## Interest Rate Risk Exposure Report

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: West

December 2004
All Reporting CMR
Reporting Dockets: 89
Interest Rate Sensitivity of Net Portfolio Value (NPV)

|  | Net Portfolio Value <br> (Dollars are in Millions) |  |  | NPV as \% <br> of PV of Assets |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Change in Rates | \$Amount | \$Change | \%Change | NPV Ratio | Change |
| +300 bp | 47,847 | $-21,691$ | $-31 \%$ | $7.63 \%$ | -309 bp |
| +200 bp | 57,205 | $-12,333$ | $-18 \%$ | $8.99 \%$ | -173 bp |
| +100 bp | 64,764 | $-4,774$ | $-7 \%$ | $10.06 \%$ | -66 bp |
| 0 bp | 69,538 |  | 1,037 | $+1 \%$ | $10.72 \%$ |
| -100 bp | 70,574 |  |  | $10.85 \%$ | +13 bp |

Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2004$ | $09 / 30 / 2004$ | $12 / 31 / 2003$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $10.72 \%$ | $11.50 \%$ | $10.85 \%$ |
| Post-shock NPV Ratio | $8.99 \%$ | $10.39 \%$ | $9.02 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 173 bp | 111 bp | 183 bp |
| TB 13a Level of Risk | Minimal | Minimal | Minimal |
|  |  |  |  |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: West

All Reporting CMR
Report Prepared: 03/08/2005 1:32:39 PM

Reporting Dockets: 89
December 2004


Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: West

All Reporting CMR
Report Prepared: 03/08/2005 1:32:39 PM

Amounts in Millions
$-100 \mathrm{bp}$


Base Case

Reporting Dockets: 89
December 2004

NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 18,360 | 18,348 | 18,337 | 18,329 | 18,321 | 18,359 | 99.94 | 0.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 3,606 | 3,436 | 3,276 | 3,127 | 2,987 | 3,287 | 104.52 | 4.80 |
| Consumer Loans |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,345 | 4,344 | 4,342 | 4,341 | 4,340 | 4,432 | 98.00 | 0.03 |
| Fixed-Rate | 13,672 | 13,442 | 13,220 | 13,005 | 12,796 | 12,618 | 106.53 | 1.68 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -645 | -638 | -632 | -625 | -619 | -638 | 0.00 | 1.06 |
| Accrued Interest Receivable | 189 | 189 | 189 | 189 | 189 | 189 | 100.00 | 0.00 |
| TOTAL NONMORTGAGE LOANS | 39,527 | 39,120 | 38,733 | 38,365 | 38,014 | 38,248 | 102.28 | 1.01 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 10,745 | 10,745 | 10,745 | 10,745 | 10,745 | 10,745 | 100.00 | 0.00 |
| Equities and All Mutual Funds | 850 | 819 | 786 | 754 | 721 | 819 | 100.00 | 3.90 |
| Zero-Coupon Securities | 325 | 317 | 309 | 302 | 295 | 321 | 98.64 | 2.47 |
| Government and Agency Securities | 5,158 | 4,891 | 4,642 | 4,410 | 4,194 | 4,680 | 104.50 | 5.28 |
| Term Fed Funds, Term Repos | 1,887 | 1,885 | 1,883 | 1,881 | 1,878 | 1,885 | 100.00 | 0.11 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 892 | 827 | 769 | 717 | 671 | 800 | 103.43 | 7.43 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Valued by Institution | 11,651 | 11,096 | 10,535 | 10,069 | 9,676 | 11,101 | 99.95 | 5.03 |
| Structured Securities (Complex) | 6,648 | 6,550 | 6,421 | 6,302 | 6,200 | 6,521 | 100.44 | 1.73 |
| LESS: Valuation Allowances for Investment Securities | 1 | 1 | 1 | 1 | 1 | 1 | 100.00 | 0.85 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 38,156 | 37,128 | 36,090 | 35,178 | 34,379 | 36,871 | 100.70 | 2.78 |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Reporting Dockets: 89
December 2004
All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM

