## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: Assets > \$1 Bill

December 2004
All Reporting CMR
Reporting Dockets: 99
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 89,657 | $-37,138$ | $-29 \%$ | $8.05 \%$ | -286 bp |
| +200 bp | 105,332 | $-21,463$ | $-17 \%$ | $9.29 \%$ | -161 bp |
| +100 bp | 118,208 | $-8,588$ | $-7 \%$ | $10.28 \%$ | -63 bp |
| 0 bp | 126,795 |  |  | $10.90 \%$ |  |
| -100 bp | 128,315 | 1,520 | $+1 \%$ | $10.98 \%$ | +7 bp |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2004$ | $09 / 30 / 2004$ | $12 / 31 / 2003$ |
| ---: | ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.90 \%$ | $11.20 \%$ | $10.57 \%$ |
| Post-shock NPV Ratio | $9.29 \%$ | $9.93 \%$ | $8.96 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 161 bp | 127 bp | 161 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal | point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Assets > \$1 Bill

All Reporting CMR
Report Prepared: 03/08/2005 1:55:03 PM

Reporting Dockets: 99
December 2004


## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Assets > \$1 Bill

All Reporting CMR
Report Prepared: 03/08/2005 1:55:03 PM

Amounts in Millions

100 bp

Base Case 0 bp +100 bp
+200 bp

## ASSETS (cont.)

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 33,824 | 33,793 | 33,763 | 33,738 | 33,714 | 33,841 | 99.86 | 0.09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 9,635 | 9,253 | 8,892 | 8,550 | 8,226 | 8,676 | 106.65 | 4.02 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 17,267 | 17,255 | 17,244 | 17,234 | 17,224 | 17,355 | 99.43 | 0.06 |
| Fixed-Rate | 47,771 | 47,093 | 46,436 | 45,800 | 45,184 | 46,634 | 100.98 | 1.42 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -1,978 | -1,959 | -1,940 | -1,922 | -1,905 | -1,959 | 0.00 | 0.98 |
| Accrued Interest Receivable | 584 | 584 | 584 | 584 | 584 | 584 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 107,104 | 106,020 | 104,979 | 103,984 | 103,028 | 105,132 | 100.84 | 1.00 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 19,047 | 19,047 | 19,047 | 19,047 | 19,047 | 19,047 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 2,463 | 2,363 | 2,261 | 2,158 | 2,054 | 2,363 | 100.00 | 4.28 |
| Zero-Coupon Securities | 713 | 684 | 659 | 636 | 614 | 689 | 99.38 | 3.94 |
| Government and Agency Securities | 10,885 | 10,455 | 10,052 | 9,674 | 9,319 | 10,147 | 103.03 | 3.98 |
| Term Fed Funds, Term Repos | 5,460 | 5,449 | 5,437 | 5,426 | 5,415 | 5,443 | 100.10 | 0.21 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 2,615 | 2,470 | 2,339 | 2,220 | 2,113 | 2,382 | 103.68 | 5.61 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 53,767 | 52,581 | 50,767 | 49,020 | 47,354 | 52,638 | 99.89 | 2.85 |
| Structured Securities (Complex) | 17,897 | 17,529 | 16,880 | 16,263 | 15,707 | 17,467 | 100.35 | 2.90 |
| LESS: Valuation Allowances for Investment Securities | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.94 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 112,847 | 110,578 | 107,442 | 104,444 | 101,623 | 110,177 | 100.36 | 2.44 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 03/08/2005 1:55:03 PM

