

Fourth Quarter 2003 Thrift Industry Report Graphs and Tables

February 18, 2004


## Fourth Quarter 2003 Index of Charts

- Performance ..... 1
- Earnings and Profitability ..... 2
- ROA Analysis ..... 3
- Treasury Yield Curves ..... 4
- 1-4 Family Originations and Sales ..... 5
- Assets and Liabilities Composition ..... 6
- Capital Ratios ..... 7
- Troubled Assets ..... 8
- Noncurrent Loans ..... 9
- Noncurrent Loans - Five Quarters ..... 10
- Loans 30-89 Days Past Due ..... 11
- Loans 30-89 Days Past Due - Five Quarters ..... 12
- Loss Provisions, Net Charge-Offs, and ..... 13
Loss Allowances
- Coverage and Reserve Ratios ..... 14
- Number and Assets of Problem Thrifts ..... 15
- Number and Assets of 3-Rated Thrifts ..... 16
- Number and Assets ..... 17


## PERFORMANCE

|  | Dec '03 | Sep '03 Dec '02 | 2003 | 2002 | 2001 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net Income (\$ Billions) | 3.45 | 3.44 | 2.98 | 13.75 | 11.84 |
| Return on Average Assets (\%) | 1.26 | 1.28 | 1.20 | 1.29 | 1.21 |
| Return on Average Equity (\%) | 14.09 | 14.17 | 13.24 | 14.30 | 13.61 |
| Ret Interest Margin (\%) | 2.85 | 2.84 | 2.94 | 2.90 | 3.06 |
| Notal Mortgage Originations (\$ Billions) | 163.91 | 250.46 | 177.44 | 805.62 | 535.97 |
| Th55.60 |  |  |  |  |  |
| Equity Capital (\% Total Assets) | 9.09 | 8.89 | 9.18 | 9.09 | 9.18 |
| Troubled Assets (\% Total Assets) | 0.67 | 0.68 | 0.75 | 0.67 | 0.75 |

## EARNINGS AND PROFITABILITY



## ROA ANALYSIS

| (Percent of Average Assets) | Quarter <br> Dec '03 Sep '03 Dec '02 |  |  | 2003 | 20022001 |  | ROA Impact ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Dec '03 Sep '03 |  |  | Dec '03 Dec '02 | $\begin{aligned} & 2003 \\ & 2002 \end{aligned}$ |
| Net Interest Income (Margin) | 2.85 | 2.84 | 2.94 |  | 2.90 | 3.06 | 2.89 | 0.01 | -0.09 | -0.16 |
| Loss Prov. - Int. Bear. Assets | 0.12 | 0.20 | 0.27 | 0.21 | 0.29 | 0.27 | 0.08 | 0.15 | 0.08 |
| Total Fee Income | 1.25 | 1.01 | 0.64 | 0.87 | 0.47 | 0.64 | 0.24 | 0.61 | 0.40 |
| Mortgage Loan Servicing Fees | 0.29 | 0.05 | -0.28 | -0.07 | -0.39 | -0.16 | 0.24 | 0.57 | 0.32 |
| Other Fees and Charges | 0.96 | 0.96 | 0.92 | 0.94 | 0.86 | 0.80 | 0.00 | 0.04 | 0.08 |
| Other Noninterest Income ${ }^{2}$ | 0.46 | 0.76 | 0.91 | 0.87 | 0.98 | 0.74 | -0.30 | -0.45 | -0.11 |
| Noninterest Expense | 2.47 | 2.43 | 2.39 | 2.43 | 2.35 | 2.37 | -0.04 | -0.08 | -0.08 |
| Taxes | 0.70 | 0.71 | 0.64 | 0.72 | 0.66 | 0.60 | 0.01 | -0.06 | -0.06 |
| Extraordinary Items | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.03 | 0.00 | 0.00 | 0.00 |
| Net Income (ROA) | 1.26 | 1.28 | 1.20 | 1.29 | 1.21 | 1.07 | -0.02 | 0.06 | 0.08 |

${ }^{1}$ Negative values reduced ROA.
${ }^{2}$ Other Noninterest Income primarily includes sales of assets, dividends on FHLB stock, and income from leasing office space.
Data are annualized. Numbers may not sum due to rounding.
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## TREASURY YIELD CURVES



Source: Bloomberg.
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## 1-4 FAMILY ORIGINATIONS AND SALES