Amounts in Millions
$-100 \mathrm{bp}$

Base Case
$0 \mathrm{bp} \quad+100 \mathrm{bp} \quad+200 \mathrm{bp} \quad+300 \mathrm{bp}$

## ASSETS (cont.)

REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC.

| Repossessed Assets | 315 | 315 | 315 | 315 | 315 | 315 | 100.00 | 0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate Held for Investment | 52 | 52 | 52 | 52 | 52 | 52 | 100.00 | 0.00 |
| Investment in Unconsolidated Subsidiaries | 350 | 350 | 333 | 309 | 277 | 350 | 100.00 | 2.34 |
| Office Premises and Equipment | 4,825 | 4,825 | 4,825 | 4,825 | 4,825 | 4,825 | 100.00 | 0.00 |
| TOTAL REAL ASSETS, ETC. | 5,542 | 5,542 | 5,526 | 5,501 | 5,470 | 5,542 | 100.00 | 0.15 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 2,239 | 3,244 | 3,823 | 3,990 | 3,974 |  |  | -24.42 |
| Adjustable-Rate Servicing | 1,398 | 1,441 | 1,465 | 1,477 | 1,488 |  |  | -2.30 |
| Float on Mortgages Serviced for Others | 2,304 | 3,023 | 3,549 | 3,885 | 4,130 |  |  | -20.59 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 5,941 | 7,709 | 8,837 | 9,353 | 9,592 |  |  | -18.78 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 6,616 |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 19,723 | 19,723 | 19,723 | 19,723 | 19,723 | 19,723 | 100.00 | 0.00 |
| Miscellaneous II |  |  |  |  |  | 13,096 |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 66 | 85 | 103 | 120 | 138 |  |  | -21.80 |
| Transaction Account Intangible | 4,643 | 6,199 | 7,820 | 9,248 | 10,479 |  |  | -25.63 |
| MMDA Intangible | 3,005 | 3,771 | 4,467 | 5,171 | 5,857 |  |  | -19.39 |
| Passbook Account Intangible | 4,700 | 6,099 | 7,462 | 8,669 | 9,805 |  |  | -22.64 |
| Non-Interest-Bearing Account Intangible | 1,342 | 2,029 | 2,681 | 3,304 | 3,896 |  |  | -33.01 |
| TOTAL OTHER ASSETS | 33,479 | 37,906 | 42,256 | 46,235 | 49,899 | 39,435 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 4,955 |  |  |
| TOTAL ASSETS | 650,178 | 648,543 | 643,779 | 636,317 | 627,065 | 635,644 | 102/99*** | 1.20 *** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR

| Report Prepared: 03/08/2005 1:32:40 PM | Amounts in Millions |  |  |  |  | Data as of: 03/08/2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Cas |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| L\|AB|L|T|ES |  |  |  |  |  |  |  |  |
| DEPOSITS |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 12 Months or Less | 74,067 | 73,810 | 73,555 | 73,304 | 73,053 | 73,845 | 99.95 | 0.35 |
| Fixed-Rate Maturing in 13 Months or More | 24,615 | 24,015 | 23,436 | 22,878 | 22,338 | 23,810 | 100.86 | 2.45 |
| Variable-Rate | 1,355 | 1,353 | 1,350 | 1,348 | 1,346 | 1,354 | 99.94 | 0.17 |
| Demand |  |  |  |  |  |  |  |  |
| Transaction Accounts | 64,928 | 64,928 | 64,928 | 64,928 | 64,928 | 64,928 | 100/90* | 0.00/2.70* |
| MMDAs | 58,303 | 58,303 | 58,303 | 58,303 | 58,303 | 58,303 | 100/94* | 0.00/1.34* |
| Passbook Accounts | 62,033 | 62,033 | 62,033 | 62,033 | 62,033 | 62,033 | 100/90* | 0.00/2.47* |
| Non-Interest-Bearing Accounts | 30,505 | 30,505 | 30,505 | 30,505 | 30,505 | 30,505 | 100/93* | 0.00/2.35* |
| TOTAL DEPOSITS | 315,807 | 314,948 | 314,111 | 313,299 | 312,506 | 314,778 | 100/94* | 0.27/1.77* |
| BORROWINGS |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 108,439 | 107,802 | 107,176 | 106,560 | 105,955 | 107,920 | 99.89 | 0.59 |
| Fixed-Rate Maturing in 37 Months or More | 21,320 | 20,337 | 19,411 | 18,538 | 17,715 | 19,868 | 102.36 | 4.70 |
| Variable-Rate | 88,348 | 88,176 | 88,005 | 87,834 | 87,665 | 88,039 | 100.16 | 0.19 |
| TOTAL BORROWINGS | 218,107 | 216,315 | 214,591 | 212,933 | 211,335 | 215,827 | 100.23 | 0.81 |
| OTHER LIABILITIES |  |  |  |  |  |  |  |  |
| Escrow Accounts |  |  |  |  |  |  |  |  |
| For Mortgages | 5,082 | 5,082 | 5,082 | 5,082 | 5,082 | 5,082 | 100.00 | 0.00 |
| Other Escrow Accounts | 6,254 | 6,068 | 5,893 | 5,729 | 5,574 | 6,767 | 89.66 | 2.97 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Miscellaneous I | 18,441 | 18,441 | 18,441 | 18,441 | 18,441 | 18,441 | 100.00 | 0.00 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 2,297 |  |  |
| TOTAL OTHER LIABILITIES | 29,777 | 29,591 | 29,416 | 29,252 | 29,097 | 32,588 | 90.80 | 0.61 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |
| Self-Valued | 18,582 | 18,276 | 17,969 | 17,706 | 17,504 | 18,079 | 101.09 | 1.68 |
| Unamortized Yield Adjustments |  |  |  |  |  | 27 |  |  |
| TOTAL LIABILITIES | 582,274 | 579,129 | 576,088 | 573,190 | 570,443 | 581,300 | 100/96** | 0.53/1.34** |

** PUBLIC ** $\qquad$

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

Area: West
All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM

Amounts in Millions
Base Cas 0 bp +100 bp +200 b
+300 bp

FaceValue

Reporting Dockets: 89
December 2004 Data as of: 03/08/2005

## FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

OPTIONAL COMMITMENTS TO ORIGINATE

| FRMs and Balloon/2-Step Mortgages | 261 | -47 | -606 | -1,207 | -1,798 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ARMs | 525 | 244 | -144 | -629 | -1,184 |
| Other Mortgages | 97 | 0 | -137 | -307 | -503 |
| FIRM COMMITMENTS |  |  |  |  |  |
| Purchase/Originate Mortgages and MBS | 1,641 | -185 | -3,124 | -6,022 | -8,706 |
| Sell Mortgages and MBS | -969 | 33 | 1,819 | 3,674 | 5,458 |
| Purchase Non-Mortgage Items | -116 | 0 | 110 | 215 | 315 |
| Sell Non-Mortgage Items | 0 | 0 | 0 | 0 | 0 |
| INTEREST-RATE SWAPS, SWAPTIONS |  |  |  |  |  |
| Pay Fixed, Receive Floating Swaps | -506 | -139 | 216 | 558 | 889 |
| Pay Floating, Receive Fixed Swaps | 1,435 | 124 | -1,075 | -2,174 | -3,183 |
| Basis Swaps | 0 | 0 | 0 | 0 | 0 |
| Swaptions | 0 | 0 | 0 | 0 | 0 |
| OTHER |  |  |  |  |  |
| Options on Mortgages and MBS | 5 | 35 | 145 | 260 | 366 |
| Interest-Rate Caps | 0 | 0 | 0 | 0 | 0 |
| Interest-Rate Floors | 0 | 0 | 0 | 0 | 0 |
| Futures | -45 | 0 | 45 | 90 | 135 |
| Options on Futures | 0 | 0 | 0 | 0 | 0 |
| Construction LIP | 8 | -36 | -78 | -118 | -157 |
| Self-Valued | 335 | 96 | -98 | -261 | -406 |
| TOTAL OFF-BALANCE-SHEET POSITIONS | 2,670 | 124 | -2,927 | -5,922 | -8,775 |