Reporting Dockets: 99
December 2004


REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 562 | 562 | 562 | 562 | 562 | 562 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 177 | 177 | 177 | 177 | 177 | 177 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 623 | 623 | 594 | 550 | 494 | 623 | 100.00 | 2.34 |
| Office Premises and Equipment | 8,071 | 8,071 | 8,071 | 8,071 | 8,071 | 8,071 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 9,432 | 9,432 | 9,403 | 9,359 | 9,303 | 9,432 | 100.00 | 0.15 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 2,991 | 4,313 | 5,149 | 5,439 | 5,443 |  |  | -25.02 |
| Adjustable-Rate Servicing | 1,755 | 1,806 | 1,836 | 1,853 | 1,866 |  |  | -2.23 |
| Float on Mortgages Serviced for Others | 3,033 | 3,949 | 4,639 | 5,084 | 5,408 |  |  | -20.33 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 7,779 | 10,069 | 11,623 | 12,376 | 12,718 |  |  | -19.09 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 8,781 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 33,274 | 33,274 | 33,274 | 33,274 | 33,274 | 33,274 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 18,794 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 158 | 204 | 249 | 291 | 333 |  |  | -22.30 |
| Transaction Account Intangible | 7,263 | 9,697 | 12,208 | 14,429 | 16,357 |  |  | -25.50 |
| MMDA Intangible | 7,546 | 9,435 | 11,148 | 12,918 | 14,658 |  |  | -19.09 |
| Passbook Account Intangible | 7,299 | 9,458 | 11,556 | 13,436 | 15,211 |  |  | -22.50 |
| Non-Interest-Bearing Account Intangible | 2,318 | 3,504 | 4,631 | 5,706 | 6,728 |  |  | -33.01 |
| TOTAL OTHER ASSETS | 57,858 | 65,572 | 73,066 | 80,055 | 86,561 | 60,849 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 6,543 |  |  |
| TOTAL ASSETS | 1,168,943 | 1,162,814 | 1,150,233 | 1,133,481 | 1,114,109 | 1,137,682 | 102/99*** | $1.50{ }^{* * *}$ |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 03/08/2005 1:55:03 PM

| Report Prepared: 03/08/2005 1:55:03 PM | Amounts in Milions |  |  |  | Data as of: 03/08/2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|L|T|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 133,479 | 132,972 | 132,468 | 131,971 | 131,478 | 132,991 | 99.99 | 0.38 |
| Fixed-Rate Maturing in 13 Months or More | 74,950 | 72,880 | 70,902 | 69,010 | 67,197 | 72,443 | 100.60 | 2.78 |
| Variable-Rate | 3,372 | 3,368 | 3,365 | 3,362 | 3,358 | 3,368 | 100.01 | 0.10 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 101,772 | 101,772 | 101,772 | 101,772 | 101,772 | 101,772 | 100/90* | 0.00/2.69* |
| MMDAs | 146,668 | 146,668 | 146,668 | 146,668 | 146,668 | 146,668 | 100/94* | 0.00/1.31* |
| Passbook Accounts | 96,329 | 96,329 | 96,329 | 96,329 | 96,329 | 96,329 | 100/90* | 0.00/2.45* |
| Non-Interest-Bearing Accounts | 52,690 | 52,690 | 52,690 | 52,690 | 52,690 | 52,690 | 100/93* | 0.00/2.35* |
| TOTAL DEPOSITS | 609,259 | 606,679 | 604,194 | 601,801 | 599,491 | 606,260 | 100/95* | 0.42/1.77* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 196,838 | 195,580 | 194,345 | 193,132 | 191,941 | 195,774 | 99.90 | 0.64 |
| Fixed-Rate Maturing in 37 Months or More | 36,031 | 34,457 | 32,969 | 31,563 | 30,234 | 33,896 | 101.65 | 4.44 |
| Variable-Rate | 102,048 | 101,852 | 101,658 | 101,464 | 101,271 | 101,304 | 100.54 | 0.19 |
| TOTAL BORROWINGS | 334,917 | 331,889 | 328,971 | 326,159 | 323,446 | 330,974 | 100.28 | 0.90 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 7,427 | 7,427 | 7,427 | 7,427 | 7,427 | 7,427 | 100.00 | 0.00 |
| Other Escrow Accounts | 6,552 | 6,357 | 6,174 | 6,002 | 5,840 | 7,091 | 89.65 | 2.97 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 30,295 | 30,295 | 30,295 | 30,295 | 30,295 | 30,295 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 3,057 |  |  |
| TOTAL OTHER LIABILITIES | 44,274 | 44,079 | 43,896 | 43,724 | 43,562 | 47,870 | 92.08 | 0.43 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 54,167 | 52,923 | 51,933 | 51,125 | 50,498 | 51,947 | 101.88 | 2.11 |
| Unamortized Yield Adjustments |  |  |  |  |  | 37 |  |  |
| TOTAL LIABILITIES | 1,042,618 | 1,035,569 | 1,028,994 | 1,022,809 | 1,016,997 | 1,037,089 | 100/97** | 0.66/1.44** |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: Assets > \$1 Bill
All Reporting CMR
Reporting Dockets: 99
December 2004
Report Prepared: 03/08/2005 1:55:03 PM
Amounts in Millions Data as of: 03/08/2005


FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS
OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 466 | -2 | -900 | -1,854 | -2,775 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 579 | 280 | -140 | -673 | -1,290 |
| Other Mortgages | 170 | 0 | -229 | -499 | -799 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 1,866 | -117 | -3,329 | -6,525 | -9,514 |
| Sell Mortgages and MBS | -2,204 | -590 | 2,340 | 5,549 | 8,709 |
| Purchase Non-Mortgage Items | -97 | 0 | 92 | 180 | 263 |
| Sell Non-Mortgage Items | -1 | 0 | 1 | 2 | 3 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -1,117 | -288 | 493 | 1,228 | 1,922 |
| Pay Floating, Receive Fixed Swaps | 1,737 | 55 | -1,485 | -2,897 | -4,195 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 24 | 48 | 158 | 275 | 383 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -47 | 0 | 47 | 95 | 142 |
| Options on Futures | 4 | 1 | 1 | 2 | 3 |
| Construction LIP | 7 | -96 | -197 | -296 | -393 |
| Self-Valued | 603 | 260 | 117 | 75 | 87 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 1,990 | -449 | -3,031 | -5,340 | -7,454 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

| Area: Assets > \$1 Bill <br> All Reporting CMR <br> Report Prepared: 03/08/2005 1:55:03 PM | Amounts in Millions |  |  |  |  |  | Reporting Dockets: 99 <br> December 2004 <br> Data as of: 03/08/2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Ca |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 1,168,943 | 1,162,814 | 1,150,233 | 1,133,481 | 1,114,109 | 1,137,682 | 102/99*** | 0.80/1.50*** |
| minus total liabilities | 1,042,618 | 1,035,569 | 1,028,994 | 1,022,809 | 1,016,997 | 1,037,089 | 100/97** | 0.66/1.44** |
| PLUS OFF-BALANCE-SHEET POSITIONS | 1,990 | -449 | -3,031 | -5,340 | -7,454 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 128,315 | 126,795 | 118,208 | 105,332 | 89,657 | 100,592 | 126.05 | 3.99 |

* Excl./Incl. deposit intangible values listed on asset side of report.
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Reporting Dockets: 99
Area: Assets > \$1 Bill
December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005
FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$1,869 | \$37,094 | \$30,796 | \$14,847 | \$12,298 |
| WARM | 323 mo | 341 mo | 339 mo | 309 mo | 270 mo |
| WAC | 4.50\% | 5.63\% | 6.36\% | 7.51\% | 9.08\% |
| Amount of these that is FHA or VA Guaranteed | \$43 | \$1,055 | \$1,826 | \$1,344 | \$2,994 |
| Securities Backed by Conventional Mortgages | \$1,731 | \$10,225 | \$1,841 | \$363 | \$177 |
| WARM | 273 mo | 347 mo | 314 mo | 266 mo | 235 mo |
| Weighted Average Pass-Through Rate | 4.59\% | 5.26\% | 6.39\% | 7.23\% | 8.60\% |
| Securities Backed by FHA or VA Mortgages | \$508 | \$3,472 | \$1,279 | \$552 | \$1,142 |
| WARM | 349 mo | 347 mo | 324 mo | 282 mo | 185 mo |
| Weighted Average Pass-Through Rate | 3.95\% | 5.25\% | 6.21\% | 7.34\% | 9.12\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$6,330 | \$19,851 | \$9,955 | \$3,625 | \$3,390 |
| WAC | 4.71\% | 5.45\% | 6.41\% | 7.42\% | 9.34\% |
| Mortgage Securities | \$10,022 | \$9,851 | \$853 | \$158 | \$59 |
| Weighted Average Pass-Through Rate | 4.31\% | 5.12\% | 6.14\% | 7.22\% | 8.58\% |
| WARM (of 15-Year Loans and Securities) | 158 mo | 176 mo | 169 mo | 153 mo | 151 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$5,719 | \$9,895 | \$1,109 | \$202 | \$197 |
| WAC | 4.60\% | 5.36\% | 6.29\% | 7.34\% | 9.85\% |
| Mortgage Securities | \$4,466 | \$622 | \$69 | \$6 | \$0 |
| Weighted Average Pass-Through Rate | 4.27\% | 5.25\% | 6.20\% | 7.34\% | 9.25\% |
| WARM (of Balloon Loans and Securities) | 89 mo | 106 mo | 103 mo | 108 mo | 92 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 03/08/2005 1:55:04 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 99
December 2004
Data as of: 03/07/2005