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## ASSETS AND LIABILITIES COMPOSITION



| Total Assets | $1,092.6$ | 100.0 | $1,094.1$ | 100.0 | $1,004.5$ | 100.0 | $(0.5)$ | 8.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Loans | 780.7 | 71.5 | 763.0 | 69.7 | 693.2 | 69.0 | 9.3 | 12.6 |
| 1-4 Family Mortgage Loans | 540.3 | 49.4 | 528.7 | 48.3 | 479.7 | 47.8 | 8.8 | 12.6 |
| Construction \& Land Loans | 30.0 | 2.7 | 29.0 | 2.6 | 28.3 | 2.8 | 13.7 | 5.8 |
| Multifamily Loans | 53.7 | 4.9 | 52.3 | 4.8 | 48.1 | 4.8 | 10.6 | 11.7 |
| Nonresidential Loans | 46.8 | 4.3 | 46.6 | 4.3 | 43.8 | 4.4 | 1.8 | 6.9 |
| Commercial Loans / Small Business | 39.2 | 3.6 | 40.4 | 3.7 | 29.9 | 3.0 | $(12.2)$ | 31.1 |
| Consumer Loans | 70.8 | 6.5 | 66.1 | 6.0 | 63.4 | 6.3 | 28.7 | 11.7 |
| Mortgage Pool Securities | 91.9 | 8.4 | 90.1 | 8.2 | 89.8 | 8.9 | 8.1 | 2.3 |
| Investment Securities | 129.9 | 11.9 | 134.3 | 12.3 | 129.3 | 12.9 | $(13.1)$ | 0.5 |
| Mortgage Derivatives | 44.8 | 4.1 | 45.5 | 4.2 | 53.6 | 5.3 | $(5.6)$ | $(16.4)$ |


| Total Liabilities and Capital | $1,092.6$ | 100.0 | $1,094.1$ | 100.0 | $1,004.5$ | 100.0 | $(0.5)$ | 8.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Liabilities | 993.2 | 90.9 | 996.9 | 91.1 | 912.3 | 90.8 | $(1.5)$ | 8.9 |
| Total Deposits | 636.6 | 58.3 | 631.2 | 57.7 | 593.6 | 59.1 | 3.5 | 7.2 |
| Deposits Less than $\$ 100,000$ | 419.1 | 38.4 | 420.3 | 38.4 | 406.7 | 40.5 | $(1.1)$ | 3.0 |
| Deposits Greater than $\$ 100,000$ | 217.5 | 19.9 | 210.9 | 19.3 | 186.9 | 18.6 | 12.5 | 16.4 |
| Escrows | 25.4 | 2.3 | 41.4 | 3.8 | 38.3 | 3.8 | $(154.2)$ | $(33.5)$ |
| FHLBank Advances | 189.7 | 17.4 | 175.6 | 16.0 | 171.4 | 17.1 | 32.1 | 10.7 |
| Other Borrowings | 123.7 | 11.3 | 112.7 | 10.3 | 85.8 | 8.5 | 39.1 | 44.1 |
| Other Liabilities | 17.8 | 1.6 | 36.1 | 3.3 | 23.3 | 2.3 | $(203.3)$ | $(23.6)$ |
| Equity Capital | 99.4 | 9.1 | 97.2 | 8.9 | 92.2 | 9.2 | 8.9 | 7.8 |

* Annualized

Numbers may not sum due to rounding.

## CAPITAL RATIOS



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## TROUBLED ASSETS



Troubled Assets include noncurrent loans and repossessed assets.

NONCURRENT LOANS

(Percent of Total Assets)


## NONCURRENT LOANS - FIVE QUARTERS

Percent of Loan Type





Consumer



## LOANS 30-89 DAYS PAST DUE



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## LOANS 30 - 89 DAYS PAST DUE - FIVE QUARTERS

Percent of Loan Type





Consumer


Commercial


## LOSS PROVISIONS, NET CHARGE-OFFS, AND LOSS ALLOWANCES




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## COVERAGE AND RESERVE RATIOS



Coverage Ratio = ALLL to noncurrent loans and leases
Reserve Ratio = ALLL to total loans and leases..
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## NUMBER AND ASSETS OF PROBLEM THRIFTS

(Thrifts with CAMELS Ratings of 4 or 5)


## NUMBER AND ASSETS OF 3-RATED THRIFTS



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## NUMBER AND ASSETS