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

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All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM

| Report Prepared: 03/08/2005 1:32:40 PM | Amounts in Millions |  |  |  |  | Data as of: 03/08/2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base Case |  |  |  |  |  |  |  |  |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | BC/FV | Eff.Dur. |
| NET PORTFOL\|O VALUE |  |  |  |  |  |  |  |  |
| TOTAL ASSETS | 650,178 | 648,543 | 643,779 | 636,317 | 627,065 | 635,644 | 102/99*** | 0.49/1.20*** |
| minus total liabilities | 582,274 | 579,129 | 576,088 | 573,190 | 570,443 | 581,300 | 100/96** | 0.53/1.34** |
| PLUS OFF-BALANCE-SHEET POSITIONS | 2,670 | 124 | -2,927 | -5,922 | -8,775 |  |  |  |
| TOTAL NET PORTFOLIO VALUE \# | 70,574 | 69,538 | 64,764 | 57,205 | 47,847 | 54,344 | 127.96 | 4.18 |

* Excl./Incl. deposit intangible values listed on asset side of report
** Excl./Incl. deposit intangible values.
*** Incl./Excl. deposit intangible values
\# NPV includes the reported amount of Minority Interest in Consolidated Subsidaries
Note: Base Case Value is expressed as a Percent of Face Value


## AGGREGATE SCHEDULE CMR REPORT ASSETS

All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM

Amounts in Millions
Data as of: 03/07/2005

FIXED-RATE, SINGLE FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$656 | \$15,762 | \$13,018 | \$4,030 | \$1,925 |
| WARM | 334 mo | 351 mo | 340 mo | 312 mo | 283 mo |
| WAC | 4.23\% | 5.62\% | 6.34\% | 7.35\% | 9.02\% |
| Amount of these that is FHA or VA Guaranteed | \$30 | \$789 | \$1,383 | \$698 | \$212 |
| Securities Backed by Conventional Mortgages | \$394 | \$4,170 | \$1,224 | \$216 | \$125 |
| WARM | 330 mo | 349 mo | 324 mo | 269 mo | 249 mo |
| Weighted Average Pass-Through Rate | 4.35\% | 5.30\% | 6.45\% | 7.29\% | 8.63\% |
| Securities Backed by FHA or VA Mortgages | \$39 | \$393 | \$1,137 | \$189 | \$67 |
| WARM | 316 mo | 347 mo | 330 mo | 298 mo | 283 mo |
| Weighted Average Pass-Through Rate | 4.50\% | 5.39\% | 6.20\% | 7.16\% | 8.27\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$1,961 | \$8,165 | \$4,751 | \$813 | \$419 |
| WAC | 4.66\% | 5.52\% | 6.34\% | 7.35\% | 9.07\% |
| Mortgage Securities | \$1,488 | \$2,970 | \$208 | \$50 | \$29 |
| Weighted Average Pass-Through Rate | 4.37\% | 5.11\% | 6.09\% | 7.25\% | 8.56\% |
| WARM (of 15-Year Loans and Securities) | 157 mo | 180 mo | 182 mo | 155 mo | 138 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$3,060 | \$4,551 | \$308 | \$65 | \$32 |
| WAC | 4.61\% | 5.32\% | 6.26\% | 7.37\% | 8.93\% |
| Mortgage Securities | \$646 | \$96 | \$4 | \$2 | \$0 |
| Weighted Average Pass-Through Rate | 4.37\% | 5.16\% | 6.07\% | 7.21\% | 9.19\% |
| WARM (of Balloon Loans and Securities) | 112 mo | 132 mo | 107 mo | 101 mo | 81 mo |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West