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |

arket Index ARMs
Lagging Market Index ARMs
by Coupon Reset Frequency

| by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Ye |

Teaser ARMs
Balances Currently Subject to Introductory Rates

| $\$ 1,669$ | $\$ 817$ | $\$ 1,126$ |
| ---: | ---: | ---: |
| $3.82 \%$ | $4.00 \%$ | $5.63 \%$ |
|  |  |  |
| $\$ 20,722$ | $\$ 47,713$ | $\$ 120,303$ |
| 290 bp | 356 bp | 261 bp |
| $5.25 \%$ | $5.30 \%$ | $4.80 \%$ |
| 323 mo | 327 mo | 347 mo |
| 2 mo | 15 mo | 45 mo |

\$482
3.98\%
\$31,756 266 bp 5.18\% 321 mo
29 mo

## Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

\$427,929

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$100 | \$88 | \$90 | \$14 | \$1 |
| Weighted Average Distance from Lifetime Cap | 72 bp | 140 bp | 59 bp | 92 bp | 68 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$109 | \$779 | \$629 | \$736 | \$191 |
| Weighted Average Distance from Lifetime Cap | 354 bp | 337 bp | 344 bp | 370 bp | 370 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$19,895 | \$46,034 | \$119,766 | \$202,435 | \$31,921 |
| Weighted Average Distance from Lifetime Cap | 737 bp | 647 bp | 552 bp | 659 bp | 681 bp |
| Balances Without Lifetime Cap | \$2,287 | \$1,630 | \$946 | \$156 | \$125 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$11,734 | \$38,772 | \$111,286 | \$1,916 | \$7,786 |
| Weighted Average Periodic Rate Cap | 179 bp | 184 bp | 310 bp | 398 bp | 184 bp |
| Balances Subject to Periodic Rate Floors | \$7,247 | \$30,403 | \$95,370 | \$1,770 | \$6,945 |
| MBS Included in ARM Balances | \$4,413 | \$5,382 | \$12,806 | \$8,701 | \$926 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: Assets > \$1 Bill
All Reporting CMR
Report Prepared: 03/08/2005 1:55:04 PM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 23,293$ | $\$ 47,218$ |
| WARM | 103 mo | 247 mo |
| Remaining Term to Full Amortization | 303 mo | 0 |
| Rate Index Code | 0 | 0 |
| Margin | 239 bp | 242 bp |
| Resen Frequency | 23 mo | 10 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 1,042$ | $\$ 941$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 76 bp | 147 bp |
| Fixed-Rate: |  |  |
| Balances |  |  |
| WARM | $\$ 9,161$ | $\$ 9,559$ |
| Remaining Term to Full Amortization | 66 mo | 122 mo |
| WAC | $6.48 \%$ |  |
|  |  |  |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 18,226$ |  |
| WARM | 17 mo | 55 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 137 bp | $6.23 \%$ |
| Reset Frequency | 3 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES | $\$ 72,533$ | $\$ 20,075$ |
| Balances | 201 mo | 179 mo |
| WARM | 0 |  |
| Rate Index Code | 39 bp | $7.28 \%$ |
| Margin in Column 1; WAC in Column 2 | 1 mo |  |
| Reset Frequency |  |  |

Reporting Dockets: 99
December 2004

## Amounts in Millions

Data as of: 03/07/2005

| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$33,841 | \$8,676 |
| WARM | 33 mo | 60 mo |
| Margin in Column 1; WAC in Column 2 | 251 bp | 7.66\% |
| Reset Frequency | 2 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$17,355 | \$46,634 |
| WARM | 66 mo | 52 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 468 bp | 10.16\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$699 | \$11,118 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$3,598 | \$30,807 |
| Remaining WAL 5-10 Years | \$1,209 | \$1,205 |
| Remaining WAL Over 10 Years | \$126 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$24 | \$0 |
| Floating Rate | \$36 | \$57 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$487 | \$350 |
| WAC | 3.15\% | 5.42\% |
| Principal-Only MBS | \$2,922 | \$0 |
| WAC | 5.76\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$9,100 | \$43,538 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

## Reporting Dockets: 99

December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005

## MORTGAGE LOANS SERVICED FOR OTHERS

Fixed-Rate Mortgage Loan Servicing
Balances Serviced
WARM
Weighted Average Servicing Fee

Total Number of Fixed Rate Loans Serviced that are:

Conventional
FHA/VA
Subserviced by Others

Adjustable-Rate Mortgage Loan Servicing Balances Serviced WARM (in months)
Weighted Average Servicing Fee

