-rate construction loans in process	56	\$934

#### SUPPLEMENTAL REPORTING

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#### SUPPLEMENTAL REPORTING FOR ASSETS AND LIABILITIES

Asset/ Liability Code	Supplemental Asset/Liability Items	#Firms if # > 5	Balance
120 122 127 183	Other investment securities, fixed-coupon securities Other investment securities, floating-rate securities Multi/nonres mtg loans; fixed-rate, fully amortizing Consumer loans; auto loans and leases		\$50 \$26 \$17 \$29
187 189 200 220	Consumer loans; recreational vehicles Consumer loans; other Variable-rate, fixed-maturity CDs Variable-rate FHLB advances	35 28	\$1,999 \$553 \$375 \$5,201
299 300	Other variable-rate Govt. & agency securities, fixed-coupon securities	18	\$10,486 \$11

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#### **SUPPLEMENTAL REPORTING OF MARKET VALUE ESTIMATES**

			Estimated Market Value After Specified Rate Shock					
Asset/ Liability Code	#Firms if # >	Balance	-200 bp	-100 bp	0 bp	+100 bp	+200 bp	+300 bp
121 - Complex Securities - M/V estimate	88	\$4,600	\$4,806	\$4,654	\$4,489	\$4,302	\$4,118	\$3,947
123 - Mortgage Derivatives - M/V estimate	54	\$4,924	\$5,374	\$5,161	\$4,931	\$4,696	\$4,487	\$4,307
129 - Mortgage-Related Mutual Funds - M/V estimate	8	\$204	\$209	\$207	\$204	\$199	\$197	\$189
280 - FHLB putable advance-M/V estimate	11	\$854	\$913	\$883	\$864	\$853	\$845	\$839
281 - FHLB convertible advance-M/V estimate	45	\$2,715	\$2,885	\$2,801	\$2,743	\$2,702	\$2,679	\$2,660
282 - FHLB callable advance-M/V estimate		\$146	\$151	\$148	\$146	\$145	\$144	\$143
283 - FHLB periodic floor floating rate advance-M/V Estimates		\$220	\$188	\$204	\$220	\$217	\$215	\$215
289 - Other FHLB structured advances - M/V estimate	7	\$266	\$279	\$273	\$268	\$264	\$261	\$258
290 - Other structured borrowings - M/V estimate		\$327	\$328	\$329	\$327	\$324	\$320	\$316
500 - Other OBS Positions w/o contract code or exceeds 16 posit	ions	\$888	\$151	\$33	\$111	\$70	\$186	\$312