## All Reporting CMR

Report Prepared: 03/08/2005 1:32:40 PM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 89
December 2004
Data as of: 03/07/2005

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :--- | :--- |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset

## Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities

\$315,066

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 185) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$39 | \$27 | \$39 | \$11 | \$1 |
| Weighted Average Distance from Lifetime Cap | 26 bp | 108 bp | 128 bp | 103 bp | 106 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$28 | \$133 | \$193 | \$310 | \$147 |
| Weighted Average Distance from Lifetime Cap | 328 bp | 292 bp | 358 bp | 367 bp | 373 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$10,563 | \$21,146 | \$51,272 | \$199,262 | \$29,621 |
| Weighted Average Distance from Lifetime Cap | 652 bp | 643 bp | 539 bp | 660 bp | 687 bp |
| Balances Without Lifetime Cap | \$748 | \$1,337 | \$62 | \$101 | \$27 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,981 | \$16,558 | \$50,758 | \$1,632 | \$5,514 |
| Weighted Average Periodic Rate Cap | 231 bp | 183 bp | 379 bp | 447 bp | 178 bp |
| Balances Subject to Periodic Rate Floors | \$5,866 | \$15,400 | \$50,500 | \$1,637 | \$5,179 |
| MBS Included in ARM Balances | \$3,641 | \$1,950 | \$1,280 | \$7,889 | \$257 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM MORTGAGE LOANS AND SECURITIES

| Adjustable-Rate: |  |  |
| :--- | ---: | ---: |
| Balances | $\$ 13,605$ | $\$ 36,854$ |
| WARM | 12 mo | 284 mo |
| Remaining Term to Full Amortization | 310 mo |  |
| Rate Index Code | 0 | 0 |
| Margin | 244 bp | 246 bp |
| Resen Frequency | 9 mo | 5 mo |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| Balances | $\$ 360$ | $\$ 501$ |
| $\quad$ Wghted Average Distance to Lifetime Cap | 96 bp | 183 bp |
| Fixed-Rate: |  |  |
| Balances |  |  |
| WARM | $\$ 4,240$ | $\$ 2,838$ |
| Remaining Term to Full Amortization | 66 mo | 137 mo |
| WAC | 285 mo |  |
|  | $6.73 \%$ | $7.09 \%$ |


| CONSTRUCTION AND LAND LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 5,444$ | $\$ 3,182$ |
| WARM | 15 mo | 71 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 156 bp | $6.50 \%$ |
| Reset Frequency | 2 mo |  |


| SECOND MORTGAGE LOANS | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| AND SECURITIES |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$18,359 | \$3,287 |
| WARM | 33 mo | 73 mo |
| Margin in Column 1; WAC in Column 2 | 313 bp | 6.82\% |
| Reset Frequency | 1 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$4,432 | \$12,618 |
| WARM | 90 mo | 56 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 439 bp | 11.11\% |
| Reset Frequency | 2 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$343 | \$3,516 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$759 | \$3,089 |
| Remaining WAL 5-10 Years | \$10 | \$117 |
| Remaining WAL Over 10 Years | \$0 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$24 | \$0 |
| Floating Rate | \$36 | \$57 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$229 | \$0 |
| WAC | 3.45\% | 0.00\% |
| Principal-Only MBS | \$2,922 | \$0 |
| WAC | 5.76\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$4,322 | \$6,779 |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

Area: West
Reporting Dockets: 89
December 2004
All Reporting CMR
Amounts in Millions
Data as of: 03/07/2005