Coupon of Fixed-Rate Mortgages Serviced for Others

| Less Than $5.00 \%$ | 5.00 to $5.99 \%$ | 6.00 to $6.99 \%$ | 7.00 to $7.99 \%$ | $8.00 \% ~ \& ~ A b o v e ~$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 45,798$ | $\$ 276,845$ |  |  |  |
| 174 mo | 276 mo | $\$ 209,902$ | $\$ 72,907$ | $\$ 37,640$ |
| 26 bp | 27 bp | 293 mo | 264 mo | 199 mo |

4,577 loans
1,113 loans
374 loans

| Index on Serviced Loan |  |
| :---: | :---: |
| Current Market | Lagging Market |

\$133,237 \$45,148

324 mo 65 bp

Total \# of Adjustable-Rate Loans Serviced 974 loans Number of These Subserviced by Others 27 loans

## Total Balances of Mortgage Loans Serviced for Others \$821,476

## CASH, DEPOSITS, AND SECURITIES

Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos

- Balances

| Balances | WAC | WARM |
| ---: | ---: | ---: |
| $\$ 19,047$ |  |  |
| $\$ 2,363$ | $3.24 \%$ | 48 mo |
| $\$ 689$ | $4.18 \%$ | 55 mo |
| $\$ 10,147$ | $2.41 \%$ | 3 mo |
| $\$ 5,443$ | $4.49 \%$ | 91 mo |
| $\$ 2,382$ |  |  |

Equity Securities (including Mutual Funds) Subject to SFAS No. 115
Zero-Coupon Securities
Term Fed Funds, Term Repos, and Interest-Earning Deposits
Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.)
\$2,382
Memo: Complex Securities (from supplemental reporting)
\$57,539

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: Assets > \$1 Bill <br> All Reporting CMR <br> Report Prepared: 03/08/2005 1:55:04 PM | Amounts |
| :---: | :---: |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$7,276 |
| Accrued Interest Receivable | \$3,484 |
| Advances for Taxes and Insurance | \$314 |
| Less: Unamortized Yield Adjustments | \$-6,443 |
| Valuation Allowances | \$3,222 |
| Unrealized Gains (Losses) | \$4 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$681 |
| Accrued Interest Receivable | \$584 |
| Less: Unamortized Yield Adjustments | \$-74 |
| Valuation Allowances | \$2,640 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$177 |
| Repossessed Assets | \$562 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$623 |
| Office Premises and Equipment | \$8,071 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$5 |
| Less: Unamortized Yield Adjustments | \$-16 |
| Valuation Allowances | \$1 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$8,781 |
| Miscellaneous I | \$33,274 |
| Miscellaneous II | \$18,794 |
| TOTAL ASSETS | \$1,137,682 |

## Reporting Dockets: 99

December 2004
Data as of: 03/07/2005

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage $\$ 8,288$ <br> Loans at SC26  | $\$ 90$ |
| :--- | ---: |

Loans Secured by Real Estate Reported as NonMortgage

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds ..... \$2,160
Mortgage-Related Mututal Funds ..... \$203
Mortgage Loans Serviced by Others:

Fixed-Rate Mortgage Loans ServicedWeighted Average Servicing Fee
Adjustable-Rate Mortgage Loans ServicedWeighted Average Servicing Fee28 bp
Credit-Card Balances Expected to Pay Off in Grace Period ..... \$3,925

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: Assets > \$1 Bill
Reporting Dockets: 99
December 2004
All Reporting CMR
Data as of: 03/07/2005

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC

Amounts in Millions

WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

| Original Maturity in Months |  |  | Early Withdrawals During Quarter (Optional) |
| :---: | :---: | :---: | :---: |
| 12 or Less | 13 to 36 | 37 or More |  |
| \$47,554 | \$10,147 | \$2,398 | \$386 |
| 1.92\% | 2.84\% | 6.56\% |  |
| 1 mo | 2 mo | 2 mo |  |
| \$41,385 | \$25,895 | \$5,611 | \$648 |
| 2.20\% | 2.53\% | 6.04\% |  |
| 7 mo | 8 mo | 7 mo |  |
|  | \$30,348 | \$21,111 | \$305 |
|  | 2.86\% | 4.73\% |  |
|  | 20 mo | 26 mo |  |
|  |  | \$20,983 | \$158 |
|  |  | 4.19\% |  |
|  |  | 64 mo |  |

$$
\text { Total Fixed-Rate, Fixed Maturity Deposits: } \quad \$ 205,434
$$

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 25,250$ | $\$ 4,767$ | $\$ 10,233$ |


| 62,400 | $\$ 59,579$ | $\$ 42,885$ |
| ---: | ---: | ---: |
| .76 mo | 5.69 mo | 8.40 mo |
|  |  |  |
| 15,206 | $\$ 5,286$ | $\$ 2,198$ |