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$37,383 | \$213,405 | \$147,565 | \$51,589 | \$14,532 |
| WARM | 178 mo | 283 mo | 302 mo | 274 mo | 239 mo |
| Weighted Average Servicing Fee | 26 bp | 27 bp | 31 bp | 36 bp | 40 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 3,141 loans |  |  |  |  |
| FHA/VA 688 loans |  |  |  |  |  |
| Subserviced by Others | 31 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$68,941 | \$44,156 | Total \# of Adjustable-Rate Loans Serviced |  | 662 loans |
| WARM (in months) | 306 mo | 324 mo | Number of The | viced by | 8 loans |
| Weighted Average Servicing Fee | 39 bp | 66 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$577,572 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$10,745 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAS No. 115 |  |  | \$819 |  |  |
| Zero-Coupon Securities |  |  | \$321 | 2.65\% | 30 mo |
| Government \& Agency Securities |  |  | \$4,680 | 4.55\% | 75 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$1,885 | 2.05\% | 1 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$800 | 5.24\% | 125 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$6,521 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$25,771 |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## ASSETS (continued)

| Area: West |  |
| :---: | :---: |
| All Reporting CMR |  |
| Report Prepared: 03/08/2005 1:32:40 PM | Amounts |
| ITEMS RELATED TO MORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$5,926 |
| Accrued Interest Receivable | \$2,003 |
| Advances for Taxes and Insurance | \$146 |
| Less: Unamortized Yield Adjustments | \$-4,708 |
| Valuation Allowances | \$1,922 |
| Unrealized Gains (Losses) | \$139 |
| ITEMS RELATED TO NONMORTAGE LOANS AND SECURITIES |  |
| Nonperforming Loans | \$298 |
| Accrued Interest Receivable | \$189 |
| Less: Unamortized Yield Adjustments | \$-26 |
| Valuation Allowances | \$936 |
| Unrealized Gains (Losses) | \$0 |
| OTHER ITEMS |  |
| Real Estate Held for Investment | \$52 |
| Repossessed Assets | \$315 |
| Equity Assets Not Subject to SFAS No. 115 (Excluding FHLB Stock) | \$350 |
| Office Premises and Equipment | \$4,825 |
| Items Related to Certain Investment Securities |  |
| Unrealized Gains (Losses) | \$33 |
| Less: Unamortized Yield Adjustments | \$-50 |
| Valuation Allowances | \$1 |
| Other Assets |  |
| Servicing Assets, Interest-Only Strip Receivables, and Certain Other Instruments | \$6,616 |
| Miscellaneous I | \$19,723 |
| Miscellaneous II | \$13,096 |
| TOTAL ASSETS | \$635,644 |

## Reporting Dockets: 89

December 2004
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## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage <br> Loans at SC26 | $\$ 7,087$ |
| :--- | ---: |
| Loans Secured by Real Estate Reported as NonMortgage | $\$ 84$ |

Loans Secured by Real Estate Reported as NonMortgage

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds \$678
Mortgage-Related Mututal Funds \$141
Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced \$10,838
Weighted Average Servicing Fee
Adjustable-Rate Mortgage Loans Serviced \$19,359
Weighted Average Servicing Fee
Credit-Card Balances Expected to Pay Off in Grace Period

AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: West

All Reporting CMR
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## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM


Total Fixed-Rate, Fixed Maturity Deposits:
\$97,655

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

## Balances in Brokered Deposits

Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest:
Balances Subject to Penalty
Penalty in Months of Forgone Interest
Balances in New Accounts

| Original Maturity in Months |  |  |
| ---: | ---: | ---: |
| 12 or Less | 13 to 36 | 37 or More |
| $\$ 21,194$ | $\$ 524$ | $\$ 189$ |

\$36,838
2.44 mo
\$9,116
\$2,247 \$434

Early Withdrawals During Quarter (Optional)
\$136
Data as of: 03/07/2005

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Reporting Dockets: 89
December 2004
All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM

## FIXED-RATE, FIXED-MATURITY BORROWINGS

| FHLB ADVANCES, OTHER BORROWINGS, REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT | Remaining Maturity |  |  | WAC |
| :---: | :---: | :---: | :---: | :---: |
|  | 0 to 3 Months | 4 to 36 Months | Over 36 Months |  |
| Balances by Coupon Class: |  |  |  |  |
| Under 3.00\% | \$54,746 | \$33,122 | \$217 | 2.15\% |
| 3.00 to 3.99\% | \$259 | \$10,360 | \$7,897 | 3.45\% |
| 4.00 to 4.99\% | \$980 | \$5,370 | \$5,879 | 4.47\% |
| 5.00 to 5.99\% | \$77 | \$2,410 | \$3,630 | 5.38\% |
| 6.00 to $6.99 \%$ | \$35 | \$259 | \$1,498 | 6.68\% |
| 7.00 to 7.99\% | \$68 | \$133 | \$101 | 7.29\% |
| 8.00 to 8.99\% | \$1 | \$2 | \$217 | 8.17\% |
| 9.00 and Above | \$0 | \$97 | \$427 | 9.62\% |
| WARM | 1 mo | 14 mo | 65 mo |  |

## MEMOS

Variable-Rate Borrowings and Structured Advances
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
\$0

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)

| Area: West <br> All Reporting CMR <br> Report Prepared: 03/08/2005 1:32:40 PM | Amounts in Millions |  |  | Reporting Dockets: 89 <br> December 2004 <br> Data as of: 03/07/2005 |
| :---: | :---: | :---: | :---: | :---: |
| NON-MATURITY DEPOSITS AND OTHER LIABILITIES |  |  |  |  |
|  | Total Balances | WAC | Balances in New Accounts |  |
| NON-MATURITY DEPOSITS |  |  |  |  |
| Transaction Accounts | \$64,928 | 1.30\% | \$3,559 |  |
| Money Market Deposit Accounts (MMDAs) | \$58,303 | 1.36\% | \$3,894 |  |
| Passbook Accounts | \$62,033 | 1.53\% | \$6,067 |  |
| Non-Interest-Bearing Non-Maturity Deposits | \$30,505 |  | \$1,448 |  |
| ESCROW ACCOUNTS |  |  |  |  |
| Escrow for Mortgages Held in Portfolio | \$385 | 0.76\% |  |  |
| Escrow for Mortgages Serviced for Others | \$4,697 | 0.10\% |  |  |
| Other Escrows | \$6,767 | 0.12\% |  |  |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | \$227,619 |  |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | \$32 |  |  |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | \$-4 |  |  |  |
| OTHER LIABILITIES |  |  |  |  |
| Collateralized Mortgage Securities Issued | \$0 |  |  |  |
| Miscellaneous I | \$18,441 |  |  |  |
| Miscellaneous II | \$2,297 |  |  |  |
| TOTAL LIABILITIES | \$581,300 |  |  |  |
| MINORITY INTEREST AND CAPITAL |  |  |  |  |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | \$201 |  |  |  |
| EQUITY CAPITAL | \$54,146 |  |  |  |
| TOTAL LIABILITIES, MINORITY INTEREST, AND CAPITAL | \$635,647 |  |  |  |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
Report Prepared: 03/08/2005 1:32:40 PM
Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs 11 |  | \$6,558 |
| 1004 | Opt commitment to orig 6-mo or $1-\mathrm{yr}$ COFI ARMs | 11 | \$35 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 32 | \$14,692 |
| 1008 | Opt commitment to orig 3- or 5-yr Treasury ARMs | 16 | \$3,651 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 14 | \$4,911 |
| 1012 | Opt commitment to orig 10-, 15-, or 20 -year FRMs | 39 | \$2,690 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 39 | \$6,739 |
| 1016 | Opt commitment to orig "other" Mortgages | 35 | \$5,668 |
| 2002 | Commit/purchase 1-mo COFI ARM loans, svc retained |  | \$8 |
| 2004 | Commit/purchase 6-mo or 1-yr COFI ARM loans, svc retained |  | \$2 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained |  | \$81 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$41 |
| 2010 | Commit/purch 5- or 7-yr Balloon/2-step mtgs, svc retained |  | \$7 |
| 2012 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained |  | \$31 |
| 2014 |  |  | \$355 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained | 6 | \$504 |
| 2026 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc retained |  | \$61 |
| 2028 | Commit/sell 3- or $5-\mathrm{yr}$ Treasury ARM loans, svc retained |  | \$94 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$0 |
| 2032 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc retained | 12 | \$66 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 18 | \$393 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$18 |
| 2052 | Commit/purchase $10-15-$, or $20-\mathrm{yr}$ FRM MBS |  | \$17,119 |
| 2054 | Commit/purchase 25- to 30-year FRM MBS | 7 | \$28,723 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$8,316 |
| 2068 | Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$1,254 |
| 2072 | Commit/sell 10-, $15-$, or 20 -yr FRM MBS Commit/sell 25 - or $30-$ yr FRM MBS | 7 | \$3,406 |
| 2074 |  | 8 | \$21,653 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
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Data as of: 03/07/2005

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$151 |
| 2108 | Commit/purchase 3- or 5-yr Treasury ARM Ins, svc released |  | \$179 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$322 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$3,296 |
| 2122 | Commit/sell 1-mo COFI ARM loans, svc released |  | \$0 |
| 2126 | Commit/sell 6-mo or 1 -yr Treas/LIBOR ARM Ins, svc released |  | \$1,132 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$732 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$0 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 8 | \$18 |
| 2134 | Commit/sell 25- or 30-yr FRM loans, svc released | 12 | \$69 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$75 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$30 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$23 |
| 2206 | Firm commit/originate 6-mo or 1 -yr Treas or LIBOR ARM InsFirm commit/originate 3- or 5 yr Treasury ARM loans | 10 | \$104 |
| 2208 |  | 9 | \$16 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$1 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 14 | \$25 |
| 2214 | Firm commit/originate 25- or 30-year FRM loans | 15 | \$120 |
| 2216 | Firm commit/originate "other" Mortgage loans | 13 | \$127 |
| 3026 | Option to sell 6-mo or 1-yr Treasury or LIBOR ARMs |  | \$24 |
| 3028 | Option to sell 3- or 5-year Treasury ARMs |  | \$19 |
| 3030 | Option to sell 5- or 7-yr Balloon or 2-step mtgs |  | \$0 |
| 3032 | Option to sell 10 -, 15-, or 20 -year FRMs |  | \$153 |
| 3034 | Option to sell 25 - or 30-year FRMs | 7 | \$2,278 |
| 3036 | Option to sell "other" Mortgages |  | \$0 |
| 3074 | Short option to sell 25 - or 30-yr FRMs |  | \$500 |
| 4002 | Commit/purchase non-Mortgage financial assetsCommit/purchase "other" liabilities | 13 | \$386 |
| 4006 |  |  | \$3,298 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West
All Reporting CMR
December 2004
Report Prepared: 03/08/2005 1:32:41 PM
Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Frms if \# > 5 | Notional Amount |
| :---: | :--- | ---: | ---: |
| 4022 | Commit/sell non-Mortgage financial assets |  | $\$ 94$ |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR | $\$ 84$ |  |
| 5004 | IR swap: pay fixed, receive 3-month LIBOR |  | $\$ 29,289$ |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed | $\$ 964$ |  |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed | $\$ 24,245$ |  |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | $\$ 214$ |
| 5504 | IR swap, amortizing: pay fixed, receive 3-month LIBOR | $\$ 94$ |  |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed | $\$ 214$ |  |
| 5526 | IR swap, amortizing: pay 3-month LIBOR, receive fixed | $\$ 13$ |  |
| 8016 | Long futures contract on 3-month Eurodollar | $\$ 680$ |  |
| 8046 | Short futures contract on 3-month Eurodollar |  | $\$ 18,654$ |
| 9502 | Fixed-rate construction loans in process | $\$ 2,195$ |  |
| 9512 | Adjustable-rate construction loans in process | $\$ 3,755$ |  |