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: Assets > \$1 Bill
Reporting Dockets: 99
December 2004
All Reporting CMR Data as of: 03/07/2005
Report Prepared: 03/08/2005 1:55:04 PM
Amounts in Millions

## FIXED-RATE, FIXED-MATURITY BORROWINGS

FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |

Balances by Coupon Class:
Under 3.00\%

| $\$ 104,581$ | $\$ 50,540$ | $\$ 935$ | $2.20 \%$ |
| ---: | ---: | ---: | ---: |
| $\$ 394$ | $\$ 24,159$ | $\$ 14,786$ | $3.46 \%$ |
| $\$ 1,007$ | $\$ 8,236$ | $\$ 9,241$ | $4.46 \%$ |
| $\$ 170$ | $\$ 3,928$ | $\$ 5,458$ | $5.41 \%$ |
|  |  |  |  |
| $\$ 413$ | $\$ 797$ | $\$ 2,544$ | $6.56 \%$ |
| $\$ 371$ | $\$ 1,072$ | $\$ 260$ | $7.34 \%$ |
| $\$ 2$ | $\$ 97$ | $\$ 237$ | $8.19 \%$ |
| $\$ 0$ |  | $\$ 435$ | $9.66 \%$ |
|  |  |  |  |

Total Fixed-Rate, Fixed-Maturity Borrowings

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$156,620
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

| Area: Assets > \$1 Bill <br> All Reporting CMR <br> Report Prepared: 03/08/2005 1:55:04 PM <br> NON-MATURITY DEPOSITS AND OTHER LIABILITIES |
| :--- |
| Amounts in Millions |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets > \$1 Bill

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 11 |  | \$6,564 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs | 6 | \$21 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 46 | \$15,780 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 39 | \$5,014 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 40 | \$5,197 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 69 | \$4,635 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 64 | \$12,275 |
| 1016 | Opt commitment to orig "other" Mortgages | 53 | \$8,498 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$8 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$2 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$82 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$967 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$19 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 6 | \$132 |
| 2014 |  | 8 | \$961 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 10 | \$601 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$266 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained | 10 | \$225 |
| 2030 | Commit/sell 5 - or 7-yr Balloon/2-step mtg Ins, svc retained | 8 | \$18 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 26 | \$312 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 38 | \$2,526 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$33 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$181 |
| 2048 | Commit/purchase 3-yr or 5-yr Treasury ARM MBS |  | \$130 |
| 2052 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM MBS | 6 | \$17,122 |
| 2054 | Commit/purchase 25- to 30-year FRM MBSCommit/purchase "other" MBS | 15 | \$29,442 |
| 2056 |  |  | \$4 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$8,431 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: Assets > \$1 Bill

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANGE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2068 | Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$1,254 |
| 2072 | Commit/sell $10-$, $15-$, or $20-\mathrm{yr}$ FRM MBS | 16 | \$4,195 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 18 | \$27,248 |
| 2082 | Commit/purchase low-risk fixed-rate mtg derivative product |  | \$6 |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$242 |
| 2108 | Commit/purchase 3- or 5 -yr Treasury ARM Ins, svc released |  | \$773 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$37 |
| 2112 | Commit/purchase 10-, 15-, or $20-$ yr FRM loans, svc released |  | \$574 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$4,869 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$40 |
| 2122 | Commit/sell 1-mo COFI ARM loans, svc released |  | \$9 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released | 11 | \$9,557 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released | 12 | \$2,360 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released | 8 | \$601 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 20 | \$1,284 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 21 | \$8,579 |
| 2136 | Commit/sell "other" Mortgage loans, svc released | 9 | \$2,203 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$149 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$68 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 11 | \$183 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 9 | \$421 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins | 9 | \$77 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 14 | \$236 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 16 | \$334 |
| 2216 | Firm commit/originate "other" Mortgage loans | 19 | \$650 |
| 3014 | Option to purchase 25- or 30-yr FRMs |  | \$20 |
| 3016 | Option to purchase "other" Mortgages |  | \$331 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$0 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANGE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 |
| :---: | ---: | ---: | Notional Amount

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING



